

QAD Enterprise Applications Standard & Enterprise Edition

# Training Guide Configured Products

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# **About This Course**

# **Course Description**

This course covers the setup and sales order process of the core QAD Configured Products functionality

# **Course Objectives**

By the end of this class, students should be able to:

- Identify key business considerations before setting up configured products in QAD Enterprise Applications
- Set up configured products in QAD Enterprise Applications
- Process configured products in QAD Enterprise Applications

#### **Audience**

This course is intended for people responsible for setting up and maintaining configured items in QAD Enterprise Applications and for sales order entry personnel responsible for taking sales order for these items.

### **Prerequisites**

A good working skill with the user interface and QAD screen handling characteristics is necessary for this course. A basic knowledge of sales order processing is required for this course

# **Course Credit & Scheduling**

This course is designed to be taught in 1 day. It is valid for 6 credit hours.

### **Virtual Environment Information**

The hands-on exercises in this book should be used with the Enterprise Edition 2011 - Addons r02 - Training environment, in the 10USA > 10USACO workspace.

# **QAD Web Resources**

From QAD's main site, you can access QAD's Learning, Support, or Print Solution sites.

http://www.qad.com/



# Chapter 1

# Introduction

# **Overview**

# **Course Overview**

- ➤ Introduction to Configured Products
- Business Considerations
- Set up Configured Products
- Process Configured Products



P-IN-040



# **Terminology**

# **Best Pricing Terminology**

- Configured Item
- Configured Item Type
- ATO Assemble to Order
- Final Assembly Order
- KIT
- Feature
- Option
- Mandatory Option
- Default Option



# **QAD**

CD\_TNLOSO

### Configured Item

An Item defined in Item Master Maintenance that can be configured with options at time of sales order entry.

### Configured Item Type

A Configured Item may be either ATO or KIT.

#### ATO - Assemble to Order

A Configured Item that includes options that are assembled into a finished item per a specific sales order.

#### **KIT**

A Configured Item that is simple a collection of items, as in a repair kit

#### Final Assembly Order

A work order linked to a specific sales order to assemble the options into the final item.



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### Option

An item, or items, defined in Item Master Maintenance, that can be selected for inclusion in a configured item.

#### Feature

A user defined term, not defined in Item Master Maintenance, that is used to group options into logical categories.

### Mandatory Feature

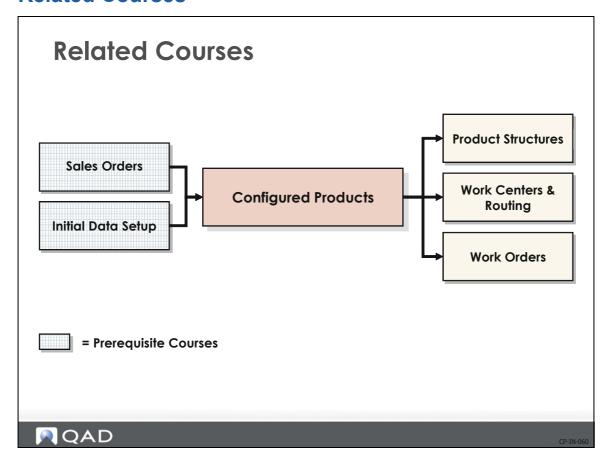
A feature that must be selected, that is the configured item cannot be made without this feature.

#### **Default Option**

A option that will be selected by default if none is selected, often used with mandatory features to insure the configuration can be built.



# **Related Courses**



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# **Business Considerations**

# **Chapter Learning Objectives**

# **Business Considerations**

- Assembled Configured Products
- Kitted Products
- Final Assembly Orders
- Ship from Work in Process
- Complex Configurations



CP-BC-020

Business Considerations. Assembled Configured Products. QAD core product Configurator handles simple additive processes such as are used with a notebook PC. You select a basic model then specify the various components, Disk size, memory, DVD writer, etc.

This configuration is built on line during the sales order entry process.

The pricing of configured items is simply the sum of the component prices.





*Kitted Products*. In a kit, no assembly is required. It is simply a collection of items. Kits are often used for field installation, maintenance, repair or upgrade.

For example, QMI Lubricant can be ordered separately or as part of a medical supply or surgical kit.

*Final Assembly Orders*. As in the example of the notebook PC, the release of the sales order creates a linked work order to manage the assembly process. It is necessary that the manufacturing route for the end item configured product have sufficient detail to allow assembly of all components as the system does not allow routing changes based on the options selected.

*Ship from Work in Process*. The final assembly work order can then be shipped directly from work in process, rather than closing to a stores location first.

Complex Configurations. If your configured products require complex configuration control such as " if you select this option, you cannot select some other option. Or selection of a given option requires the deletion of a base module or component. Then you will require the optional Configurator.

