

# Detecting Heterogeneity in the MPC: A Machine Learning Approach

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Master's Thesis (Draft)

Department of Economics

University of Mannheim

submitted to:

Prof. Krzysztof Pytka, PhD

submitted by:

Lucas Cruz Fernandez

Student ID: \*\*\*\*\*

Studies: Master of Science Economics (M.Sc.)

Address: \*\*\*\*\*

Phone: \*\*\*\*\*

E-Mail: \*\*\*\*\*

Mannheim, ADD DATE

# 1 Introduction

The Marginal Propensity to Consume (MPC) is at the centre of the macroeconomic model introduced by John Maynard Keynes in his General Economic Theory. Eversince its introduction, the role and size of the MPC has been subject to debate. While Keynes declared the MPC to be meaningfully different from zero, the permanent income hypothesis developed by Milton Friedman and a corner-stone of modern macroeconomics declares it to be irrelevant to current consumption decisions and, thus, irrelevant to economic policy making. However, both are wrong and right at the same time. More recently, the focus of research concerned with understanding the MPC to guide policies - such as stimulus payments - has shifted to painting a more diverse picture of households' willingness to spend out of a transitory income shock. New, sophisticated models formalize the heterogeneity of agents in the macroeconomy, including their MPC. Additionally, empirical work has shifted from trying to prove an MPC of zero - or the opposite - to understanding the difference across households and allowing for heterogeneity in the MPC. **add two examples of channels - liquidity constraint and ...**

Using the 2008 tax stimulus as an exogenous income shock, my contribution to the empirical literature is twofold: First, I use a new and highly flexible estimation approach, that allows me to identify a wider range of heterogenous effects. The so-called Double Machine Learning Approach allows for a semi-parametric setup in which the functional form of any confounding factor does not have to be specified. Second, the literature using the data from the 2008 stimulus (or the general literature? **check!**) so far has investigated its effect (poor) methods that lack the advantage of the DML approach while at the same time not allowing to account for the panel data setting of the data. These approaches implicitly impose a strict exogeneity condition, while the Panel DML model is capable of accounting for possible effects of past characteristics on the change in current income. Therefore, I am able to identify the causal effect of the tax rebate on consumption change more clearly (or: actually identify it, but maybe to harsh).

I rely on data collected by the Consumer Expenditure Survey (CEX), which included a special part in the 2008 and 2009 surveys dedicated to the tax stimulus. This effort was promoted by Johnson, Parker and Souleles (2013; henceforth JPS) who quantify the effect of the tax stimulus on consumption changes. The data they use is publicly available and also used by Misra and Surico (2014; henceforth MS). Hence, to improve comparability with two of the more recent and prominent contributions, I use the data provided publicly by JPS as well. While both document some heterogeneity in the MPC, there are several drawbacks in their respective analysis. Meanwhile, the DML estimation allows me to identify household level point estimates and standard errors, allowing me quantify whether the estimated MPC is significantly different from zero for each individual to un-

cover which households actually experience a temporary increase in consumption due to a temporary income shock (**rephrase**).

**rewrite and put this somewhere else** Understanding which underlying factors drive heterogeneity in the MPC is crucial for policy makers. While short-term untargeted tax-stimuli such as the one in 2008 are reasonable in times of economic crisis when time is short, targeted stimuli can improve the payoff of each dollar invested into an economic stimulus.

**add a brief summary/overview of what I find**

The rest of the paper is structured as follows: Section 2 summarizes the theoretical and empirical literature on MPC heterogeneity putting a focus on the issues concerning JPS and MS analysis. Section 3 discusses the data source and challenges connected with it. The empirical methodology I use is described in Section 4, while Section 5 presents the results. Section 6 concludes.

## 2 Literature

The literature investigating the size of the MPC and potential heterogeneity can be summarized in three different strands.

