# Market Profile Key:

Market Name - The markets name or name commonly used when

referring to a large region we serve.

Other Names / Identifiers – Labels that may appear in Ubiquity chart headings.

#### **Market Nuances:**

Specific market call flows and nuances are listed in the "Call Transfer Flow" section of the PCC Training Manual. A "Market Nuances" note indicates additional information is available in that section.

Market Hours: Monday – Friday

8:30 AM - 5:30 PM (Local Time)

**National Time Zone Map:** 



Pacific	Mountain	Central	Eastern
(PST)	(MST)	(CST)	(EST)
7:00 AM	8:00 AM	9:00 AM	10:00 AM



# Market Quick Select

AL – Alabama	MI – Detroit			
<u>AR – Arkansas</u>	MI – East Michigan			
AR/ MO – Ozarks	MI – West Michigan			
AZ – Phoenix, Tucson	MN / WI – Upper Midwest			
CA – El Segundo	MO / IL – Greater St. Louis			
CA – Inland Empire	MS / LA – Mississippi / Louisiana			
CA - NorCal (Bay Area + Sacramento)	NC - East North Carolina			
CA – San Diego	NC - West North Carolina			
CO – Denver	NJ – New Jersey			
CT – Connecticut	NY – Albany			
DE / PA – Mid-Atlantic North	NY – Buffalo			
FL – Fort Myers	NY - Central New York			
FL – Gainesville	NY – NYC Metro			
FL – Jacksonville	OH – Greater Cincinnati			
FL – Miami	OH – Greater Cleveland / Columbus			
<u>FL – Orlando</u>	OK – Oklahoma City / Tulsa			
<u>FL – Pensacola</u>	OR / WA – Greater Northwest			
FL – Tampa	SC – South Carolina			
<u>GA – Atlanta</u>	TN – Chattanooga			
<u>GA – Macon</u>	TN – Knoxville			
GA – Valdosta	TN – Memphis			
IA – Des Moines	TN – Nashville			
IA / IL – Cedar Rapids	TN - Tri-Cities			
<u>IL – Chicago</u>	TX – Houston			
<u>IN – Indiana</u>	TX - North Central Texas			
KS / MO – Kansas City	TX – San Antonio			
KY – Kentucky	<u>UT – Utah</u>			
MA / NH / ME - Northwest New England	WA - Puget Sound / Seattle			
MA / RI – Southeast New England				



MD / VA - Mid-Atlantic South

Market Skills:

**Triage Skills:** 

(pending)

LM1 Clinical Skills:

**L** Birmingham: (205) 421-3421

**L** Mobile: (251) 206-5966

(pending)

### Landmark Health Markets

Alabama Time Zone (CST)

AL

Birmingham, Mobile. Montgomery, Dothan, Huntsville

Birmingham Office 300 Vestavia Parkway

Suite 2300

Birmingham, AL 35216

Mobile Office 3205 Westside Park Mobile, AL 36695

Phone: (866) 607-2869

Fax: (844) 901-9446

Outreach: (205) 745-5685

(866) 607-0648 Fax: (844) 901-9447

Outreach: (251) 255-7367

(866) 607-1498 Phone: 7480 Halcvon Point Drive Fax: (844) 901-9448

Phone:

Suite 300

**Montgomery Office** 

Montgomery, AL 36117

Outreach: 334-218-4495

#### **Emails:**

Birmingham Call Center call center birmingham@optum.com

Mobile Call Center call\_center\_mobile@optum.com

Montgomery Call Center call\_center\_montgomery@optum.com Birmingham Triage birminghamtriage@landmark.pure.cloud

mobiletriage@landmark.pure.cloud Mobile Triage

montgomerytriage@landmark.pure.cloud Montgomery Triage

Birmingham\_LocalOutreach@landmarkhealth.org Birmingham Local Outreach

Mobile Local Outreach Mobile\_LocalOutreach@landmarkhealth.org

Montgomery Local Outreach Montgomery\_LocalOutreach@landmarkhealth.org

(outreach emails are temporary)

#### Cheat Sheets:

Birmingham Cheat Sheet.pdf

Mobile Cheat Sheet.pdf

Montgomery Cheat Sheet.pdf

Last Updated: 1/12/2024

Arkansas Time Zone (CST)

 $\mathsf{AR}$ 

Heartland Market

Arkansas Office Phone: **Market Skills:** (833) 365-0941

425 W. Capitol Ave NE (pending)

Suite 345 (833) 387-6679 LM1 Clinical Skills:

Little Rock, AR 72201 SW

Fax: (855) 362-0782 

Outreach: (913) 971-0282 Cozarks: (479) 588-2779

Triage Skills:

**Emails:** (pending)

Call Center call center arkansas@optum.com

nearkansastriage@landmark.pure.cloud Northeast Triage Southwest Triage swarkansastriage@landmark.pure.cloud Heartland Outreach hbmc arlocaloutreach@ds.uhc.com

**Cheat Sheets:** 

Arkansas Cheat Sheet.pdf

Ozarks Time Zone (CST)

AR / MO

Heartland Market

Arkansas Office Phone: Market Skills: (833) 358-0017

6860 W 115th Street (pending)

Overland Park, KS 66211 Fax: LM1 Clinical Skills: (855) 362-0782 Outreach: (913) 971-0282 **(**479) 588-2779

Triage Skills:

(pending) **Emails:** 

Pending (use state-specific call center mailboxes for now) Call Center

ozarkstriage@landmark.pure.cloud Ozark Triage hbmc\_arlocaloutreach@ds.uhc.com Heartland Outreach

**Cheat Sheets:** 

Arkansas Cheat Sheet.pdf

Last Updated: 1/12/2024

Arizona Time Zone (MST)

AZ

Phoenix, Tuscon

**Phoenix** Phone: Market Skills: (602) 412-1040 2828 N. Central Avenue (pending) (855) 299-2190 Fax:

Suite 829

Phoenix, AZ 85004

LM1 Clinical Skills:

C Phoenix: (623) 387-9524

Tucson Phone: (520) 640-3744 6700 E. Speedway Blvd.

