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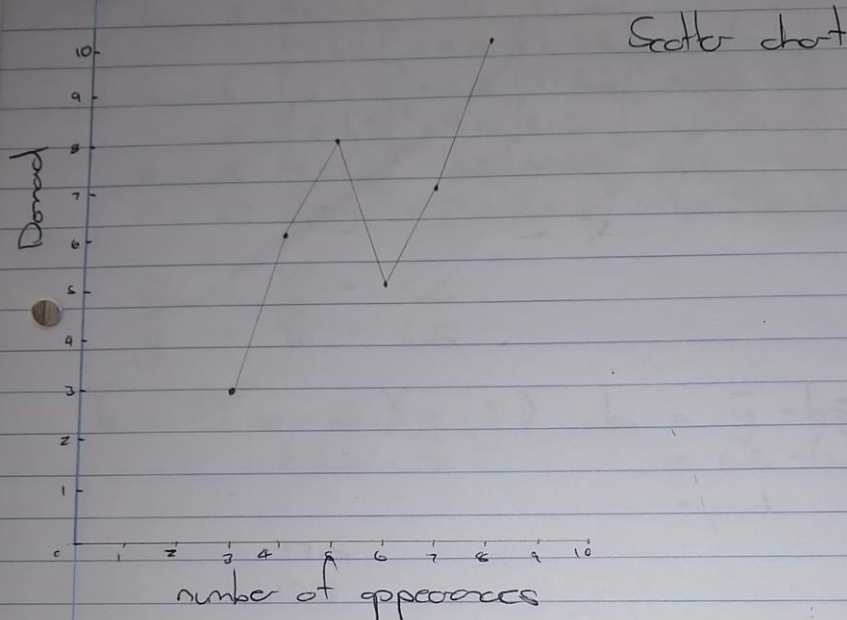
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Assignment 2

Question 1

(a)



- (b) The graph shows that the higher the demand the higher the amount of appearances. The graph also indicates a medium strength positive correlation.

| (c) | y | x | $(y - \bar{y})^2$ | $(x - \bar{x})^2$ | $(x - \bar{x})(y - \bar{y})$ |
|-----|----|----|-------------------------------|-------------------------------|--|
| | 3 | 3 | $(3 - 6.5)^2 = 12.25$ | $(3 - 5.5)^2 = 6.25$ | $(3 - 5.5)(3 - 6.5) = 8.75$ |
| | 6 | 4 | $(6 - 6.5)^2 = 0.25$ | $(4 - 5.5)^2 = 2.25$ | $(4 - 5.5)(6 - 6.5) = 0.75$ |
| | 7 | 7 | $(7 - 6.5)^2 = 0.25$ | $(7 - 5.5)^2 = 2.25$ | $(7 - 5.5)(7 - 6.5) = 0.75$ |
| | 5 | 6 | $(5 - 6.5)^2 = 2.25$ | $(6 - 5.5)^2 = 0.25$ | $(6 - 5.5)(5 - 6.5) = -0.75$ |
| | 10 | 8 | $(10 - 6.5)^2 = 12.25$ | $(8 - 5.5)^2 = 6.25$ | $(8 - 5.5)(10 - 6.5) = 8.75$ |
| | 8 | 5 | $(8 - 6.5)^2 = 2.25$ | $(5 - 5.5)^2 = 0.25$ | $(5 - 5.5)(8 - 6.5) = -0.75$ |
| | 29 | 22 | $\sum (y - \bar{y})^2 = 29.5$ | $\sum (x - \bar{x})^2 = 17.5$ | $\sum (x - \bar{x})(y - \bar{y}) = 17.5$ |

$$\bar{x} = \frac{22}{6} = 5.5$$

$$\bar{y} = \frac{29}{6} = 6.5$$

$$b_1 = \frac{\sum (x - \bar{x})(y - \bar{y})}{\sum (x - \bar{x})^2} \quad b_0 = \bar{y} - b_1 \bar{x}$$