The first one uses quasi-experimental settings to identify income shocks and the resulting reaction of consumption. Settings considered are US tax stimulus programs during the times of economic crisis in 2001 and 2008 or lottery wins by individuals. Johnson, Parker and Souleles (2006) estimate the size of the MPC out of the 2001 tax stimulus and in a more recent contribution also take a look at the 2008 tax rebate program (Johnson, Parker and Souleles, 2013). The latter is closely related to our procedure and is hence discussed in more detail further below. They find XXX. Meanwhile, Fagereng et al. (2020) estimate the heterogeneous MPC out of lottery winners in Norway. Golosov et al. (2021) do the same using bla data. The second strand of literature uses self-reported MPC from household surveys. However, studies based on self-reported data are prone for measurement error - specifically the so-called self-report bias which leads respondents to misreport their data. In the case of the Marginal Propensity to Consume we expect this to be even larger than in the survey data exploited in quasi-experimental settings since respondents do not only have to document their raw spending behaviour (e.g. indicating how much money was spent in total) but assess their MPC on their own. Such calculations are likely to increase the risk of measurement error, especially the more abstract the concept becomes. There is also a more theoretical side to the discussion focusing on calibrating heterogeneous agent new keynesian models (HANK) to uncover general equilibrium effects of single agents' MPCs on the aggregate MPC out of income shocks.

However, what becomes evident in all strands of the existing literature is the important

role liquidity and the size of the shock plays in households' response.

Finally, there are two contributions that are by default most closely related to our setting since we make use of the same data. Namely, these are Johnson, Parker and Souleles (2013) and Misra and Surico (2014). They estimate a simple fixed-effects regression in which they interact their income shock variable with pre-defined dummies. Those dummies are based on continuous variables and created by choosing discrete cut-off points. However, this prohibits the detection of heterogeneous patterns that are not captured by the variables considered or are not inside the defined thresholds. Using the Parker et al. data, Misra and Surico (2014) replicate their approach but use quantile regression to analyse the heterogeneity in the MPC distribution. While quantile regression can be of service to detect heterogeneity in coefficients, it does not allow for the correct interpretation. The treatment effects they uncover are the effect of the income shock on the difference in consumption before and after for a respective quantile. However, this quantile does not need to include the same individuals. Hence, the quantile regression only uncovers shifts in the overall distribution but is silent on how specific individuals changed their consumption pattern - and hence the actual MPC.

Lastly, as Kaplan and Violante (**or who exactly was it?**) point out, empirical analysis that use stimulus payments as a temporary income shock to identify the MPC might actually estimate another coefficient, which they coin the coefficient of rebate. They argue that the conditions of a stimulus payment as well as the overall economic conditions that lead to such a payment are too specific (**rephrase**) to

In the JPS and MS specifications, they also consider simple linear estimators (OLS and Quantile Regression) that imply the assumption of strict exogeneity. Since we are looking at quarterly data and JPS/MS only consider age and change in the size of family as confounders, one could argue that there is little to no variation in these variables between quarters. In that case,

### 3 Methodology

To identify the causal effect of the income shock on households' change in consumption, we employ the Double Machine Learning (DML) approach developed by Chernozhukov et al. (2017). More precisely, to account for the dynamic structure of our data we use the variant from Semenova et al. (????) who present a DML estimator that allows for less constraining conditions.

In a setting like ours where one is interested to estimate heterogenous treatment effects, the DML estimator has a major advantage over classical econometric approaches which have been adopted in the literature so far. Namely, it does not restrict the effect of confounders on the outcome to a specific functional form but uses Machine Learning methods to freely estimate this relationship. Simultaneously, the orthogonalization step discussed below takes care of identifying the true effect stemming only from the treatment. Lastly, from a theoretical perspective this estimator yields very efficient properties when it comes to its asymptotic analysis, especially a rate of convergence that is faster than other nonparametric estimators, in part even achieving root-n consistency. However, we will not further elaborate on these latter technical details but rather focus on how the estimator works in general. For a more technical discussion the reader is referred to Chernozhukov et al. (2017) and Semenova et al. (????). Instead, this section introduces the general idea behind the DML estimator and how the Panel DML setup differs.