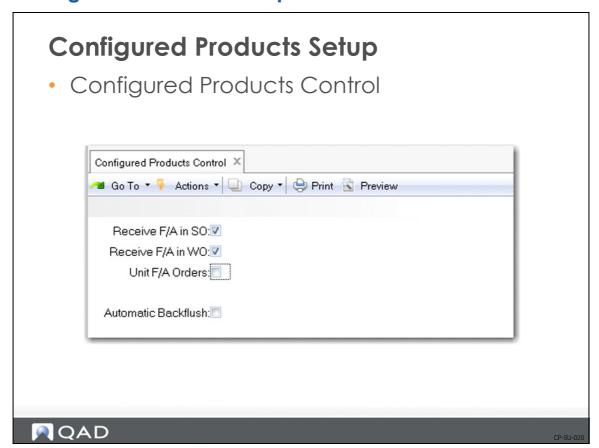


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# Chapter 3

# Setup

# **Configured Products Setup**



#### **Control File**

Receive F/A in SO. Enter Yes to have sales order shipments automatically record a receipt on final assembly work orders. This does not happen for unit final assembly orders, because the system cannot know which of several orders to complete.

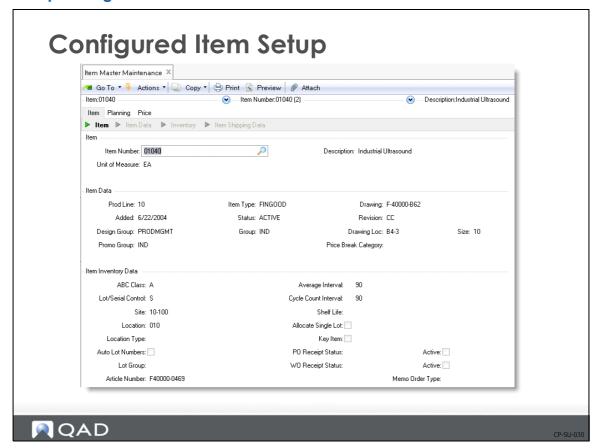
Receive F/A in WO. If Yes, you can receive items from FAS orders using Work Order Receipt (16.11) or Work Order Receipt Backflush (16.12), maintaining complete component traceability for serial-numbered items.

Unit F/A Orders. Set to Yes only when separate (unit) final assembly work orders, each with an order quantity of one, should be created for multiple quantity orders of a serial-controlled configured product. This option may be necessary if full lot/serial traceability is required for serialized products. These items have Lot/Serial set to S in Item Master Maintenance.

Automatic Backflush. Determines whether the component issue transactions for configured items that are shipped without a final assembly order are created without having to enter shipment information for each sales order line. These items must be defined as kits.



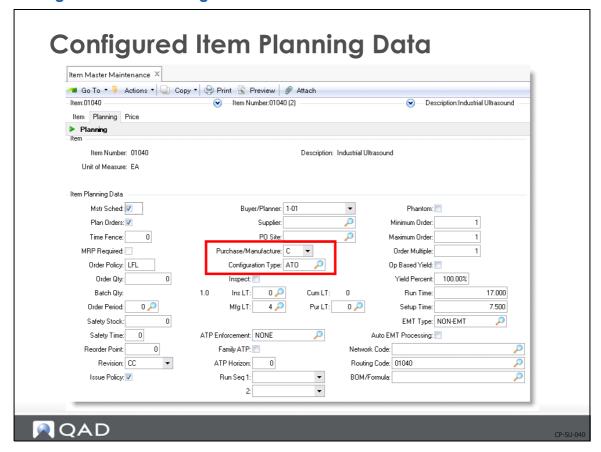
# **Setup Configured Item**



In Item Master Maintenance (1.4.1), set up the item to be configured.



# **Configured Item Planning Data**

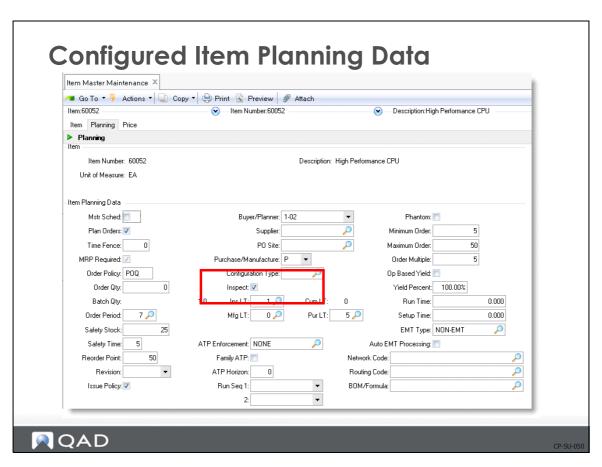


Configured Items have a Purchase/Manufacture Code of C. There are two Configuration Types to choose from ATO. Assemble To Order and KIT. ATO as the name implies is a collection of items that must be assembled into the final configuration for a specific order. You could think of a custom bicycle where you selected a type and size of frame, then wheels, crank sets, handle bars, seat and seat post, gear sets, etc. In each case you are adding an item along with its cost and price to a unique structure for a specific order.

Kits are simply a collection of items with no assembly. For example we might offer a tire and tube replacement KIT that would include two tires, two inner tubes and two valve stem caps. They would simply ship in a box for user installation. The actual KIT configuration would be determined by the type and size of the tires and tubes.

