HOL107: Get the Most out of Embedded Analytics in SAP SuccessFactors Incentive Management (FKA SAP Commissions)

Lara Golden
Carol Smith

Agenda

- Overview of embedded analytics

- Data Models

- Creating Stories

- Sharing and Teams

Overview of embedded analytics

About Embedded Analytics

Implementation of SAP Analytics Cloud (SAC)

Interactively analyze live sales performance data captured in SPM

Stories and *data models* are at the center of embedded analytics for SAP Commissions.

- Data models determine the data fields that are available for use within each story.

- Each story in embedded analytics for SAP Commissions is based on a data model.

Populating Analytics Data

Select *Update Analytics* when running Compensate and Pay for a Period

In-Depth Data Analysis on Incentive Management Transactions and Results

2023 Transaction Report

Payee Transactions
in $ | ⚙ | 1 Filter

Date		ID	Payee					Transaction Value
Jan 3, 2023	1600	FAUT00167	Stacey Palowski	SR-W1	200A	14		33,600
					F1200	24		38,400
					F1500	18		31,500
	1610	SOWA00142	Stacey Palowski	SR-W1	G2500X	28		61,600
Jan 6, 2023	1611	THUN00170	Terry Callahan	SR-E1	200A	4		9,600
Jan 10, 2023	1611	ARMO0040	Terry Callahan	SR-E1	200A	32		76,800
		OVKS00169	Terry Callahan	SR-E1	G5500X	8		18,800
Jan 12, 2023	1618	EVMS00158	Joyce Fischer	SR-C2	JSMP	8		7,200

Top 5 Sales by Product
in $ | Top 5 - Product Name
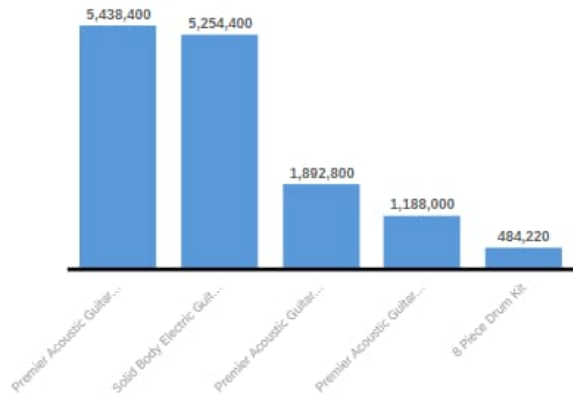
Top 5 Sales by Customer
in $ | Top 5 - Bill to Customer
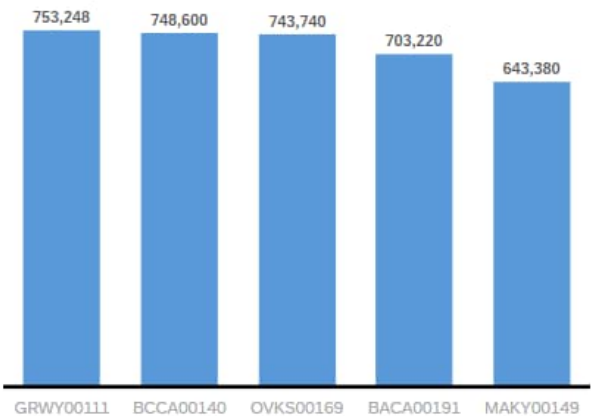
Data Models

About Data Models

- Data models determine the data fields that are available for use within each story.

- The data model determines which measures and dimensions can be used for analysis in a story.

- Some models are appropriate for payees; others are for admins or other non-payees:

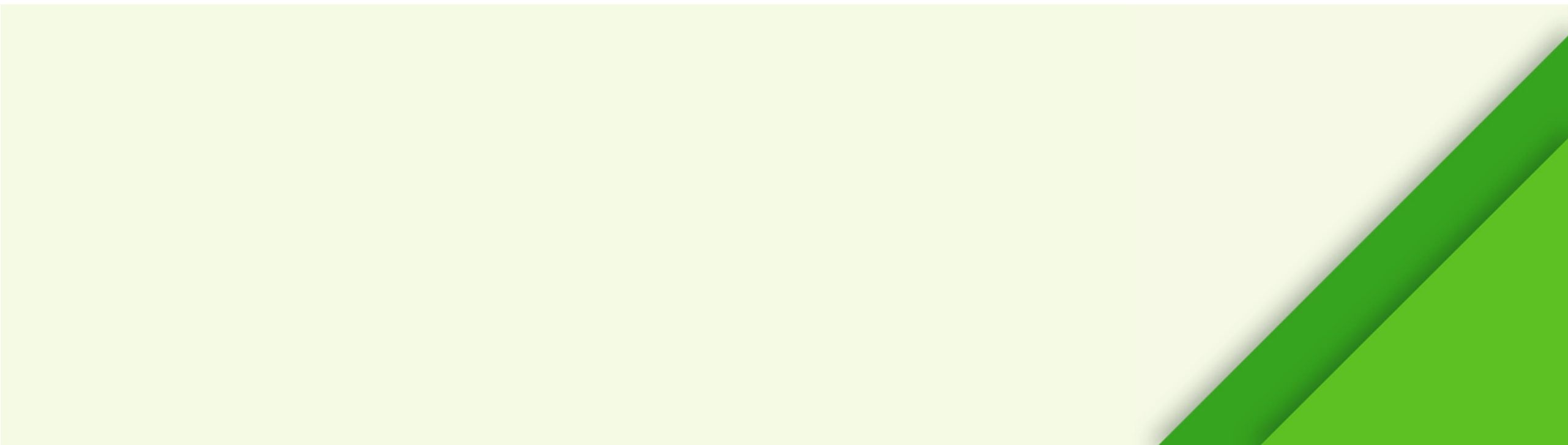| Payee Data Models	Non-Payee Data Models
Credits	Disputes
Measurements	Classified Transactions
Incentives	Model Data
Payments	Pipeline Metrics
Balances	