$$= \frac{17.5}{17.5}$$

$$= 1$$

$$= 17.5$$

$$17.5$$

$$= 1$$

$$x = y \quad \text{EST} = 29.5$$

| x | y | \hat{y} | $(y - \hat{y})^2$ | $(\hat{y} - \bar{y})^2$ |
|---|----|----------------|-------------------|-------------------------|
| 3 | 3 | $1 + 1(3) = 4$ | 1 | 6.25 |
| 4 | 6 | $1 + 1(4) = 5$ | 1 | 2.25 |
| 7 | 7 | $1 + 1(7) = 8$ | 1 | 2.25 |
| 6 | 5 | $1 + 1(6) = 7$ | 4 | 0.25 |
| 8 | 10 | $1 + 1(8) = 9$ | 1 | 6.25 |
| 5 | 8 | $1 + 1(5) = 6$ | 4 | 0.25 |

$$(d) \text{ if } x = 20$$

$$\therefore \hat{y} = 1 + 1(20)$$

$$= 21$$

Therefore the demand that should be expected is 21.

Using the least square regression line to estimate the demand amount is just an estimate and does not represent reality.

$$(e) r^2 = \frac{SSR}{SST}$$

$$= \frac{17,5}{29,5}$$

$$= 0,593$$

$$r = 0,77$$

59.3 % is a positive correlation but there is other variable that are impacting it.

Question 2

| (a) year | Demand | 3-year moving average | Error |
|----------|--------|-------------------------|---------------------------|
| 1 | 4 | | |
| 2 | 6 | | |
| 3 | 4 | | |
| 4 | 5 | $(4+6+4)/3 = 4,667$ | $(5 - 4,667) = 0,333$ |
| 5 | 10 | $(6+4+5)/3 = 5$ | $(10 - 5) = 5$ |
| 6 | 8 | $(4+5+10)/3 = 6,333$ | $(8 - 6,333) = 1,667$ |
| 7 | 7 | $(5+10+8)/3 = 7,667$ | $(7 - 7,667) = -0,667$ |
| 8 | 9 | $(10+8+7)/3 = 8,333$ | $(9 - 8,333) = 0,667$ |
| 9 | 12 | $(8+7+9)/3 = 8$ | $(12 - 8) = 4$ |
| 10 | 14 | $(7+9+12)/3 = 9,333$ | $(14 - 9,333) = 4,667$ |
| 11 | 15 | $(9+12+14)/3 = 11,667$ | $(15 - 11,667) = 3,333$ |
| 12 | - | $(12+14+15)/3 = 13,667$ | |
| | | | $\sum(\text{error}) = 19$ |

