

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
1	1:15:00 PM	0:32:30	Doors Count down Speaker Clock Match with Livestream	P3	IR A Silence IR B 10 min IR C 5 min IR D 2min IR E Shortly IR F Seats/About IRG Seats/Shortly walk in music	Walk In Animation Loop w/Housekeeping	Still	—		Walk in look No lights at kiosks	PRESET: Reserved seats for Top 10 2 DSM Speaker Timer x 2 h20 for judges Set judges tables with 5 mics Judging cards for judges Award at FOH Deck
			CoronaVirus Note Housekeeping Notes	P1	Do on 10 & 5				Records		
3	1:47:30 PM	0:00:30	WSJ VIDEO TRT:30	P15	Track Video	FULL VIDEO	Video	—	VIDEO	Walk In	
4	1:48:00 PM	0:00:30	Swell	P1	IR .5	ISB LOGO	Logo	GFX1	—	Bally	Turnt Down For What out by :22
5	1:48:30 PM	0:01:00	ISB Opening Video TRT:57	P13 Out :02	Track Video	VIDEO	Video	—	VIDEO	Video	
6	1:49:30 PM	0:00:00	VOG - Please Welcome Our Host - Program Committee Chair of RSA Conference - Dr. Hugh Thompson	P2 WS Adv WS Adv	IR1 VO/PO	Hugh Title Animation	Hugh Title	GFX 1	—	Show	Dr. Hugh Thompson Program Committee Chair of RSA Conference
7	1:49:30 PM	0:08:00	Dr. Hugh Thompson-Monologue	P4 w/Notes	HS1 Hugh	ISB Logo	IMAG	—	—	Show	
8	1:49:30 PM	0:02:00	Hugh Thompson Intro ISB Schedule/Intro Judges	P9	HS1 Hugh	MLMN/GFX1 2 PIPS	GFX1	GFX1	—	Show	

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
9	1:57:30 PM	0:02:00	Hugh Intros Judges (his L to RT) Asheem Chandna Partner, Greylock Partners Scott Darling President,Dell Technologies Capital Dorit Dor Vice President, Products, Check Point Software Technologies Patrick Heim - Operating Partner and Chief Information Security Officer, ClearSky Paul Kocher Security Entrepreneur and Researcher	P10 P4	HS1 Hugh 5 wired mics @ Judges tables	MLMN/GFX1 2 PIPS	IMAG	GFX 1	—	Show	
10	1:59:30 PM	0:03:00	Start of Top 10 presentations Hugh intros session	P9	HS1 Hugh 5 mics @ Judges tables	MLMN/GFX1 2 PIPS	Criteria	GFX1	—	Show	
			Dramatic Intro	P4	IR2 IR2.5	MLMN/GFX1 2 PIPS	IMAG	—	—	Dramatic	
13			#10-Vulcan Cyber Intro Co-Founder and CEO Yaniv Bar Dayan	P1 Send	PO IR3	Vulcan Title Animation	Title Slide	GFX1	—	Bally	The time is now - by John Cena
14	2:02:30 PM	0:07:30	#10-Vulcan Cyber	P31 WS Adv	HS2 Yaniv 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
15	2:10:00 PM		Judges Q&A	P4 WS Adv	HS1 Hugh HS2 Yaniv 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
16	2:10:00 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO	Logo	GFX with notes		Show	
17			#9- Tala Security Intro Founder and CEO -- Aanand Krishnan	P1 Send	PO IR4	Tala Title Animation	Title Slide	GFX1	—	Bally	Happy from Pharrell Williams from 0:04

