

# Do Financial Constraints of Corporate Activist Investors Matter?

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# 1 Introduction

If any person acquires beneficial ownership of more than 5% of an issuer's securities he must file with the Stock Exchange Control (SEC) a Schedule 13(D) within 10 days after the acquisition of that stock. The crux herein lies in beneficial ownership which is not defined as whether the person owns the shares but as whether the particular person can vote the shares and thereby change or influence the control of the company (Harmetz, 2017, p.24). Precisely this mindset is what constitutes shareholder activism, independent of the acquirers identity. In fact, a Schedule 13(D) has to be disclosed by most investor types such as individuals, hedge funds and corporations. In the words of Klein and Zur (2009, p.187), an "entrepreneurial activist is an investor who buys a large stake in a publicly held corporation with the intention to bring about change and thereby realize a profit on the investment". Complementary thereto, corporations filing a Schedule 13(D) to deliberately practice their voting power can be classified as corporate activist investors.

Hedge fund activists seek to gain seats on the company's board, oppose an existing merger or liquidation of the firm, pursue strategic alternatives or replace the CEO (Klein and Zur, 2009, p.188). Motivation for corporate activist investors to acquire beneficial ownership is to overcome informational and integration barriers and thereby engage in proceedings such as takeovers and strategic cooperations (Huang et al., 2017, p.1). Strategic minority acquisitions help reduce holdup costs, mitigate financing constraints and facilitate greater innovation and relation-specific investment (Nain and Wang, 2018, p.825). In turn, they are followed by significant benefits for both firms (Allen and Phillips, 2000, p.2793).

This action for change is mirrored by a positive market reaction at the announcement of the filing. Hence, when an investor's Schedule 13(D) filing becomes public, the firm that has been partially acquired experiences significant gains on its stock. In recent studies of what happens to the target's stock, Collin-Dufresne and Fos (2015, p.1564) find significant positive abnormal returns around the filing day for filings of all investor types. The evidence is consistent with Brav, Jiang, Partnoy et al. (2008, p.1756) and Klein and Zur (2009, p.209) who report 8.4% and 7.2% abnormal returns respectively but in response to hedge fund activism. The only study inexplicitly noting a positive market reaction to corporate activist investors is by Brigida and

Madura (2012, p.29). This study finds evidence on this matter, as targets of corporate activist investors from the sample experience 14% average abnormal returns around the filing date of the Schedule 13(D). The positive market reaction is consistent with the evidence of the market's anticipation that activism, likewise action for change, results in actual value improvement for the target (Brav, Jiang, Partnoy et al., 2008, p.1760).

The possible increase in value however, is dependent on the initiator of activism, as it is their own effort that brings the change (Collin-Dufresne and Fos, 2015, p.1563). So if the initiator of activism stands for the actual value improvement, its ability to finance action for change and further involvement in the target, especially in the case of corporate activists, should be related to the market's evaluation of the target's potential gains.

A recent example on this matter is the public's perception of China's largest private conglomerate, the HNA Group. Over the past few years they invested around \$US40 billion in businesses around the world and have currently been of great interest to financial news (Smith, 2018). Not least because they built up a 9.9% stake of of around \$US4 billion in Deutsche Bank in 2017, but also because of their complex and nontransparent financing methods (Lockett, 2018). The financing of the group has come under strain as a result of an official crackdown on risky financing at acquisitive private enterprises in China. The highly leveraged group is now facing a potential cash-shortfall and liquidity issues resulting in a S&P global rating downgrade referring to a „deteriorating liquidity profile" of HNA (**Schuetze2018**). Although the HNA Group is a private conglomerate, the financial appearance of the investor seems to be of great interest to other market participants. The Schedule 13(D) on 28 April, 2018 in which they announced their 9.9% stake in Deutsche Bank was followed by an increase in Deutsche Bank's value. This said, had the increase in value of Deutsche Bank been larger with an HNA Group financially less constrained and thereby more assertive? Hence do financial constraints of corporate activist investors matter when the market anticipates a possible value improvement for the target?

As financially unconstrained corporations are able to raise substantial amounts of external capital, thereby signalling the capability of further involvement in any form and embodying the potential for change, the opposite should be true for financially constrained firms (Farremensa and Ljungqvist, 2013, p.1). Following, the anticipated value improvement should be less for

financially constrained firms if the assumption holds that the actual value improvement for the target is dependent on the ability of the investor to bring change. This thesis finds evidence that it does. The univariate tests show that targets of financially constrained corporations gain less when compared to targets of unconstrained investors. For instance, when financially constrained investors are identified by using the Whited-Wu index, the target's abnormal return is on average 10% higher had they been unconstrained. They have average abnormal returns of around 6% whereas targets of financially unconstrained firms experience average abnormal returns of around 16%. The significant difference of 10% in abnormal returns indicates that financial constraints of corporate activists investors matter. The multivariate analysis confirms that, other things being equal, the financial constraints of the investor are an important determinant of the abnormal returns of the target. Targets of constrained investors earn 10% less in the  $[-10,3]$  event-window indicating financial constraints of corporate activist investors matter, when the market perceives the actual value improvement for the target.

The paper proceeds as follows. Section 2 reviews relevant literature on Schedule 13(D) filings, their effect on the market, corporate equity ownership and financial constraints. Section 3 outlines the composition of the sample and identifies the sample's corporate activist investors. Section 4 investigates the market's reaction to Schedule 13(D) filings and analyses the univariate relation between target's abnormal returns and investor's financial constraints while Section 5 evaluates the cross-sectional effect of financial constraints on the target's gains.

## 2 Literature Review

### 2.1 Schedule 13(D) Filings & Market Reaction

Section 13(d) of the Exchange Act of 1934 was passed in order to increase regulation of tender offers and accumulations of stock. It acts as an early warning, signaling "every large, rapid aggregation or accumulation of securities, regardless of technique employed, which might represent a potential shift in corporate control" (Harmetz, 2017, p.2). This means that under Section 13(d), anyone who becomes the beneficial owner of 5% of an issuer's equity securities

registered under Section 12 of the Exchange Act must file with the SEC a Schedule 13(D) within 10 days after the acquisition. The filing informs shareholder about investors who could influence or change control of the issuing company (Giglia, 2016, p.110). The investors filing such a Schedule 13(D) can be broadly classified into institutional investors (e.g. hedge funds or mutual funds), other entrepreneurial activists (e.g. individual investors) (Klein and Zur, 2009, p.188) and relevant for this thesis, corporate investors. Amongst others, the filing specifies the security and the issuer subject to the filing, the identity and background of the filer, and the purpose of the transaction.

Whereas filing a Schedule 13(D) allows the investor to practice its voting power in an active manner, a passive investor can equivalently file a Schedule 13(G). It is a short-form filing that can be utilized if an investor holds a beneficial ownership interest passively, with no intent to change control of the company (Giglia, 2016). Therefore, corporations filing a Schedule 13(D) confess to manage their investments actively, likewise confess to approach and interact with the target company and can therefore be called corporate activist investors.

So far, there exist many studies that examine the effect the disclosure of such an activist investment has on the target's stock. With regards to short-horizon event studies, all these studies find positive and significant abnormal returns around the Schedule 13(D) filing date.

Dealing with investor activism, especially filings disclosed by hedge funds, Brav, Jiang, Partnoy et al. (2008, p.1730) find positive average abnormal returns in the range of 7% to 8% in the (-20,+20) event window. Klein and Zur (2009, p.188) have similar findings and observe 10.2% average abnormal stock returns on the target's stock. In a more recent study on investor activism by Denes et al. (2017, p.410), the average valuation effect is evaluated to be around 5%. A somehow different approach is found in a study of Greenwood and Schor (2009, p.363) who observe abnormal announcement returns of 2.36% for a sample of activist portfolio investors and document that the ability to force the target into a takeover is the driving force behind the abnormal market reaction. Nevertheless, all studies observe positive abnormal returns around the filing date and results only differ in magnitude.<sup>1</sup>

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<sup>1</sup>Comparing the the abnormal returns across studies can be misleading as the authors used different models and event windows for estimating the abnormal returns. Greenwood and Schor (2009) use the market return model with matching portfolios and the CAR for aggregated abnormal returns; Brav, Jiang, Partnoy et al. (2008) calculates the aggregated abnormal returns by subtracting the value-weighted market index from the

While all of these studies identify hedge fund activism, its motivation and the effect it has on the market, most of them leave filings submitted by corporations aside. Brigida and Madura (2012, p.29) however, note that if the acquirer is a non financial corporation abnormal returns in the (-10,-1) window are around 14%. The reaction implies the market perceives such corporate investments as value generating for target. Allen and Phillips (2000, p.2803) find abnormal returns of around 7% in the (-10,10) period on corporate purchase announcements which are significantly larger if the announcement is accompanied by strategic investments. Their sample however is based on purchase announcements and therefore differs from studies on the effect of Schedule 13(D) filings.<sup>2</sup> In addition Collin-Dufresne and Fos (2015) find a positive significant market reaction upon a more general sample of Schedule 13(D) filings, including corporate investors but not explicitly addressing them.

So what is the motivation of corporations to engage in active equity ownership, thereby disclosing a Schedule 13(D), and why are these investments anticipated to be value generating for the target?

## **2.2 Motives of Corporate Equity Ownership, Value Creation & Financial Constraints**

Corporate investments in other firms' equities can be split into three broad categories. They can either be classified as ordinary, far more importantly as strategic and thirdly as stepping stones in a takeover process. In the sense of possibilities that might be reached, corporate ownership, in comparison to ownership by institutional investors, is unique (Allen and Phillips, 2000, p.2791).

Huang et al. (2017, p.1) suggest that corporations make strategic minority acquisitions in other companies when they confront informational or integration barriers. Therefore, one reason for corporations to acquire a partial stake is that in the presence of alliances or joint ventures, minority acquisitions help to align the incentives of both firms involved and thereby

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buy-and-hold return; Klein and Zur (2009) use a similar approach with buy-and-hold returns but make more adjustments.

<sup>2</sup>In Allen and Phillips (2000, p.2801) sample, the mean fraction of equity acquired in the sample is 14%, and includes acquisitions of at least 5% of voting shares only.



decrease contracting and monitoring costs (Allen and Phillips, 2000, p.2792). This especially is of importance, if the strategic cooperation involves relationship specific assets and the investing corporation might be concerned with a holdup problem.<sup>3</sup> Allen and Phillips (2000, p. 2793) show that in the years following a strategic investment, targets increase investment expenditures, exhibit substantive gains in operating cash flow and the partial stake leads to significant benefits for both firms.

The second motive behind corporate minority investments is that if asymmetric information has an adverse effect on cost and availability of external capital for the target, the investment can provide capital directly to the issuing firm or validate its investment opportunities (Allen and Phillips, 2000, p. 2792). This is supported by Ouimet (2013, p.1038) who finds that the investment helps to overcome asymmetric information and thereby helps to certify the target for other outside investors. This proposition is verified by Liao (2014, p.78) who finds that target firms issue new equity (debt) and raise their market capitalization thereby supporting the theory that equity stakes certify the investment opportunities of target firms. Target firms correspondingly increase their operating cash flows, sales and investment expenditures.

Thirdly, by acquiring partial stakes, corporations can effectively monitor or influence the target's management. When compared to institutional investors, a corporate investor has superior knowledge and operating expertise (Allen and Phillips, 2000, p.2792) and can thereby further increase the target's operational performance.