Creating Stories

Creating Stories

- Picking a Data Source

- Widgets, Charts and Tables

- Formatting Stories and Widgets

- Filtering and Sorting
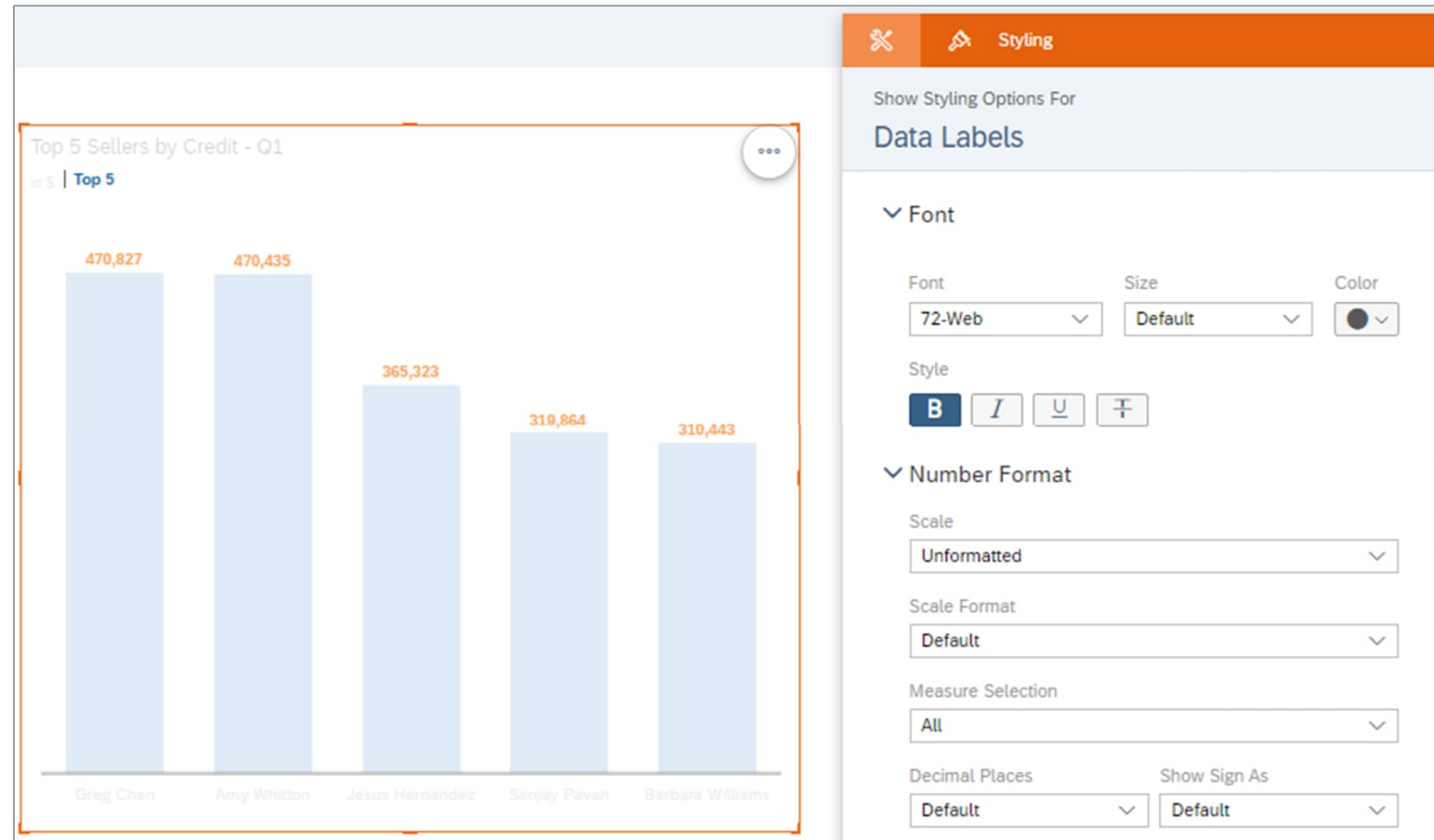
Sharing and Teams

Sharing and Teams

Sharing

- Only Admins can share a folder or story

Teams

- Creates and shares a folder in one step

- Useful when stories change often

Thank you.

Lara Golden

Lara.golden@sap.com

Carol Smith

Carol.smith@sap.com

SAP

Related resources and links

- https://help.sap.com/docs/Embedded_Analytics_for_SAP_Commissions

- Embedded Analytics playlist in SAP Microlearning

We value
your feedback.

Please take 2 minutes to complete the session survey.