

Item Sales Report

Filter

Employee

All

From

All

Buying Group

All

Year

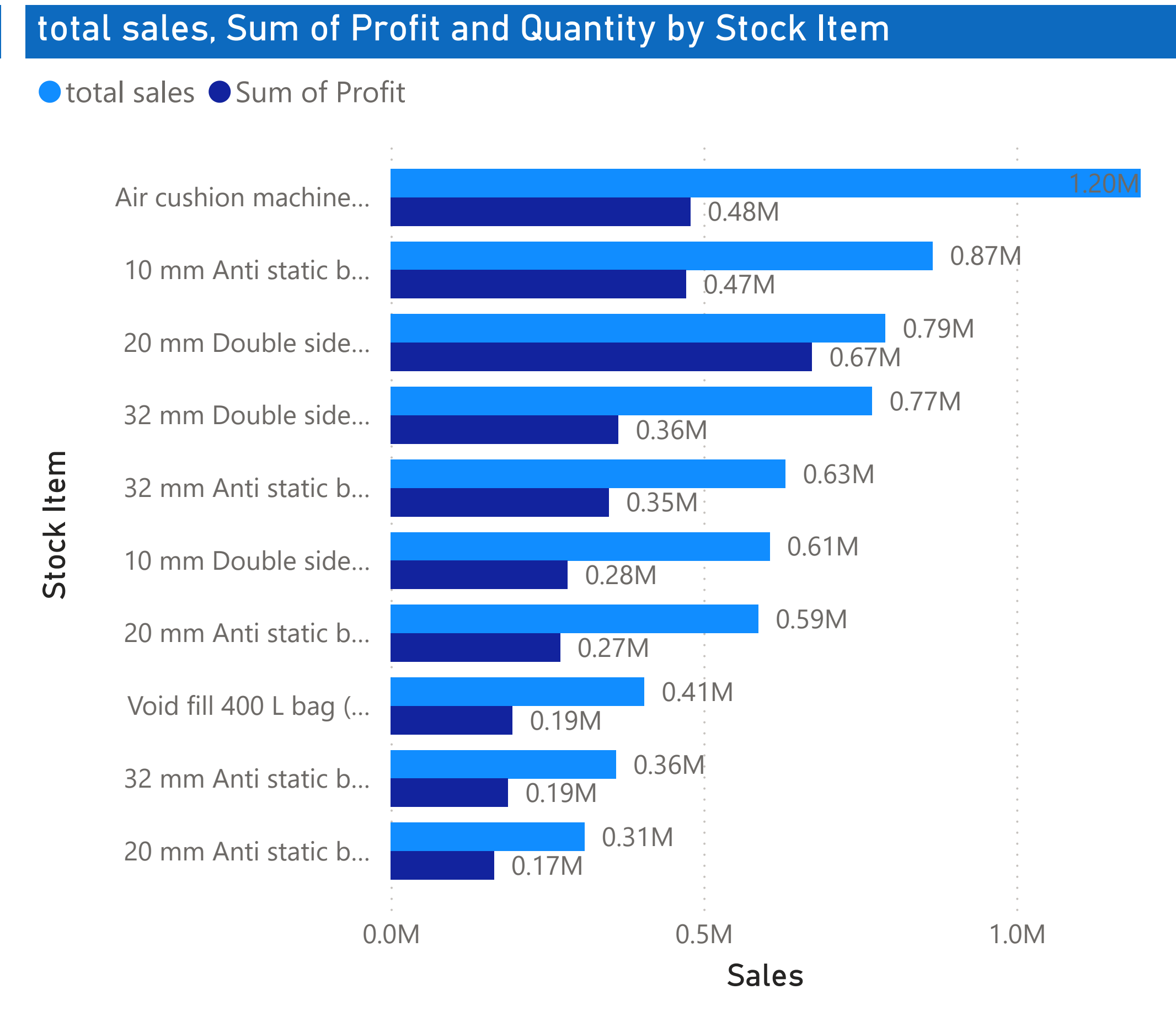
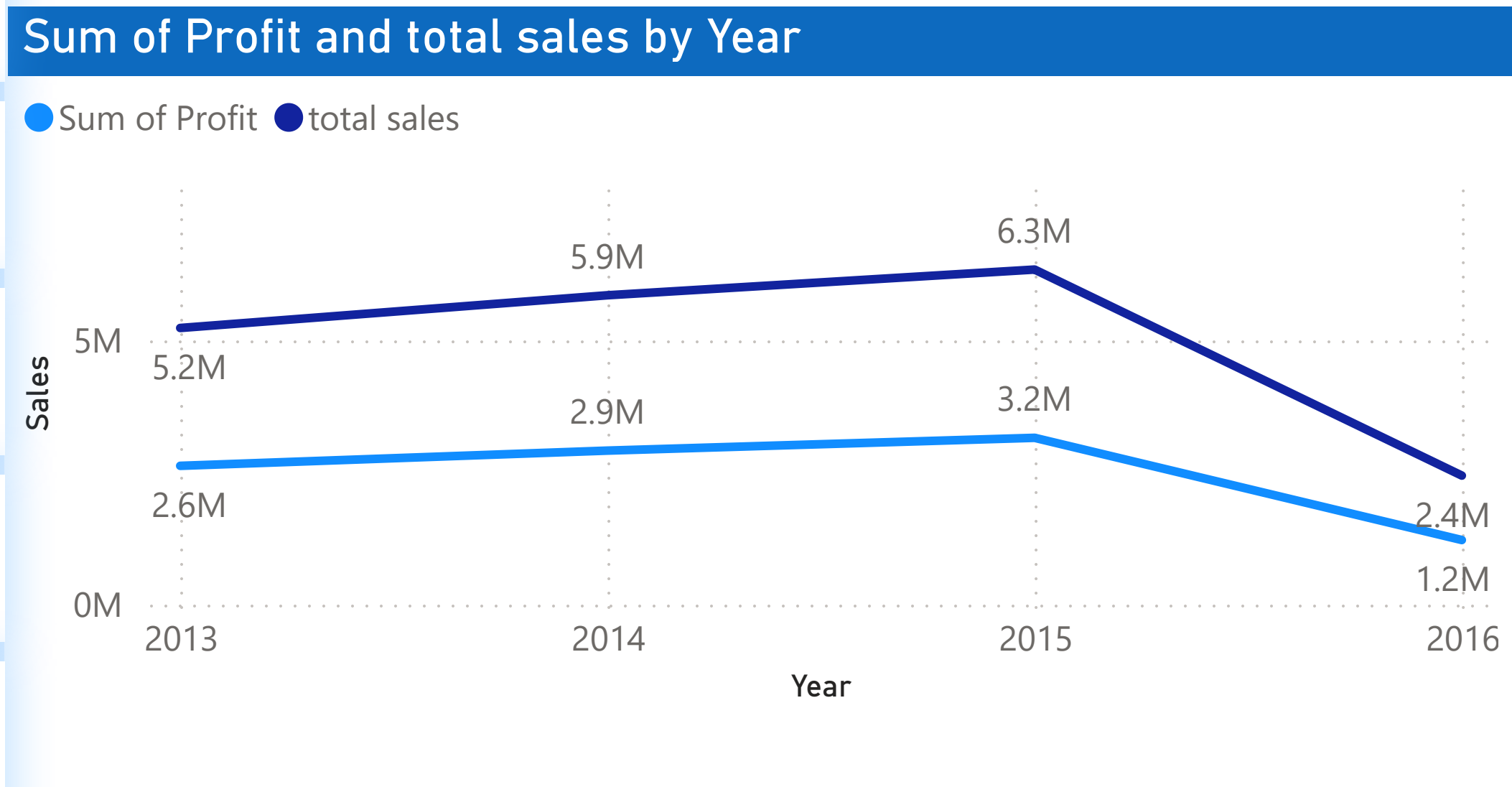
All

