

## Explanation of the Paper: "Check Out This Place: Inferring Ambiance From Airbnb Photos"

This paper explores the process by which potential guests on Airbnb form impressions of a place based on its photos. The primary goal of the research is to automatically predict how individuals perceive the ambiance of a place—defined as "the character and atmosphere of a place"—from images posted on Airbnb listings.

### Context and Motivation:

- **Airbnb's Impact:** Airbnb has disrupted the traditional hospitality industry by allowing hosts to rent out spaces, which may vary from small rooms to entire homes. With the increasing reliance on visuals, the photos posted on the platform play a crucial role in attracting potential guests. However, little research has been done to understand how these photos shape the impressions of potential guests.
- **Ambiance and Its Importance:** Ambiance refers to the psychological and emotional impressions people form about a physical space. In the context of Airbnb, understanding ambiance is important as it can influence guest decisions. For example, a romantic or cozy ambiance may attract couples, while a spacious and practical ambiance may appeal to families.

### Research Objectives:

The paper addresses four main research questions (RQs):

1. **RQ1:** Can Airbnb guests consistently assess the ambiance and physical attributes of a listing based on its images?
2. **RQ2:** Can the physical and ambiance attributes be grouped into clusters? (e.g., positive, negative, decorated/unique attributes)
3. **RQ3:** What types of images best convey the ambiance of a home? Can this selection be automated?
4. **RQ4:** Can the ambiance and physical attributes be predicted automatically from images?

### Methodology:

1. **Data Collection:**
  - The authors collected a large dataset of Airbnb listings and images from Switzerland and Mexico. They chose these two countries to provide a diverse sample (developed and developing countries).
  - A total of 350,000 images from over 22,000 Airbnb listings were gathered.
2. **Crowdsourced Annotations:**
  - The researchers used crowdsourcing to gather human annotations about the physical and ambiance attributes of the listings. This was done through Amazon Mechanical Turk (MTurk) where workers rated the listings on 49 attributes, including cleanliness, lighting, comfort, and more.
  - Trusted research assistants were also employed to ensure the reliability of annotations, particularly in the first phase where 200 listings were manually annotated with 49 attributes.

### 3. Cluster Analysis:

- The study performed a cluster analysis on the annotated attributes to identify patterns in how people perceive these places. The analysis grouped the attributes into three clusters:
  - **Positive Attributes:** e.g., comfortable, upscale, romantic.
  - **Negative Attributes:** e.g., dark, dull, cramped.
  - **Decorated/Unique Attributes:** e.g., colorful, decorated, unique.

### 4. Image Selection:

- An important aspect of the study was the selection of images that best conveyed the ambiance of the place. The paper proposed an automatic method for selecting images from Airbnb listings based on a convolutional neural network (CNN) trained on a large dataset of scene images (the Places dataset). This CNN analyzed the image content to predict which images would most likely convey indoor home environments.

### 5. Prediction with CNNs:

- To automatically predict the ambiance impressions from images, the authors applied deep learning techniques using pre-trained convolutional neural networks (CNNs). These CNNs extracted high-level features from the images, such as color histograms, gradients, and deep features from the activation layers of the network.
- The authors trained their model on these image features to predict the 49 attributes. The best results were achieved using CNNs trained on the Places dataset, with the model explaining up to 42% of the variance in human impressions.

## Key Findings:

### 1. Inter-Rater Agreement:

- The study found that most of the attributes could be reliably assessed by human annotators, with a high degree of agreement on physical and ambiance dimensions.

### 2. Cluster Analysis Results:

- The attributes were grouped into three main clusters: positive, negative, and decorated/unique. This grouping helped simplify the analysis and allowed for more targeted predictions.

### 3. Image Selection:

- The automatic image selection method, based on CNN predictions, was shown to be effective and did not decrease the quality or validity of the annotations when compared to manually selected images.

### 4. Prediction Results:

- The model was able to predict most of the ambiance and physical attributes with an accuracy of up to 42% ( $R^2$  value). CNNs, especially those trained on the Places dataset, performed the best.

## Conclusion:

This research represents a significant contribution to understanding how Airbnb photos influence guest impressions. By applying machine learning techniques to predict ambiance impressions from images, the study provides valuable insights for hosts looking to improve their listings, as well as for guests looking for places that match their preferred ambiance. The

findings suggest that automatic tools can be developed to improve the selection of images and better predict the characteristics of a place that will appeal to potential guests.

In summary, the paper demonstrates that it is feasible to automatically infer human impressions of ambiance and physical characteristics from Airbnb photos using advanced machine learning techniques, specifically convolutional neural networks.