$$\text{MAD} = \frac{\sum(\text{error})}{n}$$

$$= \frac{19}{8}$$

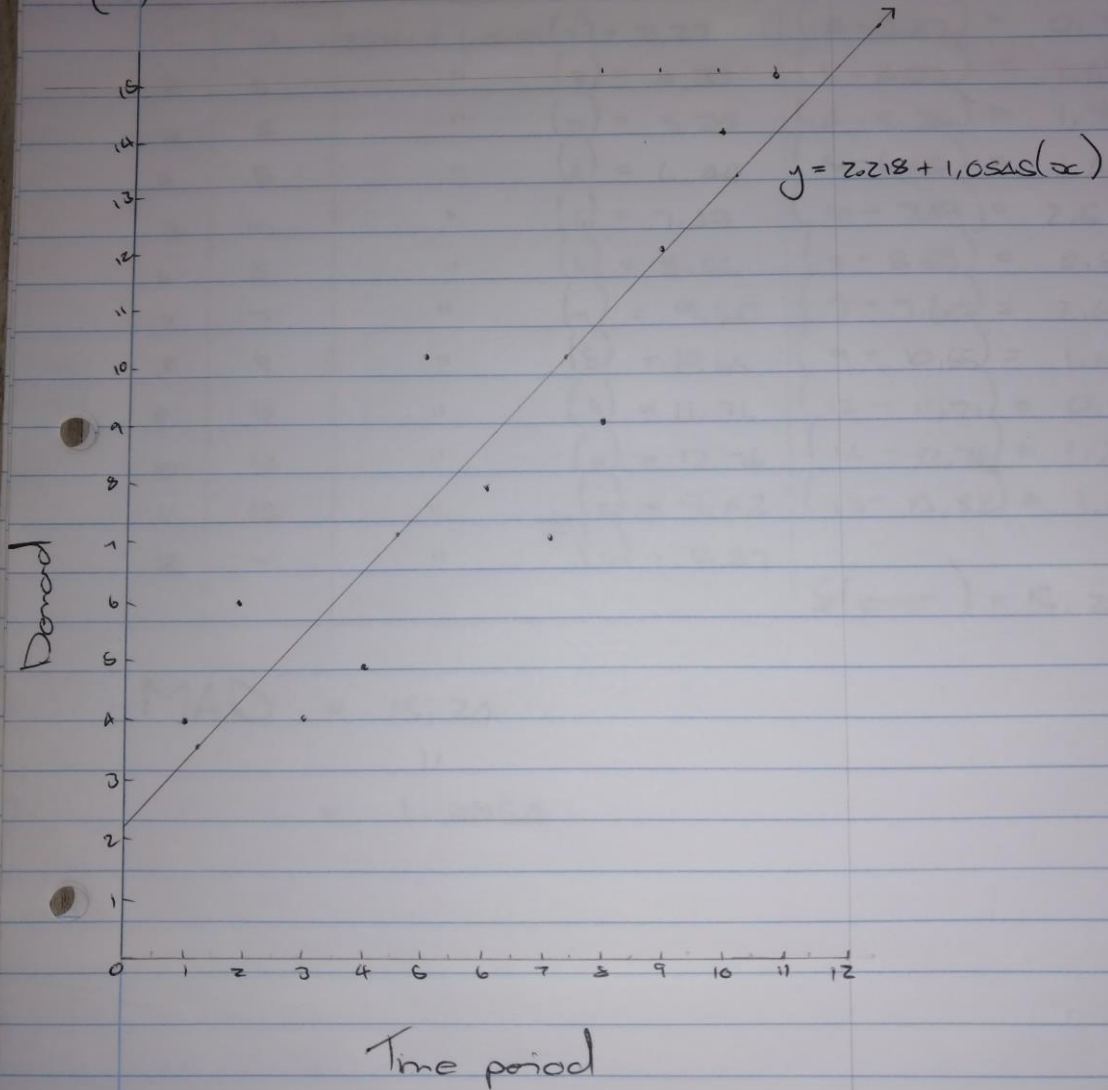
$$= 2,375$$

| (b) Year | Demand | 3-year weighted moving average | Error |
|----------|--------|--|-------------------------------|
| 1 | 4 | | |
| 2 | 6 | | |
| 3 | 4 | | |
| 4 | 5 | $[(2 \times 4) + 6 + 4] / 4 = 4.5$ | $(5 - 4.5) = 0.5$ |
| 5 | 10 | $[(2 \times 5) + 4 + 6] / 4 = 5$ | $(10 - 5) = 5$ |
| 6 | 8 | $[(2 \times 10) + 5 + 4] / 4 = 7.75$ | $(8 - 7.75) = 0.25$ |
| 7 | 7 | $[(2 \times 8) + 10 + 5] / 4 = 7.75$ | $(7 - 7.75) = -0.75$ |
| 8 | 9 | $[(2 \times 7) + 8 + 10] / 4 = 8$ | $(9 - 8) = 1$ |
| 9 | 12 | $[(2 \times 9) + 7 + 8] / 4 = 8.25$ | $(12 - 8.25) = 3.75$ |
| 10 | 14 | $[(2 \times 12) + 9 + 7] / 4 = 10$ | $(14 - 10) = 4$ |
| 11 | 15 | $[(2 \times 14) + 12 + 9] / 4 = 12.25$ | $(15 - 12.25) = 2.75$ |
| 12 | - | $[(2 \times 15) + 14 + 12] / 4 = 14$ | |
| | | | $\Sigma(\text{Error}) = 18.5$ |