The configured item has no cost or price data. The final price and cost will be calculated from the costs and prices of the individual items.



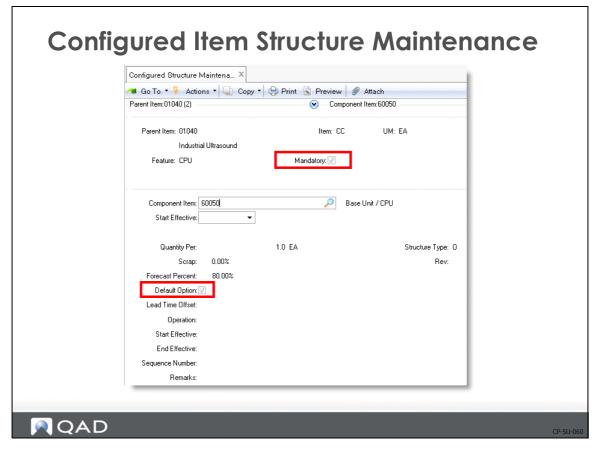


The actual items to be configured are set up as any other item. In our example, item 60052 high performance CPU is a purchased item and we have set the order policy to POQ. Cost data is added as with any other purchased or manufactured item.

Item Planning Data for configured items should be carefully considered as these items may also be used individually, as used in kits.



# **Configured Item Structure Maintenance**



This function allows you to create product structure records outside of the Product Structure function. All of the items must be previously defined in Item Master Maintenance. The organization into Features is the unique function of this transaction. In our example, we will have two Features: CPU and battery.

The feature CPU offers two options: 60050 Base Unit /CPU and 60052 High Performance CPU.

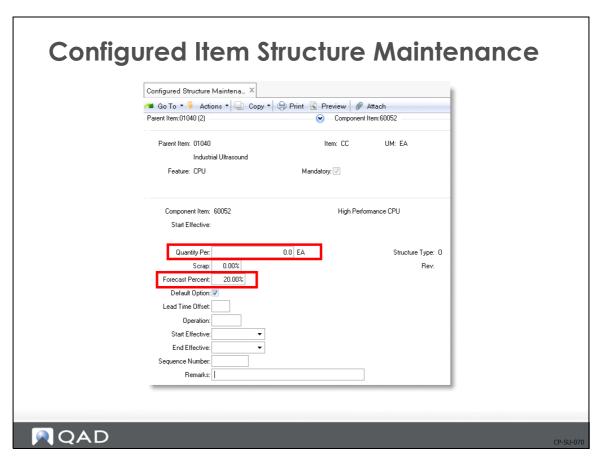
The feature may be designated as Mandatory, as shown here, meaning at least one of the options must be selected.

The option may be designated as Default, as shown here, to indicate you will receive this option is no selection is made.

In this example, if you make no selection you will receive the standard base unit/CPU.

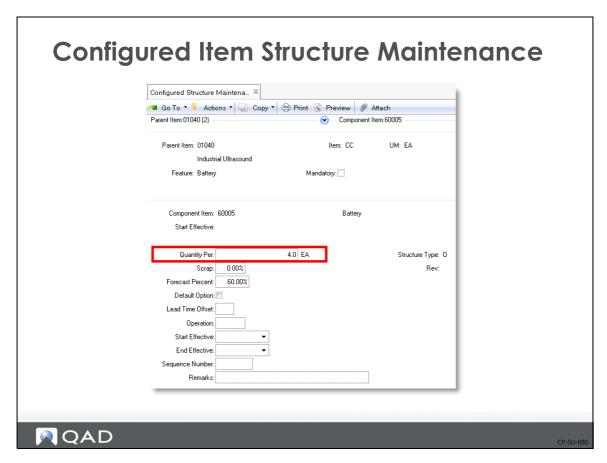
Note the forecast of 80% indicating we expect 80% of the orders for display racks to include a standard base unit/CPU.





Here we see the setup for the other CPU option. Note the quantity per is zero indicating you must specify a quantity to receive any. Also the forecast has been set to 20% indicating we expect 20% of the orders for industrial ultrasound products to include high performance CPUs.

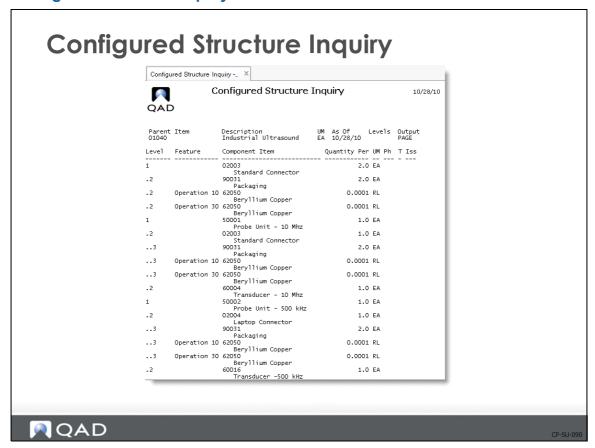




In this view we see the setup for the battery feature. Note the quantity per is 4. The Structure Type is set to O for option. This will also be seen in the Product Structure Maintenance function. Other fields are the same as Product Structure Maintenance such as start and end effectivity dates, scrap percent and lead time offset.



