

```
In [ ]: # Kuraloviya K [ Amazon_Sales-Analysis ]
```

```
In [4]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
%matplotlib inline
import seaborn as sns
```

```
In [5]: df=pd.read_csv('Amazon Sale Report.csv',encoding= 'unicode_escape')
```

```
In [3]: df.shape
```

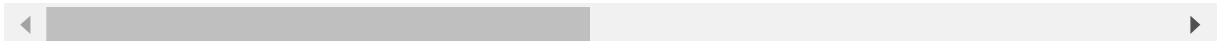
```
Out[3]: (128976, 21)
```

```
In [4]: df.head()
```

```
Out[4]:
```

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship-service-level	Category	Size	Courier Status	..
0	0	405-8078784-5731545	04-30-22	Cancelled	Merchant	Amazon.in	Standard	T-shirt	S	On the Way	..
1	1	171-9198151-1101146	04-30-22	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	3XL	Shipped	..
2	2	404-0687676-7273146	04-30-22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Shipped	..
3	3	403-9615377-8133951	04-30-22	Cancelled	Merchant	Amazon.in	Standard	Blazzer	L	On the Way	..
4	4	407-1069790-7240320	04-30-22	Shipped	Amazon	Amazon.in	Expedited	Trousers	3XL	Shipped	..

5 rows × 21 columns

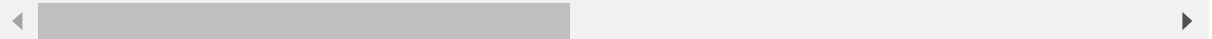


In [5]: `df.tail()`

Out[5]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship-service-level	Category	Size	Cour Stat
128971	128970	406-6001380-7673107	05-31-22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Shipp
128972	128971	402-9551604-7544318	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	M	Shipp
128973	128972	407-9547469-3152358	05-31-22	Shipped	Amazon	Amazon.in	Expedited	Blazzer	XXL	Shipp
128974	128973	402-6184140-0545956	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	XS	Shipp
128975	128974	408-7436540-8728312	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	S	Shipp

5 rows × 21 columns



In [6]: `df.info()`

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 128976 entries, 0 to 128975
Data columns (total 21 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   index                                128976 non-null  int64
1   Order ID                             128976 non-null  object
2   Date                                 128976 non-null  object
3   Status                               128976 non-null  object
4   Fulfilment                           128976 non-null  object
5   Sales Channel                         128976 non-null  object
6   ship-service-level                   128976 non-null  object
7   Category                             128976 non-null  object
8   Size                                 128976 non-null  object
9   Courier Status                       128976 non-null  object
10  Qty                                  128976 non-null  int64
11  currency                             121176 non-null  object
12  Amount                               121176 non-null  float64
13  ship-city                            128941 non-null  object
14  ship-state                           128941 non-null  object
15  ship-postal-code                     128941 non-null  float64
16  ship-country                         128941 non-null  object
17  B2B                                  128976 non-null  bool
18  fulfilled-by                         39263 non-null  object
19  New                                  0 non-null       float64
20  PendingS                             0 non-null       float64
dtypes: bool(1), float64(4), int64(2), object(14)
memory usage: 19.8+ MB
```

```
In [16]: #drop unrelated/blank columns
df.drop(['New', 'PendingS'], axis=1, inplace=True)
```

```
In [8]: df.info()
```

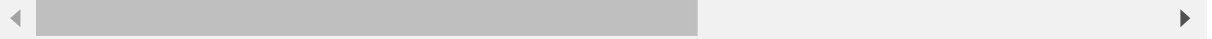
```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 128976 entries, 0 to 128975
Data columns (total 19 columns):
#   Column                Non-Null Count  Dtype
---  -
0   index                 128976 non-null  int64
1   Order ID              128976 non-null  object
2   Date                  128976 non-null  object
3   Status                128976 non-null  object
4   Fulfilment            128976 non-null  object
5   Sales Channel         128976 non-null  object
6   ship-service-level    128976 non-null  object
7   Category              128976 non-null  object
8   Size                  128976 non-null  object
9   Courier Status        128976 non-null  object
10  Qty                   128976 non-null  int64
11  currency              121176 non-null  object
12  Amount                121176 non-null  float64
13  ship-city             128941 non-null  object
14  ship-state            128941 non-null  object
15  ship-postal-code      128941 non-null  float64
16  ship-country          128941 non-null  object
17  B2B                   128976 non-null  bool
18  fulfilled-by          39263 non-null   object
dtypes: bool(1), float64(2), int64(2), object(14)
memory usage: 17.8+ MB
```

```
In [9]: pd.isnull(df)
# checking null value
```

Out[9]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship-service-level	Category	Size	Courier Status	Q
0	False	False	False	False	False	False	False	False	False	False	Fal
1	False	False	False	False	False	False	False	False	False	False	Fal
2	False	False	False	False	False	False	False	False	False	False	Fal
3	False	False	False	False	False	False	False	False	False	False	Fal
4	False	False	False	False	False	False	False	False	False	False	Fal
...
128971	False	False	False	False	False	False	False	False	False	False	Fal
128972	False	False	False	False	False	False	False	False	False	False	Fal
128973	False	False	False	False	False	False	False	False	False	False	Fal
128974	False	False	False	False	False	False	False	False	False	False	Fal
128975	False	False	False	False	False	False	False	False	False	False	Fal

128976 rows × 19 columns



