

# Introduction to the Economics of Development

## 3. How to answer questions like a (development) economist

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## This lecture

- The Econs methods of arguing.
- What I'm expecting in the small group paper.
- Some baseline maths.
- Some baseline econometrics.

# The Econs method of arguing

- We will develop this more as we go on, here I just give a very high-level overview.
- Basic structure of economic (and most other) research.
  - Define an interesting question.
  - Construct a thesis (an answer).
  - Defend your thesis with evidence.
- Evidence can take three forms
  - Discursive. Argue with prose and appeal to the literature.
  - Abstraction. Theoretical, often fairly mathematical reasoning.
  - Empirical. Bring data to the question.
- The best (and most) research combines all three.

# The basic structure of research

- Define an interesting question.
  - Don't be too ambitious or boring.
  - Too ambitious: How do we solve global poverty?
  - Too boring: Are people in Benin on average poorer than those in France?
- Construct a thesis.
  - An iterative process, often changes with the evidence.
  - Be as specific as the evidence allows.
  - Don't oversell! The answer must match the evidence.
- Defend your thesis with evidence.
  - The strength of evidence is key, but it is more important that the three pieces match.
  - A combination of discursive, abstraction, and empirics is best — but not necessary (esp. abstraction).

## What I'm expecting from the small group paper

- Apply the basic structure described above, but obviously at a smaller scale.
- Abstraction and Empirics are not necessary (or sufficient) to achieve good marks, but they might help...
- Groups of 3 to 5.
- Choose one of the questions covered in the course — answer some small part of it.
- Around 2,000 words.
- You can use data, provide some figures etc. You can use some abstraction and modeling but be warned, this is hard to do well.
- You have to come up with a question and thesis on your own, but can re-use evidence from others.
- You have 4 weeks to complete the project Nov 15th to Dec 13th 12:00 noon. Late submission = 0 no excuses.
- You're group will meet once with me and once with Justin in the first and third weeks.

## The paper, some practicalities

- Submit a word document. Times new Roman font size 12 line spacing 1.5 default margins.
- 1,500 to 2,500 words.
- In English only.
- I expect you to cite relevant literature and include a bibliography. Copy how it is done in the papers we read during the course.
- Do not plagiarise (not citing someone is plagiarism). Papers will be put through plagiarism detection software.
- Hannah Ameye's slides :)

## Prior knowledge quick-quiz

- Q1: At what age did you stop studying maths?
- Q2: Do you know the answer to this question: If  $x_i \sim N[\mu, \sigma^2]$  then  $\mathbb{E}[x_i] = ?$
- Q3: Do you know what a regression is?
- Q4: How would you interpret  $\beta$  in the following regression:  $\ln(y_i) = \beta \cdot \ln(x_i) + \varepsilon_i$ .
- Q5: What is the answer to this question:  $\frac{d}{dx} \frac{(3x+1)^2}{x} = ?$
- Q6: Are you familiar with the terms OLS and 2SLS?

## Some baseline maths — What do you need to know

1. Foundations of optimisation.
2. Foundations of statistics for economics.



## Foundations of optimisation

- The problem: How do I get maximum enjoyment with a limited budget.
- Easy problem: I have €10 and love chocolate bars. Each chocolate bar costs €2. How many chocolate bars should I buy?
- Slightly harder problem: I have €10 and love chocolate bars. I love each chocolate bar slightly less than the previous one. Each chocolate bar costs €2. How many chocolate bars should I buy?
- Diminishing marginal returns!

## Foundations of optimization, let's get serious

- Much harder problem: I have €10. I love chocolate bars and apples. I love each chocolate bar slightly less than the previous one. Each chocolate bar cost €2, and each apple cost €1.
- We need to be more precise. Enter — utility function.

$$u = U(c, a) = 2c^{0.5} + a$$

- Budget constraint:  $4c + a = 10$ .
- How many apples and chocolate bars do we buy?

# Foundations of statistics for economics

- The goal: want to learn something about some population  $P$ .
- The problem: we only have a sample of data from  $P$ .
- Data:  $\{x_1, x_2, \dots, x_N\}$  sample of size  $N$ .
- How did we get these  $x$ 's — iid (independently and identically distributed).
- What is a distribution?  $x_i \sim U[0, 1]$ .
- Question: Does a distribution describe the sample or the population?

# The magic of the law of large numbers

- We want to know the mean wage among Belgian workers:  $\mu$ .
- We have an iid sample of size 100,  $w_i, i = 1, 2, \dots, 100$ .
- We take the mean  $\bar{w}$ .
- On average this will be right!
- In particular it will be wrong :(
- How wrong could we expect it to be?

# The magic of the law of large numbers

- How wrong could we expect it to be?
- Rephrase: if we took a different sample (of size 100) how different would we expect  $\bar{w}$  to be?
- How about if we took 100 samples and calculated the mean of each?
- The Law of Large Numbers: So long as  $N$  is large enough the distribution of sample means will follow a normal distribution.
- Normal distribution with mean  $\bar{w}$  and variance  $V(\bar{w})$ .

# The magic of the law of large numbers

- If  $V(\bar{w})$  is large relative to  $\bar{w}$  then we are very unsure about  $\mu$ .
- We can ask more specific questions: Is it possible that  $\mu = 200$ ?
- Remember the only data we have to answer this is  $w_i$  for  $i = 1, \dots, 100$ .
- Our best guess for  $\mu$  with the data is  $\bar{w}$ . How uncertain we are about this guess is captured by  $V(\bar{w})$ .
- So two things matter
  1. How different is 200 from  $\bar{w}$ .
  2. How large is this difference relative to our uncertainty  $V(\bar{w})$
- The hypothesis test is born! What matters is  $T = \frac{\bar{w} - 200}{V(\bar{w})^{0.5}}$

## The magic of the law of large numbers

- Lets say we find  $T = \frac{\bar{w} - 200}{V(\bar{w})^{0.5}} = 3$
- This means: The difference between our best guess of  $\mu$  and 200 is three times how uncertain we are about our best guess of  $\mu$ .
- What should we conclude?
- We need to know how likely  $T = 3$  is.
- To do that we need to know how it is distributed.
- We know by LLN that  $\bar{w} \sim N[\mu, V(\bar{w})]$  after some algebra  $T \sim N[0, 1]$ .
- So how unlikely is a draw of 3 from a  $N[0, 1]$  distribution?
- Very unlikely! Should happen less than 0.3% of the time!
- Conclude  $\mu$  is very unlikely to be 200

## We did a hypothesis test!

- We've just done a hypothesis test.
- Using a sample of data we have learned something about the population.
- Really, whenever we do empirical economics we do some version of this simple procedure.
- We can separate the problem into two parts (i) identification, and (ii) inference.
- In English (i) How do we interpret the statistic we created? (ii) How confident are we that the statistic is an accurate representation of the corresponding population parameter?



## Quick example: regression

- Regression equation:  $y_i = \beta x_i + \varepsilon_i$ .
- Require data on  $y_i$  and  $x_i$ , lets say  $y_i$  = wages for individual  $i$ , and  $x_i$  = years of completed schooling for individual  $i$ .
- Three questions
  1. How do we find a guess of  $\beta$ , call it  $\hat{\beta}$ , using a sample of  $y_i$  and  $x_i$
  2. What does  $\beta$  represent, how can we interpret it?
  3. How accurate a guess would  $\hat{\beta}$  be for  $\beta$ ?
- We will mainly leave 1. and 3. to econometricians.
- What does  $\beta$  represent.