Fax:

Triage Skills: (833) 983-2843 (pending)

Suite 105 Tucson, AZ 85710

Emails: Outreach: 602-412-1043

Call Center call\_center\_arizona@optum.com phoenixtriage@landmark.pure.cloud Phoenix Triage **Tucson Triage** tucsontriage@landmark.pure.cloud Local Outreach HBMC-ArizonaOutreach@ds.uhc.com

Cheat Sheet:

Phoenix Cheat Sheet.pdf

Tucson Cheat Sheet.pdf

El Segundo Time Zone (PST)

CA

Los Angeles Office Phone: Market Skills: (323) 628-8670

2101 Rosecrans Ave

El Segundo, CA 90245

Suite 3230

Fax: (855) 883-6300

(pending)

LM1 Clinical Skills:

**L** Los Angeles: (323) 402-4772

Triage Skills:

(pending)

**Emails:** Outreach: (909) 491-3191

El Segundo Call Center call center california@optum.com

losangelestriage@landmark.pure.cloud El Segundo Triage

Local Outreach SoCalLocalOutreach@landmarkhealth.org (temporary)

**Cheat Sheets:** 

El Segundo Cheat Sheet.pdf

#### **Markets Summary**

Last Updated: 1/12/2024

**Inland Empire Time Zone (PST)** 

CA

**Ontario Office** Phone: (909) 566-0445

3401 Centre Lake Dr.

Suite 650

Ontario, CA 91761

Fax: (844) 452-2909 Market Skills:

(pending)

LM1 Clinical Skills:

**(**909) 491-3660

**Triage Skills:** 

(pending)

**Emails:** Outreach: (909) 491-3191

nland Empire Call Center call center california@optum.com

Inland Empire Triage inlandempiretriage@landmark.pure.cloud

Local Outreach SoCalLocalOutreach@landmarkhealth.org (temporary)

#### **Cheat Sheets:**

Inland Empire Cheat Sheet.pdf

# Bay Area / Sacramento Time Zone (PST)

CA

NorCal

Market Skills: **Bay Area Office** Phone: (650) 826-2945 395 Oyster Point Blvd (pending) Fax: (844) 832-6330

Suite 512

San Francisco, CA 94080

LM1 Clinical Skills: **L** Bay Area: (650) 826-2940

Sacramento Office Phone: (916) 250-2057

1451 Riverpark Dr Fax:

Suite 260

Sacramento, CA 95815

(844) 813-6742

Triage Skills:

(pending)

**Emails:** Outreach: (650) 457-1662

Call Center call\_center\_california@optum.com Bay Area Triage bayareatriage@landmark.pure.cloud Sacramento Triage sacramentotriage@landmark.pure.cloud

Local Outreach NorCal\_localoutreach@landmarkhealth.org (temporary)

#### Cheat Sheet:

NorCal (Bay Area) Cheat Sheet.pdf

NorCal (Sacramento) Cheat Sheet.pdf



#### **Markets Summary**

Last Updated: 1/12/2024

San Diego Time Zone (PST)

CA

Market Skills: San Diego Office Phone: (877) 260-2261 (pending) 9665 Chesapeake Fax:

Suite 350

San Diego, CA 92123

(844) 813-6746

LM1 Clinical Skills:

**(**619) 343-3085

Triage Skills: (pending)

**Emails:** 

Outreach: (650) 457-1662

call\_center\_california@optum.com San Diego Call Center sandiegotriage@landmark.pure.cloud San Diego Triage

Local Outreach NorCal\_localoutreach@landmarkhealth.org

(temporary)

**Cheat Sheets:** 

San Diego Cheat Sheet.pdf

**Denver Time Zone (MST)** 

CO

Colorado, Great Plains

**Market Office** Phone: (855) 783-9545 Market Skills: 1707 Cole Blvd

Suite 100

Golden, CO 80401

(pending) (855) 252-0511

LM1 Clinical Skills: **(**855) 783-9545

**Triage Skills:** 

(pending) Outreach: (720) 383-4979 **Emails:** 

Denver Call Center call\_center\_denver@optum.com denvertriage@landmark.pure.cloud Denver Triage

Fax:

Local Outreach HBMC-GreatPlainsOutreach@ds.uhc.com

**Cheat Sheets:** 

Denver Cheat Sheet.pdf

Last Updated: 1/12/2024

Published by LM1 Training

### Connecticut Time Zone (EST)

CT

Hartford, New Haven

**Connecticut Office** Mezz Level 20 Church St.

Hartford, CT 06103

Phone: (877) 255-3259

Fax: (833) 983-2041

Outreach: (203) 405-8844

Market Skills:

(pending)

(pending)

LM1 Clinical Skills: **CT**: (860) 215-3275

Triage Skills:

**Emails:** 

Call Center call center connecticut@optum.com hartfordtriage@landmark.pure.cloud Connecticut Triage Local Outreach HBMC-CTCHAs@ds.uhc.com

Cheat Sheets:

Connecticut Cheat Sheet.pdf

### Mid-Atlantic North Time Zone (EST)

DE / PA

Central PA, Harrisburg, Pittsburgh, Philadelphia, Dover

**Harrisburg Office** Phone: (877) 257-2192 Market Skills: 2401 Park Drive

Fax: (pending) (844) 803-8108 Harrisburg, PA 17110

Pittsburah Office Phone: (833) 202-5492

2 Alleghany Center Fax: (833) 983-2849

Suite 600 Pittsburgh, PA 15212 LM1 Clinical Line:

Central PA: (717) 743-1773 **L** Pittsburgh: (412) 228-4132

**L** Dover: (302) 396-6787

**Triage Skills:** (pending)

Outreach: (717) 732-4764 Emails:

Call Center Dover call\_center\_dover@optum.com Call Center Pennsylvania call\_center\_centralpa@optum.com dovertriage@landmark.pure.cloud **Dover Triage** Pennsylvania Triage centralpatriage@landmark.pure.cloud Pittsburgh Triage pittsburghtriage@landmark.pure.cloud

Local Outreach NoMA CHA@ds.uhc.com

Cheat Sheets:

Central PA Cheat Sheet.pdf

PDF Pittsburgh Cheat Sheet.pdf

Philadelphia Cheat Sheet.pdf

Dover Cheat Sheet.pdf

Last Updated: 1/12/2024

# Fort Myers Time Zone (EST)

FL

South Florida

Ft. Myers FL 33912

**Fort Myers Office** Phone: 13751 Metropolis Avenue Fax:

(833) 886-3443 Outreach: (239) 955-6004

(239) 955-6005

Market Skills:

(pending)

LM1 Clinical Skills:

**(** (239) 955-6005

Triage Skills:

(pending)