# **Configured Structure Inquiry**

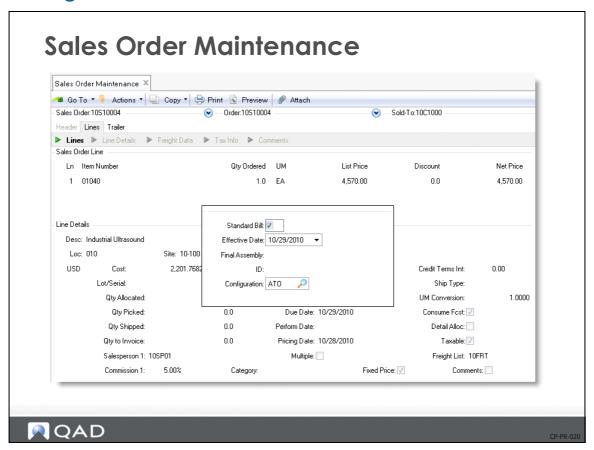


The inquiry allows you to view the configured structure. This will reflect the quantities for the default mandatory options. In sales order maintenance if you select Standard Bill you will receive the items and quantities shown here.

# Chapter 4

# **Process**

# **Configured Products Process**

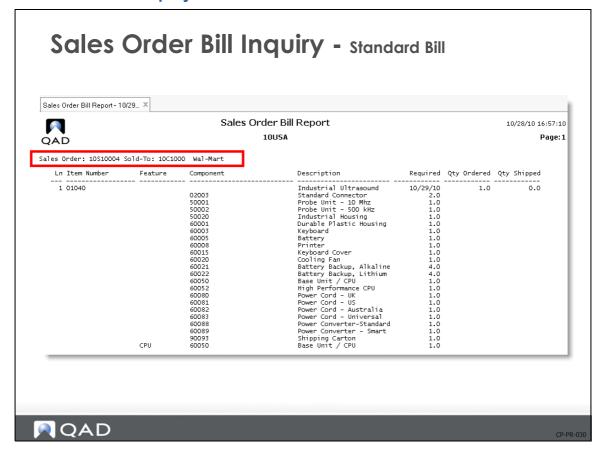


#### **Sales Order Maintenance**

In sales order maintenance as you enter a line item for a configured product a popup appears the indicates the standard bill, and shows that this item is a ATO, assembly To Order item, as opposed to a KIT, indicating it will require Final Assembly scheduling. Should you select the Standard Bill the system configures the mandatory default options automatically thus saving some data entry effort.

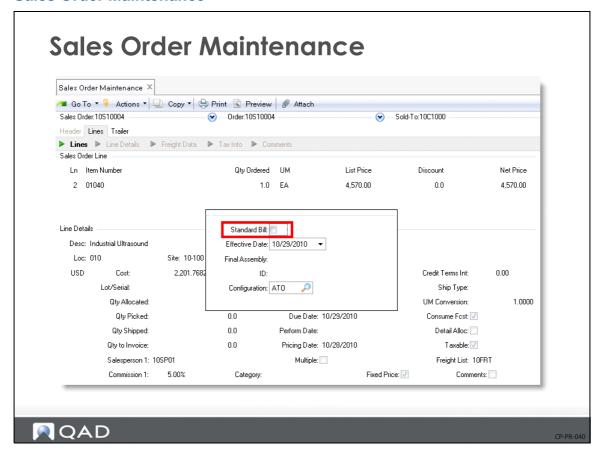


# Sales Order Bill Inquiry - Standard Bill



The Sales Order Bill Inquiry can be used to review the options selected.

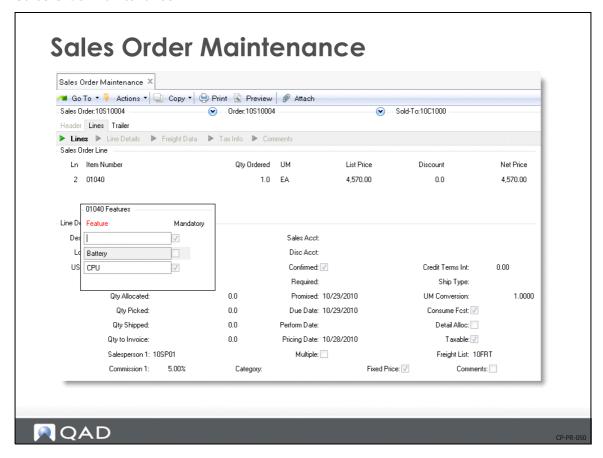
### **Sales Order Maintenance**



To uniquely configure the line item clear the Standard Bill option.