#### 3.1 Idea behind DML

**restructure this part better implement how CATE is formed and what it looks like in this setting** We start with considering a Partially Linear Model of treatment and outcome. Note that the DML estimator is not constrained to this form but it rather helps us to understand the idea and mechanics behind it in a clear way. Section 3.4 will briefly present what a fully non-parametric approach looks like.

The Partially Linear Model (PLM) is given by

$$Y_{it} = \theta(X_{it})D_{it} + g(X_{it}, W_{it}) + \epsilon_{it} \quad (1)$$

$$D_{it} = h(X_{it}, W_{it}) + u_{it}, \quad (2)$$

where  $Y_{it}$  is the outcome,  $D_{it}$  is the treatment and  $X_{it}$  and  $W_{it}$  are observable variables. We distinct between simple confounders  $W_{it}$  which affect the outcome and also potentially the treatment and  $X_{it}$  which additionally are considered to impact the average treatment effect of  $D_{it}$  on  $Y_{it}$ . The choice of these variables is left to the researcher.

The DML now follows a two step procedure to clearly identify  $\theta(X)$ . First, we define

$$E[Y_{it}|X_{it}, W_{it}] \equiv f(X_{it}, W_{it}) \quad (3)$$

$$E[D_{it}|X_{it}, W_{it}] \equiv h(X_{it}, W_{it}) \quad (4)$$

where (4) follows from (2). Then we can rewrite (1) as

$$Y_{it} - f(X_{it}, W_{it}) = \theta(X_{it})(D_{it} - h(X_{it}, W_{it})) + \epsilon_{it}.$$

This orthogonalization guarantees that the regression only captures variation that is not induced by any of the confounders in treatment and outcome, respectively.

The first stage of the estimation process consists of choosing an appropriate Machine Learning method to find estimates of the conditional expectation functions  $f(\cdot, \cdot)$  and  $h(\cdot, \cdot)$ . A welcome property of the DML estimation is its agnostic to the first stage estimator. Thus, it allows choosing the appropriate prediction method for the given setting.

Once we obtain the first stage predictions  $\hat{f}$  and  $\hat{h}$ , we use them to orthogonalize treatment and outcome to retrieve the residuals

$$\begin{aligned} \tilde{Y}_{it} &= Y_{it} - \hat{f}(X_{it}, W_{it}) \\ \tilde{D}_{it} &= D_{it} - \hat{h}(X_{it}, W_{it}). \end{aligned}$$

Lastly, the second stage then only consists of a simple linear regression of  $\tilde{Y}_{it}$  on  $\tilde{D}_{it}$  that yields  $\hat{\theta}(X)$ .

**Add paragraph on how CATE is estimated and on its form (see econML for example)**

### 3.2 Econometric motivation behind steps

**this just lists thoughts, rewrite them into a proper section** The DML estimator achieves its desirable consistency results by avoiding two common biases arising in settings that employ Machine Learning estimators: overfitting and regularization bias.

The latter is a concern if we simply plug in our predicted values of  $\hat{f}$  into the OLS regression. As Chernozhukov et al. (2017) show this leads to a substantial bias that does not vanish as the sample size increases. This motivates the orthogonalization using the first stage. It takes care of confounding effects of  $X$  and  $W$  but does not yield this bias.

Overfitting is the result of an estimator adjusting too much to the given data such that when it is exposed to new data it performs very badly resulting in a high variance of this estimator. Again, Chernozhukov et al. (2017) show how this variance term does not

vanish in the asymptotic analysis leading to an inconsistent estimator. However, this issue can be avoided using a technique called *cross-fitting*. Instead of using all observations to find the estimates of  $f$  and  $h$  and then estimate  $\theta(X)$  using the whole sample, consider the case in which we split the sample into two. The first sample is used to estimate the first stage estimators. Those are used to predict the values in the second sample, which are then subsequently used in the second stage estimation. The procedure is repeated with the roles of the samples reversed and the two resulting estimators are averaged to find the final estimate  $\hat{\theta}(X)$ . The cross-fitting procedure for splitting up the sample into any  $K$  folds is described in Algorithm 1 which summarizes the baseline DML estimator overall.