Month

All

Quarter

All



State Province	total sales	Performance	Quantity	cost	Profit
California	8831112	Amazing	461064	4,396,425.95	4,434,686.05
Alaska	3002074	Average	159538	1,517,604.25	1,484,469.75
Oregon	2251097	Average	112041	1,129,334.10	1,121,762.90
Washington	4227220	Average	210392	2,133,496.30	2,093,723.70
Hawaii	316856	Poor	15293	154,904.00	161,952.00
Nevada	1251230	Poor	70342	623,932.70	627,297.30
Total	19879589	Amazing	1028670	9,955,697.30	9,923,891.70

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Total Sales			Total Quantity			Total Profit			Total Sales								
20M			1.0M			10M			49.9%								
Year						2013						2014					
State Province	total sales	Performance	Quantity	cost	Profit	total sales	Performance	Quantity	cost	Profit	total sales	Performance	Quantity	cost	Profit		
⊕ California	6690	Poor	637	3,119.60	3,570.40	2361816	Average	124625	1,167,391.50	1,194,424.50	2616803	Average	13	1,167,391.50	1,194,424.50		
⊕ Washington		Poor				1198846	Poor	60236	599,032.85	599,813.15	1229480	Poor	6	599,032.85	599,813.15		
⊕ Alaska		Poor				760953	Poor	40496	382,520.95	378,432.05	925112	Poor	4	382,520.95	378,432.05		
⊕ Oregon	917	Poor	82	423.40	493.60	552110	Poor	30018	277,676.40	274,433.60	626772	Poor	3	277,676.40	274,433.60		
⊕ Nevada		Poor				275737	Poor	16656	138,756.10	136,980.90	377913	Poor	2	138,756.10	136,980.90		
⊕ Hawaii		Poor				85697	Poor	4404	43,336.00	42,361.00	78229	Poor		43,336.00	42,361.00		
Total	7607	Poor	719	3,543.00	4,064.00	5235159	Excellent	276435	2,608,713.80	2,626,445.20	5854309	Excellent	29	2,608,713.80	2,626,445.20		

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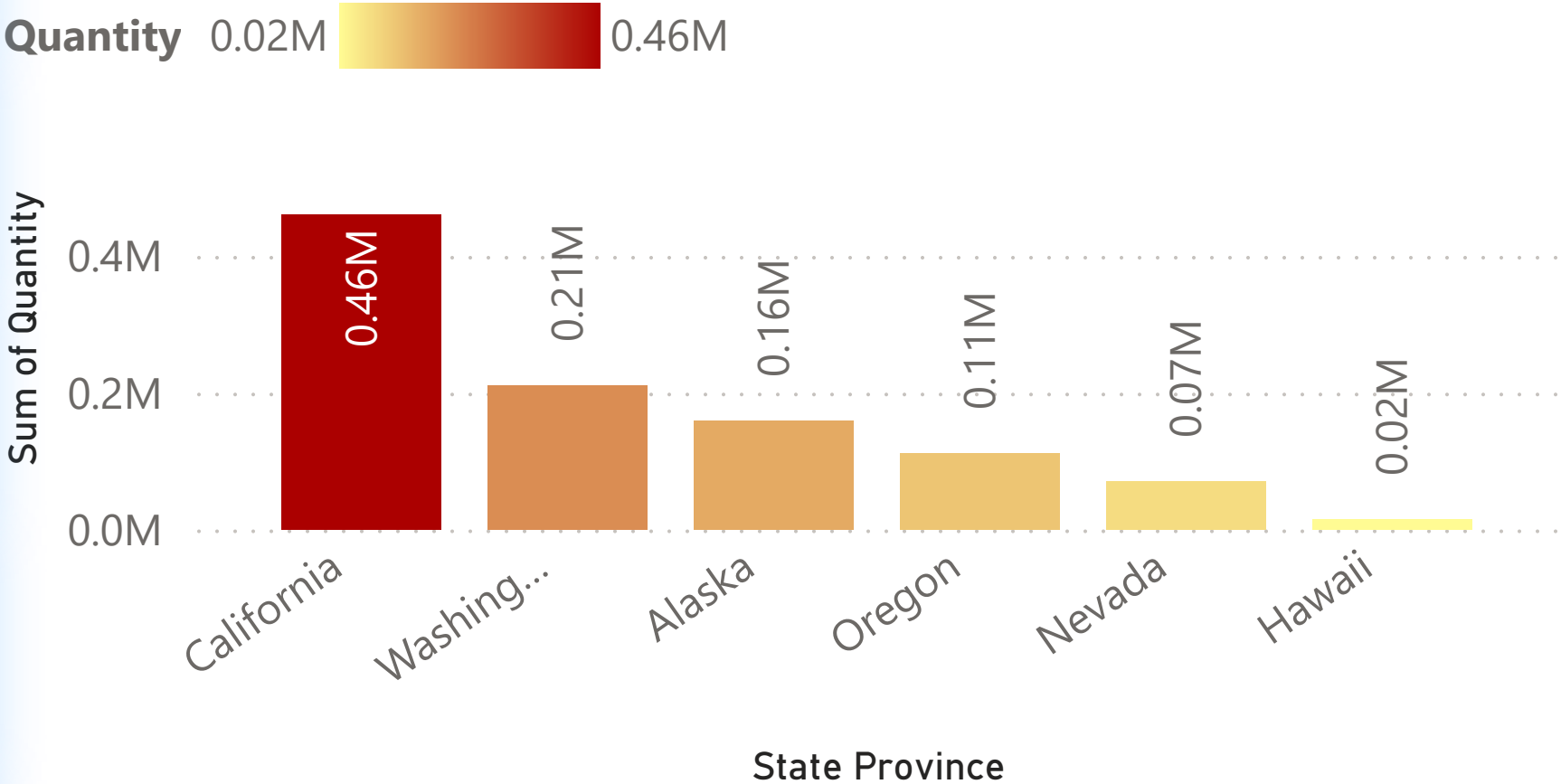
Month

