

**Table 6: The relationship between formal education and income (dependent variable: logarithm of annual income)**

**A. Cognitive ability not included**

	<b>Entrepreneurs (RE)</b>	<b>Employees (RE)</b>	<b>All (RE)</b>	<b>All (FE)</b>
Education	0.118 (0.00497)	0.0904 (0.00119)	0.0936 (0.00129)	
Entrepreneur			-0.580 (0.0465)	-0.691 (0.0624)
Education × Entrepreneur			0.0230 (0.00357)	0.0310 (0.00477)
R <sup>2</sup>	0.382			
Observations	10,285	76,832	87,117	87,117

**B. Cognitive ability included**

	<b>Entrepreneurs (RE)</b>	<b>Employees (RE)</b>	<b>All (RE)</b>	<b>All (FE)</b>
Education	0.123 (0.00536)	0.0882 (0.00121)	0.0912 (0.00133)	
Entrepreneur			-0.649 (0.0488)	-0.776 (0.0676)
Education × Entrepreneur			0.0276 (0.00373)	0.0368 (0.00514)
Cognitive Ability	0.0155 (0.0136)	0.0423 (0.00304)	0.0394 (0.00333)	
Ability × Entrepreneur			-0.0121 (0.00986)	-0.00389 (0.0143)
R <sup>2</sup>	0.383			
Observations	8,634	65,846	74,480	74,480