```
In [10]: pd.isnull(df).sum()
# sum will give total values of null values
```

```
Out[10]: index                0
Order ID                0
Date                  0
Status                0
Fulfilment            0
Sales Channel          0
ship-service-level     0
Category              0
Size                  0
Courier Status         0
Qty                   0
currency              7800
Amount               7800
ship-city              35
ship-state             35
ship-postal-code       35
ship-country           35
B2B                    0
fulfilled-by          89713
dtype: int64
```

```
In [11]: #drop null values  
df.dropna(inplace=True)
```

```
In [12]: df.shape
```

```
Out[12]: (37514, 19)
```

```
In [17]: df.columns
```

```
Out[17]: Index(['index', 'Order ID', 'Date', 'Status', 'Fulfilment', 'Sales Channel',  
               'ship-service-level', 'Category', 'Size', 'Courier Status', 'Qty',  
               'currency', 'Amount', 'ship-city', 'ship-state', 'ship-postal-code',  
               'ship-country', 'B2B', 'fulfilled-by'],  
              dtype='object')
```

```
In [ ]:
```

```
In [20]: #checking whether the data type change or not  
df['ship-postal-code'].dtype
```

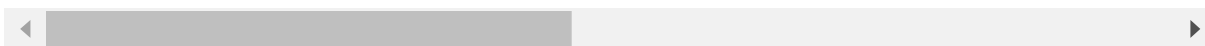
```
Out[20]: dtype('float64')
```

