Project Design Phase

Problem – Solution Fit Template

Date: 21 June 2025

Team ID: LTVIP2025TMID55293

Project Name: HOUSE RENT APP USING MERN:

Maximum Marks: 2 Marks

The Problem-Solution Fit simply means that you have found a problem with your customer and that the solution you have realized for it actually solves the customer's problem. It helps entrepreneurs, marketers and corporate innovators identify behavioral patterns and recognize what would work and why.

Purpose:

- Solve complex problems in a way that fits the state of your customers.
- Succeed faster and increase your solution adoption by tapping into existing mediums and channels of behavior.
- Sharpen your communication and marketing strategy with the right triggers and messaging.
- □Increase touch-points with your company by finding the right problem-behavior fit and building trust by solving frequent annoyances, or urgent or costly problems.
- Understand the existing situation in order to improve it for your target group.

Problem – Solution Fit Mapping

Problem Identified	Proposed Solution
Tenants face difficulty in finding verified	A user-friendly platform with filters and
rental properties that match their	verified listings to streamline the rental
preferences.	search process.
Property owners lack an efficient digital	A property management dashboard for
method to manage listings and bookings.	owners to post, edit, and track property
	requests.
Limited communication between owners	An integrated booking request system that
and tenants causes delays and confusion.	tracks status and provides owner
	responses.
Admin has no control over listing quality or	An admin panel with access controls to
user authenticity.	approve owners, manage listings, and
	monitor activity.
Users are unsure of booking status and	A booking history section where tenants
have no clear history of their interactions.	and owners can track and manage past
	interactions.