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
18	2:10:00 PM	0:07:30	#9- Tala Security	P31 WS Adv	HS3 Aanand 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	-	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
19	2:17:30 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS3 Aanand 5 mics @ Judges tables	ISB LOGO	IMAG	-	-	Show	
20	2:17:30 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX with notes		Show	
21			#8- Sqreen Intro Co-Founder and CTO- JB Aviat,	P1 Send	PO IR5	Sqreen Title Animation	Title Slide	GFX1	-	Bally	Speed (Burn & Lotus Team F1 Mix) by Avicii, starting the song at 2:30
21	2:17:30 PM	0:07:30	#8- Sqreen	P31 WS Adv	HS4 JB 5 mics @ Judges tables	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	-	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
22	2:25:00 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS4 JB 5 mics @ Judges tables	ISB LOGO	IMAG	-	-	Show	
23	2:25:00 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
24			#7- SECURITI.ai Intro CEO of SECURITI.ai - Rehan Jalil	P1 Send	PO IR6	Securiti.ai Title Animation	Title Slide	GFX1	-	Bally	Whatever it takes Imagine Dragons @28sec
25	2:25:00 PM	0:07:30	#7- SECURITI.ai	P31 WS Adv	HS5 Rehan 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	-	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
26	2:32:30 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS5 Rehan 5 mics @ Judges tables	ISB LOGO	IMAG	-	-	Show	
27	2:32:30 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
28			#6-Obsidian Intro Co-founder and CTO of Obsidian - Ben Johnson	P1 Send	PO IR7	Obsidian Title Animation	Title Slide	GFX1	—	Bally	Tupac CA Love @0:00
29	2:32:30 PM	0:07:30	#6-Obsidian	P31 WS Adv	HS6 Ben 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
30	2:40:00 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh H6 Ben 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
31	2:40:00 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
32			#5- INKY Technology Intro CEO & Founder of INKY - Dave Baggett	P1 Send	PO IR8	Inky Title Animation	Title Slide	GFX1	—	Bally	Octopus's Garden – The Beatles (we'd like it to start at the :09 mark
33	2:40:00 PM	0:07:30	#5- INKY Technology	P31 WS Adv	HS7 Dave 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
34	2:47:30 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS7 Dave 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
35	2:47:30 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
36			#4-ForAllSecure Intro CEO, Co-Founder Dr. David Brumley	P1 Send	PO IR9	For All Title Animation	Title Slide	GFX1	—	Bally	Mayhem @:45sec (chant) by Steve Aoki
37	2:47:30 PM	0:07:30	#4-ForAllSecure	P31 WS Adv	HS8 David 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
38	2:55:00 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS8 David 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
39	2:55:00 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
40			#3- Elevate Securitye Intro Co-Founder & CPO @Elevate Security Masha Sedova	P1 Send	PO IR10	Elevate Title Animation	Title Slide	GFX1	—	Bally	Trophies @:10
41	2:55:00 PM	0:07:30	#3- Elevate Security	P31 WS Adv	HS9 Masha 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
42	3:02:30 PM		Judges Q&A	P4 WS Adv No Clock	HS1 Hugh HS9 Masha 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
43	3:02:30 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
44			#2- BluBracket Intro Founder and President/COO Ajay Arora	P1 Send	PO IR11	BluBracket Title Animation	Title Slide	GFX1	—	Bally	Soul Coughing
45	3:02:30 PM	0:07:30	#2- BluBracket	P31 WS Adv	HS10 Ajay 5 mics @ Judges tables Buzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A Dean snowed in and couldn't make it. Nathan filled in.
46	3:10:00 PM		Judges Q&A Give David Warning to Switch Kiosk Screens	P4 WS Adv No Clock	HS1 Hugh HS10 Ajay 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
47	3:10:00 PM	0:00:00	Hugh intros next company	P2 WS Adv	HS1 Hugh	ISB LOGO		GFX		Show	
48			#1- AppOmni Intro CEO and Co-founder AppOmni - Brendan O'Connor	P1 Send	PO IR12	App Omni Title Animation	Title Slide	GFX1	—	Bally	Higher Ground - Red Hot Chili Peppers (starting at 5 sec mark to ~20 second mark)