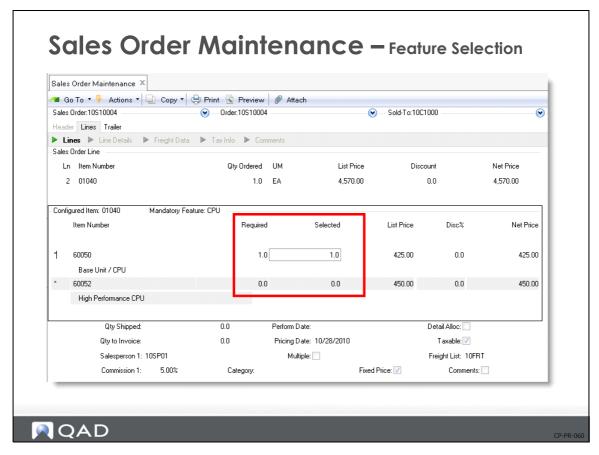
#### **Sales Order Maintenance**



Un-checking the Standard Bill check box brings up a popup with the feature selections.



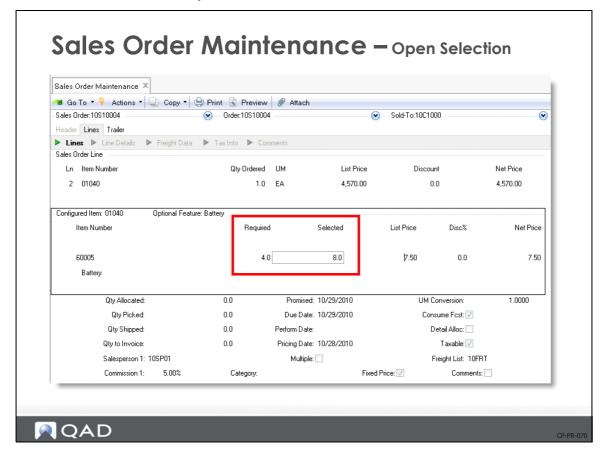
#### **Sales Order Maintenance - Feature Selection**



Selecting a feature brings up the option selection window for that feature. Note here that the Quantity Required displays the default mandatory configuration. Selecting one of the options moves the cursor to the Selected column and allows you to specify the actual quantity ordered.

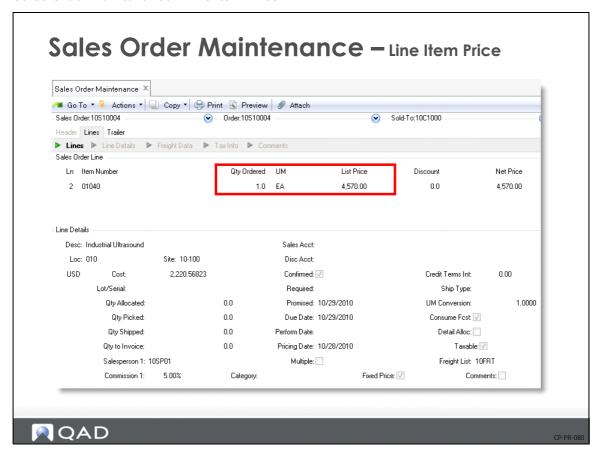


#### **Sales Order Maintenance - Option Selection**



In this view the battery feature has been selected and you can enter 8 batteries for the order.

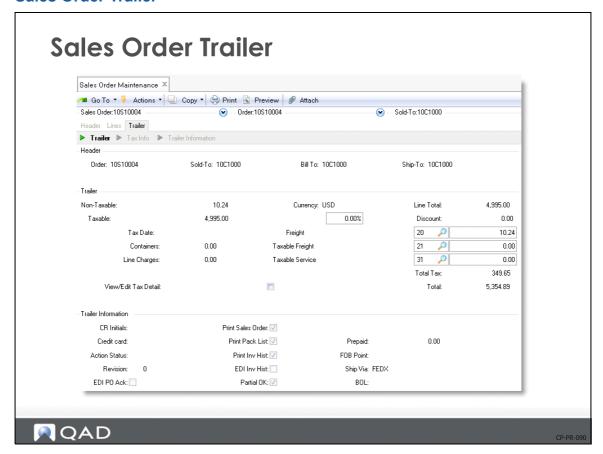
#### Sales Order Maintenance - Line Item Price



When finished with the line item configuration, the system returns to the line item view and now displays the price of the configured item, which is the sum of the prices of the individual items. At this point the sales order entry clerk may add a discount for purchasing a configured item. The balance of the line item detail is completed as with any sales order.

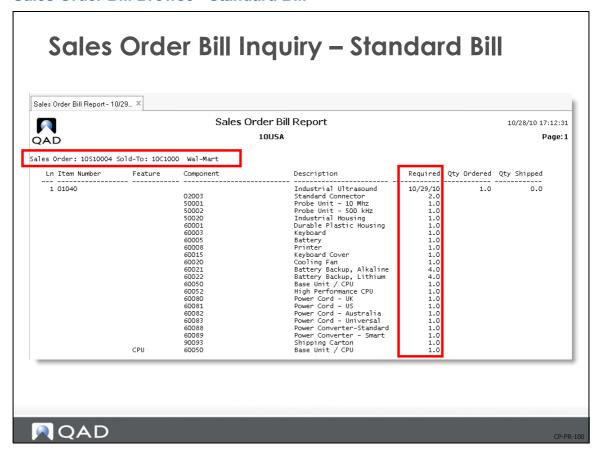


### **Sales Order Trailer**



The trailer record is completed as with any sales order.