All

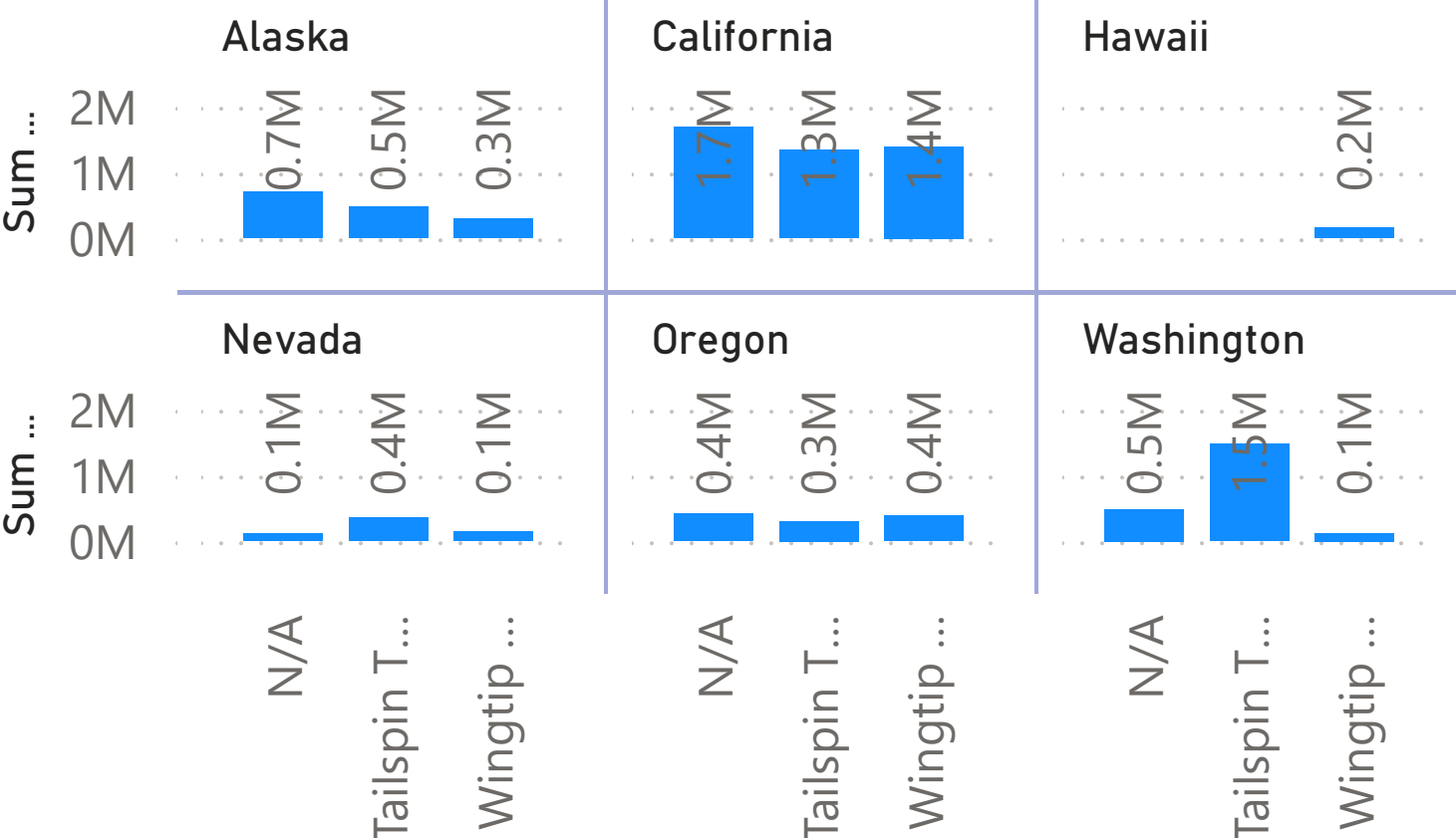
Quarter

All

Quantity by State Province



Profit by Buying Group and State Province