**Emails:** 

call center fortmyers@optum.com Fort Myers Call Center Fort Myers Triage fortmyerstriage@landmark.pure.cloud Local Outreach Fortmyers Localoutreach@optum.com

#### **Cheat Sheets:**



Fort Myers Cheat Sheet.pdf

## Gainesville Time Zone (EST)

FL

North Florida

Ocala FL 34471

Gainesville Office Phone: (833) 435-1759 603 East Fort King St. Fax:

(pending) (866) 731-1926

Outreach: (352) 810-4247

LM1 Clinical Skills:

**(**352) 810-4248 **Triage Skills:** 

**Market Skills:** 

(pending)

Gainesville Call Center call\_center\_gainesville@optum.com

gainesvilletriage@landmark.pure.cloud Gainesville Triage

Local Outreach Gainesville LocalOutreach@landmarkhealth.org

(temporary)

#### **Cheat Sheets:**



**Emails** 

Gainesville Cheat Sheet.pdf

Last Updated: 1/12/2024

Published by LM1 Training

### Jacksonville Time Zone (EST)

FI

North Florida

Jacksonville Office Phone: 10151 Deerwood Park Blvd. Fax:

Bldg. 300, Suite 310 Jacksonville, FL 32256

(833) 435-1749 (866) 731-2058 Outreach: (904) 902-5811 Market Skills: (pending)

LM1 Clinical Skills:

**(**904) 902-5812

Triage Skills: (pending)

**Emails:** 

Jacksonville Call Center call center jacksonville@optum.com jacksonvilletriage@landmark.pure.cloud Jacksonville Triage

Local Outreach Jacksonville LocalOutreach@landmarkhealth.org

(temporary)

#### **Cheat Sheets:**



Jacksonville Cheat Sheet.pdf

# Miami Time Zone (EST)



South Florida

Miami Office Phone: 955 South Federal Hwy. Fax: (833) 886-3441

Suite 215

Fort Lauderdale, FL 33316

(786) 840 3865

Outreach: (786) 840-3861

Market Skills:

(pending)

LM1 Clinical Skills:

**(**786) 840-3865

Triage Skills: (pending)

**Emails:** 

Miami Call Center call\_center\_miami@optum.com Miami Triage miamitriage@landmark.pure.cloud Miami Local Outreach Miami localoutreach@optum.com

#### **Cheat Sheets:**



Miami Cheat Sheet.pdf

### Orlando Time Zone (EST)

FL

North Florida

Market Skills: **Orlando Office** Phone: (833) 435-1730 (pending) 6545 Corporate Centre Blvd Fax: (866) 943-6552

Suite 240

Outreach: (407) 641-0482 Orlando, FL 32822

LM1 Clinical Skills:

**(**407) 641-0483 Triage Skills:

(pending) **Emails:** 

Orlando Call Center call\_center\_orlando@optum.com orlandotriage@landmark.pure.cloud Orlando Triage

Local Outreach Orlando\_LocalOutreach@landmarkhealth.org (temporary)

**Cheat Sheets:** 

Orlando Cheat Sheets.pdf

# Pensacola Time Zone (EST)

FL

North Florida

Market Skills: Pensacola Office Phone: (833) 435-1723 (pending) 35 W. Maxwell St Fax: (833) 886-3444

Ste. 250 Outreach: (850) 824-6705

Pensacola, FL 32501

LM1 Clinical Skills:

**(**850) 824-6706

Triage Skills: (pending)

**Emails:** 

Pensacola Call Center call\_center\_pensacola@optum.com Pensacola Triage pensacolatriage@landmark.pure.cloud

Local Outreach Pensacola\_LocalOutreach@landmarkhealth.org

(temporary)

**Cheat Sheets:** 



Pensacola Cheat Sheet.pdf

#### **Markets Summary**

Last Updated: 1/12/2024

# Tampa Time Zone (EST)

FΙ

South Florida

**Tampa Office** Phone: (813) 921-6706 5130 Sunforest Drive Fax: (833) 886-3442

Suite 200

Outreach: (239) 955-6004 Tampa, FL 33634

Market Skills: (pending)

LM1 Clinical Skills:

**(**813) 921-6706

Triage Skills:

(pending)

**Emails:** 

Tampa Call Center call\_center\_tampa@optum.com tampatriage@landmark.pure.cloud Tampa Triage Local Outreach Tampa Localoutreach@optum.com

**Cheat Sheets:** 

Tampa Cheat Sheet.pdf

# Atlanta Time Zone (EST)

GA

**Atlanta Office** Phone: (404) 282-0748 2100 RiverEdge Pkwy Fax: (844) 732-0498

Outreach: (404) 282-0794

Suite 600

Atlanta GA, 30328

**Atlanta Shipping Office** 2100 RiverEdge Pkwy

Suite 500 5th Floor Atlanta GA, 30328

Market Skills:

(pending)

LM1 Clinical Skills:

**(**404) 282-0734 Triage Skills:

(pending)

**Emails:** 

Atlanta Call Center Atlanta LocalOutreach@landmarkhealth.org

atlantatriage@landmark.pure.cloud Atlanta Triage

Local Outreach Atlanta\_localoutreach@landmarkhealth.org

**Cheat Sheets:** 

Atlanta Cheat Sheet.pdf

Last Updated: 1/12/2024

### **Macon Time Zone (EST)**

GA

Macon Office Phone: (833) 417-5596 Market Skills:

1000 Corporate Pointe Suite 202 Fax: (844) 536-8557

Warner Robins, GA 31088 **Outreach**: (404) 282-0794

(pending)

**LM1 Clinical Skills:** 

(470) 632-3272 Triage Skills:

(pending)

**Emails:** 

Macon Call Center <u>Atlanta\_LocalOutreach@landmarkhealth.org</u>

Macon Triage <u>macontriage@landmark.pure.cloud</u>

Local Outreach Atlanta\_localoutreach@landmarkhealth.org

**Cheat Sheets:** 

PDF

Macon Cheat Sheet.pdf

# Valdosta Time Zone (EST)

GA

(No Address Available) Phone: (No Phone Available) Market Skills:

Fax: (No Fax Available)

Outreach: (No Phone Available)

(pending)

LM1 Clinical Skills:

**(** (229) 795-1255

Triage Skills:

(pending)

**Emails:** 

Valdosta Call Center <u>Atlanta LocalOutreach@landmarkhealth.org</u>
Valdosta Triage <u>valdostatriage@landmark.pure.cloud</u>