$$\text{MAD} = \frac{18.5}{8}$$

$$= 2.3125$$

(c)



| (C) | Year | Demand | Forecast | Error |
|-----|------|--------|-----------------------------|--------------------------------|
| | 1 | 4 | $2.2181 + 1.0545(1) = 3.27$ | $(4 - 3.27) = 0.73$ |
| | 2 | 6 | " $(2) = 4.33$ | $(6 - 4.33) = 1.67$ |
| | 3 | 4 | " $(3) = 5.38$ | $(4 - 5.38) = -1.38$ |
| | 4 | 5 | " $(4) = 6.44$ | $(5 - 6.44) = -1.44$ |
| | 5 | 10 | " $(5) = 7.49$ | $(10 - 7.49) = 2.51$ |
| | 6 | 8 | " $(6) = 8.55$ | $(8 - 8.55) = -0.55$ |
| | 7 | 7 | " $(7) = 9.60$ | $(7 - 9.60) = -2.60$ |
| | 8 | 9 | " $(8) = 10.65$ | $(9 - 10.65) = -1.65$ |
| | 9 | 12 | " $(9) = 11.71$ | $(12 - 11.71) = 0.29$ |
| | 10 | 14 | " $(10) = 12.76$ | $(14 - 12.76) = 1.24$ |
| | 11 | 15 | " $(11) = 13.82$ | $(15 - 13.82) = 1.18$ |
| | 12 | - | " $(12) = 14.87$ | |
| | | | | $\Sigma(\text{error}) = 15.24$ |

$$\begin{aligned} \text{MAD} &= 15.24 \\ &\quad \quad \quad 11 \\ &= 1.3854 \end{aligned}$$

$$\text{Error} = \text{Demand} - \text{Forecast}$$

| (d) | Year | Demand | Forecast | Error |
|-----|------|--------|-----------------------------------|-------|
| 1 | 4 | 5 | | 1 |
| 2 | 6 | | $5 + 0,3(4 - 5) = 4,7$ | 1,3 |
| 3 | 4 | | $4,7 + 0,3(6 - 4,7) = 5,09$ | 1,09 |
| 4 | 5 | | $5,09 + 0,3(4 - 5,09) = 4,76$ | 0,24 |
| 5 | 10 | | $4,76 + 0,3(5 - 4,76) = 4,83$ | 5,17 |
| 6 | 8 | | $4,83 + 0,3(10 - 4,83) = 6,38$ | 1,62 |
| 7 | 7 | | $6,38 + 0,3(8 - 6,38) = 6,87$ | 0,13 |
| 8 | 9 | | $6,87 + 0,3(7 - 6,87) = 6,91$ | 2,09 |
| 9 | 12 | | $6,91 + 0,3(9 - 6,91) = 7,54$ | 4,46 |
| 10 | 14 | | $7,54 + 0,3(12 - 7,54) = 8,87$ | 5,17 |
| 11 | 15 | | $8,87 + 0,3(14 - 8,87) = 10,41$ | 4,59 |
| 12 | - | | $10,41 + 0,3(15 - 10,41) = 11,79$ | - |
| | | | $\Sigma(\text{Error}) =$ | 26,82 |

$$F_{t+1} = F_t + \alpha (Y_t - F_t) \text{ where}$$

F_t = previous Forecast

α = Smoothing Constant

Y_t = previous period demand

$$\text{MAD} = 26,82$$

11

$$= 2,44$$

(c) When using the MAD criteria C is the the most reliable forecast or MAD of 1,388 that predicts 14872,10 litres of Draddy