But acquiring a minority position also helps to better assess real options, notably that of expanding. The acquisition of a minority stake helps to better assess the target for a potential majority acquisition (Ouimet, 2013) and according to Huang et al. (2017, p.30) gather more information before launching a bid for takeover. In this sense, by decreasing informational barriers the investments can help as a stepping stone towards full control (Huang et al., 2017, p.3).

Because there exist two options to acquire full control of a publicly traded firm in the United States, either through a merger or through a tender offer (Offenberg and Pirinsky, 2015, p.2), Betton et al. (2008, p.1) use the term takeover "for any acquisition of corporate control through the purchase of the voting stock of the target firm, regardless of whether the bid is in the form

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<sup>3</sup>Ouimet (2013, p.1023) Defines the holdup problem as a decrease in the investors bargaining power in a renegotiation of the contract because the value of the initial investment is dependent on future cooperation with the target.

of a merger agreement or a tender offer". Prior to the takeover bid, the corporations can also acquire a toehold where neither management nor target's shareholders know of the investor's takeover intention until the announcement of a Schedule 13(D) is due Eckbo (2009, p.158). Ultimately, takeovers are interlinked with offer premiums and target shareholders are compensated with premiums of around 45% relative to the target share price (Eckbo, 2009, p.154). Concluding, corporations filing a Schedule 13(D) and thereby confessing to actively manage the investment have several reasons to do so. However, overcoming informational and integration barriers seems to pervade in almost all cases and there exists potential for actual value improvement. Strategic investments generate value through synergies, the target's financing validates investments opportunities and engaging in a takeover leads to offer premiums. So information contained in corporate Schedule 13(D) filings is of value to the market's target evaluation.

But beyond the motives of corporations to actively engage in another firm and the benefits such an investment brings to both, to what extent does the corporations financial condition matter when the market values such activist investments? While motives and benefits are conceivable, their successful implementation is dependent on the corporate investor. Thus if the investing company proxies for the target's value improvement, its financing capabilities should have an impact on the market's anticipation of present and future value of the target. At large, do financial constraints of corporate activist investors matter when the market reacts to Schedule 13(D) filings?

Under the assumption of perfect capital markets, the financial structure of the investor should be irrelevant to investment and the market, because "external funds provide a perfect substitute for internal capital" (Fazzari et al., 1988, p. 141). This however, is not the case for financially constrained firms because they face an inelastic supply of external capital (Farre-mensa and Ljungqvist, 2013, p.1). Hence, financial constraints refer to the degree of access to external financing. Consequently, firms who are able to raise substantial amounts of external capital without much of an increase in the cost of capital are considered as unconstrained (Farre-mensa and Ljungqvist, 2013, p.1). This results in Whited and Wu (2006, p.531) measure of financial constraints, in which financial constraints affect the intertemporal substitution of investment today for investment tomorrow via the shadow price of scarce external funds – their investment policy is dependent on the cost of capital. Because constrained firms have less access to ex-

ternal financing, Fazzari et al. (1988, p. 142) argue that a constrained company's investment behavior is dependent on fluctuations in the companies cash flow and can therefore be unstable. As difficulties of external financing could also imply that the company is subject to information asymmetry, the quality of the investor's investment opportunities has not been evaluated comprehensively by providers of external finance (Fazzari et al., 1988, p.142). Furthermore, constrained firms appear to invest at a low rate, despite good investment opportunities (Whited and Wu, 2006, p.533). This means that financial constraints arise from friction such as information asymmetries that make external funds more costly than internal funds and lead to a different investment behavior compared to healthy firms. Following Almeida et al. (2011a, p.691) a majority of managers in the U.S. list financial flexibility as the most important goal of their firm's financial policies which is consistent with the idea of ensuring funding for future investment undertakings. This said, financial constraints of corporate activist investors should matter when the market evaluates the value improvement for the target.

### 3 Data – Constructing the Sample

The data that is used to analyse the relation between the investor's financial condition and the market reaction to Schedule 13(D) filings, is primarily composed of information contained in the filings from SEC's Edgar database and secondly of data on stock and fundamentals, accessed through Wharton Research Data Services (WRDS). The sample of Schedule 13(D) filings is constructed as follows. First, using an automated search script, 48'626 filings from the 20 year period starting in January 1996 and ending in December 2016 were identified. The script identifies all Schedule 13(D) filings that appear on EDGAR and extracts the following information: name of filer and subject, the CUSIP of the underlying security and the filing date. Next, to only have filings submitted by corporations hence to separate corporate investors from institutional investors (i.e. hedge-funds or pension-funds), 10-K reports were cross-referenced with the initial sample of filings.<sup>4</sup> To be considered, the filer had to have a

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<sup>4</sup>10-K reports were used to identify corporations because "managers of publicly traded firms are required to produce public documents that provide a comprehensive review of the firm's business operations and financial condition and an important financial disclosure document created by managers to communicate with investors and analysts is the annual report filed pursuant to the Securities Exchange Act of 1934 the Form 10-K." (Loughran and McDonald, 2014, p. 1643)

10-K report submitted at least 12 months prior to the filing which reduced the sample to 3'325 filings. As daily stock returns and prices for the target's securities come from the Center for Research in Security Prices (CRSP) the subject not only had to have SEC's Cusip identifier but also an active link between Cusip and CRSP's Permno identifier. For estimating the market reaction to Schedule 13(D) filings, there had to be sufficient stock data for the remaining 1'467 filings. The data was only available to subject of 1'151 filings. The accounting fundamentals for identifying the investing corporation's financial condition were extracted from the Compustat database. To be included, the filer had to have a valid link between its 10K-CIK and Compustats's Gvkey identifier. This further reduced the sample to 1'014 filings. In the next step and based on Fama & French's 48 industry classification, all filers belonging to the trading industry (industry code 47) were excluded. This was done for the reason that the investment behavior of corporations in this industry differs substantially from that of other industries. This left a sample 898 filings for which data on specific financials was only available for 644 investors. From the remaining 644 filings, the purpose of the transaction was manually extracted. During this process, Schedule 13(D/A) filings (amendments to previous filings) that were mistakenly classified as original Schedule 13(D) filings and filings not submitted by corporations were excluded. This reduced the final sample to 494 filings.<sup>5</sup>

### 3.1 Measures of Financial Constraints

As financial constraints are not directly observable, two determining index-based and two univariate measures are established. Not least because recent literature has cast doubt on the usefulness (Khatami et al., 2015, p.109) of index-based measures but also as to increase the quality of results. The advantage of these four measures is that by allowing to separate the original sample into different sub-samples, a comparison within the sample is possible. Each measure is specifically computed for the fiscal year prior to the investor's Schedule 13(D) filing. A detailed listing of each scores components and calculation is presented in Appendix A.

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<sup>5</sup>The only exception were filings submitted by the Commerce Group Inc., which provides both insurance and, real estate, brokerage services. These filings were excluded because (1) the largest part of them were amendments, (2) the amount of filings submitted was disproportionately and (3) all purposes of the transaction were general investments in an investment fund.

The investor’s dividend pay-out ratio is the first measure of financial constraints. The reason why firms can be considered constrained if they pay low dividends is that they retain all of the low-cost internal funds they can generate because they require investment finance that exceeds their internal cash flow – the availability of external finance is uncertain (Fazzari et al., 1988, p.158). Following Almeida et al. (2004) and Khatami et al. (2015, p.119), the dividend payout ratio is defined as the two year average ratio of total distributions (dividends and stock repurchases) divided by operating income of the two preceding annual reports at each point in time. After computing the dividend payout ratios for all companies on Compustat, firms in the bottom (top) tercile of the annual payout distribution are then assigned to the financially constrained (unconstrained) group. For the initial sample of Schedule 13(D) filings, this results in two groups of 184 constrained and 310 unconstrained investors.<sup>6</sup>

The investor’s credit rating is the second identifier. Investors having a S&P 500 long term domestic issuer credit-rating at least 3 months prior to the filing are considered to be unconstrained, whereas those not having a rating are considered to be constrained. Credit ratings are an objective assessment of a firm’s creditworthiness in terms of risk of default and are often required to raise debt from bank or capital market. (Heller, 2015, p.18). They thus ease the access to outside financing. On the other hand there are many firms not publicly rated even though they may belong to the highest-ranked group regarding their creditworthiness. Hence some investors considered to be constrained are not truly constrained, thereby introducing an upward bias of average abnormal returns for targets belonging to constrained investors. Besides that, Heller (2015, p.175) finds evidence that credit ratings might nonetheless be helpful measures of financial constraints.

The first index-based measure of financial constraints to be included is the Whited-Wu index. The index is based on the findings of Whited and Wu (2006, p.543) who augment an intertemporal investment model, in which constraints affect the investment policy through the shadow price of the cost of external finance. The Whited-Wu Index is determined by the variables cash flow to total assets (negative loading), an indicator that takes the value one if the firm pays cash dividends (negative loading), the ratio of long-term debt to total debt (positive

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<sup>6</sup>Classifying companies based on the reduced sample of corporate activist investors would introduce a significant bias as companies involved in activist investments may have systematically different characteristics from the entire population (Khatami et al., 2015, p.109). This procedure is applied to the dividend payout ratio, the Whited-Wu Index and the HP-Index.

loading), the natural logarithm of assets (negative loading), the firms three digit industry sales growth (positive loading) and the firms sales growth (negative loading). Following Farre-mensa and Ljungqvist (2013, p.38) firms in from the entire Compustat database are then sorted into terciles based on their index value. Firms in the top tercile are coded as constrained whereas firms in the bottom tercile are coded as unconstrained. A pairing with the initial sample of investors yields 126 and 307 constrained investors.

The Kaplanz-Zingales in also identifies financially constrained firms, but Farre-mensa and Ljungqvist (2013, p.29) note that it appears to be more of an outlier and Whited and Wu (2006) criticise, that it lacks parameter stability both across firms and over time. In addition, Khatami et al. (2015, p.111) and Almeida et al. (2004, p.1779) note that it yields groups of constrained and unconstrained firms that have different characteristics compared to those of other measures. Similar to Whited and Wu (2006, p.546), Hadlock and Pierce (2010, p.1909) cast serious doubt on the validity of the KZ-index as a measure of financial constraints in a more recent study suggest that researchers consider alternative measures of financial constraints (Hadlock and Pierce, 2010, p.1938).

Based on these suggestion, investors are further grouped according to their HP-Index (SA-Index) as in Hadlock and Pierce (2010, p.1929). It consists of the two quantities size and age and is therefore equally called the size-age (SA) index. The intuition is that small firms are typically young, less well known, and thus more vulnerable to capital market imperfection (Almeida et al., 2004, p.1790). As with the previous indices, the HP-Index is computed for all companies on Compustat and dependent on the firm's index value, firms are grouped into terciles with the top (bottom) tercile representing constrained (unconstrained) firms (Farre-mensa and Ljungqvist, 2013, p.29). A matching with the initial sample results in 58 constrained and 372 unconstrained corporate activist investors.

Concluding, two index-based measures (WW-Index & HP-Index) and two univariate measures (dividend payout ratio & credit rating) are used to group the complete sample of corporate activist investors in several sub-samples of financially constrained and unconstrained investors.