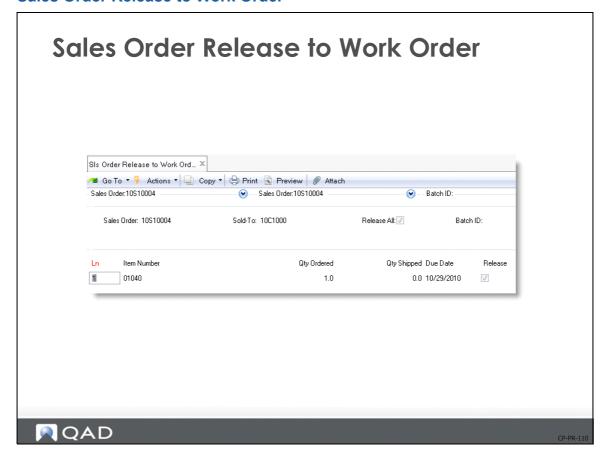
### Sales Order Bill Browse - Standard Bill



Here we see the sales order bill inquiry for the configuration just completed.

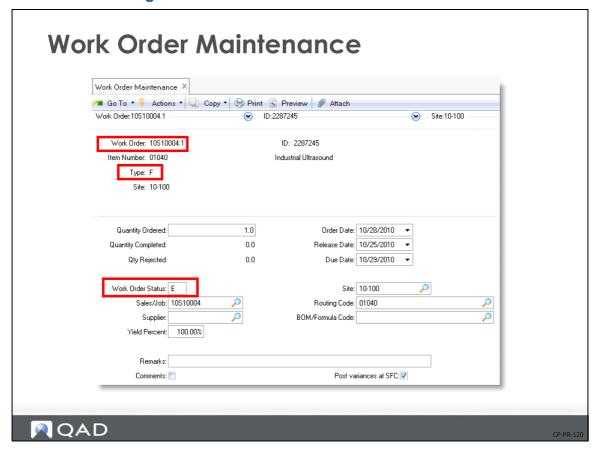


#### Sales Order Release to Work Order



This function allows you to automatically release the sales order as a Final Assembly Work Order

#### **Work Order Management**



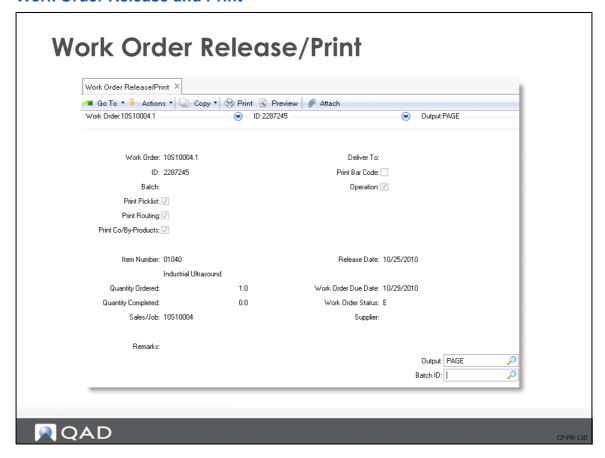
The work order created by the release may be managed in Work Order Maintenance as any other work order.

Note the Work Order number is the sales order number with a dot extension of the sales order line number. Thus a sales order with several different item configurations would have a separate work order for each line item.

Note the work type has been set to F for Final Assembly and the status is E exploded, which indicates the work order bill of material has already been set by the sales order configuration.

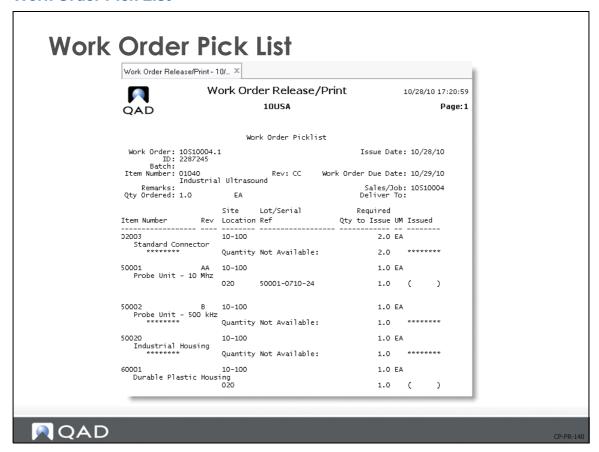


#### **Work Order Release and Print**



The Final Assembly work order is released and printed (optionally) as any other work order.