```
In [6]: #rename Columns
df.rename(columns={'Qty': 'Quantity'})
```

Out[6]:

	index	Order ID	Date	Status	Fulfilment	Sales Channel	ship-service-level	Category	Size	Cost
0	0	405-8078784-5731545	04-30-22	Cancelled	Merchant	Amazon.in	Standard	T-shirt	S	Or
1	1	171-9198151-1101146	04-30-22	Shipped - Delivered to Buyer	Merchant	Amazon.in	Standard	Shirt	3XL	Ship
2	2	404-0687676-7273146	04-30-22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Ship
3	3	403-9615377-8133951	04-30-22	Cancelled	Merchant	Amazon.in	Standard	Blazzer	L	Or
4	4	407-1069790-7240320	04-30-22	Shipped	Amazon	Amazon.in	Expedited	Trousers	3XL	Ship
...
128971	128970	406-6001380-7673107	05-31-22	Shipped	Amazon	Amazon.in	Expedited	Shirt	XL	Ship
128972	128971	402-9551604-7544318	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	M	Ship
128973	128972	407-9547469-3152358	05-31-22	Shipped	Amazon	Amazon.in	Expedited	Blazzer	XXL	Ship
128974	128973	402-6184140-0545956	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	XS	Ship
128975	128974	408-7436540-8728312	05-31-22	Shipped	Amazon	Amazon.in	Expedited	T-shirt	S	Ship

128976 rows × 21 columns



In [25]: `df.describe(include='object')`

Out[25]:

	Order ID	Status	Fulfilment	Sales Channel	ship-service-level	Category	Size	Courier Status	currency
count	128976	128976	128976	128976	128976	128976	128976	128976	121176
unique	120229	13	2	2	2	9	11	4	1
top	403-4984515-8861958	Shipped	Amazon	Amazon.in	Expedited	T-shirt	M	Shipped	INR
freq	12	77815	89713	128852	88630	50292	22373	109486	121176

In [26]: `df[['Qty', 'Amount']].describe()`

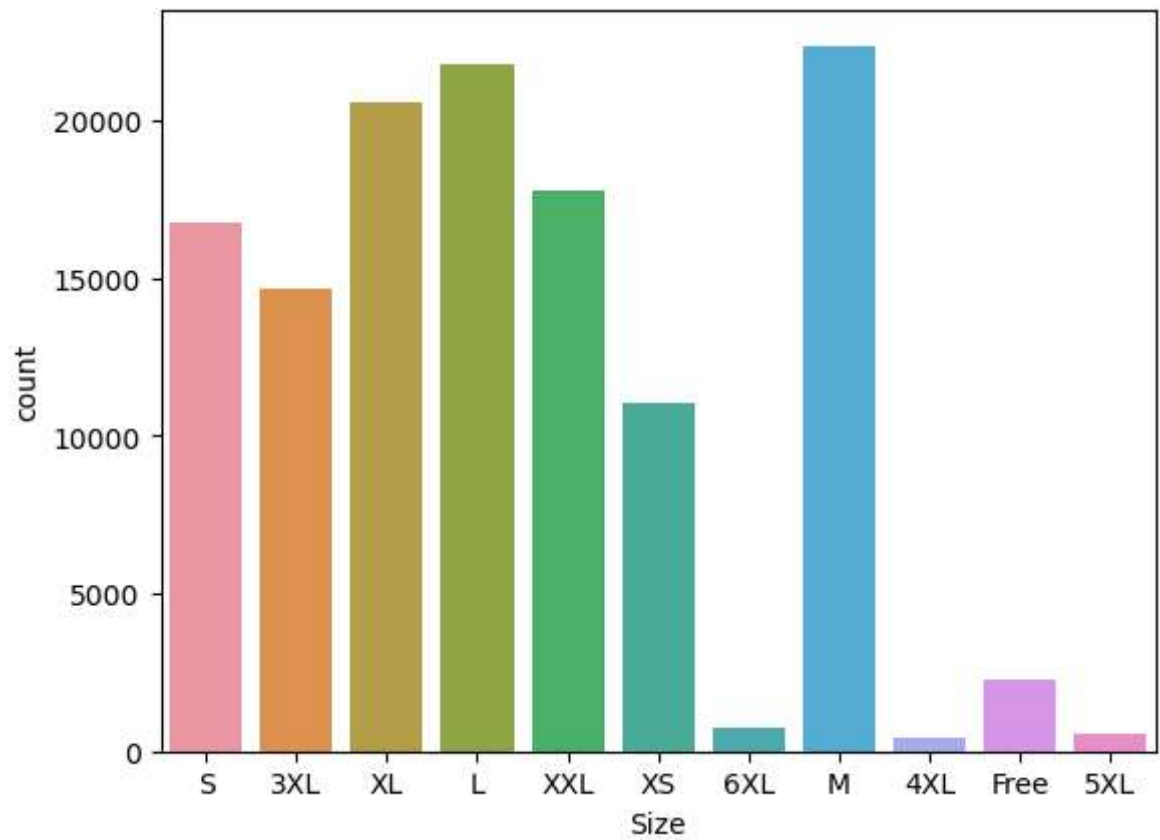
Out[26]:

	Qty	Amount
count	128976.000000	121176.000000
mean	0.904401	648.562176
std	0.313368	281.185041
min	0.000000	0.000000
25%	1.000000	449.000000
50%	1.000000	605.000000
75%	1.000000	788.000000
max	15.000000	5584.000000

In [27]: `df.columns`

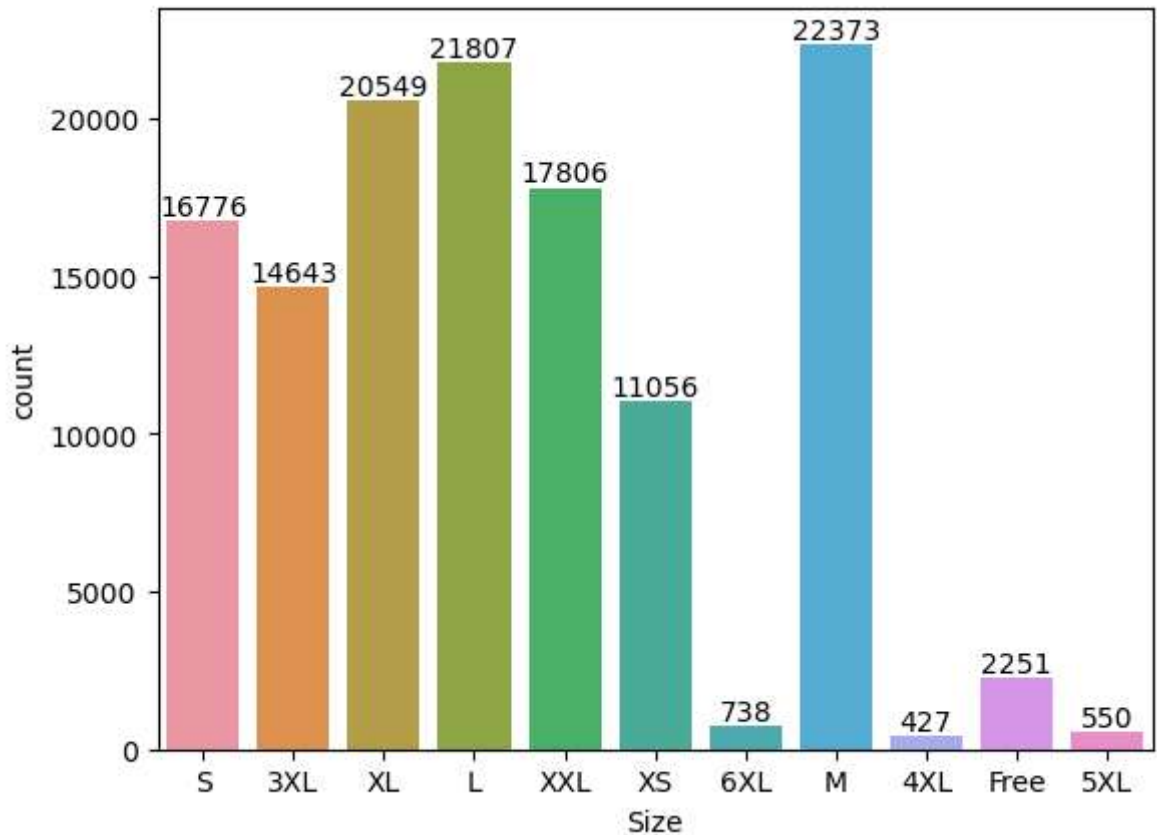
Out[27]: Index(['index', 'Order ID', 'Date', 'Status', 'Fulfilment', 'Sales Channel', 'ship-service-level', 'Category', 'Size', 'Courier Status', 'Qty', 'currency', 'Amount', 'ship-city', 'ship-state', 'ship-postal-code', 'ship-country', 'B2B', 'fulfilled-by'], dtype='object')