### 3.2 Identifying the Sample’s Schedule 13(D) Filings

Table 1 identifies the sample’s Schedule 13(D) filings based on several criteria. Column (1) presents information on all filings. In a first subdivision among investors, Column (2) and (3) give information on the two sub-samples of filings disclosed by investors according to their Whited-Wu Index. Thus column(2) represents filings of constrained and column (3) filings of unconstrained corporations. Turning to Panel A, the total sample consists of 561 filings, with 126 submitted by constrained and 307 by unconstrained investors. This imbalance in filings is due to the unequal distribution of the Whited-Wu index, its allocation process across investors and it could be an indicator that corporate activist investors in general are rather unconstrained.

The filings had 507 individual targets but were disclosed by only 426 individual investors. This exemplifies that occasionally either one firm was investing in multiple targets (e.g. 6 filings submitted by AT&T) or a target was subject to more than one filing (e.g. four filings for investments in Clearwire Inc.). Yet multiple occurrences are not common throughout the sample.

With just 91 filings, the smallest amount was disclosed in the years from 1997 to 2001. In the following ten years however, more than 60% of the sample’s filings were submitted. The largest amount in the 5-year span prior to the financial crisis and with 176 filings only slightly more than in the following five years surrounding the financial crisis from 2007 to 2011. Interestingly, the amount of filings decreased in the most recent period from 2012-2016 and the merger wave of 2007 (Huang et al., 2017, p.19) could be an explanation for the temporal irregularities. Remarkable is the fact that more than 60% of filings in the 2007-2011 period were disclosed by unconstrained investors and only 17% by constrained, thus implying that financially constrained firms are more sensitive to macroeconomic movements (Campello and Chen, 2010, p.1197).

**Table I**  
**Descriptive Statistics**

This table reports the descriptive statistics for the final sample of corporate Schedule 13(D) filings (Column 1) along with the two sub-samples of filings disclosed by constrained and unconstrained investors according to the WW-Index (Column 2 and 3). Panel A summarizes the number of filings, investors and targets as well as the number of filings per year. Table B presents the purpose of the transaction. Panel C summarizes the different industries of the investing corporations where industry is defined according to Fama & French's (1997) 48-industry classifications. Only industries with a representation of at least 15 firms are shown.

	Complete Sample of Filings (1)	Filings of Constrained Investors (2)	Filings of Unconstrained Investors (3)
Panel A: Characteristics Schedule 13(D) Filings			
Filings	561	126	307
Individual Investors	426	115	236
Individual Target	507	121	291
Filings per Period			
1996-2001	91	28	44
2002-2006	176	50	76
2007-2011	163	28	100
2012-2016	131	20	87
Panel B: Purpose of the Transaction			
Engaging into a Takeover	271	53	143
Investment Opportunity while Actively Monitoring the Target	99	21	55
Strategic Investment	74	16	46
Investor is compensated through Issuer Stock	49	9	36
Investor is Subject to Merger	39	21	8
Engaging into a Proxy Fight	7	1	6
Issuer Financing	5	1	3
Other	17	4	10



**Table I – Continued**

Panel C: 48 Fama and French Industry Classifications of the Investor			
Business Services	98	28	28
Pharmaceutical Products	54	32	11
Patroleum and Natural Gas	55	17	28
Electronic Equipment	44	2	25
Communication	46	9	34
Computers	35	12	14
Medical Equipment	21	5	6
Measuring & Control Equipment	16	1	12
Retail	16	-	16
Machinery	15	1	11

Panel B lists the extracted "Purpose of Transaction", which represents item 4 in Schedule 13(D) filings. The purpose is only explicitly stated if it occurs in at least five filings. Furthermore, the two purposes *Engaging into a Takeover* and *Strategic Investment* group several purposes by common characteristics. According to Betton et al. (2008, p.1), filings disclosed with the purpose of a merger agreement, tender offer or hostile bid are grouped under the purpose *Engaging into a Takeover* and filings disclosed due to alliance agreements, license agreements, strategic acquisitions and joint ventures are grouped under the purpose *Strategic Investment*. A detailed description on how the filings were categorized can be found in Appendix B. Close to half of the investments were made while engaging into a takeover process and only 53 of these 271 filings were disclosed by constrained investors.

On the other hand, more than 50% of the filings in which the investor was subject to a merger were disclosed by constrained investors – the securities underlying the Schedule 13(D) were acquired to distribute them to own shareholders at the execution of the merger. In this scenario, the relationship between investor and target is switched.

With 99 filings, the second most reported purpose was essentially to invest in the target. The target is considered to be a good investment opportunity, frequently undervalued and the investing corporation aims actively monitor and interact with it. The main idea is these filings

do not directly imply future collaboration but give room for speculations.

Following actively held investments, strategic investments are the third most common purposes due to which filings were disclosed. Different to the former, they are based on the premise of future collaboration between investor and target and thus denote a likely value improvement for the target. Potentially of high interest, they represent around one quarter of filings. Interestingly, 54 of all filings were disclosed due to investments for financing the issuer – for instance direct financing or asset purchase agreements. This is in line with the findings of Allen and Phillips (2000, p.2792) and Liao (2014, p.78) who suggest a driver of minority acquisitions is the target’s financing. There are only 7 filings in which the investor announced a proxy fight with the target’s management. In general, these findings are in line with the research findings on why corporation would actively hold equity ownership, namely in the process of takeover discussions, while building strategic alliances, for direct issuer financing or overcoming informational barriers. Turning to Panel C, the major industries in which the investors operate according to their Fama & French’s 48 industry classification code are presented.<sup>7</sup> Shown are only industries, which are represented by at least 15 corporate investors. For the complete sample, 42 out of the maximum 48 industries are existent. As mentioned previously, the sample is reduced by excluding the trading industry due the irregular investment behavior. The highest industry representation is in business services with 98 filings, followed by the industries of pharmaceutical products, petroleum and natural gas and electronic equipment. For the business industry, equally 28 are investors constrained and unconstrained. Looking at pharmaceutical products, there are more constrained than unconstrained investors and their representation in the computer industry is almost the same. This could mean that especially in industries in which property rights become blurry and contracting is complicated hence information asymmetry is large, financially constrained firms have a higher representation (Liao, 2014, p.4).

### 3.3 Identifying the Investors prior to their Schedule 13(D) Filing

After being familiar with general characteristics of the sample’s filings, this section focuses on identifying the corporations prior to their Schedule 13(D) filing. What type of cor-

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<sup>7</sup>For simplicity, the SIC-Industry codes are not shown next to the Fama & French industry classifications as these industries are compiled by several 3-digit SIC industries.

poration makes activist investments and what are the characteristics of firms identified to be financially constrained? Do all these measures overall identify similar investors?

Following, Table 2 introduces financial characteristics of each measure's sub-samples.<sup>8</sup> By the virtue of each measure, the two samples do not necessarily have to add up to the total number of filings. Hence for the WW-Index, the two sub-samples consist out of 307 and 107 investors. By grouping the investors according to their dividend pay out ratio, 184 investors are identified to be financially constrained and 310 as not. The HP-Index identifies only 58 constrained investors in the initial sample and only for the rating measure do the two groups include all investors with 296 having a credit rating and 265 missing one.

For each sample, Table 2 reports the mean [median] of several key financials. For the complete sample, standard deviation and both, lowest and highest value are shown additionally. Column (1) and (2) present financials of the two sub-samples identified by each measure, where constrained investors are in Column (1) and unconstrained in Column (2). Column (3) shows the  $t$ -statistic and  $Z$ -statistic for differences between financially constrained and unconstrained investor's means and medians. For all tests, the  $t$ -statistics are for differences in means, assuming unequal variances between the two samples. The null hypothesis to be tested is that the population means from the sample of constrained and unconstrained investors are equal  $H_0 : \mu_1 = \mu_2$ . The two-sided alternative hypothesis reads  $H_a : \mu_1 \neq \mu_2$ , thus both means are unequal and there exists a difference.<sup>9</sup> In addition to the parametric  $t$ -statistic, the non-parametric Wilcoxon Mann-Whitney  $Z$ -statistics tests similar to Klein and Zur (2009, p.201) whether the samples of constrained and unconstrained investors are from populations with the same distributions. It can also be called a test of differences in the medians, if the two sample distributions have the same shape. The data analysis is conducted by using the statistical program Stata (Version 13.2, StataCorp, College Station, Texas). Specifically, the Mann-Whitney test is conducted by using the command `-ranksum-` based on Almeida et al. (2011b, p.59). All reported data corresponds to the investor's fiscal year which is closest to the filing date and the reported values are winsorized at the 1% and 99% levels so that extreme values are replaced

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<sup>8</sup>Note that investors are classified into three groups based on the tertile values of the financial constraint indices but only the top and bottom groups are presented. There exists a "gray zone" in which investors are not directly classified.

<sup>9</sup>assumptions?

by the respective percentiles. This enables a presentation of more meaningful mean statistics (Klein and Zur, 2009, p.203).

Moreover, characteristics for the WW-, HP- and Dividend Payout indices have explanatory power beyond the sample, as these investors are identified according to their comparative values across the entire Compustat database. Hence, a loose comparison to samples of other studies is possible. For further simplicity, the notion of "financially constrained" is used independently of the measure initially used to identify them.

Panel A reports two ratios on profitability – return on assets (ROA), defined as earnings before interest and taxes (EBITDA) to total assets and the ratio of cash flow from operations to total assets. On average, the sample's corporations have positive returns and a fairly small 0.059 cash flow ratio. Across all measures, financially constrained investors have a ROA which is significantly lower when compared to their counter-samples. Turning to the HP-Index, for financially constrained investors the return from the fiscal year prior to the filing is even negative. Furthermore, investors in this group also have a negative cash flow (same for the Whited-Wu index) and again, the difference between constrained and unconstrained investors is apparent across all measures. This implies that in general, constrained investors seem to be less profitable Whited and Wu (2006, p.544).

Panel B reports ratios on cash balances and debt. Constrained firms have considerably larger amounts of cash reserves (both cash and short-term investments) reflecting their dependency on internal funds when it comes to investments (Fazzari et al., 1988, p.142). Unsurprisingly, book leverage, defined as long-term debt plus current debt to total assets (MacKay and Phillips, 2005, p.1440) is higher for firms considered to be financially unconstrained, as financially constrained firms face the issue of restricted access to external finance. Across all sub-samples, the ratio of short-term debt to total assets is fairly small and only marginal differences exist. These characteristics show sub-samples similar to those presented in Whited and Wu (2006, p.544) and Hadlock and Pierce (2010, p.1917) and thereby suggesting a successful implementation of the measures on the initial sample of Schedule 13(D) filings.

Facing Panel C, information on firm size and investment is presented. The market value of equity is defined as the closing price at the end of the fiscal year times the number of shares outstanding. Through all measures, financially constrained firms have a lower market value of equity when compared to their counter samples. The largest difference is among the two samples classified by the HP-Index. This however is unsurprising, as it only includes the two

Table II  
Characteristics of Investors prior to their Schedule 13(D) Filing

This table summarizes characteristics of the investors for the complete sample, and the sub-samples of each measure of investor's financial constraints (column 1 and 2). For the complete sample, standard deviation and minimum and maximum value of the variables are shown. For each variable, the mean [median] is reported. All data are winsorized at the 1% and 99% levels. Column (3) of each measure shows the t-statistic [Z-statistic] testing for differences between financially constrained and unconstrained investors means [medians]. All accounting data are from the end of the fiscal year preceding the Schedule 13(D) filing date reported by the SEC. Panel A presents measures of the investor's profitability, Panel B displays measures of cash balances and debt and Panel C gives information on the investor's size and Investment. See Appendix A for variable definitions. \*\*\*significant at the 0.01 level; \*\*significant at the 0.05 level; \* significant at the 0.10 level.