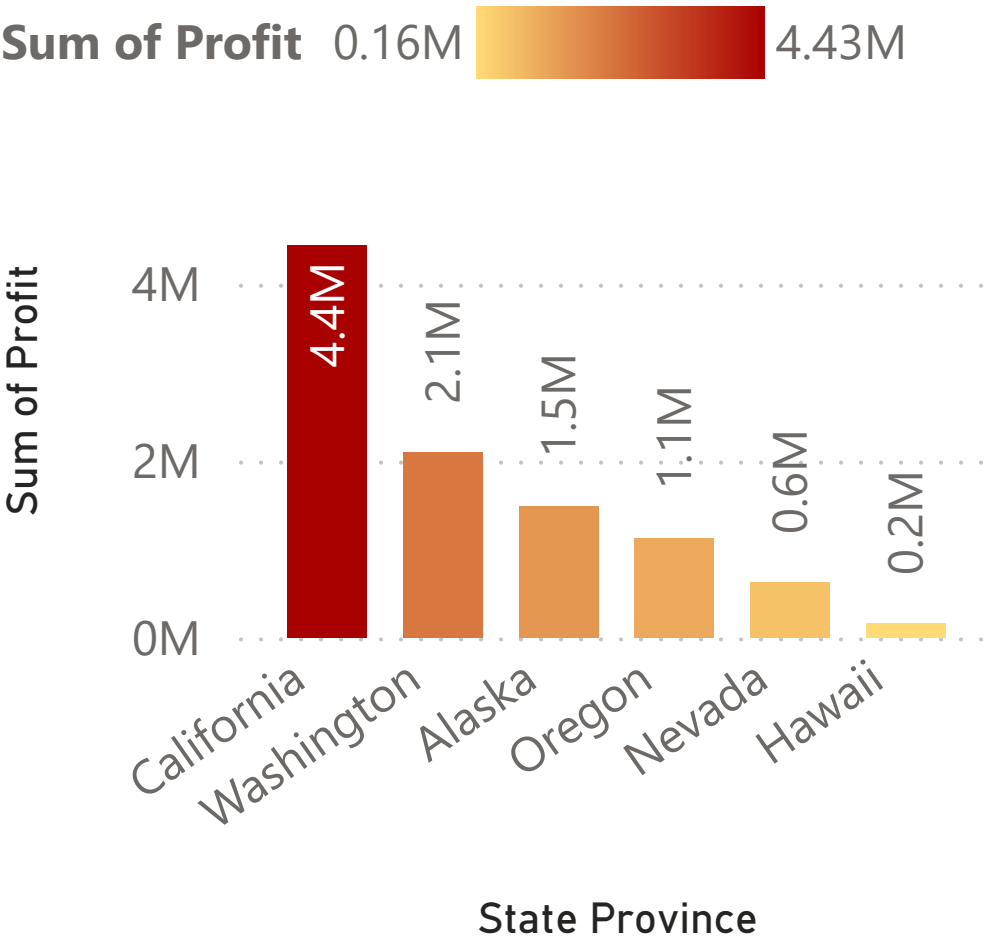
1M

Sum of Quantity

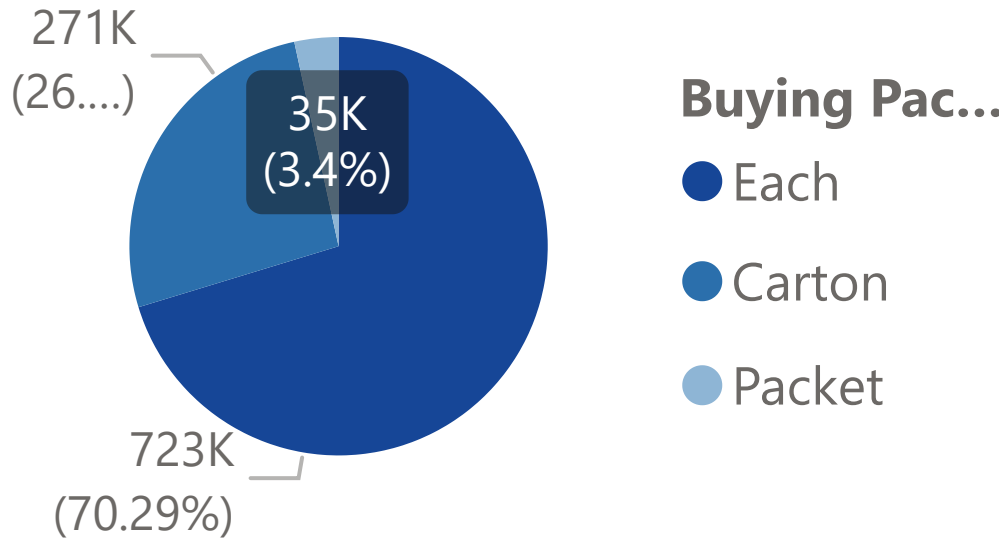
9.92M

Sum of Profit

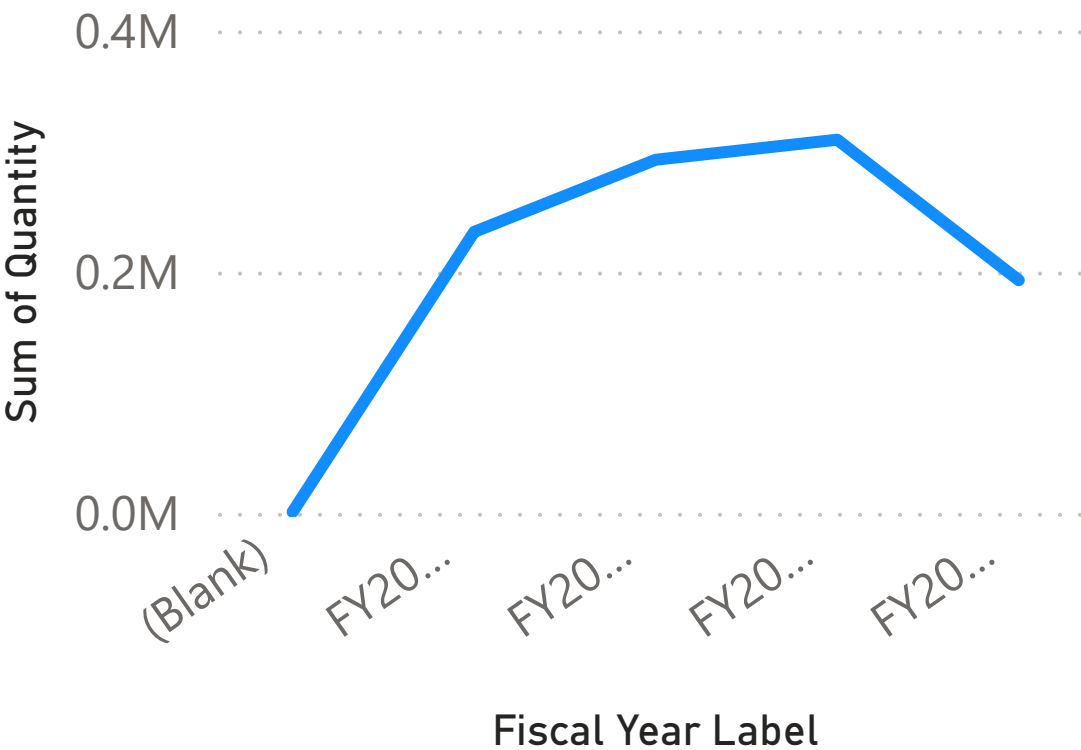