Valdosta Outreach Atlanta\_localoutreach@landmarkhealth.org

Cheat Sheets:

PDF

Macon Cheat Sheet.pdf

#### Markets Summary

Last Updated: 1/12/2024

### Des Moines Time Zone (CST)

ΙΔ

Heartland Market

**Market Office** Phone: (515) 531-8013 Market Skills: 1089 Jordan Creek Parkway Fax: (833) 983-2836

Suite 200

West Des Moines IA 50266 Outreach: (515) 531-8011

(pending)

LM1 Clinical Skills:

**(**515-585-0610

Triage Skills:

(pending) **Emails:** 

Des Moines Call Center Call\_Center\_DesMoines@optum.com Des Moines Triage desmoinestriage@landmark.pure.cloud

Heartland Outreach hbmc heartlandoutreachteam@ds.uhc.com

#### Cheat Sheets:

Des Moines Cheat Sheet .pdf

# Cedar Rapids Time Zone (CST)

IA / IL

Heartland Market

Market Skills: Market Office **Phone:** (515) 531-8013 (pending) 1089 Jordan Creek Parkway Fax: (888) 997-6077

Suite 200

Outreach: (515) 531-8011 West Des Moines IA 50266

LM1 Clinical Skills:

LA: (319) 209-5192 **L**: (319) 531-9313

**Triage Skills: Emails:** 

(pending)

Cedar Rapids Call Center Call\_Center\_CedarRapids@optum.com cedarrapidsiatriage@landmark.pure.cloud Cedar Rapids IA Triage Cedar Rapids IL Triage cedarrapidsiltriage@landmark.pure.cloud Heartland Outreach hbmc\_heartlandoutreachteam@ds.uhc.com

#### Cheat Sheets:



Cedar Rapids Cheat Sheet .pdf



#### **Markets Summary**

Last Updated: 1/12/2024

Chicago Time Zone (CST)

IL

IN

Illinois / IL Market

**Market Office** Phone: (773) 840-1339 Market Skills: 2655 Warrenville Rd. (pending) Fax: (855)-273-3924

Suite 500

Outreach: (773) 840-1343 Downers Grove, IL 60515

LM1 Clinical Skills:

**(**773) 219-2436

**Triage Skills:** 

(pending) **Emails:** 

Call Center call center chicago@optum.com Triage chicagotriage@landmark.pure.cloud

Chi\_LocalOutreach@landmarkhealth.org (temporary) Local Outreach

#### **Cheat Sheets:**

Chicago Cheat Sheet.pdf

# Indiana Time Zone (EST

Indianapolis, Fort Wayne

**Indianapolis Office** Market Skills: Phone: (866) 603-7608 7440 Woodland Drive

Fax: (833) 711-1337 Indianapolis, IN 46278

Outreach: (463) 204-0348

**Fort Wayne Office** Phone: (866) 603-7606

1690 Broadway Fax: (833) 983-2037 Ft. Wayne, IN 46802

Outreach: (260) 200-3383

(pending)

LM1 Clinical Skills:

**C** Fort Wayne: (260) 215-6295

Triage Skills:

(pending)

#### **Emails:**

Call Center call center indiana@optum.com

Indianapolis Triage indianapolistriage@landmark.pure.cloud Fort Wayne Triage fortwaynetriage@landmark.pure.cloud Local Outreach LandmarkOhioValleyCHAs@ds.uhc.com

#### **Cheat Sheets:**



Indianapolis Cheat Sheet.pdf



Fort Wayne Cheat Sheet.pdf



Last Updated: 1/12/2024

# Kansas City Time Zone (CST)

KS / MO

Heartland Market, Kansas City,

**Market Office** Phone: (833) 358-0017 6860 West 115th Street

Fax: (855) 299-2184 Overland Park, KS 66211

Outreach: (913) 971-0282

Market Skills:

(pending)

LM1 Clinical Skills: **L** KS: (913) 971-0278 **L** MO: (816) 319-2677

Triage Skills:

**Emails:** (pending)

Call Center Call\_Center\_KansasCity@optum.com Kansas City KS Triage kansascitykstriage@landmark.pure.cloud

Kansas City MO Triage kansascitymotriage@landmark.pure.cloud Heartland Outreach hbmc kcmetrolocaloutreach@ds.uhc.com

**Cheat Sheets:** 

Kansas City (KS MO) Cheat Sheet.pdf

# Kentucky Time Zone (EST)

KY

**Kentucky** = Greater Cincinnati, Cincinnati

**Kentucky Office** Market Skills: Phone: (833) 358-2665

3455 Mill Run Dr. (pending) Fax: (855) 362-0779 Suite 310

Hillard, OH 43026 Outreach: (380) 390-3746 LM1 Clinical Skills:

Cincinnati: (513) 833-9362 Louisville: (502) 390-2894

Triage Skills:

(pending)

Call Center call center cincinnati@optum.com Cincinnati Triage cincinnatitriage@landmark.pure.cloud louisvilletriage@landmark.pure.cloud Louisville Triage

Local Outreach LandmarkOhioValleyCHAs@ds.uhc.com

**Cheat Sheets:** 

Emails:

Greater Cincinnati KY Cheat Sheet.pdf

**Markets Summary** Last Updated: 1/12/2024

# Northwest New England Time Zone (EST)

MA, NH, ME

Northwest Region = Northwest Massachusetts, New Hampshire (Manchester), Maine

Massachusetts Office **Phone:** (877) 255-3259 Market Line: 1400 Computer Dr (pending) Fax: (844) 803-8107

Suite 301

Westborough, MA 01581

**New Hampshire Office Phone:** (833) 233-3989 20 Trafalgar Square Fax: (844) 803-8107 Suite 407

Nashua, NH 03063

**Maine Office Phone:** (833) 247-9585 778 Main Street Fax (844) 803-8107 South Portland, ME 04106

**L** MA: (617) 804-2627 **L** NH: (617) 804-2548

LM1 Clinical Line:

**L** ME: (508) 556-1756 Triage Line:

(pending)

**Emails:** Outreach: (617) 804-2519

NW New England Call Center call\_center\_nwnewengland@optum.com

call\_center\_maine@optum.com Maine Call Center

Massachusetts Triage northcentralmatriage@landmark.pure.cloud New Hampshire Triage newhampshiretriage@landmark.pure.cloud