Total Sample					Whited-Wu Index			Dividend Payout Ratio			HP-Index			S&P 500 Credit Rating			
						Unconstr. Investor	Constr. Investor	t-Statistic [ Z-Statistic ] for Diff. Bet. (1) and (2)	Unconstr. Investor	Constr. Investor	t-Statistic [ Z-Statistic ] for Diff. Bet. (1) and (2)	Unconstr. Investor	Constr. Investor	t-Statistic [ Z-Statistic ] for Diff. Bet. (1) and (2)	Unconstr. Investor	Constr. Investor	t-Statistic [ Z-Statistic ] for Diff. Bet. (1) and (2)
	Mean	Med.	Std. Dev.	Min.	Max.	(1)	(2)	(3)	(1)	(2)	(3)	(1)	(2)	(3)	(1)	(2)	(3)
Panel A: Profitability																	
Return on Assets	0.103	0.117	0.145	-0.520	0.418	0.142 [ 0.133 ]	0.341 [ 0.090 ]	5.5234*** [ 4.826 ]***	0.126 [ 0.134 ]	0.065 [ 0.084 ]	4.8026*** [ 5.777 ]***	0.139 [ 0.133 ]	-0.0488 [ -0.002 ]	7.4858*** [ 7.872 ]***	0.144 [ 0.134 ]	0.056 [ 0.095 ]	7.2784*** [ 6.308 ]***
Cash-Flow/AT	0.059	0.086	0.150	-0.562	0.331	0.341 [ 0.904 ]	-0.012 [ 0.060 ]	5.4974*** [ 4.333 ]***	0.078 [ 0.096 ]	0.027 [ 0.065 ]	3.7227*** [ 5.118 ]***	0.089 [ 0.093 ]	-0.079 [ 0.014 ]	6.4031*** [ 6.497 ]***	0.094 [ 0.091 ]	0.018 [ 0.073 ]	5.8836*** [ 4.105 ]***

Table II – Continued

Panel B: Cash Balances and Debt																	
Cash and short-term Investments	0.203	0.136	0.203	0.000	0.825	0.145 [ 0.092 ]	0.259 [ 0.197 ]	4.9477*** [ 3.971 ]***	0.170 [ 0.108 ]	0.238 [ 0.177 ]	3.4466*** [ 3.015 ]***	0.156 [ 0.102 ]	0.358 [ 0.380 ]	7.0237*** [ 6.925 ]***	0.115 [ 0.076 ]	0.300 [ 0.266 ]	11.6601*** [ 9.836 ]***
	0.135	0.087	0.143	0.000	0.682	0.099 [ 0.0715 ]	0.168 [ 0.104 ]	4.1310*** [ 2.793 ]***	0.108 [ 0.071 ]	0.163 [ 0.131 ]	4.0350*** [ 3.623 ]***	0.097 [ 0.070 ]	0.250 [ 0.196 ]	6.5972*** [ 6.574 ]***	0.077 [ 0.060 ]	0.199 [ 0.153 ]	10.7535*** [ 9.214 ]***
	0.234	0.209	0.206	0.000	0.842	0.265 [ 0.239 ]	0.206 [ 0.183 ]	2.8842*** [ 3.570 ]***	0.243 [ 0.233 ]	0.242 [ 0.197 ]	0.0022 [ 1.277 ]	0.254 [ 0.237 ]	0.124 [ 0.027 ]	5.7978*** [ 6.572 ]***	0.302 [ 0.268 ]	0.158 [ 0.076 ]	8.8012*** [ 10.242 ]***
	0.031	0.008	0.055	0.000	0.322	0.032 [ 0.127 ]	0.033 [ 0.006 ]	0.1588 [ 1.994 ]**	0.037 [ 0.015 ]	0.021 [ 0.002 ]	3.3944*** [ 5.343 ]***	0.037 [ 0.013 ]	0.278 [ 0.002 ]	1.2246 [ 3.037 ]***	0.0378 [ 0.015 ]	0.023 [ 0.001 ]	3.0761*** [ 7.239 ]***
Long-Term Debt/Assets	0.200	0.167	0.194	0.000	0.814	0.232 [ 0.198 ]	0.169 [ 0.114 ]	3.1140*** [ 4.089 ]***	0.203 [ 0.182 ]	0.219 [ 0.157 ]	0.8753 [ 0.795 ]	0.217 [ 0.195 ]	0.090 [ 0.002 ]	6.3679*** [ 7.101 ]***	0.262 [ 0.228 ]	0.131 [ 0.026 ]	8.4183*** [ 10.384 ]***
Panel C: Firm Size and Investment																	
Market Value of Equity in \$ Mio.	24'020	2053	55'986	2	422'640	30'961 [ 4'409 ]	20'142 [ 916 ]	1.8330* [ 6.454 ]***	38'957 [ 5'819 ]	5'648 [ 815 ]	7.9842*** [ 8.635 ]	36'851 [ 6'012 ]	410.000 [ 153 ]	10.2296*** [ 11.724 ]***	42'643 [ 7'675 ]	3'219 [ 552 ]	9.3491*** [ 14.955 ] ***
Size	7.705	7.706	2.262	3.040	13.53	8.666 [ 8.463 ]	6.732 [ 6.305 ]	7.7573*** [ 7.580 ]***	8.537 [ 8.544 ]	6.756 [ 6.515 ]	9.4482*** [ 8.602 ]	8.725 [ 8.592 ]	4.725 [ 4.729 ]	23.9125*** [ 12.914 ]***	9.187 [ 8.980 ]	6.049 [ 6.037 ]	22.7719*** [ 17.061 ]***
Tobin's Q	2.061	1.637	1.261	0.654	6.82	1.905 [ 1.541 ]	2.259 [ 1.783 ]	2.448** [ 1.997 ]**	2.113 [ 1.657 ]	1.819 [ 1.506 ]	2.7042*** [ 2.707 ]***	2.004 [ 1.564 ]	2.352 [ 1.883 ]	1.869* [ 1.853 ]*	1.955 [ 1.591 ]	2.178 [ 1.735 ]	2.0701** [ 0.963 ]
						N=307	N=126		N=310	N=184		N=355	N=78		N=296	N=265	

variables size and age and with size playing a determining role. Similar differences are apparent in the variable size, defined as the natural logarithm of total assets. In conclusion, this suggests the variable size (or market value) is an important determinant across all measures. Lastly, Panel C presents the investors investment opportunity in the form of Tobin's Q (MacKay and Phillips, 2005, p.1441), which is measured according to Khatami et al. (2015, p.1). Constrained firms have a higher Tobin's Q which may be evidence of their unexploited investment opportunities (Whited and Wu, 2006, p.539). This attribute holds for all sub-samples, except for the two identified by the investor's dividend payout ratio.

To conclude, firms identified to be constrained in the sample of corporate activist investors are less profitable, hoard more cash and have less debt when compared to unconstrained firms. They are usually smaller in size and have more unexploited investment opportunities. Across all measures, financial characteristics tend to move in the same direction and they show similarities to those of other studies (see Whited and Wu (2006, p.544) and Hadlock and Pierce (2010, p.1917))

## 4 Market Reactions to 13(D) Filings – Abnormal Stock Returns

In analyzing whether the financial condition of the activist corporate investor matters, abnormal share price reactions around the filing date identify the effect the 13(D) filing has on the target's stock, likewise the market's perception of value improvement, after accounting for general market movements. The set up of the event study performed for this purpose is as follows: The time line consists successively of the estimation window, in which parameter estimates are obtained, the event window for which the abnormal returns are computed and the post event window. The filing date, as reported by the SEC and reported on EDGAR is set as the event day. For simplicity, the event window  $[x,y]$  is determined relative to the event day 0 with  $x$  days before and  $y$  days after the filing date. Abnormal returns are computed for various event windows. For that reason, the estimation window is set 120 days prior to the largest event window. With the largest event window starting 30 days before the event day,



the estimation window begins 150 days prior to the actual event day.

The abnormal return  $AR_{i,t}$  for the target's security  $i$  at day  $t$  is defined as the difference between the actual (observed) return  $R_{i,t}$  and the expected return  $E(R_{i,t}|X_t)$  given the absence of the event (MacKinlay, 1997, p.15):

$$AR_{i,t} = R_{i,t} - E(R_{i,t}|X_t) \quad (1)$$

The expected return  $E(R_{i,t}|X_t)$  is the result of an estimation based the market model, in which the value-weighted NYSE/Amex/Nasdaq index from CRSP proxies for the market return  $R_{M,t}$  and likewise is the independent variable (MacKinlay, 1997, p.18).<sup>10</sup> This yields the abnormal return  $AR_{i,t}$

$$AR_{i,t} = R_{i,t} - (\hat{\alpha}_i + \hat{\beta}_i R_{M,t}) \quad (2)$$

To accommodate for a multiple period event window and to draw overall inferences of the Schedule 13(D) filings (MacKinlay, 1997, p.21), the abnormal returns  $AR_{i,t}$  for target  $i$  are aggregated over the event window  $(\tau_1, \tau_2)$ .

For robustness, two different methods in aggregation over time are used. The cumulative abnormal return  $CAR_{i,(\tau_1, \tau_2)}$  and the abnormal buy-and-hold return  $BHAR_{i,(\tau_1, \tau_2)}$ . The cumulative abnormal return  $CAR_{i,(\tau_1, \tau_2)}$  for security  $i$  in event window  $(\tau_1, \tau_2)$ , is the sum of the abnormal returns  $AR_{i,t}$  from equation (2).

$$CAR_{i,(\tau_1, \tau_2)} = \sum_{t=1}^T AR_{i,t} \quad (3)$$

The second method of aggregation over time is the abnormal buy-and-hold return  $BHAR_{i,(\tau_1, \tau_2)}$ . It is independent from the results of equation (2) and no estimation window is required. The abnormal buy-and-hold returns  $BHAR_{i,(\tau_1, \tau_2)}$  are the difference between the realized (observed) buy-and-hold returns and the normal buy-and-hold returns  $R(R_{i,t}|X_t)$ . But in contrast to the cumulative abnormal return, the buy-and-hold return mimics the investment strategy of investors that buy the stock and hold it for a longer period of time. In this sense, the actual

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<sup>10</sup>For the expected return the market model assumes a constant and linear relation between the observed returns  $R_{i,t}$  and the return of a market index  $R_{m,t}$  (MacKinlay, 1997, p.18). The parameters are estimated by ordinary least squares regressions based on estimation-window observations of stock returns.