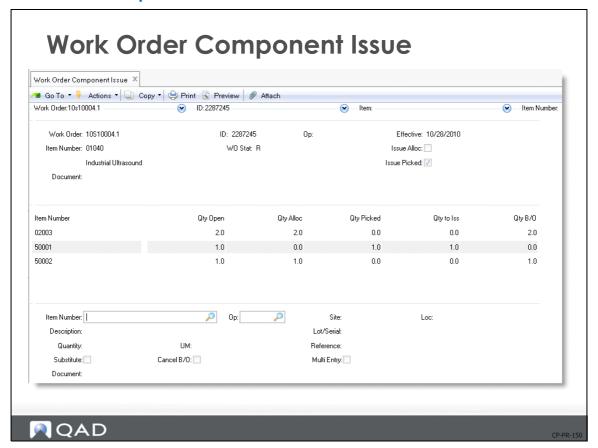
#### **Work Order Pick List**



The work order pick list reflects the options and quantities configured on the sales order. Note there is no routing for this item. The pick list is also advising that some items are not in stock.



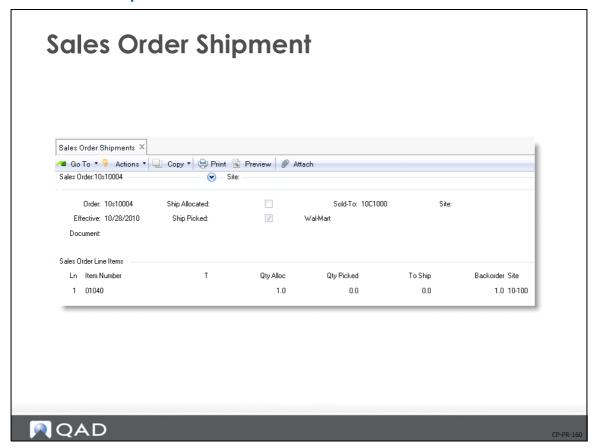
#### **Work Order Component Issue**



The configured components may be issued or backflushed as with any other work order bill.

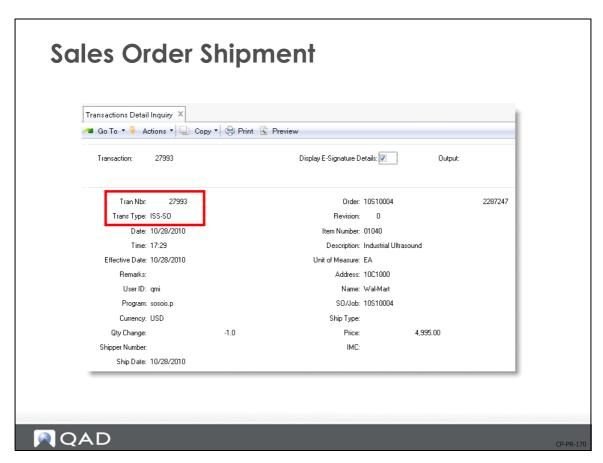
In our example we have set the Configured Products Control to allow us to receive the work order automatically upon sales order shipment. Thus we will not process the work order receipt.

#### **Sales Order Shipment**



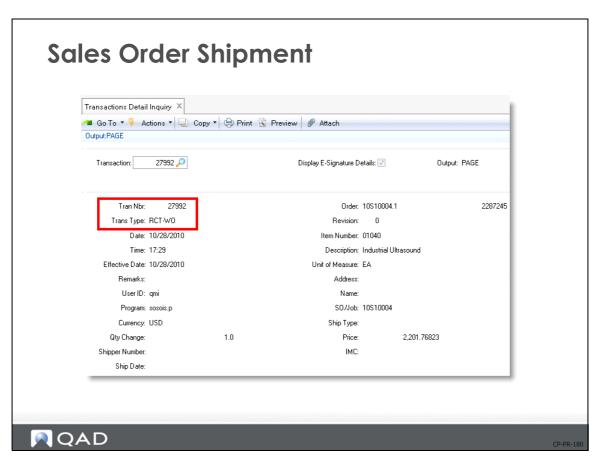
The sales order shipment is processed as any other sales order. Completing the shipment then allows the system to automatically receive the work order. Thus the uniquely configured item is never in inventory.





Here we see the detail transaction for the sales order shipment.





And here the immediately previous transaction is the work order receipt.



#### **Exercises**

1 Set up Configured Products Control (8.24).

Field	Data
Receive F/A in SO	Yes [checked]
Receive F/A in WO	No [unchecked]
Automatic Backflush	Yes [checked]

This setup will allow final assembly work orders to be received automatically with the sales order shipment.

2 Use Item Master Maintenance (1.4.1) to create new configured items.

Field	Data
Item Number	01043
Description	Configured Industrial
Prod Line	10
Item Type	COMP
Status	ACTIVE
ABC Class	A
Location	010
Lot/Serial Control:	S
Ship Weight	7.47KG
Net Weight	7.24KG
Volume	14.00CF
Order Policy	LFL
Purchase/Manufacture	С
Configuration Type	KIT

#### **Create the Configured Structure**

You will set up two probe units a 10MHz model and a 500kHz model. You must pick at least one of these and probe unit top model in the default option. You will also set up two CPUs a 10MHz model and a 500kHz model.