```
In [28]: ax=sns.countplot(x='Size' ,data=df)
```




```
In [29]: ax=sns.countplot(x='Size' ,data=df)

for bars in ax.containers:
    ax.bar_label(bars)
```



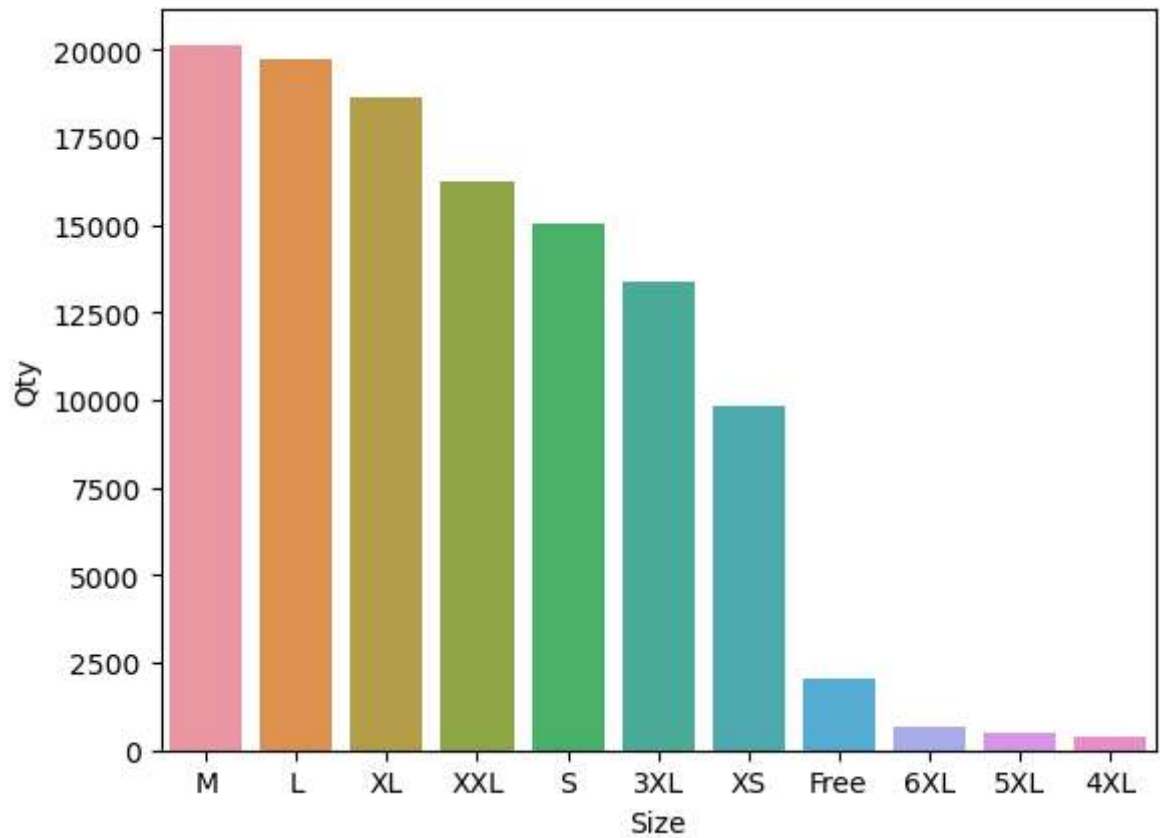
```
In [31]: df.groupby(['Size'], as_index=False)['Qty'].sum().sort_values(by='Qty',ascendi
```

```
Out[31]:
```

	Size	Qty
6	M	20138
5	L	19706
8	XL	18636
10	XXL	16246
7	S	15041
0	3XL	13360
9	XS	9850
4	Free	2070
3	6XL	688
2	5XL	513
1	4XL	398

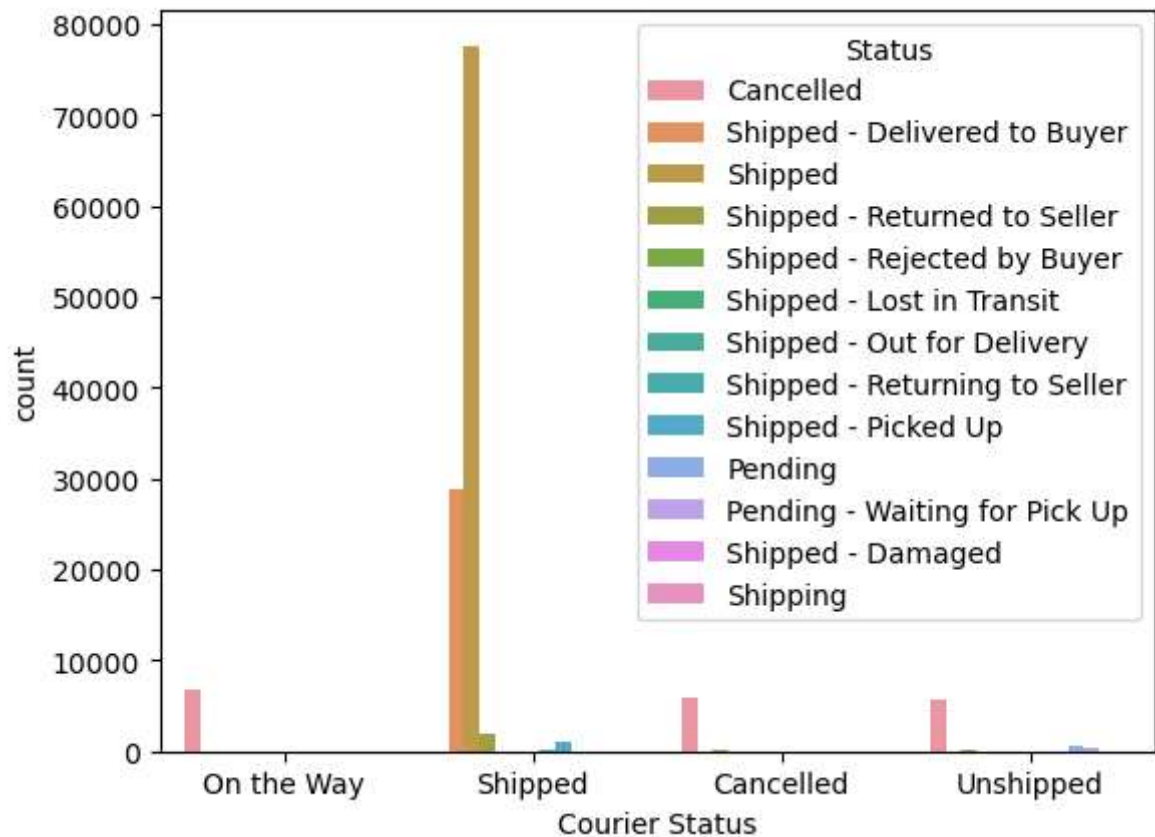
```
In [33]: Size_Qty=df.groupby(['Size'], as_index=False)['Qty'].sum().sort_values(by='Qty')
sns.barplot(x='Size',y='Qty', data=Size_Qty)
```

