



Kushagra Shrivastava

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EDUCATION

ABV- Indian Institute of Information Technology and Management	July 2023- Ongoing
Master of Business Administration	CGPA- 7.25
<u>Relevant Coursework:</u> Marketing Management, Artificial Intelligence and Machine Learning, IoT and Big Data Analytics, Business Statistics	
RJIT, Gwalior (Affiliated to RGPV, Bhopal)	July 2016- May 2020
Bachelor of Engineering, Electronics and Communication	CGPA: 7.73

SKILLS

Product Skills: Figma, SQL, Project Management, User Stories, Roadmap Planning, Power BI, Tableau, Prioritization, Strategy, Market Research
Technical Skills: HTML, CSS, C/C++, Python, Excel, ChatGPT, Blackbox AI, ERP with odoo
Soft Skills: Problem-Solving, Organization, Written Communication, Presentation Skills, Innovation, Critical Thinking

WORK EXPERIENCE

Sr. Executive, Product and Content Development	Jan 2020 – May 2023
<i>Ufaber Edutech Pvt Ltd, Mumbai, In</i>	
<ul style="list-style-type: none">• Project Management and Development: Led various projects including 50+ Arduino Robotics and 40 + Montessori educational tool enhancement within budget constraints, developed an inventory tracking and management system with excel sheets.• Training & Resource Management: Managed study materials and conducted training programs for teachers and trainers.• Vendor Management and Procurement: Established and maintained strong supplier relationships, optimized procurement processes, created mathematical models for maintaining a production cycle, and supervised a production team.	
Technical Training Intern	June 2019 – Sept 2019
<i>FIZ Robotic Solutions, Noida/Delhi/Gwalior</i>	
<ul style="list-style-type: none">• Robotics Education and Prototyping: Conduct classes and workshops to teach robotics, while also creating prototypes for research and development, Re-engineered a 3D printer	

RESPONSIBILITIES AND INITIATIVES

- Lead Escorting and Transport Committee for Atal Research and Incubation Conference organized in ABV-IIITM, Gwalior to ensure a seamless shuttling of invitees between venues.
- Formed and Lead a Robotics Team, Team AAKS during Engineering.
- Placement Representative for MBA 2025 Batch at ABV-IIITM.
- Created an Online Alumni community for MBA Alumni.

PROJECTS

- Inventory management system with excel
- Supplier selection with SVM classifiers
- My portfolio with HTML and CSS using ChatGPT prompts
- Application based quadcopter under BSF Tear Smoke Unit.
- Ideation to promote “saregama” music label with GenZ segment.

INTERESTS

- A good interest in Photography.
- Likes to work on Personal Fitness