(normal) buy-and-hold return on day  $t$  is the return on day  $t$  times its lagged return on day  $t_{-1}$ . This means that for the target's security  $i$  in the event window  $(\tau_1, \tau_2)$  the abnormal buy-and-hold return  $BHAR_{i,(\tau_1, \tau_2)}$  is

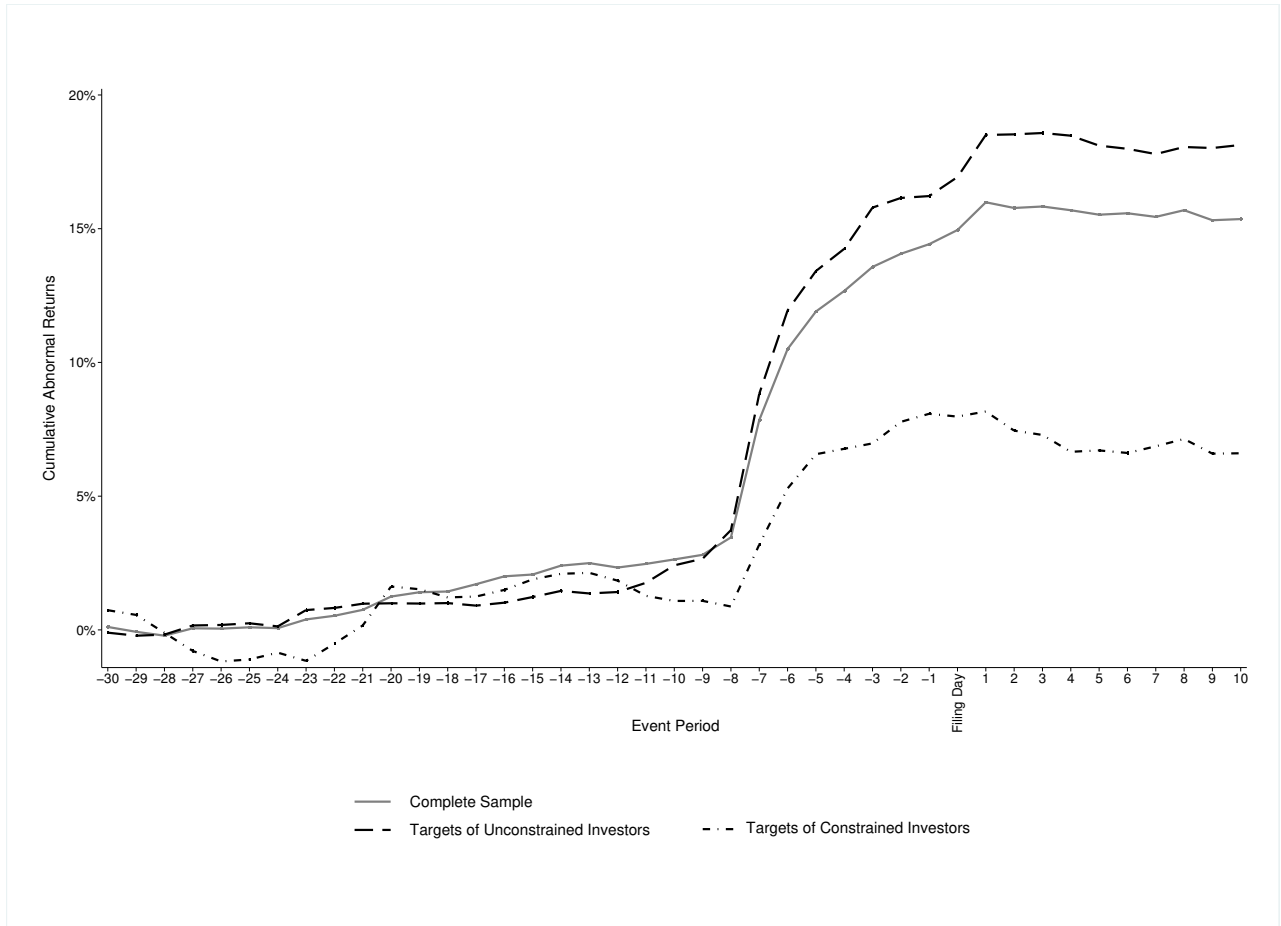
$$BHAR_{i,(\tau_1, \tau_2)} = \prod_{t=\tau_1}^{\tau_2} (1 + R_{i,t}) - \prod_{t=\tau_1}^{\tau_2} (E(R_{i,t}|X_t)) \quad (4)$$

Analogous to the estimation of normal returns for equation (2), the value-weighted NYSE/Amex/Nasdaq index from CRSP is used to calculate the normal buy-and-hold returns in the respective event windows  $(\tau_1, \tau_2)$  (Brav, Jiang and Kim, 2009, p.25).

## 4.1 Time Series of Abnormal Returns

Graph 1 plots the times series of average cumulative abnormal returns for securities subject to all filings and subject to filings of constrained and unconstrained corporate investors (grouped by the WW-Index). This means, average abnormal returns are calculated by grouping targets based on characteristics of the investor. A first glance reveals that independent of the investor, all three lines evolve almost equally until day -10. In the following days, targets of financially constrained investors experience smaller abnormal returns, that is their aggregation continues to proceed below the other two. Considering the fact they peak at around 8%, targets of unconstrained investors experience cumulative abnormal returns considerably higher with close to 20%. In-between, abnormal returns for the complete sample of targets aggregate to approximately 15% during the 41-day window. This is approximately 5% more compared to the 10% reported in Collin-Dufresne and Fos (2015, p.1563). Figure 1 indicates that abnormal returns for targets of financially constrained investors differ in magnitude and thus presents first evidence that financial constraints of corporate activist investors could matter to the market.

Furthermore, Figure 1 reveals that in all three cases, abnormal returns start to occur extensively in the [-11,-8] period, implying that valuable information – in any form – is available before the actual filing. Although the behavior is in line with that presented in Collin-Dufresne and Fos (2015, p.1563), Greenwood and Schor (2009, p.370) and Brav, Jiang, Partnoy et al. (2008, p.1756), possible explanations are the following: Stock market participants might knew



**Figure 1. Time Series of Cumulative Abnormal Returns.** The solid line plots the time series of average cumulative abnormal returns for all targets where the cumulative abnormal returns is the aggregation of abnormal returns up to each point in time using the market model with the value-weighted NYSE/AMEX/Nasdaq index from CRSP as the market return from 30 days prior to the filing date to 10 days afterwards. Equivalently, the dashed (dashed-dot) line plots the average cumulative abnormal returns for targets of financially unconstrained (constrained) investors.

about the pending stake before it was announced, for which Allen and Phillips (2000, p.2802) choose their event window to be  $[-10,10]$ . This is equivalent to information leakage for which Brigida and Madura (2012, p.31) find evidence prior to the actual filing date. Furthermore, filings may not be reported until several days after the actual investment for which reason Liao (2014, p.87) also implements a longer event window. These possibilities are in line with general characteristics of Schedule 13(D) filings, as Section 13(d) grants the investor a 10-day window after passing the 5% threshold for disclosing the filing. As it is the investor's own actions that potentially increase the value of the target firm, a potential increase in their trading activity could also explain the early upsurge. This approach is adopted from Collin-Dufresne and Fos

(2015, p.1561) who analyze the trading strategy of informed Schedule 13(D) filers. Firstly, they find that trading activity increases in the  $[-12,-9]$  period in which the reported event dates are clustered (date on which the 5% threshold is passed). Secondly, they show that close to 1% of outstanding shares are purchased on the event date, compared to only 0.10% and 0.15% on the days before and after the event date (Collin-Dufresne and Fos, 2015, p.1561). Thirdly they note that the prices move up when Schedule 13(D) filers trade. By combining these three findings, an explanation could be that by their own trading at the event day, corporations drive up prices. This argument however is limited, as constrained firms experience small negative abnormal returns in this period. Summarizing these explanations, Klein and Zur (2009, p.207) start their event window at day -30 to allow for the 10-day 13(D) filing window, possible prior leakage of information and pre-filing price pressure.

That is to say, these researchers have expanded their event-windows to overcome the difficulty of identifying the precise date on which the information reaches the market. This adjustment might create problems as the number of confounding events increases (McWilliams et al., 1999, p.352). For that reason, the sample of Schedule 13(D) filings was cross-referenced with a sample of activism filings provided by SharkRepellent. This however lead to only 40 matched campaigns occurring in the same month of each target's Schedule 13(D) filing. For these 40 matches, the reported announcement date by SharkRepellent was either equal to or later than the reported filing date of the respective Schedule 13(D) and thereby revealing no additional information on the Schedule 13(D) filings.

## 4.2 Event Windows and Financial Constraints

For the aforementioned reason, Table III present the mean [median] cumulative and buy-and-hold abnormal returns for the following four event windows: Event window 1 is  $[-10,3]$ , to allow for the 10-day filing window, information leakage and accommodate subsequent press coverage. The second event window is  $[-10,-6]$  to detach the possible effect of information leakages and event-date trading. Analogous, the third event window  $[-5,3]$  aims to control for these two. This seems to be reasonable, as the aggregation of abnormal returns in Graph 1 slows down at around day -5, implying that information has been processed. The fourth event window is  $[-1,3]$  to accommodate for just the filing date and press coverage.

**Table 3**

**Abnormal Stock Returns Surrounding the Initial Schedule**

This table shows cumulative abnormal returns (CAR) and buy-and-hold abnormal returns (BHAR) for the target. Cumulative abnormal returns are the aggregated abnormal returns corresponding to each event window and are estimated through the market model, using the value-weighted NYSE/AMEX/Nasdaq index from CRSP. Buy-and-hold abnormal returns are the difference between the target's buy-and-hold return and the value-weighted NYSE/AMEX/Nasdaq index from CRSP. Mean [median] abnormal returns are reported for the total sample of targets (column 1) and for targets subject to filings disclosed by strong and weak investors according to the WW-Index (column 2 and 3). Panel A (C,D) presents abnormal returns for the 10 (5, 1) days prior to the filing day of the Schedule 13(D) through the 3 trading days after the filing day. The abnormal returns in Panel C are for the 10 days prior to the filing day until 6 days prior to the filing day. All data are winsorized at the 1% and 99% levels.

	Total Sample	Investor Constr.	Investor Unconstr.	t-Stat. [Z-stat] for Diff. Bet. Column (2) and (3)
	(1)	(2)	(3)	
Panel A – Abnormal Returns [Days -10,+3]				
CAR	13.36%*** [ 7.95% ]***	6.01%*** [ 2.85% ]	16.81%*** [ 10.89% ]***	3.9300*** [ 3.980 ]***
BHAR	13.97%*** [ 8.26% ]***	6.93%*** [ 1.20% ]	17.58%*** [ 11.30% ]***	3.8464*** [ 4.238 ]***
Panel B – Abnormal Returns [Days -10,-6]				
CAR	8.03%*** [ 2.11% ]***	4.00%** [ 0.42% ]	10.18%*** [ 3.00% ]***	2.8772*** [ 3.608 ]***
BHAR	8.23%*** [ 1.89% ]***	4.42%** [ 1.00% ]	10.34%*** [ 3.44% ]***	2.7678*** [ 3.396 ]***
Panel C – Abnormal Returns [Days -5,3]				
CAR	5.33%*** [ 1.08% ]**	2.00%* [ 0.71% ]	6.63%*** [ 0.87% ]*	2.6043*** [ 1.184 ]
BHAR	5.78%*** [ 0.87% ]**	2.47%** [ 0.50% ]	7.20%*** [ 0.87% ]	2.6811*** [ 1.605 ]*
Panel D – Abnormal Returns [Days -1,3]				
CAR	1.77%*** [ 0.19% ]	-0.48% [ -0.73% ]	2.43%*** [ 0.09% ]	2.6174*** [ 2.503 ]**
BHAR	1.90%*** [ 0.08% ]	-0.09% [ -0.31% ]	2.62%*** [ 0.25% ]	2.4891** [ 2.317 ]**
N	561	126	307	

Column (1) presents the abnormal returns for all targets. Column (2) and (3) show the abnormal returns for targets dependent on their investor’s financial condition. The investors are grouped by the Whited-Wu index and groups are equal to those presented in Table II, with 126 filings disclosed by constrained and 307 disclosed by unconstrained investors.