TOP 5 Profit by City



Sum of Quantity by Buying Package



Quantity by Year



Fiscal Year Label

- ☐ (Blank)
- ☐ FY2013
- ☐ FY2014
- ☐ FY2015
- ☐ FY2016
- ☐ FY2017

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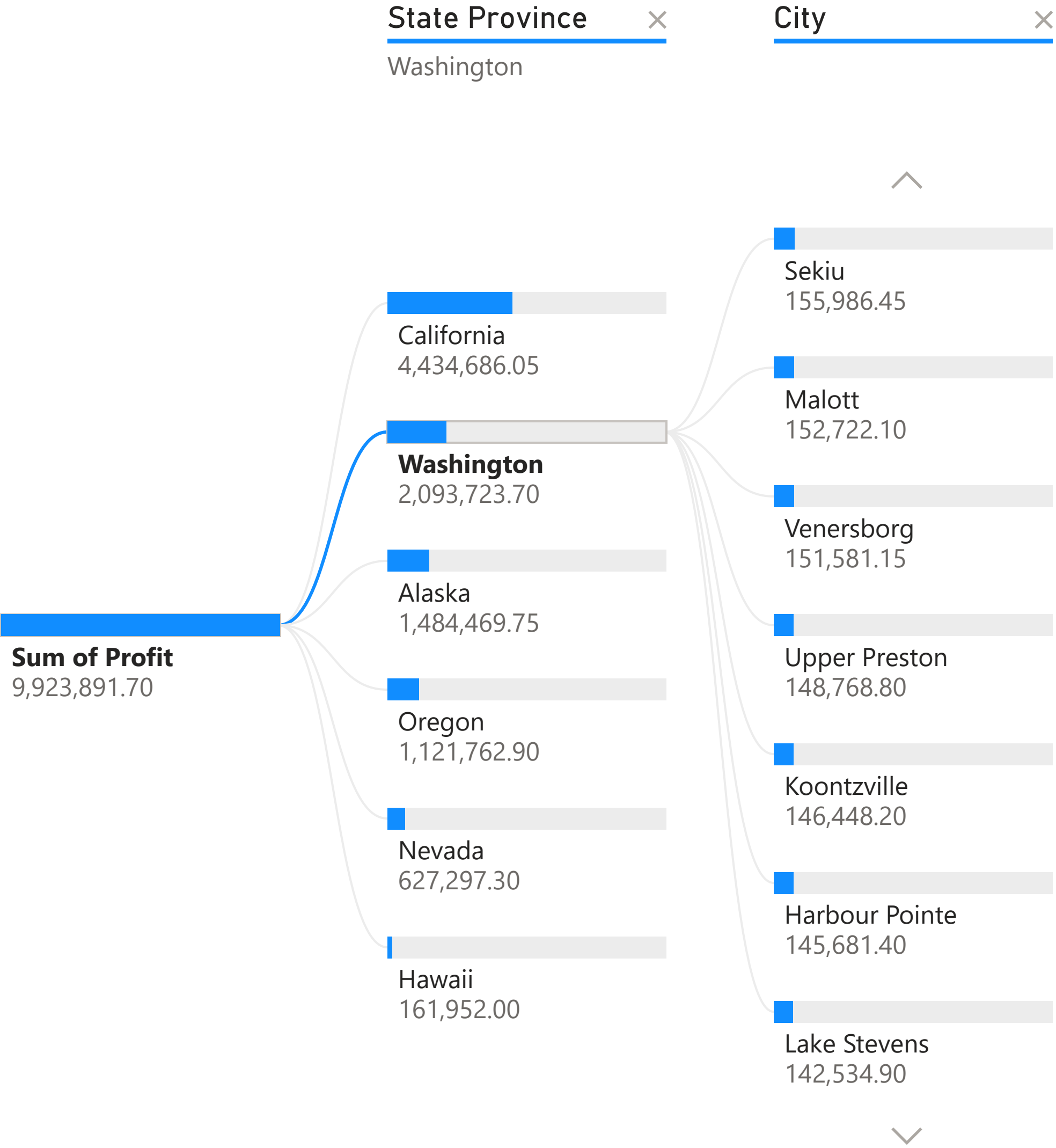
All

