RESUME

**Raval Yash Kiritkumar**

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***Objective***

**E-MAIL:**

Quest to work in a highly environment that enables me to have rich functionality with applied technology and a challenging position in industry, where knowledge and experience can be shared for my career growth as well as for company's growth .My objective is to grow the organization and help it achieve its aim through teamwork and constantly improve on the excellent results so far achieved with rigorous hard work with while learning new skills.

***Education Qualification***

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **Institute** | **Year of passing** | **Percentage** |
| S.S.C. | Gujrat uni.  (Guj. Medium) | March 2015 | 56 |
| H.S.C. | Gujarat uni.  (Guj. Medium) | March 2017 | 72 |
| T.Y.B.com | North Gujarat Univercity | March 2020 | 7.25 (First District) |

##  Professional Training

* **Max New York life insurance training for 15 days.**
* **Himalaya Optical training for 1 month for product of optical line and behave with customer.**

# Job Profile:

* Motivate channel partner staff for life insurance product sale.
* To attend the lead generated by staff for life insurance sale.
* Drive contest run by channel partner.
* Self-sourcing of businesses per given target.

***Working Profile***

* Coordination with Heads of Departments for timely and accurate reporting of performance.
* Checking of inventory position, Audit of Stock on time,
* Increase Market Penetration and encourage clients to switch to our products.
* Adopting a Client friendly approach so that provide by our competitors.
* Runs Sales promotions and event successfully.
* Always ready to participate Corporate Eye camp with big industries for Himalaya optical which is planned by senior- 05 corporate Eye Camp with the Big Industries Like – Zydus, Airtel, Rexroth Bosch, Ingersoll Rand, and Arvind Mills (Ahmadabad).
* Handling Store with confident.
* Customer delighting and fastest customer service

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***Computer Knowledge***

MS – Office (word, excel, power point)

***Language Known***

***Strengths***

Fast learner, clear logical thinker, paying attention to detail motivated by interest accustomed to lead and move with team, enjoy the responsibilities and pressure associated with hard working & smart enthusiastic committed challenging in result oriented.

***Hobbies***

Travelling and listening Music.

***Declaration***

I declare that the information here provided by me true to the best of my Knowledge.

## Place:

**Date:**

(**Viral Shah)**