**MADISON MEYERS**

SAN FRANSISCO, CA (555)432-1000 MADISON-EXAPMLE@EXAMPLE.COM

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| **PROFESSIONAL**  **SUMMARY** | Focused Sales Consultant well-known for providing exciting  Product demonstrations and convincing leads to purchase.  Detailed and quick-paced and a trye team player. Pursuing a  new sales-driven role where hard work and dedication will be  highly valued. |
| **SKILLS** | |  |  | | --- | --- | | * Sales and marketing | * Customer service | | * Product and service   knowledge | Sales reporting   * Trusted key holder | | * Demonstrations | * Strategic sales knowledge | | * Payment processing |  | |
| **WORK HISTORY** | JANUARY 2018-CURRENT  **Sales consultant** | Verizon Wireless | San Francisco, CA   * Processed credit and debit card payments to complete the   purchasing experience.   * Identified prospects’ needs and developed appropriate   responses along with information on products and services  that would be suitable.   * Provided pricing information to customers regarding specific   products.  AUGUST 2016-FEBRUARY 2018  **Sales Representative** | Nike Inc | San Francisco, CA   * Identified prospects’ need and developed appropriate   responses along with information on fitting products and  Services.   * Responded to customer concerns with friendly and   knowledgeable service.   * Increased Profits through effective sales training and   troubleshooting profit loss areas. |
| **EDUCATION** | 2017  **Associate of Arts:** Business Management  San Francisco City College, San Francisco, CA |