

# **Pricing - Commercial**

Commercial offices are located in the Northern Tower

**Level 4-24:** Kshs 12,500 per sq.ft plus Kshs 1,500,000 per car park (plus VAT)

Floor level	Suite No.	Office size (sq.ft)	Floor Services (sq.ft)	Tower Services (sq.ft)	Sale area (sq.ft)	No. of Parkings	Price (including parking)	VAT (16%)	Price including VAT
	Suite no. 1	1496.18	288.02	279.41	2063.61	5	33,295,075	5,327,212	38,622,287
Level	Suite no. 2	731.95	140.90	136.69	1009.53	2	15,619,173	2,499,068	18,118,241
4 - 24	Suite no. 3	893.40	171.98	166.84	1232.23	2	18,402,815	2,944,450	21,347,265
	Suite no. 4	1184.03	227.93	221.11	1633.07	4	26,413,369	4,226,139	30,639,508
	TOTAL	4,305.56	828.82	804.05	5,938.43	13	93,730,432	14,996,869	108,727,301

### Level 25-32: Fully booked

Floor level	Suite No.	Office size (sq.ft)	Floor Services (sq.ft)	Tower Services (sq.ft)	Sale area (sq.ft)	No. of Parkings	Price (including parking)	VAT (16%)	Price including VAT
	Suite no. 1	1496.18	313.15	283.35	2092.68	5	33,658,528	5,385,364	39,043,892
Level	Suite no. 2	624.31	130.67	118.23	873.21	2	13,915,069	2,226,411	16,141,480
25-32	Suite no. 3	785.76	164.46	148.81	1099.03	2	16,737,932	2,678,069	19,416,001
	Suite no. 4	796.53	166.72	150.85	1114.09	2	16,926,123	2,708,180	19,634,302
	TOTAL	3702.78	775.00	701.23	5179.01	11	81,237,651	12,998,024	94,235,675

#### Payment terms

Cash: 5% booking fee, 15% interim payment, 80% payable in monthly installments during construction

<sup>\*</sup>All amounts paid can be refunded in full if cancellation is <u>before</u> signing of the sale agreement. All such refunds should be requested in writing and shall be issued in the purchaser name(s) stated on the reservation form regardless of the source of funds.

# Availability

The suites highlighted below are currently <u>not</u> available for sale as at 27<sup>th</sup> November 2017.

Floor level			Allocation					
3	Full floor							
4	Full floor							
5	Full floor							
6	Full floor							
7	Suite 1	Suite 2	Suite 3	Suite 4				
8	Suite 1	Suite 2	Suite 3	Suite 4				
9	Suite 1	Suite 2	Suite 3	Suite 4				
10	Suite 1	Suite 2	Suite 3	Suite 4				
11			Full floor					
12		Full floor						
13			Full floor					
14	Suite 1	Suite 2	Suite 3	Suite 4				
15			Full floor					
16			Full floor					
17			Full floor					
18			Full floor					
19	Suite 1	Suite 2	Suite 3	Suite 4				
20			Full floor					
21	Suite 1	Suite 2	Suite 3	Suite 4				
22			Full floor					
23			Full floor					
24			Full floor					
25			Full floor					
26			Full floor					
27			Full floor					
28			Full floor					
29			Full floor					
30			Full floor					
31			Full floor					
32			Full floor					

# **Additional Information**

#### Location

Montave is a mixed-use development located in Upper Hill, on the Junction of Haile Selassie Avenue and Lower Hill Road, fronting the Kenya Railways Golf Club.

## **Site Layout:**

Mixed use/multifunctional development spread over 3.54 acres as follows.

Basement: 7 levels of parking

Ground to 2<sup>nd</sup> floor Montave Shopping Mall

Southern Tower: 40 storey tower consisting of serviced/hotel apartments

Northern Tower: 32 storey tower consisting of commercial offices

Residential Blocks: 22 storey terraced apartments of the 1-bed, 2-bed & 3-bed nature

### **Developer & Contractor**

Developer: Greenfield Developers Limited

Lead consultant: Hassconsult Limited

Previous Projects: The Watermark Business Park in Karen

Ivy Creek, Karen

Urban Breeze, Lavington

Architects: Bowman Associates Architects

Previous Projects: The Hub - Karen

The Junction Shopping Centre Rift Valley Lodge – Naivasha

#### **Construction Commencement and Completion**

Construction is expected to start in Q2 of 2017, with an anticipated construction period of four years.

#### **Other Costs**

Stamp duty - 4% of purchase price or government valuation, whichever is higher

Legal Fees & Registration costs - To be confirmed

Management Co. reserve fund - To be confirmed

Utilities deposit - To be confirmed

Service charge - To be confirmed. However other similar developments charge between Kshs 20/= to Kshs 25/= per sq.ft per month

Service charge deposit - 3 month's deposit payable on completion

Advance service charge - 3 month's advance payable on completion

#### **Title Structure**

The main title is leasehold for 99 years from 1<sup>st</sup> September 1976 and registered to Greenfield Developers Ltd. Buyers will receive a sub-lease for this period together with a share in the management company owning the reversionary interest thereof.