**3** Use Configured Structure Maintenance (8.1) to create the following configured item.

Field	Data
Parent Item	01043
Feature	Probe Unit
Mandatory	Yes
Component Item	50001
Quantity Per	1
Default Option	Yes

Field	Data
Component Item	50002



Quantity Per	1
Default Option	No

# [click Back]

Field	Data
Parent Item	01043
Feature	CPU
Mandatory	Yes
Component Item	60050
Quantity Per	1
Default Option	Yes

# [click Next]

Field	Data
Component Item	60052
Quantity Per	1
Default Option	No

# [click Back]

Field	Data
Parent Item	01043
Feature	Battery Backup
Mandatory	No
Component Item	60021
Quantity Per	4
Default Option	Yes

# [click Next]

Field	Data
Component Item	60022
Quantity Per	4
Default Option	No

#### [click Back]

Field	Data
Parent Item	01043
Feature	Power Cords
Mandatory	No
Component Item	60080
Quantity Per	1
Default Option	Yes

Field	Data
Component Item	60081



Quantity Per	1
Default Option	No

# [click Next]

Field	Data
Component Item	60082
Quantity Per	1
Default Option	No

# [click Next]

Field	Data
Component Item	60083
Quantity Per	1
Default Option	No

# [click Back]

Field	Data
Parent Item	01043
Feature	Power Convert
Mandatory	No
Component Item	60088
Quantity Per	1
Default Option	Yes

# [click Next]

Field	Data
Component Item	60089
Quantity Per	1
Default Option	No

# [click Back]

Field	Data
Parent Item	01043
Feature	Paint
Mandatory	No
Component Item	60060
Quantity Per	1
Default Option	Yes

#### [click Next]

Field	Data
Component Item	60061
Quantity Per	1
Default Option	No



Field	Data
Component Item	60062
Quantity Per	1
Default Option	No

#### [click Back]

Field	Data
Parent Item	01043
Feature	Steel Sheet
Mandatory	No
Component Item	60091
Quantity Per	1
Default Option	Yes

Field	Data
Component Item	60093
Quantity Per	1
Default Option	No

- 4 Using Product Structure Maintenance (13.5), define the rest of the components for item 01043. In the Items tab, double-click on Item 01043. In the upper frame, you will find item 02003, 60002, 60003, 60008, 60015, 60020 and 90083. Double-click each item to add them as component items to item 01043. Quantity per of these items is 1 except for 02003, which is 2.
- **5** Use Configured Structure Inquiry (8.2) to review your work.
- **6** Use Sales Order Maintenance (7.1.1) to create a configured sales order for any existing customer.

Item	01043
Site	10-100
Quantity	1

- a The popup shows Standard Bill is Yes. If you leave this field Yes, you will bypass the configuration screens and will create an order for the default option items and quantities. Set Standard Bill to No.
- **b** A popup appears with the list of available features. Click in the box for Probe Unit.
- **c** Another popup appears with the list of available options. Click in the window for the 50002, and enter 1 in the Selected (quantity) field.
- **d** Click Next until the cursor goes back to the Item Number fields; then click Back. This returns you to the Features window.
- e Click in the box for CPU. Another popup appears with the list of available options. Click in the window for item 60052 and enter 1 in the Selected (quantity) field.
- f Click Back twice to return to the line item screen. Note the line item price.



- **g** Proceed to complete the order entry.
- 7 Use Sales Order Release to Work Order (8.13) to release the sales order created in the previous step to final assembly work order.
- 8 Use Work Order Browse (16.2) to view work orders. Your work order should be the last one in the list. Note the Work Order number is the Sales Order Number with a dot extension that is the sales order line number for this item. Note also the status is E, exploded.
- 9 Use Work Order Release/Print (16.6) to release the work order. Review the Work Order Pick List. Note there is no routing for this item.
- 10 Use Work Order Component Issue (16.10) to issue components to the work order.

  Accept the default list of components which are the details of the configuration from the sales order, by clicking Next and verifying information.
- 11 Use Sales Order Shipments (7.9.15) to ship the sales order.
  - **a** In the lower maintenance frame enter line 1 and in the Quantity field enter 1.
  - **b** Click Next. Verify that all information is correct and complete the trailer section.
  - **c** Click through the shipping section to complete the transaction.

Because of the control file setting the sales order shipment has received the Final Assembly Work Order.

- 12 Use Transactions Detail Inquiry (3.21.1) to view the following transactions.
  - ISS-SO for the shipment just processed
  - RCT-WO for the automatic work order receipt
  - ISS-WO for the component issues to the work order



#### **Course Review**

# **Course Review**

- Configured Items Setup
  - Mandatory options
  - Default options.
- Sales Order Process for Configured Item.
- Sales Order Release to Final Assemble Work Order
- Configured Order Work Order Shipped and Closed



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