**This has to look better and be more 'algorithmic'.**

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**Algorithm 1** Double Machine Learning Estimator

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- 1: Split up sample into  $K$  folds.
  - 2: To estimate  $\hat{h}$  and  $\hat{f}$  for the  $k^{th}$  fold use observations  $j \notin k$ .
  - 3: To get residuals for observations in  $k$ , calculate  $\hat{h}(X_i)$  and  $\hat{f}(X_i, W_i)$  for  $i \in k$  and use to retrieve residuals.
  - 4: Once residuals of each fold retrieved, estimate  $\theta(X_i)$ .
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### 3.3 Panel DML

So far we have considered the original DML estimator that considers a cross-sectional setting, however, we will look at a dynamic panel of households. However, under the assumption of strict exogeneity, it is also reasonable to use this estimator in our setting. The reasoning in favor and against this assumption have been laid out in Section X. Since we aim to compare how well this assumption holds up contrary to when relaxing it, we have to introduce the Panel DML approach by Semenova et al. (????), which only assumes conditional sequential exogeneity. More sepcifically, we assume

$$E[\epsilon_{it}|X_{it}, W_{it}, \Phi_t] = 0$$

$$E[u_{it}|X_{it}, W_{it}, \Phi_t] = 0$$

where  $\Phi_t$  is the information set in period  $t$ . Under some more technical assumptions, Semenova et al. show that in a setting with low-dimensional treatment, the estimator is similar to the original DML. The only difference in the estimation procedure is the cross-fitting algorithm in the first stage. The folds for the cross-fitting procedure are formed based on the time index instead of simply randomly splitting up the sample.

In practice, we will include lagged values of treatment and outcome as confounders in  $W_{it}$  to model the information set  $\Phi_t$ . This procedure is also proposed by Semenova et al.

### 3.4 Nonparametric DML

So far we have considered the case of a partially linear model of treatment and outcome. While this allows for flexible estimation of the confounders, it still assumes a linear relationship between the treatment and outcome, resulting in the heterogeneous treatment effect  $\hat{\theta}(X)$  being linear in  $X$ . Later on however, we also propose a specification in which we make no assumption on the functional form of the heterogeneity (Specification X in section X). This nonparametric approach has the same first stage as the PLM based one, but estimates the second stage using the Causal Forest estimator proposed by Athey and Wager (2018). The Causal Forest is a generalization of the Random Forest prediction method developed by Breiman (2001), which has found application in a wide array of predictive tasks. However, the original algorithm - as most Machine Learning methods focusing on prediction - does not allow for any causal inference. The Causal Forest solves this problem by generalizing the objective function to fit a treatment effect study framework and developing theory that allows retrieving standard errors of the estimated coefficients. **(obviously re-write but no more detail in general I guess)**

Using the CF as a second stage enables us to estimate the model

$$\begin{aligned} Y_{it} &= g(D_{it}, X_{it}, W_{it}) + \epsilon_{it} \\ D_{it} &= m(D_{it}, X_{it}, W_{it}) + u_{it}. \end{aligned}$$

There are no specific assumption in what what form the treatment effect will depend on the confounders  $X_{it}$ . As part of our analysis we will compare the results to check whether the relationship is indeed linear or whether we discover non-linear heterogeneities that the PLM approach does not account for and have not been considered in literature yet.

## Estimation and Results

$$\Delta C_{it+1} = \theta(X_{it})R_{it+1} + g(X_{it}, W_{it}) + \epsilon_{it} \quad (5)$$

$$R_{it} = h(X_{it}, W_{it}) + u_{it} \quad (6)$$

where  $\Delta C_{it+1}$  is change in consumption,  $R_{it+1}$  is the amount of rebate received by the household and  $g(X_{it}, W_{it})$  and  $h(X_{it}, W_{it})$  are non-parametric functions of confounders.  $X_{it}$  and  $W_{it}$  are distinct by the assumption that only  $X_{it}$  influences the marginal effect of the rebate,  $\theta(X)$ , while  $W_{it}$  denotes the set of confounders that play no role in the effect.



# References

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