```
Out[33]: <Axes: xlabel='Size', ylabel='Qty'>
```

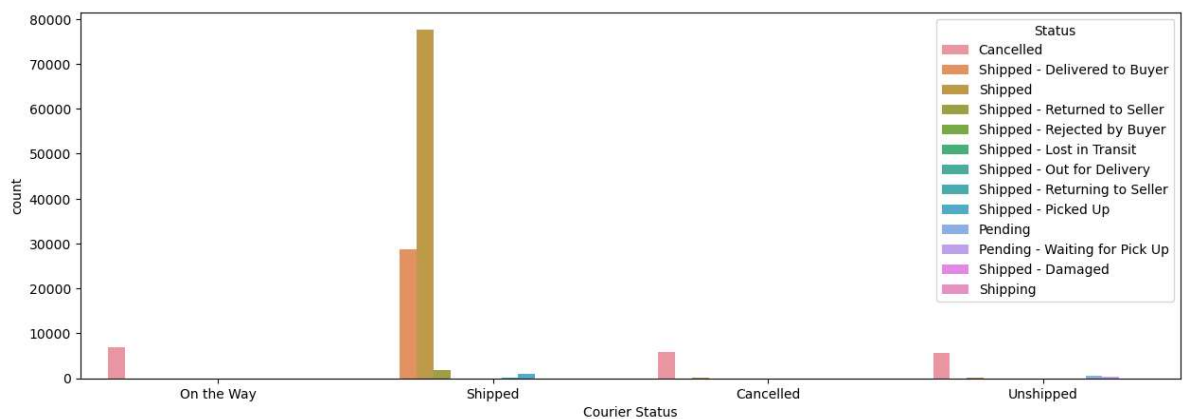


```
In [34]: sns.countplot(data=df, x='Courier Status', hue= 'Status')
```

```
Out[34]: <Axes: xlabel='Courier Status', ylabel='count'>
```

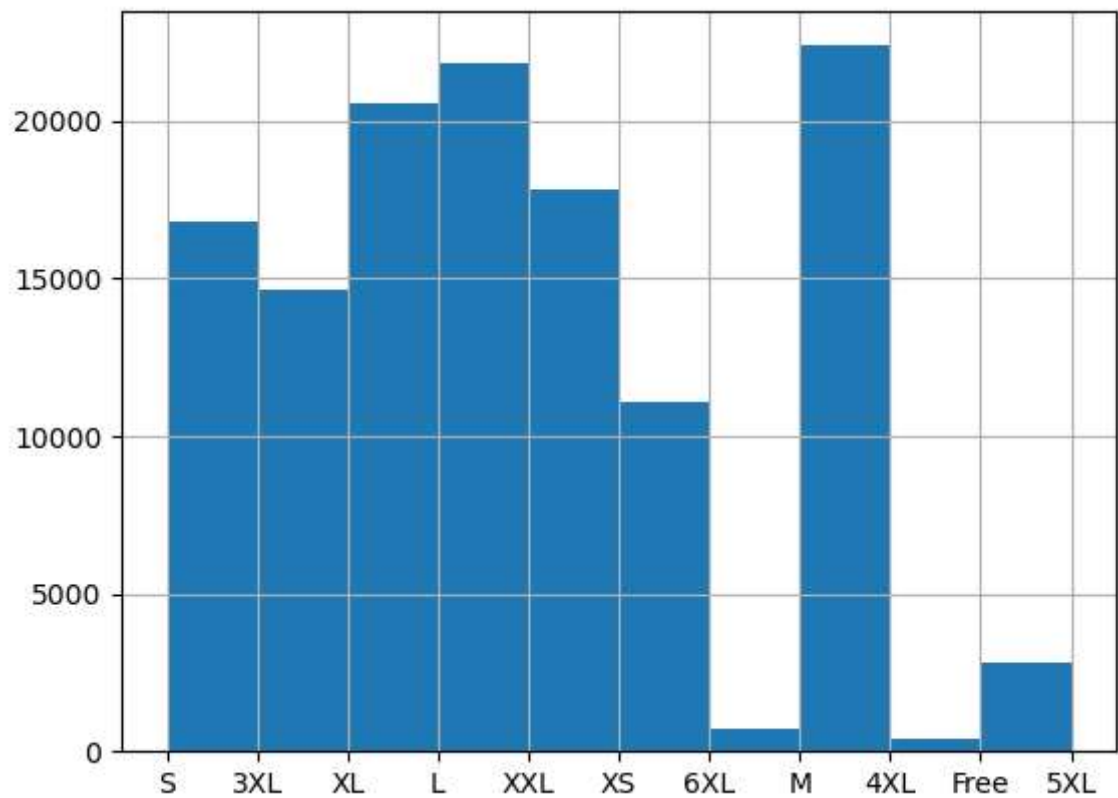