Maine Triage mainetriage@landmark.pure.cloud

Northwest Local Outreach HBMC-NorthWestNewEnglandCHA@ds.uhc.com

#### **Cheat Sheets:**



Northwest New England Cheat Sheet.pdf

Last Updated: 1/12/2024

Southeast New England Time Zone (EST)

MA, RI

Southeast Region = Rhode Island

**Massachusetts Office Phone:** (877) 255-3259 Market Skills: 1400 Computer Dr (pendina) Fax: (844) 803-8107 Suite 301

Westborough, MA 01581

**Phone:** (844) 242-4472 **Rhode Island Office** 475 Kilvert St. Fax (844) 803-8107 Building B, Ste 310

**L** MA: (617) 433-9284 **L** RI: (617) 804-2599 Triage Skills: (pending)

LM1 Clinical Skills:

Outreach: (508) 301-1645 **Emails:** 

Call Center call center senewengland@optum.com southeastmatriage@landmark.pure.cloud Massachusetts Triage Rhode Island Triage rhodeislandtriage@landmark.pure.cloud

Local Outreach HBMC-SouthEastNewEnglandCHA@ds.uhc.com

#### Cheat Sheets:

Warwick, RI 02886

Southeast New England Cheat Sheet.pdf

# Mid-Atlantic South Time Zone (EST)

MD, VA

Richmond, Norfolk, Virginia, Maryland, Baltimore

Market Skills: **Maryland Office** Phone: (410) 657-5061 (pending) 10175 Little Patuxent Pkwy **FAX**: (866) 279-3314

Suite 200 Columbia, MD 21044

Virginia Office Phone:

14321 Winter Breeze Dr Midlothian. VA 23113

(804) 223-6445 FAX: (888) 442-6953 LM1 Clinical Skills:

**L** MA: (443) 774-1401 **℃** VA: (804) 207 3024

**Triage Skills:** (pending)

Outreach: (410) 855-4580 **Emails:** 

Call Center Baltimore call center baltimore@optum.com

call center mid-atlanticsouth@optum.com Call Center Mid-Atlantic South

baltimoretriage@landmark.pure.cloud Baltimore Triage East Virginia Triage easternvatriage@landmark.pure.cloud

Local Outreach MASOutreach@ds.uhc.com

#### Cheat Sheets:

Virginia Cheat Sheet .pdf

Baltimore Cheat Sheet.pdf



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**Detroit Time Zone (EST)** 

MI

**Detroit Office** Phone: (313) 306-2023 **Market Skills:** 

26677 W. Twelve Mile Rd Suites 166 & 168

Southfield MI 48034

(pending) (888) 442-6976

Outreach: (313) 246-4940

LM1 Clinical Skills: **(**313) 306-2529

Triage Skills:

(pending) **Emails:** 

Detroit Call Center call\_center\_detroit@optum.com

**Detroit Triage** detroittriage@landmark.pure.cloud

Fax:

Detroit Local Outreach HBMC-DetroitCHAs@ds.uhc.com

Cheat Sheets:

Detroit Cheat Sheet.pdf

East Michigan Time Zone (EST)

MI

East Michigan Areas = Lansing, Saginaw and Flint

Flint Office Phone: Market Skills: (810) 230-4720

4100 S Saginaw St. (pending) Fax: (833) 983-2840

Fax:

203 Flint MI 48507 LM1 Clinical Skills:

**(**517) 705-3330

(pending)

(810) 230-4720 Phone: **Lansing Office** Triage Skills:

822 Centennial Way

Suite 100

**Emails:** 

Lansing, MI 48917

Outreach: (989) 244-0570

(833) 983-2840

East Michigan Call Center call\_center\_eastmichigan@optum.com East Michigan Triage eastmichigantriage@landmark.pure.cloud

East MI Local Outreach eastmi\_cha@ds.uhc.com

**Cheat Sheets:** 

East Michigan Cheat Sheet.pdf

# West Michigan Time Zone (EST)

MI

**Detroit Office** 

77 Monroe Center St. NW

Phone: (616) 207-3534

Fax: (855) 999-9436

Suite 600 Outreach: (616) 213-3273 Grand Rapids, MI 49503

**Market Skills:** 

(pending)

LM1 Clinical Skills:

**(**616) 303-1686

Triage Skills:

(pending) **Emails:** 

Call Center call\_center\_westmichigan@optum.com Triage westmichigantriage@landmark.pure.cloud Local Outreach HBMCWestMichiganCHAs@ds.uhc.com

#### **Cheat Sheets:**

West Michigan Cheat Sheet.pdf

LM1 Clinical Skills:

**C** Green Bay: (920) 204-6364

Last Updated: 1/12/2024

### **Upper Midwest Time Zone (CST)**

MN, WI

Minnesota & Wisconsin = Green Bay, Milwaukee

**Green Bay Office** Fax: (844) 732-0499 Market Skills: 4650 W Spencer Street Medical Records (pending)

Suite 15 Fax: (888) 618-3543 Appleton, WI 54914

Milwaukee Office Fax: (844) 732-0499

11220 W Burleigh St. Medical Records
Suite100 Fav. (888) 618-3548

Wauwatosa, WI 53222

Fax: (888) 618-3548 Triage Skills: (pending)

Milwaukee Shipping Office

11220 W Burleigh Street Suite 139

Wauwatosa, WI 53222

Minnesota Office Phone: (833) 247-9591 8300 Norman Center Dr. Fax: (888) 618-3523

Suite 230

Bloomington, MN 55437

**Emails:** Outreach: (920) 238-3231

Call Center <a href="minnesota@optum.com">call\_center\_minnesota@optum.com</a>
Green Bay Triage <a href="minnesota@optum.com">greenbaytriage@landmark.pure.cloud</a>
Milwaukee Triage <a href="minnesota">milwaukeetriage@landmark.pure.cloud</a>
Minnesota Triage <a href="minnesotatriage@landmark.pure.cloud">minnesotatriage@landmark.pure.cloud</a>

Local Outreach Wisconsin\_LocalOutreach@landmarkhealth.org

(temporary)

#### **Cheat Sheets:**

Green Bay Cheat Sheet.pdf

Milwaukee Cheat Sheet.pdf

Minnesota Cheat Sheet.pdf

Last Updated: 1/12/2024

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# Greater St. Louis Time Zone (CST)

MO / IL

**Market Office** 

13655 Riverport Drive

Maryland Heights, MO 63043

Phone: (855) 783-6877

Fax: (866) 279-3314

Outreach: (314) 274-3303

Market Skills:

(pending)

LM1 Clinical Skills:

**L**: (314) 936-6998 **L** MO: (314) 936-6998

Triage Skills:

(pending)

**Emails:** 

St. Louis IL Call Center call center stlouis@optum.com

stlouisiltriage@landmark.pure.cloud St. Louis Triage IL St. Louis MO Triage stlouismotriage@landmark.pure.cloud

Local Outreach StLouis\_LocalOutreach@landmarkhealth.org

(temporary)

**Cheat Sheets:** 

St. Louis Cheat Sheet.pdf

# Mississippi / Louisiana Time Zone (CST)

MS/LA

Gulf Coast, Gulfport

Market Office

14116 Customs Boulevard

Suite 113

Gulfport, MS 39503

Phone: (833) 362-6703

Fax: (855) 362-0778

Outreach: (850) 824-6705

Market Skills:

(pending)

LM1 Clinical Skills:

**C** Gulfport: (504) 313-1390

Triage Skills:

(pending) **Emails:** 

Call Center call\_center\_mississippi@optum.com Mississippi Triage gulfporttriage@landmark.pure.cloud

Local Outreach LA\_MS\_LocalOutreach@landmarkhealth.org (temporary)

#### **Cheat Sheets:**



Gulf Coast (LA MS) Cheat Sheet.pdf

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# East North Carolina Time Zone (EST)

NC

Raleigh-Durham

Raleigh-Durham Office Market Skills: Phone: (833) 355-6036

2645 Meridian Pkwy (pending) Fax: (844) 813-6747

Suite 323 LM1 Clinical Skills: Durham, NC 27713

**(**984) 227-8915

Triage Skills:

(pending) Outreach: (984) 229-0414 **Emails:** 

Call Center call center eastnc@optum.com

Raleigh-Durham Triage raleighdurhamtriage@landmark.pure.cloud

Local Outreach HBMC-NCEastCHAs@ds.uhc.com

**Cheat Sheets:** 

East North Carolina Cheat Sheet.pdf

### West North Carolina Time Zone (EST)

NC

Winston-Salem

Winston-Salem Office Phone: (833) 357-2966 Market Skills:

380 Knollwood St (pending) Fax: (855) 299-2182

Suite 305 LM1 Clinical Skills:

Winston-Salem, NC 27103 **(**336) 934-4375

**Triage Skills:** 

(pending) Outreach: (336) 257-1370 **Emails:** 

Call Center call\_center\_westnc@optum.com

Winston-Salem Triage winstonsalemtriage@landmark.pure.cloud

Local Outreach HBMC-NCWestCHAs@ds.uhc.com

**Cheat Sheets:** 

West North Carolina Cheat Sheet.pdf

LM1 Clinical Line:

Triage Skills:

(pending)

Newark: (973-221-2324
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**€** Tom's River: (732) 908-7782

### **New Jersey Time Zone (EST)**

NJ

Tom's River. Secaucus. Newark

Tom's River Office Phone: (833) 202-5516 Market Skills: 1415 Hooper Ave. Fax: (833) 983-2850 (pending) Ste. 204. Unit C

Toms River, NJ 08753

Secaucus Office Phone: (833) 202-5499

One Harmon Plaza Fax: (833) 983-2851 Suite 304

Secaucus, NJ 07094

**Emails:** Outreach: (908) 257-0189

Call Center call center newjersey@optum.com Newark Triage newarktriage@landmark.pure.cloud Tom's River Triage tomsrivertriage@landmark.pure.cloud Local Outreach HBMCNewJerseyCHAs@ds.uhc.com

#### **Cheat Sheets:**

Newark Cheat Sheet.pdf

Tom's River Cheat Sheet.pdf

# Albany Time Zone (EST)

NY

Market Skills: **Albany Office** Phone: (518) 348-3176

1205 Troy Schenectady Rd

Suite 101

Latham, NY 12110

Fax: (844) 574-2616 (pending)

LM1 Clinical Line:

**(**518) 362-8196

Triage Skills:

Outreach: (518) 362-8197 **Emails:** (pending)

Albany Call Center call\_center\_albany@optum.com

Albany Triage albanytriage@landmark.pure.cloud

Local Outreach HBMC-AlbanyOutreach@ds.uhc.com

#### **Cheat Sheets:**



Albany Cheat Sheet.pdf

### **Buffalo Time Zone (EST)**

NY

**WNY Market** 

Office Address: Market Skills: Phone: (716) 995-4450

701 Seneca Street (pending) Fax: (844) 206-7424

Suite 646. LM1 Clinical Line: Buffalo, NY 14210

**(**716) 427-6282

**Triage Skills:** 

(pending) Outreach: (716) 219-1296 **Emails:** 

Buffalo Call Center call center buffalo@optum.com Buffalo Triage buffalotriage@landmark.pure.cloud

Local Outreach HBMC-Buffalo-Outreach@ds.uhc.com

Cheat Sheets:

Buffalo Cheat Sheet.pdf

# **Central NY / Syracuse**

NY

Syracuse / Rochester

Central NY Office Phone: **(**315) 204-0397 **Market Skills:** 5015 Campuswood Drive FAX: (844) 206-7424

Suite 107

Outreach: (315) 216-2125 East Syracuse, NY 13057

(pending)

LM1 Clinical Line:

C Rochester: (315) 204-1461 **S**yracuse: (315) 204-0461

**Triage Skills: Emails:** 

(pending)

Central NY Call Center call\_center\_centralny@optum.com rochestertriage@landmark.pure.cloud Rochester Triage Syracuse Triage syracusetriage@landmark.pure.cloud Local Outreach HBMC-CNYOutreach@ds.uhc.com

**Cheat Sheets:** 



Central NY Cheat Sheet.pdf

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# New York City Metro Time Zone (EST)

NY

**NYC Metro** 

**NYC Metro Office** Phone: (855) 201-4988 Market Skills: 3000 Marcus Ave.

(pending) Fax: (844) 832-6320 Suite 2W15

LM1 Clinical Line: New Hyde, NY 11042 **(**347) 354-6416

**Triage Skills:** 

Outreach: (347) 354-3769 (pending) **Emails:** 

NYC Call Center call\_center\_nyc@optum.com NYC Triage nyctriage@landmark.pure.cloud

Local Outreach HBMC-NYCOutreach@ds.uhc.com

**Cheat Sheets:** 

NYC Cheat Sheet.pdf

# Greater Cincinnati Time Zone (EST)

OH

Market Skills: Office Address: Phone: (833) 358-2113 (pending) 400 East Business Way Fax: (855) 299-2185

Cincinnati, OH 45241 Outreach: (380) 390-3746 LM1 Clinical Skills:

**(**513) 833-9362 Triage Skills:

(pending) **Emails:** 

Call Center call\_center\_cincinnati@optum.com Triage cincinnatitriage@landmark.pure.cloud Local Outreach LandmarkOhioValleyCHAs@ds.uhc.com

**Cheat Sheets:** 



Greater Cincinnati KY Cheat Sheet.pdf

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# Greater Cleveland / Columbus Time Zone (EST)

OH

OK

Cleveland Office: Phone: (833) 358-2665 26300 Cedar Rd.