Month

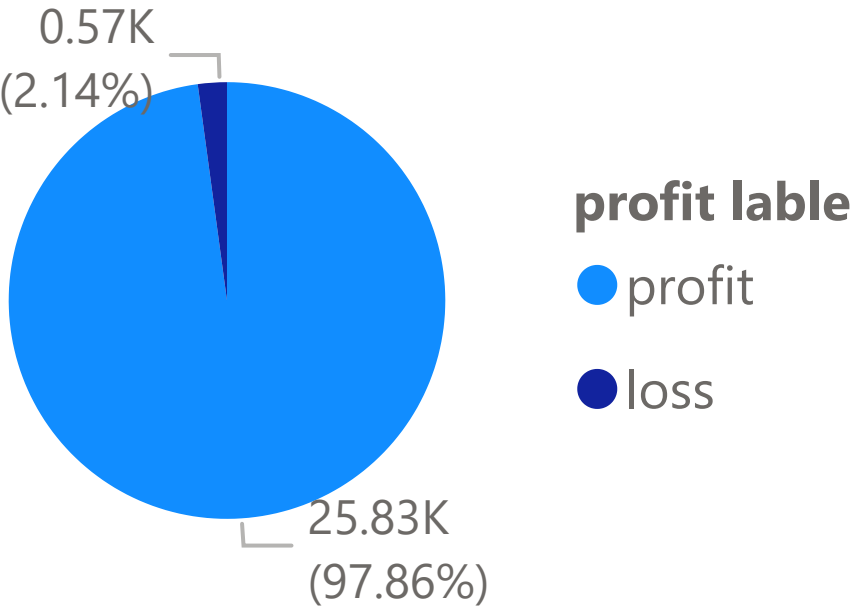
All

Quarter

All



Count of profit lable by profit lable



Key influencers

Top segments

What influences Profit to

Increase

 ?

When...
Sum of Quantity is 26 - 120
....the average of Profit increases by

660.5

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State Province	Carton	Each	Packet	Total
Washington	417,559.80	1,611,906.90	64,257.00	2,093,723.70
Oregon	224,588.70	862,572.20	34,602.00	1,121,762.90
Nevada	130,539.60	469,622.70	27,135.00	627,297.30
Hawaii	37,236.40	117,595.10	7,120.50	161,952.00
Kapa'a	37,236.40	117,595.10	7,120.50	161,952.00
California	984,741.60	3,308,206.45	141,738.00	4,434,686.05
Alaska	316.171.00	1.116.277.25	52.021.50	1.484.469.75
Total	2,110,837.10	7,486,180.60	326,874.00	9,923,891.70

State Province	Sum of Quantity	Sum of Profit	Sum of Tax Rate	Package	Sales Territory	Employee
California	49116	479,781.10	18255	Each	Far West	Lily Code
California	46462	464,687.45	17250	Each	Far West	Taj Shanc
California	46314	476,512.60	18285	Each	Far West	Sophia H
California	45469	413,305.80	17775	Each	Far West	Amy Trefl
California	44633	417,681.90	16335	Each	Far West	Hudson C
California	43813	404,603.20	16695	Each	Far West	Archer La
California	42151	399,380.15	17055	Each	Far West	Jack Pott
California	41977	389,083.35	16530	Each	Far West	Kayla Wo
California	41550	434,328.60	16800	Each	Far West	Hudson I
California	39217	391,203.30	15285	Each	Far West	Anthony
Washington	28578	261,588.15	9825	Each	Far West	Kayla Wo
Washington	20047	190,632.60	7335	Each	Far West	Anthony
Washington	19862	209,002.90	8145	Each	Far West	Hudson C
Total	1028670	9,923,891.70	395375			

Count of profit lable by profit lable