```
In [37]: plt.figure(figsize=(15,5))  
ax=sns.countplot(data=df, x='Courier Status', hue= 'Status')  
plt.show()
```

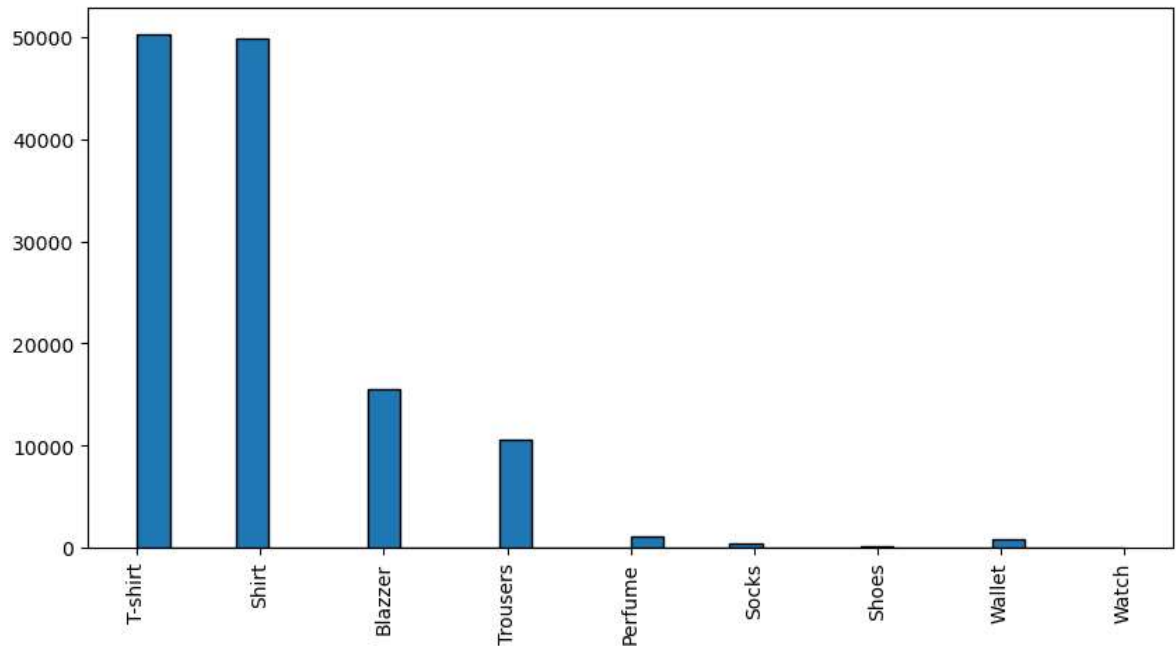


```
In [7]: #histogram  
df['Size'].hist()
```

Out[7]: <Axes: >

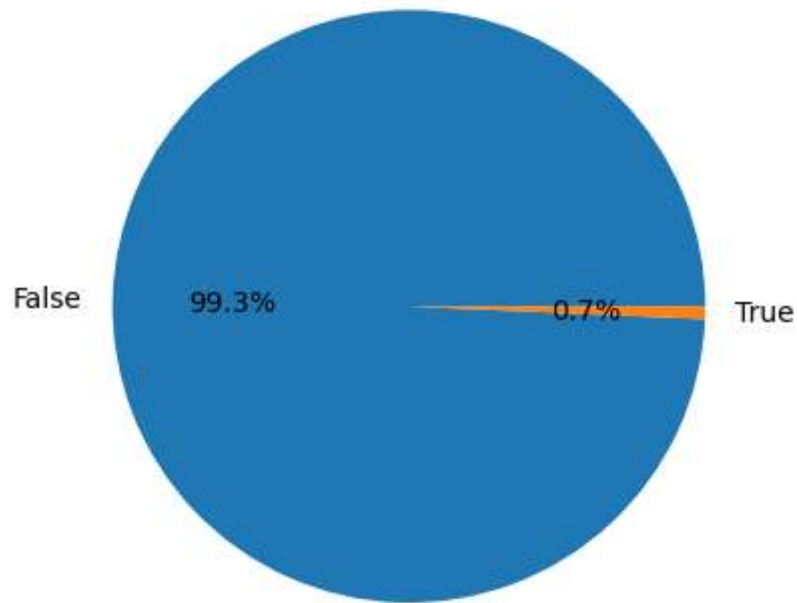


```
In [9]: df['Category'] = df['Category'].astype(str)
column_data = df['Category']
plt.figure(figsize=(10, 5))
plt.hist(column_data, bins=30, edgecolor='Black')
plt.xticks(rotation=90)
plt.show()
```



```
In [42]: # Checking B2B Data by using pie chart
B2B_Check = df['B2B'].value_counts()