For the abnormal returns in columns (1), (2) and (3), significance levels are shown. The null hypothesis to be tested is that the mean day abnormal return is equal to zero, and thus concerns the average effect of an event on returns to shareholders. If the average abnormal returns are independent, identical distributed, and normal, the test statistic is distributed Student- $t$  under the null hypothesis (Brown and Warner, 1985, p.7). As shown in Brown and Warner (1985, p.11), the  $t$ -Statistic can be applied even under the assumption of non-normality and a sufficient adjustment for cross sectional dependence is the application of the market model for estimating abnormal returns (Brown and Warner, 1985, p.22). Therefore, the statistical significance of the cumulative abnormal returns is given by a two-tailed  $t$ -test for which the alternative hypothesis is defined as: cumulative abnormal returns are different from zero. The statistical significance of the median is computed by a quantile regression of the abnormal returns where the  $p$ -value of the coefficient represents the statistical significance of the median (UCLA, 2018). Column (4) tests the difference in means [medians] of column (2) and (3). As in Section 3, the  $t$ -statistics represents the standard parametric test for difference in means and  $Z$ -statistic is the non-parametric Mann-Whitney rank-sum test. All returns presented in Table III are winsorized at the 1% and 99% level. This extensive presentation of abnormal returns is done for three reasons. Firstly, to check the differences in abnormal returns over varying event windows and thereby accomodate for the time-effect. Secondly, to check whether the estimated abnormal returns are similar for the two methods of measurement and thirdly to test whether the investor’s financial condition matters independently of time (across all event windows).

Panel A presents the abnormal returns for the largest event window  $[-10+3]$ . Both, cumulative and buy-and-hold abnormal returns are positive and strongly significant at the 1% level with mean abnormal returns being 13.36% and 13.97% respectively. Consistent with Graph 1, targets of unconstrained investors have a mean CAR and BHAR of 16.81%, around 10% higher when compared to those of constrained investors. For both, CAR and BHAR, the difference in abnormal returns across the two groups is statistically significant at the 1%

level. This shows, the investor's financial condition does matter economically and statistically when comparing the two means. These findings are supported by differences of around 7% in medians. Furthermore, the abnormal returns of around 13% are different to those observed in Klein and Zur (2009, p.208) but support Brigida and Madura (2012, p.29) findings that abnormal returns are higher for non-financial corporations.

Turning to panel B, the largest runup happens in the [-10,-6] event window. Abnormal returns aggregate to around 8%, making up more than 50% of the total [-10,3] runup. These results are matching with Brigida and Madura (2012, p.32) who find that the target's runup is greatest during the event window [-10,-6]. Again, targets of weak investors only gain 4% whereas those of unconstrained investors have abnormal returns up to 10.30%. Furthermore, the difference in means is significant at the 1% level for both methods of estimation.

In Panel C, abnormal returns for the event window [-5,3] are shown. Independent of the investor, all targets experience a mean CAR of 6.63%, significant at the 1% level. Here too, targets of unconstrained investors outperform those of weak investors with around 5%, while being statistically significant at the 1% level.

Turning to abnormal returns for the smallest event window [-1,3] in Panel D, targets on average gain 1.77% which is significant at the 1% level. Hence a positive market reaction at the announcement of the filing exists and is not only apparent in the previous days. Striking is that on average, targets of constrained investors now experience negative returns although statistically not different from zero. Furthermore, the difference among the two samples is immensely high with approximately 3%. Especially when considering the short event window and the already low-level of abnormal returns is the difference apparent.

Concluding, both buy-and-hold and cumulative abnormal returns show similar results with positive and significant market reactions in all event-windows surrounding the Schedule 13(D) filing date. Furthermore, the largest aggregation happens in the [-10,-6] event window but is not exceptionally high when compared to the overall runup. Most importantly however is the difference in abnormal returns for targets of financially constrained and unconstrained investors. The difference is present, both on an economic and statistical level. When testing the differences in means, it is significant across all event windows and thus independent from

the time-effect. These findings present further evidence that the financial constraints could matter.

### 4.3 Financial Constraints and Purpose of Transaction

So far it has been shown that independent from the event window, targets of financially unconstrained corporate investors gain on average significantly more, when compared to those of financially constrained investors. Attached thereto, this section aims to analyse whether this difference is existent across filings' different transaction purposes and across different measures of financial constraints.

For this reason, Table 3 presents the mean [median] cumulative abnormal returns from the  $[-10,+3]$  event window for each each measure and further for different transaction purposes. The measures of financial constraints and among which the sample separation takes place are the Whited-Wu Index, the investor's dividend payout ratio, the HP-Index and lastly the investor's S&P's long-term issuer credit rating. For comparison, Panel A shows the abnormal returns for the complete sample of targets whereas Panel B presents the abnormal returns dependent on the filings purpose. Hence *Engaging into a Takeover* involves merger agreements, tender offers and hostile bids and *Strategic Investments* represents alliance agreements, license agreements, strategic acquisitions and joint ventures. *Other Purposes* groups the abnormal returns for the remaining transaction purposes. For each measure, Column (1) and (2) present mean [median] cumulative abnormal returns for the two sub-samples. Column (3) tests the difference between column (1) and (2) and displays the  $t$ -statistic [Z-Statistics].

Turning to Panel A, it presents the abnormal returns for all samples, without specifying the transaction the purpose. Across all measures, targets of financially constrained investors have significantly lower abnormal returns in the  $[-10,3]$  event window. Starting with the samples formed by the Whited-Wu index, the difference for the mean CAR is 10% and significant at the 1% level. Targets of unconstrained investors gain 16.81% and those of constrained only 6%. Similar conclusions can be drawn when comparing the samples grouped by the investor's dividend payout ratio. Targets of constrained investors encounter abnormal returns of 9.79% compared to the 15.76% for unconstrained investors. Again, the difference in means is signi-



ficant at the 5% level and comparing the sub-samples of the HP-index yields similar results – targets of constrained investors experience abnormal returns of 9.18%, those of financially unconstrained investors 16.2% and the 7% difference in means is significant at the 5% level. On the other hand, the difference in market reactions to filings of investors with and without a credit rating is present but has no statistical significance. An explanation could be a possible upward bias in mean abnormal returns for the sample of constrained investors, as some of the least constrained corporations might lack a credit rating and are therefore mistakenly identified as financially constrained (Heller, 2015, p.18). Nonetheless, across all measures is a difference in the mean cumulative abnormal returns visible, further indicating that financial constraints might matter when the market assesses the value improvement for the target. Facing Panel B, abnormal returns of targets are now additionally sorted by the filing’s purpose of transaction. The purpose of engaging into a takeover generates the strongest market reaction with a mean CAR of 21.45% for the 271 targets and cross all measures, targets of financially unconstrained investors have a CAR of roughly 25% for the [-10,3] event window. Khatami et al. (2015, p.112) have similar results for acquisition announcement returns when the acquirer is financially unconstrained with an 11-day CAR of 25%. The difference in abnormal returns is the largest for the Whited-Wu index and the smallest for the investor’s credit rating which is analogous to Panel A. For all measures, except the HP-index, the difference in mean CAR’s is significant at least at the 5% level. For targets of investors grouped by the HP-Index, the difference is only significant at the 10% level which might be due to the its low sample size of only 43 filings from constrained investors. Nonetheless, the univariate comparison reveals that investors’ financial constraints might be especially important in the context of mergers and acquisitions (Khatami et al., 2015, p.112).

**Table IV**  
**Time Series of Cumulative Abnormal Returns.**

This table shows cumulative abnormal returns aggregated over the window [-10,3] for the sub-samples of each measure of financial constraints. Measures of financial constraints are equal to those presented in Section 3. Mean [median] target abnormal returns of each measure are reported for the sample of financially constrained (column 1) and unconstrained investors (column 2). Column (3) presents the t-stat [Z-stat.] for differences in means [medians] of Columns (1) and (2). Panel A shows the cumulative abnormal returns for the complete sample of targets whereas Panel B presents the cumulative abnormal returns for targets based on the purpose of transaction. The purposes are equal to those presented in Section 3. See Appendix A for Measure and Appendix B for Purpose definitions. All data are winsorized at the 1% and 99% levels.

	Complete Sample	I. Whited-Wu Index			II. Dividend Payout Ratio		
		Investor Constr.	Investor Unconstr.	t-Stat [Z-stat] for Diff. Bet. (1) and (2)	Investor Constr.	Investor Unconstr.	t-Stat [Z-stat] for Diff. Bet. (1) and (2)
		(1)	(2)	(3)	(1)	(2)	(3)
Panel A: Complete Sample							
All Purposes	13.36%***	6.01%***	16.81%***	3.6856***	9.79%***	15.76%***	2.3935**
	[ 7.95 ]***	[ 2.85% ]	[ 10.88% ]***	[ 3.980 ]***	[ 6.26% ]***	[ 8.86% ]***	[ 1.791 ]*
	N=561	N=126	N=307		N=184	N=310	
Panel B: Purpose of Transaction							
Engaging into a Takeover	21.45%***	14.48%***	25.96%***	2.6896***	17.03%***	25.85%***	2.4404**
	[ 19.31 ]***	[ 9.56% ]**	[ 22.27% ]***	[ 3.080 ]***	[ 15.67% ]***	[ 24.16% ]***	[ 2.242 ]**
	N=271	N=53	N=143		N=84	N=153	
Strategic Investment	7.92%**	1.14%	10.20%**	1.0278	9.44%*	3.58%	-0.8641
	[ 1.13 ]	[ -0.61% ]	[ 1.23% ]	[ 0.434 ]	[ 14.16% ]	[ -0.88% ]	[ -2.078 ]**
	N=74	N=16	N=46		N=15	N=53	
Remaining Purposes	1.01%	-0.49%	8.31%***	2.1685**	2.65%	7.12%	1.2405
	[ -0.09% ]	[ -2.9% ]	[ 3.17% ]*	[ 2.705 ]***	[ 1.02% ]	[ 1.43% ]	[ 0.871 ]
	N=117	N=57	N=118		N=85	N=104	