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
49	3:10:00 PM	0:07:30	#1- AppOmni	P31 WS Adv	HS: Brendan 5 mics @ Judges tables Buzzzer @ time	MLMN/GFX1 2 PIPS	GFX1	GFX NO NOTES!!	—	Show	Timer cue: Hugh "NOW" 3 Min Presentation 3 Min Q and A
50	3:17:30 PM		Judges Q&A Give Stephen Warning to Switch Kiosk Screens	P4 WS Adv No Clock	HS1 Hugh HS11 Brendan 5 mics @ Judges tables	ISB LOGO	IMAG	—	—	Show	
51	3:17:30 PM	0:01:00	Hugh recaps agenda for the day (agenda slide)	P2 WS Advance	HS1 Hugh	Top 10	Schedule	GFX1	—	Show	
52	3:18:30 PM	1:08:00	**Set Timer to whatever starts at 4:24 PM Break to meet at Kiosks	P2 WS Adv & Lights	Walk in music (low level) <i>*Mic all 5 judges by 4:20PM</i>	Top 10	Top 10	GFX1	*Stop Record	Walk In look + lights at all kiosks	*Judges return 4:15PM Award to Backstage Set 5 Stools far stage right
53	4:26:30 PM		VO-Judges are Back	P2	IR13	Top 10	Top 10	GFX1		No Lights @ Kiosks	
54	4:26:30 PM		Settle	P1 WS Advance	Swell	ISB Logo	Logo	GFX1	*Start Records	House 1/2	
55	4:26:30 PM	0:01:00	WSJ VIDEO TRT:30	P15	Track Video	FULL VIDEO	Video	—	VIDEO	Walk In	
56			ISB LOGO WIDE SCREEN / PAUSE	P1 WS Advance	Track Video	ISB LOGO	Logo	GFX1	—	Show	
57	4:27:30 PM	0:01:00	ISB Opening Video TRT:57	P13	Track Video	VIDEO	Video	—	VIDEO	Video	
58	4:28:30 PM	0:05:00	VOG: Please Welcome Back- Dr. Hugh Thompson	P2	IR14 VO/PO HS1 Hugh	ISB LOGO	Logo	GFX	—	Show No lights at Kiosks	
59			Hugh Thompson continues.	P4 WS Advance	HS1 Hugh	ISB LOGO	IMAG	—	—	Show No lights at Kiosks	Advance to Top 10

2020 ISB SHOW FLOW Monday, Feb. 24,2020 Producer- Nancy Spooner Stage Manager- Lisa Deer											
Item	Time	TRT	Activity On Stage/Presenter	Preset	Audio Phil/Sean	WIDE SCREEN Jason	Outter Boards Matt	GFX Jason	VIDEO	Lights Rob	Notes
60			Hugh Thompson intro 5 judges to stage	P4	PO IR15 HS1 Hugh HS2 Asheem Chandna HS3 Scott Darling HS4 Dorit Dor HS5 Patrick Heim HS6 Paul Kocher	ISB LOGO	IMAG	—	—	Show No lights at Kiosks	
61	4:33:30 PM		2-Finalists come to stage	P4 After 2nd WS- Advance	PO IR16 HS1 Hugh HS2 Asheem Chandna HS3 Scott Darling HS4 Dorit Dor HS5 Patrick Heim HS6 Paul Kocher 1-HH for Top Two	Top 2	IMAG	2-Finalists		Bally	IR at 1st company WS Adv after 2nd Company
62	4:33:30 PM	0:02:00	Announce Winner	P4 Winner Slide	IR17 Drumroll IR18 PO Winner	Winner	IMAG	Winner Title Winner Slide	—	Award Look + lights at winner kiosk	
63			Hugh Wraps VOG (if Hugh does not say this)	P2	HS1 Hugh or **Close IR19 Walk Out Music	Winner LOGO	Logo	GFX1	—	Walk out look + lights at winner kiosk	
64	4:35:30 PM	0:10:00	Facebook Live Interview (Brenna) Photo Op of Winner OS	P1	Walk Out	Winner LOGO	Logo	GFX1	—	Walk out look + lights at winner kiosk	Photo Op of Winner OS Steve Mollard (?) - photographer
65	4:45:30 PM		Walk Out	P3	Walk Out	Title Animation	Logo	—	—	Walk out look + lights at winner kiosk	Records go to RSAC Studio after comp