# OUTSOURCING AGREEMENT 274/MPD-2024 (to provide marketing services)

Dubai city 15 January 2024

**Metropolitan Premium Properties LLC**, hereinafter referred to as the "Customer", represented by the Legal Director Elena Kuznetsova, authorized by the POA, on the one hand, and **Kyle Zyrelle Canoza Zabala**, hereinafter referred to as the Contractor, holder of Philippines passport **P52921278** on the other hand, concluded this Agreement as follows:

#### 1. THE SUBJECT OF THE AGREEMENT.

- 1.1. The Contractor shall perform for the Customer in the capacity of marketing specialist (Data Analyst), the following services in Dubai, UAE:
  - Market Analysis: Conduct in-depth analysis of the real estate market, including market trends, competition, and pricing strategies.
  - Market Analysis: Gather and analyze market data to identify potential investment opportunities and market segments.
  - Agent Performance Analysis: Evaluate the performance of real estate agents and brokers, tracing metrics such as sales, listings, and client satisfaction.
  - Agent Performance Analysis: Provide insights and recommendations to improve agent performance and productivity.
  - Data Visualization: Utilize Power BI to create visually appealing and insightful dashboards and reports.
  - Data Visualization: Ensure that data is presented in a user-friendly and easily understandable manner for stakeholders.
  - ➤ Data Cleaning and Management: Ensure the accuracy and integrity of the real estate data by cleaning, organizing, and maintaining databases.
  - Data Cleaning and Management: Implement data quality checks and processes to minimize errors.
- 1.2. The Customer assigns, and the Contractor undertakes to perform in the interests of the Customer the functions referred to above (hereinafter referred to as "Services").
- 1.3. For the provision of the Services hereunder, the Customer shall pay the Contractor a remuneration in the amount, manner and time specified by this Agreement.

#### 2. PAYMENT TERM.

- 2.1. The Contractor's remuneration for the work of Editing is **1500,00** (One thousand five hundred) USD for services provided under this agreement.
  - Based on the indicators and achievements for the month, there may be additional payments or remuneration.
- 2.2. Payment for the Contractor's services can be made to the Contractor's Bank account or through the EasyStaff.io freelancer platform. Service for companies to pay remote employees and permanent contractors under a B2B contract. EasyStaff.io acts as a contractor between two parties: for the company and the contractor.
  - Registration on the EasyStaff.io platform by Email: 1198zabalbs@gmail.com
- 2.3. The remuneration shall be paid monthly until the 10th day of the current month.
- 2.4. This agreement is not an employment contract. Payment is made exclusively for the services provided.

#### 3. TERM OF CONTRACT.

- 3.1. The term of this Agreement is from 15 January 2024 to 15 February 2024 (Probation period).
- 3.2. The Agreement will be prolonged for (1) one year if not cancelled by either Party before 15 January 2024.
- 3.3. This Agreement may be terminated by mutual agreement of the parties.
- 3.4. If none of the parties declares their desire to terminate this Agreement 30 (Thirty) days before the expiration date, this Agreement is considered to be prolonged for the next term under the same conditions.
- 3.5. All changes and additions to this Agreement, as well as its termination are considered valid, provided they are made in writing and signed by authorized representatives of both parties.

#### 4. OTHER CONDITIONS.

- 4.1. All additional agreements of the parties, acts, and other Appendixes to this Agreement, signed by the parties in the fulfillment of this Agreement, are an integral part of it.
- 4.2. This Agreement is made in 2 copies, having the same legal force, one for each of the parties. The document may be signed by both parties in ink or via facsimile. The document facsimile or copy shall be treated as original as long as it contains both signatures.
- 4.3. All the services under the present contract are paid as an outsource job limited by the task, and nothing in this contract shall create a relationship of an employer and an employee.

#### 5. CONFIDENTIALITY AND INTELLECYUAL PROPERTY RIGHTS.

- 5.1. The parties undertake not to disclose confidential information that becomes known to them in the context and in connection with the provision of services, both during and after the termination of the agreement. First of all, this applies to the customer's trade secrets.
- 5.2. The Contractor hereby grants to the Customer the exclusive right to exploit all intellectual property rights (including, without limitation, copyright and related rights) in all content created by the Contractor in the course of providing the Services under this agreement as well as all intellectual property rights in and to any suggestions, improvements or the like with respect to Customer's content (the "Content"). The exclusive right to the content created by the Contractor belongs to the Customer in full from the moment of transfer of the content by the Contractor.
- 5.3. The Customer has the right to sell or assign its rights obtained under this Agreement under a license or on contractual terms to third parties. The contractor does not reserve the right to grant rights to use the content to third parties without the consent of the Customer.

### 6. FORSE MAJEURE.

6.1. Neither party will be liable to the other by reason of any failure in performance of this Agreement if the failure arises out of the unavailability of communications facilities or energy sources, acts of the other party, acts of governmental authority, fires, strikes, delays in transportation, riots or war, or any causes beyond the reasonable control of that party. These circumstances do only apply, if the situation is drastically unusual.

#### 7. ADDRESSES AND DETAILS OF THE PARTIES.

# **Contractor:**

## Kyle Zyrelle Canoza Zabala

**Metropolitan Premium Properties LLC** 

Office 1913, Al Manara Tower,

Business Bay, Dubai, UAE

P.O.Box 124585

**Customer:** 

Philippines passport: P52921278

Valid till: 07.07.2030

Address: 555 Tramo Street, Longos, Pulilan, Bulacan,

Philippines

Beneficiary name: KYLE ZYRELLE CANOZA

**ZABALA** 

Beneficiary's Account Number: 6081 0585 9300 04

Beneficiary's Bank: Tonik Digital Bank Inc. Beneficiary's Bank SWIFT Code: TODGPHM2

Beneficiary's Bank Address:

U-605B, 6/F West Wing, The Estancia Offices, Meralco Ave., Pasig City, Philippines 1605

Email: <u>1198zabalbs@gmail.com</u>

Phone: +63 966 470 0678

**Metropolitan Premium Properties LLC** 

Acc. 1014639912001 AE200260001014639912001

Emirates NBD, EBILAEAD

Elena Kuznetsova

Kyle Zyrelle Canoza Zabala