Fax: (833) 711-1725 Ste. 1105

Beachwood, OH 44122

Columbus Office: Phone: 5900 Parkwood Place

**Dublin, OH 43016** 

(833) 358-2665 Fax:

(855) 362-0779

Market Skills:

(pending)

LM1 Clinical Skills:

Cleveland: (216) 230-3882 **Columbus:** (380) 390-3745)

Triage Skills: (pending)

Emails: Outreach: (216) 230-9100

Call Center call center mid-centraloh@optum.com Greater Cleveland Triage clevelandtriage@landmark.pure.cloud columbustriage@landmark.pure.cloud Columbus Triage

GreatLakesSecureEmail@landmarkhealth.org Local Outreach

(temporary)

#### Cheat Sheets:

Oklahoma City

Greater Cleveland Cheat Sheet.pdf

# Oklahoma City / Tulsa Time Zone (CST)

4801 Gaillardia Parkway

Suite 200

Oklahoma City, OK 73142

Phone: (855) 696-1424

Fax: (833) 983-2845

Outreach: (405) 461-1233

**Phone:** (855) 443-4523 Tulsa

5272 S. Lewis Ave. Fax: (888) 997-6078 Tulsa, OK 74105

Outreach: (918) 410-0923

**Market Skills:** 

(pending)

LM1 Clinical Skills:

Coklahoma City: 405-259-7169

Triage Skills:

(pending)

#### **Emails:**

Call Center Call\_Center\_Oklahoma@optum.com Oklahoma City Triage oklahomacitytriage@landmark.pure.cloud

Tulsa Triage tulsatriage@landmark.pure.cloud

Local Outreach HBMC-GreatPlainsOutreach@ds.uhc.com

#### Cheat Sheet:

Oklahoma City Cheat Sheet.pdf

Tulsa Cheat Sheet.pdf

### Greater Northwest Time Zone (PST)

OR / W

Oregon = Spokane, Washington, and Portland Washington = Federal Way, Spokane

Portland Phone: (888) 509-4116 Market Skills: 700 NE Multnomah (944) 276 4209 (pending)

Suite #400 Fax: (844) 276-4208 (pending

Portland, OR 97232

LM1 Clinical Skills:

Greater OR: (503) 825-0591

1580 Valley River Drive Eugene, OR 97401 Fax: (844) 276-4208 Triage Skills: (pending)

Federal Way Phone: (877) 260-7647 505 S 336th Street Fax: (844) 529-8515

Suite 500 Federal Way, WA 98003

**Spokane** Phone: (888) 509-4116 707 W. Main Ave.

Suite B1 Fax: (844) 276-4208

Spokane, WA 99201

**Emails:** Outreach: (503) 825-0601

Call Center <u>call\_center\_greaternorthwest@optum.com</u>

Greater Oregon Triage <u>greateroregontriage@landmark.pure.cloud</u>

Greater Washington Triage greaterwashingtontriage@landmark.pure.cloud

Local Outreach HBMCGNWOutreach@ds.uhc.com

**Cheat Sheets:** 

Greater NW Cheat Sheet.pdf

Market Skills:

Triage Skills:

(pending)

LM1 Clinical Skills:

Columbia: (803) 567-5312 Charleston: (843) 212-7749

(pending)

Last Updated: 1/12/2024

### **South Carolina Time Zone (EST)**

SC

Charleston, Columbia, Greenville, Myrtle Beach,

 Columbia Office
 Phone:
 (833) 202-5985

 1901 Main St.
 Fax:
 (833) 983-2839

 Suite 1400
 Suite 1400

Columbia, SC 29201 Outreach: (843) 212-9401

 Charleston
 Phone:
 (833) 202-5601

 75 Port City Landing
 Fax:
 (833) 983-2040

Mt. Pleasant, SC 29464 Outreach: (984) 227-8916

Greenville Phone: (833) 202-5987 (No Address) Fax: (833) 983-2841 Outreach: (864) 261-1503

Myrtle Beach (No Address) Phone: (833) 202-5989
Fax: (833) 983-2842
Outreach: (843) 212-9773

**Emails:** 

Suite 110

Call Center <a href="mailto:call\_center\_southcarolina@optum.com">call\_center\_southcarolina@optum.com</a>
Columbia Triage <a href="mailto:columbiatriage@landmark.pure.cloud">columbiatriage@landmark.pure.cloud</a>
Charleston Triage <a href="mailto:charlestontriage@landmark.pure.cloud">charlestontriage@landmark.pure.cloud</a>
Greenville Triage <a href="mailto:qreenvilletriage@landmark.pure.cloud">qreenvilletriage@landmark.pure.cloud</a>
Myrtle Beach Triage <a href="mailto:qreenvilletriage@landmark.pure.cloud">qreenvilletriage@landmark.pure.cloud</a>
myrtlebeachtriage@landmark.pure.cloud

Local Outreach <u>socarolinalocaloutreach@landmarkhealth.org</u> (temporary)

#### **Cheat Sheets:**

Charleston Cheat Sheet.pdf

Columbia Cheat Sheet.pdf

Greenville Cheat Sheet.pdf

Myrtle Beach Cheat Sheet.pdf

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# Chattanooga Time Zone (CST)

TN

Chattanooga Metro Phone (423) 212-3266 Market Skills: 1100 Market Street (pending)

FAX: (833) 983-2043 Floor 6

Outreach: (615) 205-2292 Chattanooga, TN 37402

LM1 Clinical Skills:

**(**423) 668-0360

**Triage Skills:** 

(pending)

