

Alfred Kazembe, BAcc, ACCA, CA(M)

Lilongwe, Malawi

alfiekay08@yahoo.com | +265 999 213 388

Professional Summary

Results-oriented and strategic finance professional with 15+ years of experience in financial strategy, corporate governance, and performance optimization within banking and FMCG sectors. Demonstrated expertise in developing high-impact strategies to drive financial growth, improve operational efficiency, and lead cultural transformation. Skilled in executing strategic initiatives that align with organizational objectives, ensuring compliance, and enhancing shareholder value.

Core Competencies

- **Strategic Planning & Execution:** Strong in designing and implementing long-term strategic frameworks to support growth and profitability.
- **Leadership & Change Management:** Proven ability to lead cross-functional teams and drive impactful organizational changes.
- **Stakeholder Management:** Skilled in engaging with senior stakeholders, regulators, and investors to foster alignment and maintain regulatory standards.
- **Operational Efficiency & Innovation:** Focused on optimizing processes, controlling costs, and leveraging technology for financial improvement.
- **Corporate Governance:** Experienced in board-level reporting, risk assessment, and ensuring regulatory compliance.

Professional Experience

Chief Financial Officer

Pinnacle Financial Services

Lilongwe, Malawi | October 2021 – Present

- Developed and implemented strategies that grew the loan portfolio from MK600 million to MK5 billion, significantly enhancing market share and revenue.
- Facilitated the growth of Pinnacle Financial Services' funding book from MK500 million to its current MK6 billion, strengthening the organization's financial foundation.
- Repositioned the company from a loss-making entity to a profitable institution, targeting MK800 million in profits by 2024.
- Spearheaded capital raising initiatives, supporting business expansion and solidifying the organization's financial base.
- Led financial planning, budgeting, and forecasting, ensuring alignment with strategic growth objectives.

Finance and Treasury Analyst

TNM Ltd

Blantyre, Malawi | November 2020 – September 2021

- Directed the preparation of forecasts and performance reports, supporting strategic decision-making.
- Oversaw team activities in reconciliations, ensuring timely and accurate account preparation.

Finance Manager

Unilever Malawi

Blantyre, Malawi | May 2015 – May 2019

- Played a pivotal role in transforming Unilever Malawi from a loss-making entity to profitability, earning recognition with an internal Oscar Award.
- Managed budgeting, cost control, and financial analysis, significantly contributing to strategic growth.

Team Leader – Management and Financial Reporting

National Bank of Malawi

Blantyre, Malawi | May 2012 – May 2015

- Supervised preparation of financial statements and regulatory reports, ensuring full compliance with IFRS and internal policies.

Audit Semi Senior

Deloitte

Blantyre, Malawi | December 2009 – May 2012

- Developed audit plans, managed audit teams, and provided risk assessment and internal control solutions for clients.
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Education

Bachelor of Accountancy (Credit)

University of Malawi, The Polytechnic

Certifications & Memberships

- Association of Certified Chartered Accountants (ACCA-UK)
 - Certified Public Accountant (CA) – Institute of Chartered Accountants in Malawi
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Awards & Recognition

- Unilever Oscar Award, 2016 (for significant contributions to profitability)
 - NBM Finance Division Silver Award, Q4 2014
 - NBM Superior Rated Performance in Finance Division 2012, 2013 and 2014
 - CDH Merit Award for Best Cumulative Performance, University of Malawi, 2008
 - Outstanding Performance Award, Total Malawi, University of Malawi 2007
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Additional Training & Skills

- Advanced Auditing Concepts (Deloitte)
- Supervisory Training (National Bank of Malawi)
- Software: Proficient in SAP, QuickBooks, T24, ACL, and MS Office
- Accounting Standards: Expertise in IFRS, US GAAP, and SOX Compliance

References

Douglas Kamwendo

Chief Executive Officer

Pinnacle Financial Services

doug@pinnacle.co.mw

+265 982 249 400

Dyson Mwadzera

Financial Controller

TNM Ltd

dmwadzera@tnm.co.mw

+265 888 601 875

Mcfussy Kawawa

+265 999 827 107



Member

This is to certify that

Alfred Kazembe

was admitted a member of the Association
on 31 July 2014

Given under the Seal of the Association
18 September 2014



Anthony Harrison

President

Alexander

Deputy President

M. J. Smith

Secretary



Association of Chartered Certified Accountants

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UNIVERSITY OF MALAWI

Alfred Kazembe

*having satisfied the examiners has this day been awarded
the degree of*

BACHELOR
of
ACCOUNTANCY

with Credit

A stylized signature in blue ink, likely belonging to the Registrar.

Registrar

28th January 2010

A stylized signature in blue ink, likely belonging to the Vice-Chancellor.

Vice-Chancellor