

# Scoreboard - antidote Cromwell

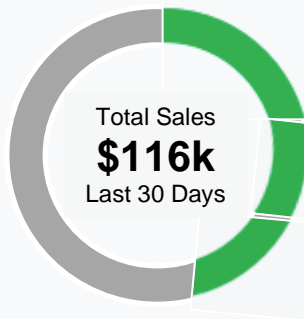
For the last 30 days to Tuesday 1st October  
Independent Pharmacy Group

☐ Print

☐ Filters

## Overall Performance

**1**  
of 60 Stores

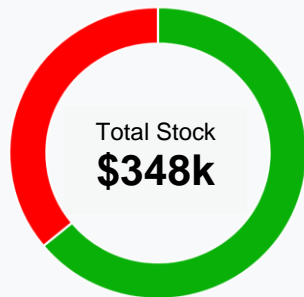


### Top Categories

- |                       |     |
|-----------------------|-----|
| 1. Coughs & Colds     | 15% |
| 2. Health Supplements | 12% |
| 3. Skin Care          | 11% |

### Top Products

1. Truck Licence Medical
2. Sleep Test
3. CODRAL DAY/NIGHT...



**36%** Dead Stock

## Gross Margin %

**44.8%**

Group Average: 44.8%  
Top Result: 53.7%

27 of 60 Stores



☐ Fix

## Sales Growth

**-14%**

Group Average: -3%  
Top Result: 246%

53 of 60 Stores



☐ Fix

## Dead Stock %

**26%**

Group Average: 33%  
Top Result: 10%

21 of 60 Stores



☐ Fix

## Low Stock %

**19%**

Group Average: 17%  
Top Result: 3%

46 of 60 Stores



☐ Fix

## Products Per Customer

**1.53**

Group Average: 1.45  
Top Result: 1.69

5 of 60 Stores



☐ Fix

## Average Sale

**\$41.79**

Group Average: \$31.48  
Top Result: \$42.27

2 of 60 Stores



☐ Fix

## Average Product Price

**\$27.23**

Group Average: \$21.64  
Top Result: \$27.23

1 of 60 Stores



☐ Fix



**rpmretail**