

## **PURCHASE PROCESS**

Step 1: Select your unit with a HassConsult sales advisor

Step 2: Fill out a reservation form and return this, duly signed, with the following to HassConsult Ltd:

a) Payment of 10% of the purchase price as a refundable deposit to the following account:

HassConsult Limited – Clients Account

Barclays Bank of Kenya, ABC Premier Life Centre

AC no. 2035726554 (KES) Swift Code: BARCKENX

(Should you require bank details for international transfers or transfers in forex currency, please

enquire with a sales advisor)

b) A copy of your Identity Card (or Certificate of Incorporation in the case of a company) and PIN number

- Step 3: Review the draft legal documentation that will be issued to you prior to commencement of construction. A representative of the developer's legal team will be available to take you through this should you require.
- Step 4: Complete the signing of the agreement for lease and make payment of a further 10% of the purchase price, along with any other payments that may be due at this stage. At this stage, the initial deposit is no longer refundable.
- Step 5: Make quarterly payments of 10% each over the project period.
- Step 6: At completion, undertaking signing of the lease document and make payments of any other amounts that may be due at this stage.

## **PURCHASE COSTS**

Detail	Amount	Terms of payment
Purchase price	Based on unit selected	10% on booking
		10% on signing of the agreement for lease
		10% each quarter over the project period
Legal fees	1% of the purchase price plus VAT and	Upon signing of the agreement for lease
	disbursements	
Management	To be confirmed	Upon signing of the agreement for lease
company formation		
Utility meters	To be confirmed	Upon signing of the agreement for lease
Stamp duty	4% of the purchase price or government	Upon completion
	valuation, whichever is higher	
Utility deposit	To be confirmed	Upon completion
Contribution to	To be confirmed	Upon completion
sinking fund		
Service charge	Six (6) months service charge	Upon completion
deposit		
Service charge	Twelve (12) months service charge	Upon completion
advance		