**Emails:** 

Call Center call\_center\_tennessee@optum.com

chattanoogatriage@landmark.pure.cloud Triage

Local Outreach tnlocaloutreach@optum.com

**Cheat Sheets:** 

Chattanooga Cheat Sheet.pdf

# **Knoxville** Time Zone (CST)

TN

Knoxville Phone: (865) 229-4623 Market Skills: 4315 Kingston Pike (pending) FAX: (833) 983-2043 Suite 210

Outreach: (615) 205-2292 Knoxville, TN 37919

LM1 Clinical Skills:

**(**865) 545-0820

Triage Skills:

(pending)

**Emails:** 

Call Center call\_center\_tennessee@optum.com Triage knoxvilletriage@landmark.pure.cloud

Local Outreach tnlocaloutreach@optum.com

**Cheat Sheets:** 

Knoxville Tri-Cities Cheat Sheet.pdf

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# **Memphis** Time Zone (CST)

TN

**Memphis Metro** Phone (901) 250-1963 1840 Pyramid Place FAX: (833) 983-2043 Memphis, TN 38132

Outreach: (615) 205-2292

Market Skills:

(pending)

LM1 Clinical Skills:

**(**901) 341-5500

Triage Skills:

(pending)

**Emails:** 

Call Center call\_center\_tennessee@optum.com memphistriage@landmark.pure.cloud Triage

Local Outreach tnlocaloutreach@optum.com

**Cheat Sheets:** 

Memphis Cheat Sheet.pdf

# Nashville Time Zone (CST)

TΝ

**Nashville Office Phone:** (615) 250-1963 210 Westwood Place FAX: (833) 983-2043 Suite 110

Brentwood, TN 37027 Outreach: (615) 205-2292 Market Skills:

(pending)

**LM1 Clinical Skills:** 

**(**615) 538-4190 **Triage Skills:** 

(pending)

**Emails:** 

Call Center call\_center\_tennessee@optum.com nashvilletriage@landmark.pure.cloud Triage

Local Outreach tnlocaloutreach@optum.com

**Cheat Sheets:** 

Nashville Cheat Sheet.pdf

Last Updated: 1/12/2024

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# Tri-Cities Metro Time Zone (CST)

TN

**Tri-Cities Metro Phone:** (423) 226-3753 207 N. Boone Street FAX:

Suite 9

Johnson City, TN 37604

(833) 983-2043

Outreach: (615) 205-2292

Market Skills:

(pending)

LM1 Clinical Skills:

**(**423) 251-6799

**Triage Skills:** 

(pending)

**Emails:** 

Call Center call\_center\_tennessee@optum.com Triage tricitiestriage@landmark.pure.cloud

tnlocaloutreach@optum.com Local Outreach

**Cheat Sheets:** 

Knoxville Tri-Cities Cheat Sheet.pdf

**Houston Time Zone (CST)** 

TX

**Houston Office** 14141 Southwest Freeway

Sugar Land, TX 77478

Phone: (281) 356-0364

FAX: (833) 711-1699

Outreach: (281) 393-7054

**Market Skills:** 

(pending)

LM1 Clinical Skills:

**(**281) 612-3727 **Triage Skills:** 

(pending)

**Emails:** 

Houston Call Center Call\_Center\_Houston@optum.com houstontriage@landmark.pure.cloud Houston Triage

Local Outreach houstonsecureemail@landmarkhealth.org (temporary)

**Cheat Sheets:** 



Houston Cheat Sheet.pdf

# North Central Texas Time Zone (CST)

TX

Dallas, Fort Worth, Temple

Dallas / Fort Worth Office Phone: (833) 364-2886 Market Skills: 6363 N. State Highway 161 FAX: (888) 262-9948

Suite 100

Irving, TX 75038

**Temple Office** 

Phone: (833) 874-2581

9325 Tarver Drive Suite A102

Temple, TX 76502

FAX:

(888) 262-9948

(pending) LM1 Clinical Skills:

Lallas / Ft. Worth: (469) 300-1863

Triage Skills:

(pending)

**Emails:** Outreach: (469) 264-5788

North Central Call Center Call Center NorthCentralTexas@optum.com

Dallas / Ft. Worth Triage dallasftworthtriage@landmark.pure.cloud

Temple Triage templetriage@landmark.pure.cloud

HBMC-DFW TempleOutreach@ds.uhc.com Local Outreach

#### **Cheat Sheets:**



North Central Texas Cheat Sheet.pdf

# San Antonio Time Zone (CST)

TX

South Texas

Market Office Phone: (855) 784-1436 Market Skills: 21750 Hardy Oak Blvd Fax:

Suite 15

Outreach: San Antonio, TX 78258

(888) 342-3223 (281) 393-7054 (pending)

LM1 Clinical Skills:

**(**726) 207-3217

**Triage Skills: Emails:** (pending)

San Antonio Call Center Call Center SanAntonio@optum.com sanantoniotriage@landmark.pure.cloud San Antonio Triage

Local Outreach houstonsecureemail@landmarkhealth.org (temporary)

#### Cheat Sheets:



San Antonio Cheat Sheet.pdf

LM1 Clinical Skills:

**(**801) 758-7263

Triage Skills:

#### Markets Summary

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# **Utah Time Zone (MST)**

UT

WA

**Market Office** Phone: (801) 997-6372 Market Skills: (pending)

12921 South Vista Station Blvd. Fax:

Suite 200 **Medical Records Fax:** 

Draper, UT 84020

(888) 741-9170

**Emails:** 

Outreach: (801) 998-2380 (pending)

(844) 294-1138

Call Center call\_center\_utah@optum.com utahtriage@landmark.pure.cloud Triage Local Outreach utahlocaloutreach@optum.com

Cheat Sheets:

(Pending)

# Puget Sound Time Zone (PST)

Puget Sound = Greater Seattle, Tacoma

Market Skills: **Seattle Office** Phone: (877) 260-7647

2150 N 107th Street Fax:

Suite 480

Seattle, WA 98133

(pending) (844) 529-8515

LM1 Clinical Skills: **(** (206) 946-9803

**Triage Skills:** 

(pending)

Emails: Outreach: (206) 899-1483

Call Center call\_center\_pugetsound@optum.com Seattle Triage seattletriage@landmark.pure.cloud

Local Outreach PugetSoundOutreach@landmarkhealth.org (temporary)

Cheat Sheets:



Puget Sound Cheat Sheet.pdf