# Plot the pie chart
plt.pie(B2B_Check, labels=B2B_Check.index, autopct='%1.1f%%')
plt.show()
```

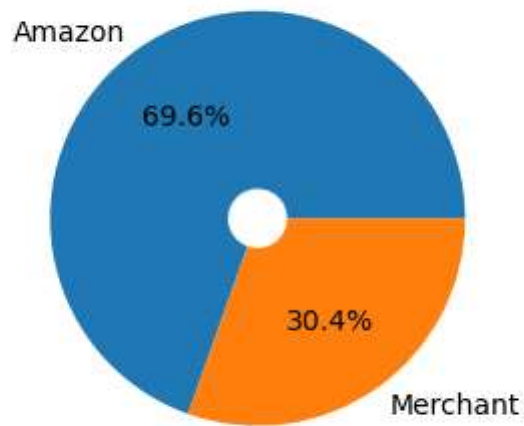


```
In [43]: # Prepare data for pie chart
a1 = df['Fulfilment'].value_counts()

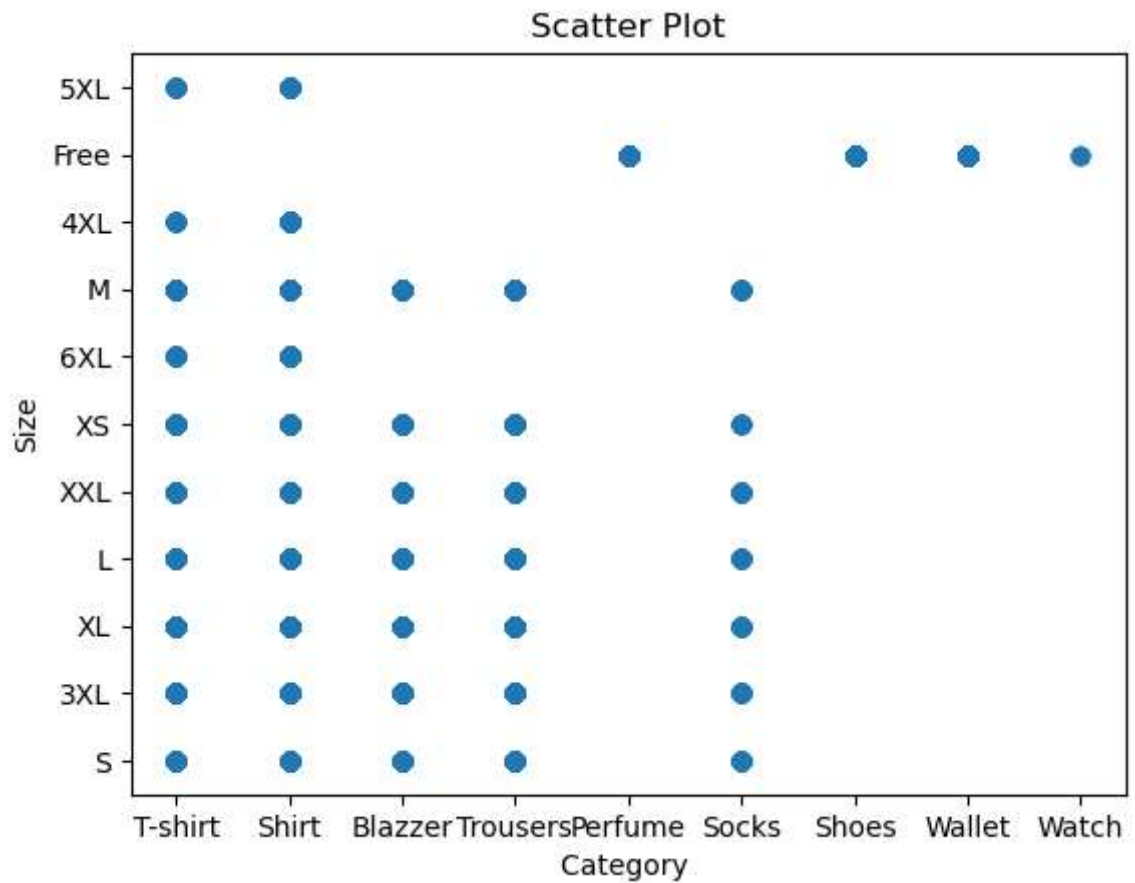
# Step 4: Plot the pie chart
fig, ax = plt.subplots()

ax.pie(a1, labels=a1.index, autopct='%1.1f%%', radius=0.7, wedgeprops=dict(wid
ax.set(aspect="equal")