Table IV – Continued

	III. HP-Index			IV. S&P Long-Term Credit Rating		
	Investor Constr.	Investor Unconstr.	t-Stat [Z-stat] for Diff. Bet. (1) and (2)	Investor Constr.	Investor Unconstr.	t-Stat [Z-stat] for Diff. Bet. (1) and (2)
	(1)	(2)	(3)	(1)	(2)	(3)
Panel A: Complete Sample						
	9.18%***	16.20%***	2.0678**	11.74%***	14.80%***	1.3357
All Purposes	[ 6.69% ]**	[ 10.12 ]***	[ 1.804 ]*	[ 7.65% ]***	[ 8.69% ]***	[ 0.835 ]
	N=78	N=355		N=265	N=296	
Panel B: Purpose of Transaction						
	18.22%***	25.85%***	1.6634*	18.26%***	24.75%***	2.0704**
Engaging into a Takeover	[ 21.08% ]***	[ 22.27% ]***	[ 1.290 ]***	[ 16.37% ]***	[ 22.22% ]***	[ 1.719 ]*
	N=43	N=163		N=138	N=133	
	11.17%	8.38%**	-0.1841	2.42%	9.69%**	0.9
Strategic Investment	[ 21.09% ]	[ 10.96% ]	[ -0.667 ]	[ 5.68% ]	[ 1.09% ]	[ 0.101 ]
	N=3	N=58		N=18	N=56	
	-3.22%	7.86%***	2.5283***	5.03%*	5.12%	0.00267
Remaining Purposes	[ -2.92% ]	[ 5.47% ]***	[ 3.070 ]***	[ 1.33% ]	[ 1.81% ]	[ 0.506 ]
	N=34	N=62		N=109	N=107	

Targets subject to filings with the purpose of strategic investments have a 7.92% CAR, significant at the 5% level which is a similar market reaction to the one observed by Allen and Phillips (2000, p.) who finds abnormal returns of 6.9% in response to strategic announcements. For the reason that the sample consists of only 74 filings having the purpose of a strategic investment, performing tests and deriving conclusions on the difference's economic and statistical significance is problematic. The issue becomes even more demanding when further splitting these filings into sub-samples for each measure, as they become smaller and tests lose their

meaningfulness. Subsequently, there are only 16, 15 and 18 observations in the three samples of constrained investors from the WW-Index, dividend payout ratio and credit rating and just three for the HP-Index. Samples of the Whited-Wu index and the investor's credit rating present differences in mean CAR's matching with previous findings but when considering the sub-samples of the dividend payout ratio and the HP-Index, results differ. Although for these, targets of constrained investors now have higher abnormal returns, the difference is not significant. Hence the samples small scales do not allow valid inferences between returns for targets of financially constrained and unconstrained investors. For the remaining purposes, the sample size is large enough to draw univariate conclusions. As the average cumulative abnormal return during the  $[-10,3]$  event window for all remaining purposes is only 1.01%, filings disclosed for strategic investments and takeovers lead to the strongest market reactions. When looking at the abnormal returns for sub-samples of the Whited-Wu index, targets of constrained investors earn -0.49% and those of unconstrained investors 8.31%. The average CAR for targets of unconstrained investors is significantly different from zero plus the difference in abnormal returns is significant at the 5% level. Similar conclusions can be drawn for the sub-samples formed according to the HP-index for which targets of constrained investor experience negative abnormal returns of -3.22% and those of unconstrained investor 7.86%. The difference average cumulative abnormal returns accross the two groups is significant at the 1% level. Those are the only two sub-samples in which negative returns occur which implies the market perceives these announcements as a decline in the target's value. Concerning the dividend payout ratio, the difference in mean CAR's is visible but not significantly different from zero and for the finishing with the samples of the credit rating, the difference is non-existent.

The univariate analysis shows that both, across measures and transaction purposes, the difference in abnormal returns for targets of constrained investors is generally present and significant. Hence Table III gives further evidence on whether financial constraints of corporate activists matter. Irregularities are only evident for filings with the purpose of a strategic investment, but here too does the Whited-Wu index show differences in abnormal returns. Table III also shows that abnormal returns are the highest for filings with the purpose of engaging into a takeover, followed by filings disclosed due to a strategic investment. Except for these filings, statistical tests on differences are valid and show that the average CAR significantly differs

across groups. Concluding, measures for identifying financially constrained investors separate the sample in a meaningful way and have categorical power when analyzing the sample’s cumulative abnormal returns. This in turn supports the hypothesis that financial constraints of corporate activist investors matter.

## 5 Cross Sectional Variation of Abnormal Returns

Equally important as the average abnormal return subject of analysis in the previous section is its cross-sectional variation because it reflects the heterogeneity in market perceptions regarding the expected value generated by activism. The advantage is that it allows to draw *ceteris paribus* conclusions, which simple t-tests of means cannot do (Khatami et al., 2015, p.111). Does the market’s perceived value improvement for the target depend on the investor? What is the relationship between financially constrained investors and target’s abnormal returns among the sample of Schedule 13(D) filings? Table V reports the results from regressions exploring the cross-sectional variation in market response to corporate investor activism. The regression is constructed as follows

$$AR_i = \beta_0 + \beta_1 FC_i + \sum_{k=1}^n \beta_k + X_{k,i} + \epsilon_i \quad (5)$$

where the dependent variable  $AR_i$  is the cumulative abnormal return in the  $[-10,3]$  and  $[-1,3]$  event window for target  $i$ .  $FC$  is a dummy variable equal to 1 if in filing  $i$  the investor is classified as financially constrained and zero if otherwise and corresponds to each of the measures. For each classification – Whited-Wu index, HP-Index dividend payout ratio and credit rating, the regression is performed separately.  $X_{k,i}$  represents a vector of control variables of filing, investor and target characteristics, with *takeover* and *strategic* being equal to one if the transaction purpose was due to engaging into a takeover or strategic investment. To minimize the risk of spurious inference, proxies for the business cycle *recession*, and the investor’s Tobin’s Q are included. In addition, the regression controls for the *ROA* and *Cash flow from Operations to Assets* for both investor and target and the *Relative Size*, defined as the natural logarithm of

VARIABLES	Constraints							
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Whited-Wu Index	-0.1012*** (-3.1909)				-0.0340** (-2.0327)			
hp_indicator_3		-0.0264 (-0.6352)				-0.0116 (-0.5479)		
Dividend Payout Ratio			-0.0447* (-1.7344)				-0.0024 (-0.1882)	
rating_indicator				-0.0037 (-0.1425)				0.0193* (1.6855)
resize	-0.2803*** (-4.3565)	-0.2541*** (-3.9225)	-0.2734*** (-4.6737)	-0.3038*** (-5.2627)	-0.0511 (-1.4509)	-0.0138 (-0.3099)	-0.0459 (-1.3701)	-0.0624* (-1.8600)
takeover	0.1635*** (5.8778)	0.1857*** (6.5362)	0.1691*** (6.4145)	0.1597*** (6.6681)	0.0126 (1.0206)	0.0137 (0.9803)	0.0068 (0.5273)	0.0043 (0.3782)
strategic	0.0215 (0.4372)	0.0440 (0.9104)	-0.0100 (-0.2562)	0.0272 (0.6328)	0.0238 (0.7792)	0.0289 (0.9230)	0.0141 (0.5003)	0.0278 (1.0699)
recession	0.0433 (1.1501)	0.0216 (0.5951)	-0.0077 (-0.2381)	0.0009 (0.0297)	-0.0058 (-0.3986)	-0.0040 (-0.2692)	-0.0070 (-0.5429)	-0.0152 (-1.2534)
CF from Operations / Assets	-0.0135 (-0.0557)	0.2189 (1.1638)	0.1333 (0.8223)	0.2431 (1.5693)	0.2222** (2.1552)	0.2282** (2.3739)	0.2107*** (2.6552)	0.2083*** (3.0030)
CF from Operations / Assets (Target)	0.1949** (1.9948)	0.0522 (0.5188)	0.0690 (0.6959)	-0.0825 (-0.7601)	0.0736** (2.0214)	0.0742** (2.2200)	0.0652** (2.0647)	0.0289 (0.8392)
Tobin's Q	-0.0038 (-0.3218)	-0.0055 (-0.5291)	-0.0086 (-0.8022)	-0.0019 (-0.2082)	-0.0064 (-0.9221)	-0.0093 (-1.2768)	-0.0106 (-1.6349)	-0.0092 (-1.6448)
Tobin's Q (Target)	-0.0232*** (-3.6815)	-0.0279*** (-3.8742)	-0.0243*** (-4.0870)	-0.0261*** (-4.3028)	-0.0047 (-1.1280)	-0.0076 (-1.6418)	-0.0083** (-2.1867)	-0.0069* (-1.8040)
ROA	-0.1419 (-0.6171)	-0.2760 (-1.3470)	-0.1537 (-0.9216)	-0.2657* (-1.6641)	-0.2249** (-1.9719)	-0.2102** (-2.0753)	-0.1828** (-2.0664)	-0.1664** (-2.1507)
ROA (Target)	-0.2451** (-1.9925)	-0.0445 (-0.3643)	-0.0741 (-0.6216)	0.0859 (0.7231)	-0.1047** (-2.0825)	-0.1037** (-2.2350)	-0.0866* (-1.9544)	-0.0501 (-1.1541)
Constant	0.2887*** (3.9297)	0.2188*** (2.9130)	0.2629*** (3.4050)	0.2390*** (3.2169)	0.0808* (1.7462)	0.0550 (1.1047)	0.0846** (1.9890)	0.0759* (1.9183)
Observations	401	403	458	521	401	403	458	521
R-squared	0.2553	0.2482	0.2360	0.2170	0.1248	0.1108	0.1041	0.1012

Robust t-statistics in parentheses

\*\*\* p<0.01, \*\* p<0.05, \* p<0.1

target total assets divided by bidder total assets. In a last step, all regressions control for the investor's industry, defined according to Fama & French's 17 Industry classification code.<sup>11</sup>

Turning first to column (1) and keeping everything else equal, corporate activism of Whited-Wu-financially constrained investors generates abnormal returns 10.12% lower when compared to activism by unconstrained investors. The coefficient of the Whited-Wu dummy variable is significant at the 1% level, implying that investor's financial constraints matter when the market reacts to Schedule 13(D) filings and there is cross-sectional dependency between abnormal returns and the investor's financial condition. Furthermore, the relative size seems to be an important determinant of the market reaction, meaning that if investor and target

<sup>11</sup>To prevent over-classification of the model, the 17 rather than the 48 industry classification is used.

have the same size, abnormal returns are reduced by 28%. With a significant intercept of 22.84% at the 1% level this implies negative returns of -5%, other things being equal. Because the regression controls for the investor's size, the effect of the financial constraints variable is independent from the size effect. This means that the Whited-Wu index not just identifies small investors as financially constrained but de facto uses different criteria. Furthermore, the dummy variable takeover has a positive coefficient of 16.35 which is significant the 1% level. When compared to the coefficient of the variable strategic which is only 2.15, the results of the regression are matching with the previous analysis, namely that targets subject to filings with the purpose of engaging into a takeover experience the largest abnormal returns. Moreover the coefficient on cash flow from operations to assets from the target shows that the more profitable the target is, the higher are the abnormal returns. Interesting is the fact that the target's investment opportunity has a negative influence on the market's evaluation of the target as target's with a higher Tobin's Q have abnormal returns 2.3% lower, all other things being equal.

Heading to Column (5), in which the  $[-1,3]$  CAR is the dependent variable, similar effects are shown. Targets of financially constrained investors have abnormal returns 3.4% lower, which is significant at the 1% level. As the intercept predicts abnormal returns of 8%, a decrease in abnormal returns of 3.4% is a big difference.

Column (2) and (6) show regression results using the HP-index as measure of financial constraints. Across both event windows, the coefficient points in the right direction of decreasing abnormal returns for constrained investors but is not significant. This might be due to its high correlation with the control variable relative size and the small amount of only 78 financially constrained investors according to this measure. Nonetheless, relative size, takeover, the target's Tobin's Q and ROA have similar effects as in the previous regressions.

Column (5) and (6) show regression results using the investors dividend payout as a dummy for financially constrained and unconstrained investors. In column (5), the coefficient is significant at the 10% level, meaning that other things being equal, targets of constrained investors have abnormal returns 4.37% lower when compared to those of unconstrained investors. This is further evidence that financial constraints of the investors do matter as there exists a

cross-sectional relationship. Although, the coefficient of the dividend payout ratio loses its significance in the shorter event window  $[-1,3]$ , the sign of the coefficient points in the right direction. As the coefficient loses its significance, investor's cash flow from operations and return on assets, hence profitability, becomes an important. Other things equal, the higher the investor's profitability, the higher are the target's abnormal returns. While not providing evidence on financial constraints, it further shows that the investor's health and financial independence are determining factors. The last two regressions in column (4) and (8) include the investor's rating as a dummy for constrained and unconstrained investors. Similar to the HP-Indicator, the investor's credit rating has no cross-sectional significance in explaining the target's cumulative abnormal returns. Similarly, the correlation between the variable relative size and the dummy variable is strong as ratings and size of the investor proceed conjointly. Nonetheless, there exists no significant relation between the target's abnormal returns and the rating of the investor. Turning to column (8) the coefficient states that other things being equal, targets of investors missing a credit rating have abnormal returns 1.94% higher, significant at the 10% level. This is a contradiction to the previous results as it indicates that targets of financially constrained investors gain in the shorter window more, when compared to targets of unconstrained investors. - explanation -

The multivariate analysis provides further evidence that financial constraints of investors could matter to the market when it evaluates the potential value increase for the target. The regressions show that other things being equal, target of financially constrained investors have abnormal returns significantly lower when compared to targets of unconstrained investors around the Schedule 13(D) filing date. The meaningfulness of the cross-sectional analysis however is limited. Only two out of the four measures of financial constraints are significant and there exists variation among the two event windows. Nevertheless, the regressions provide further evidence and show that the financial constraints measures have explanatory power beyond the size-effect.



## 6 Conclusion

Schedule 13(D) filings enjoy wide spread attention, particularly when initiated by institutional investors. Recent literature has addressed their interests and motives, the value added and highlighted differences across investor types. Yet a detailed investigation of corporate activist investors has not been conducted. This thesis supports the evidence on why corporations would actively hold equity ownership, namely in the process of takeovers, strategic investments and issuer financing. Furthermore, targets of corporate activist investors experience significant gains around the filing date of a Schedule 13(D). In fact, the general sample experiences average abnormal returns of 13%. This is in line with existing evidence that activism – in any form – is perceived as an actual value improvement for the target. Furthermore, using a sample of Schedule 13(D) filings disclosed by corporations from the period 1996-2016, the effect of investor’s financial constraints on target’s gains is analyzed. The thesis provides evidence that financial constraints of activist investors matter, as in the manifestation of significantly lower abnormal returns for targets of financially constrained investors. Across all purposes and independent of the financial constraints measure, these targets have much smaller abnormal returns. The evidence is further supported by the cross sectional analysis of stock returns, showing that the financial constraints of corporate activists matter. Other things equal, targets of constrained investors have abnormal returns 10% lower when compared to those of unconstrained investors. Concluding, both univariate and multivariate analysis show, that financial constraints of corporate activist investors matter.

# Appendices

## Appendix A Financial Constraints Measures & Variables

### Whited–Wu Index

Used from Whited and Wu (2006, p.543) and following Farre-mensa and Ljungqvist (2013, p.38) the Whited-Wu index is calculated as:

$$WW = -0.091X_1 - 0.062X_2 + 0.021X_3 - 0.044X_4 + 0.102X_5 - 0.035X_6$$

where

$X_1$  is the ratio of cash flow to assets defined as the sum of income before extraordinary items and depreciation and amortization divided by total assets  $\frac{ib+dp}{at}$

$X_2$  is an indicator set to one if the firm pays a dividend, likewise if the sum of common and preferred dividends paid is positive, zero otherwise  $dvp + dvc > 0$

$X_3$  is the ratio of long-term debt to total assets  $\frac{dltt}{at}$

$X_4$  is the size of the investor defined as the natural logarithm of total assets  $\log(at)$

$X_5$  is the average industry sales growth, estimated for each three digit SIC industry and each year separately  $\frac{SALE_t}{SALE_{t-1}}$

$X_6$  is the investor's sales growth  $\frac{SALE}{SALE_{t-1}}$

Following convention, the index is calculated for all firms on Compustat and firms are then sorted into terciles based on their index value. Firms in the top tercile are coded as constrained and those in the bottom tercile are coded as unconstrained (Farre-mensa and Ljungqvist, 2013, p.38).

## Dividend Payout Ratio

Following Khatami et al. (2015, p.119) and Almeida et al. (2004, p.1789), the investor's dividend payout ratio is defined as the two-year average of the dividend payout ratio from the two preceeding annual reports at each point in time.

The yearly dividend payout ratio is defined as the sum of dividends ( $dvp + dvc$ ) plus stock repurchases (total expenditure on the purchase of common and preferred stocks  $prstk$ ) minus any reduction in the value of net number of preferred stocks outstanding (redemption value  $pstkrv$ ) divided by operating income ( $\frac{ib}{at}$ ) as in Jagannathan et al. (2000, p.369). Further, following Khatami et al. (2015, p.119) and Hadlock and Pierce (2010, p.1923) dividend payout ratios are set equal to 1 if they are above 1 and if a firm has negative operating income and positive dividends. After computing the two-year average payout ratio for all firms on Compustat, firms are sorted into terciles based on their annual payout distribution. Firms in the bottom (top) tercile are coded constrained (unconstrained).

## HP / SA – Index

Following Hadlock and Pierce (2010, p.1929) and Khatami et al. (2015, p.119) the index is calculated as:  $HP = -0.737 * Size + 0.043 * Size^2 - 0.040 * Age$  where size is the log of inflation adjusted (to 2004) book assets and age is the number of years the firm has been on Compustat with a non-missing stock price. In calculating the index, size is replaced with log(\$4.5 billion) and age with 37 years if the actual values exceed these thresholds (Hadlock and Pierce, 2010, p.1929). After computing the HP index for all companies on Compustat, the firms are sorted into terciles based on their annual index values. Firms in the top tercile are coded as constrained and those in the bottom tercile are coded as unconstrained (Farre-mensa and Ljungqvist, 2013, p.38).

## Other Variables

- Return on assets  $\frac{ebitda}{at}$
- Cash flow from operations to total assets  $\frac{oancf}{at}$
- Cash and short-term investments to total assets  $\frac{che}{at}$
- Cash to total assets  $\frac{ch}{at}$
- Book Leverage (MacKay and Phillips, 2005, p.1440)  $\frac{dltt+dlc}{at}$
- Short-term debt to total assets  $\frac{dlc}{at}$
- Long-term debt to total assets  $\frac{dltt}{at}$
- Market value of equity  $prcc_f * csho$
- Size of the firm  $\log(at)$
- Tobin's Q (Khatami et al., 2015, p.120)  $\frac{at-ceq-txdb+csho*prcc_c}{at}$

## Appendix B Categorization of Purpose of Transaction

The following definitions are explanatory excerpts of Schedule 13(D) filings from the sample. Based on these descriptions the filing's transaction purpose was identified. Following, the Reporting Person is the investor disclosing the Schedule 13(D) whereas the Issuer is the company subject to the filing.

1. Merger: "the Company entered into the Merger Agreement with the Reporting Person and Merger Sub, pursuant to which the Reporting Person will acquire all of the outstanding equity interests of the Company."
2. Tender Offer: "The Reporting Person announced its intention to commence a partial cash tender offer for up to *number of* shares of Common Stock at a price of \$ *price* net per share"

3. Hostile Takeover: "The Shares have been acquired by the Reporting Persons with a view to ultimately acquiring control of the Issuer pursuant to a merger with, or acquisition of additional stock by, the Reporting Person or one of its subsidiaries. [...] The Reporting Person has contacted the Chairman of the Board of the Issuer and expressed an interest in acquiring the Company and expects to have further discussions with management of the Issuer."
4. Investment Opportunity while Actively Monitoring the Target: "The primary purpose of the Reporting Person's acquisition of the Common Stock is for investment. The Reporting Person believes that at this time, the Common Stock represents an attractive investment opportunity. Although it has no current intention to do so, at some time in the future the Reporting Person may decide that it is desirable to seek to acquire the Issuer or seek to control or otherwise influence the management and policies of the Issuer."
5. Alliance Agreement: "The purpose of the transaction is for investment and to establish a long term distribution alliance between the Reporting Person and the Issuer."
6. License Agreement: "As set forth, the Shares were purchased on in connection with the Development and License Agreement between the Issuer and the Reporting Person."
7. Joint Venture: "The Reporting Person acquired shared voting and investment power over the Contributed Shares in connection with the formation of the joint venture with the Issuer."
8. Engaging into a Proxy Fight: [...] nominating *Person* and *Person* to be elected by holders of the Shares to the Board of Directors of the Issuer (the "Board") at the annual meeting of stockholders of the Issuer, or any other meeting of stockholders held in lieu thereof, and any adjournments, postponements, reschedulings or continuations thereof (the "Annual Meeting"). The Reporting Persons reserve the right to take all action they deem appropriate to obtain Board representation.
9. Investor is Subject to Merger: "At the effective time of the Merger (the "Effective Time"), the separate existence of Merger Sub will cease and the Reporting Person will continue as the Surviving corporation and as a wholly owned subsidiary of the Issuer. Each holder

of outstanding common stock of the Reporting Person, par value \$ *per share* will receive, in exchange for each share of the Reporting Person's Common Stock held by such holder, *amount* of a share of the Issuer Common Stock (the "Exchange Ratio").

10. Issuer Financing: "The purpose of the purchase of the Stock was to provide the Issuer with immediately available funds to address its urgent liquidity needs in exchange for an equity interest in the Issuer."

## Appendix C Event Study

In order to compute the abnormal returns  $AR_{i,t}$  for security  $i$  at time  $t$  in (1) the market model is used. For the expected return it assumes a constant and linear relation between the observed returns  $R_{i\tau}$  and the return of a market index  $R_{M\tau}$ . The parameters are estimated by ordinary least squares regressions based on estimation-window observations (Corrado, 2011, p.210). The value-weighted NYSE/Amex/Nasdaq index from CRSP is used as the market return  $R_{M\tau}$ .

$$R_{i,\tau} = \alpha_i + \beta_i R_{M,\tau} + \epsilon_{i,\tau}$$

with

$$E[\epsilon_{i,\tau}] = 0$$

and

$$Var[\epsilon_{i,\tau}] = \sigma_{i,\tau}^2$$

This yields the abnormal return  $AR_{i,\tau}$

$$AR_{i,\tau} = R_{i,\tau} - (\hat{\alpha}_i + \hat{\beta}_i R_{M,\tau}) \tag{6}$$

## Appendix D Hypotheses

1<sup>st</sup> Hypothesis: Financial constraints of corporate activist investors should matter to the market's perception of the actual value improvement for the target.

2<sup>nd</sup> Hypothesis: Schedule 13(D) filings disclosed by corporate activist investors are characterized by abnormal share price reactions for the target

3<sup>rd</sup>

## Appendix E Stata Do-Files

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