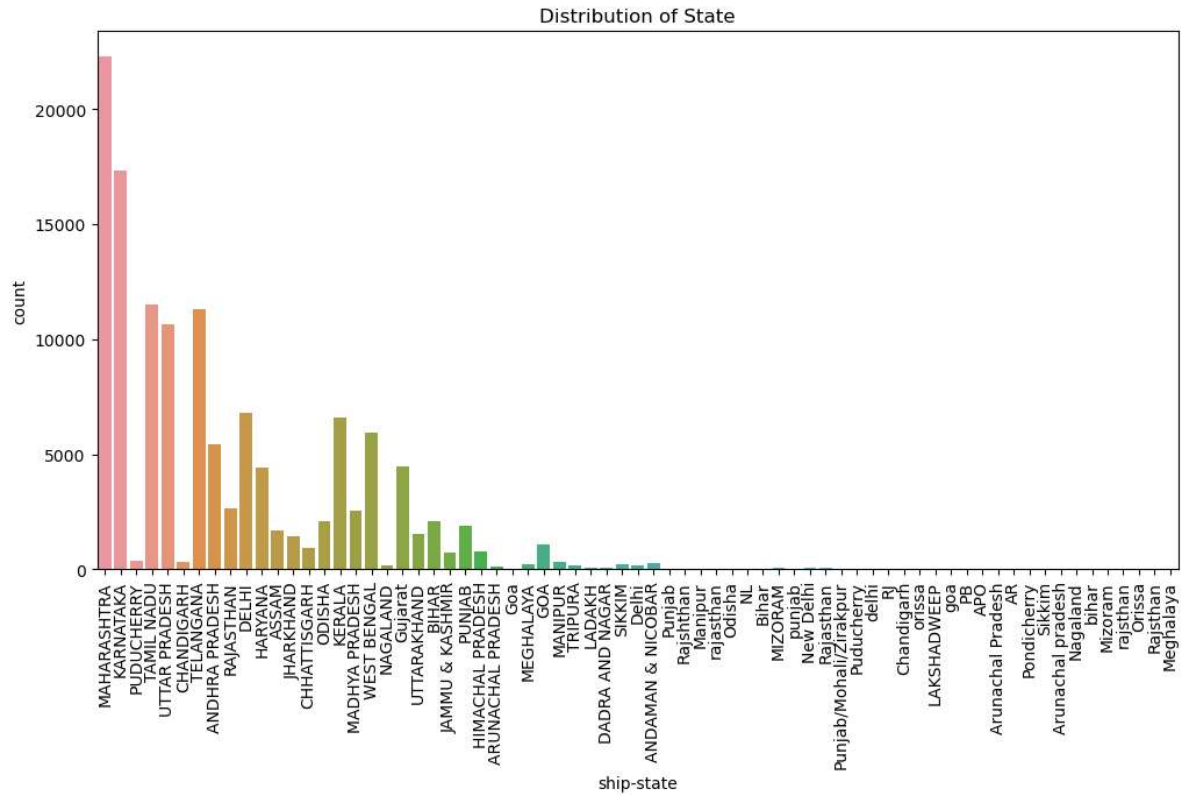
plt.show()
```



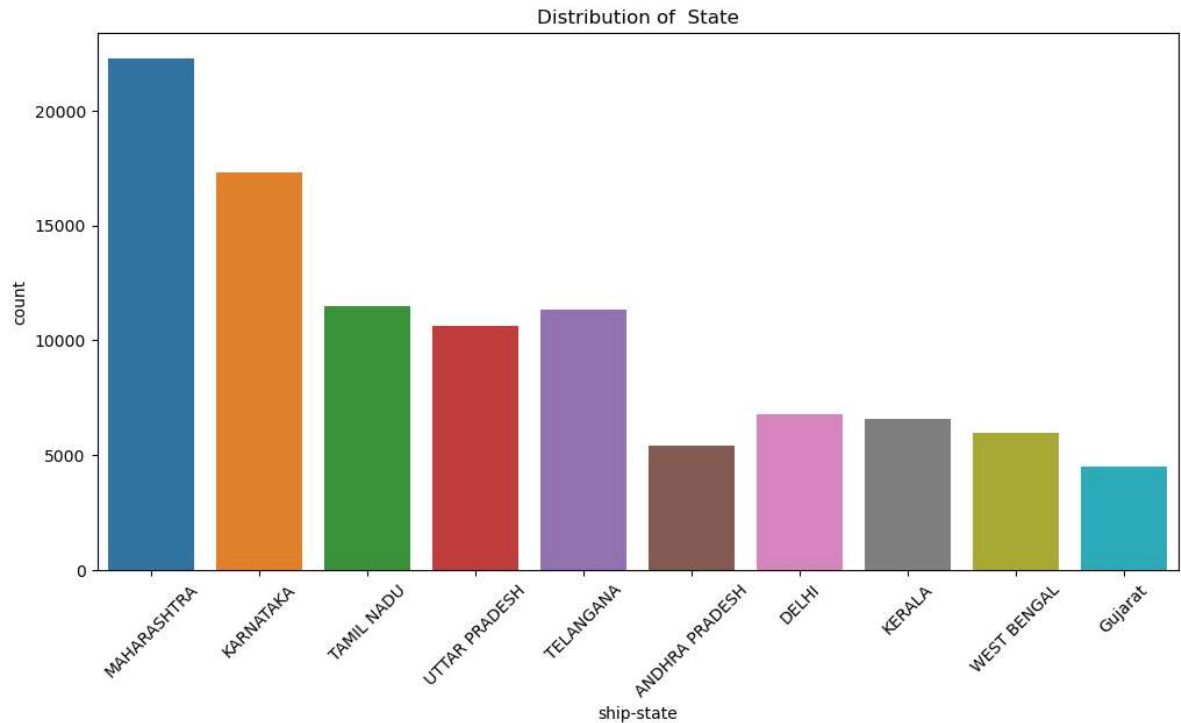
```
In [46]: x_data = df['Category']  
y_data = df['Size']  
  
# Plot the scatter plot  
plt.scatter(x_data, y_data)  
plt.xlabel('Category ')  
plt.ylabel('Size')  
plt.title('Scatter Plot')  
plt.show()
```




```
In [47]: plt.figure(figsize=(12, 6))
sns.countplot(data=df, x='ship-state')
plt.xlabel('ship-state')
plt.ylabel('count')
plt.title('Distribution of State')
plt.xticks(rotation=90)
plt.show()
```



```
In [48]: # top_10_States
top_10_state = df['ship-state'].value_counts().head(10)
# Plot count of cities by state
plt.figure(figsize=(12, 6))
sns.countplot(data=df[df['ship-state'].isin(top_10_state.index)], x='ship-state')
plt.xlabel('ship-state')
plt.ylabel('count')
plt.title('Distribution of State')
plt.xticks(rotation=45)
plt.show()
```



In []: