



NAME OF THE PROJECT

Housing Price Prediction

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ACKNOWLEDGMENT

I would like to thank everyone who helped through this project directly and indirectly.

INTRODUCTION

Building the model to predict the price of houses with the available independent variables. The model will then be used by the management to understand how exactly the prices vary with the variables. Then one can accordingly manipulate the strategy of the firm and concentrate on areas that will yield high returns.

Houses are one of the necessary need of each and every person around the globe and therefore housing and real estate market is one of the markets which is one of the major contributors in the world's economy. It is a very large market and there are various companies working in the domain. Data science comes as a very important tool to solve problems in the domain to help the companies increase their overall revenue, profits, improving their marketing strategies and focusing on changing trends in house sales and purchases

Analytical Problem Framing

There are two data sets provided the train and the test data. Test data has 1168 rows and 81 columns whereas the test data has 292 rows and 80 columns. The data is in csv format.

LotFrontage	float64		
LotArea	float64		
Street	int32		
Alley	int32		
LandContour	int32		
LandSlope	int32		
Neighborhood	int32		
Condition1	int32		
Condition2	int32		
HouseStyle	int32		
OverallQual	int64		
YearBuilt	int64		
YearRemodAdd	int64		
RoofStyle	int32		
RoofMatl	int32		
Exterior1st	int32		
Exterior2nd	int32		
MasVnrArea	int32	GarageYrBlt	int32
ExterCond	int32	GarageCars	int64
Foundation	int32	GarageArea	int64
BsmtCond	int32	GarageQual	int32
BsmtFinSF1	float64	GarageCond	int32
BsmtFinType2	int32	PavedDrive	int32
BsmtUnfSF	float64	WoodDeckSF	int64
TotalBsmtSF	float64	OpenPorchSF	int64
CentralAir	int32	3SsnPorch	int64
Electrical	int32	ScreenPorch	int64
1stFlrSF	int64	PoolArea	int64
2ndFlrSF	float64	Fence	int32
GrLivArea	int64	MiscVal	int64
BsmtFullBath	int64	MoSold	int64
FullBath	int64	SaleType	int32
HalfBath	int64	SalePrice	int64
BedroomAbvGr	int64		
Functional	int32		
Fireplaces	int64		

Data Pre-processing Done

The pre-processing steps taken under consideration before building the model are as follows

1. Handling missing values:

Below snapshot is the count of the missing values. Missing values are handled by using fillna. Categorical missing values are handled by filling "Not Available" whereas the numerical missing values is handled by using mean.

Alley, FirePlaceQu, PoolQC, Fence and MiscFeature are dropped because they have many missing values.

```

1 #Lets chek the null values
2 missing_val_count_by_column = (data.isnull().sum())
3 print(missing_val_count_by_column[missing_val_count_by_column > 0])

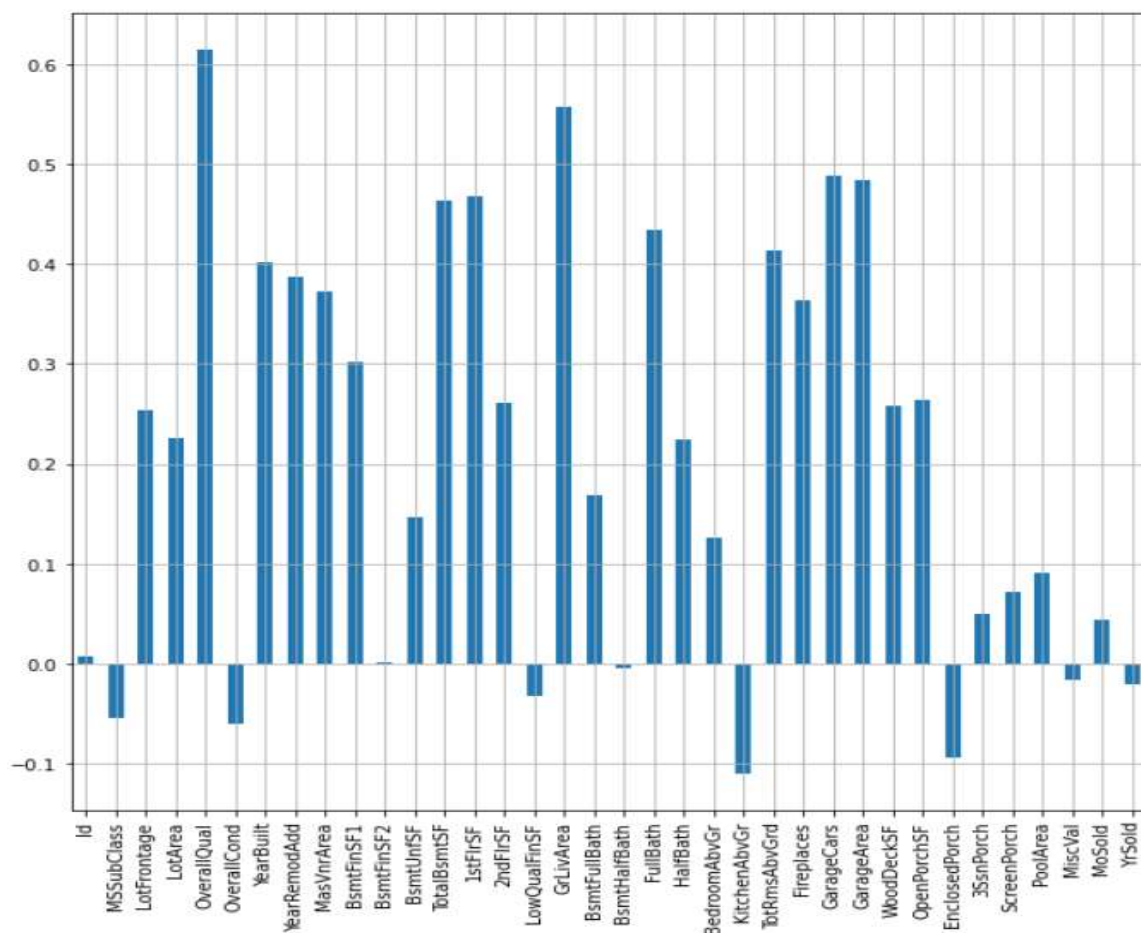
```

```

LotFrontage      259
Alley            1369
MasVnrType        8
MasVnrArea        8
BsmtQual         37
BsmtCond         37
BsmtExposure     38
BsmtFinType1     37
BsmtFinType2     38
Electrical        1
FireplaceQu     690
GarageType       81
GarageYrBlt      81
GarageFinish     81
GarageQual       81
GarageCond       81
PoolQC          1453
Fence            1179
MiscFeature     1406
dtype: int64

```

2.Dropping negatively correlated variables



Negatively correlated variables are dropped.

3.Outliers removal

The presence of outliers is big disadvantage in obtaining good results because some algorithms are very much sensitive to the outliers. Modelling along with the outliers present would result in very bad results. Hence outliers had to be removed

Outliers are removed using quantiles.0.1 and 0.9 quantiles are calculated ,values lesser than 0.1 and greater than 0.9 data points are removed respectively.

4.Label Encoding

Label Encoding is used to convert the categorical features into the numeric ones. One of the alternative for the label encoding is get dummies. The decision for choosing label encoder in place of get dummies is that when get dummies is implemented there will be increase in the dimensions. The size is already bit large. It might consume much larger space. Due to space constraint Label

encoder was apt.

Label Encoding

```
1 #Lets create a data frame which contains all the categorical variables
2 list1=["LotFrontage","MSZoning","Street","LotShape","LandContour","Utilities","LotConfig","LandSlope","Neighborhood","Condit
3 "Foundation","BsmtQual","BsmtCond","BsmtExposure","BsmtFinType1","BsmtFinType2","Heating","HeatingQC","CentralAir","Electric
```

```
1 from sklearn.preprocessing import LabelEncoder
2
3 oe=LabelEncoder()
4
5 for val in list1:
6     data[val]=oe.fit_transform(data[val].astype(str))
```

5.PCA

The most important use of PCA is to represent a multivariate data table as smaller set of variables (summary indices) in order to observe trends, jump clusters and outliers. This overview may uncover the relationships between observations and variables, and among the variables.

PCA

```
1 from sklearn.decomposition import PCA
2 pca = PCA(n_components=10)
3 pca.fit(x)
```

PCA(n_components=10)

6. StandardScaler

Standard scaler is used to scale all values in the same range so that the the graph becomes normalized, mean somewhere lies **nearly 0**.

StandardScaler ¶

```
1 from sklearn.preprocessing import StandardScaler
2 sc=StandardScaler()
3 x=sc.fit_transform(x)
```

Software Requirements

1.JUPYTER NOTEBOOK: The Jupyter Notebook is an open-source web application that allows you to create and share documents that contain live code, equations, visualizations and narrative text. Uses include: data cleaning and transformation, numerical simulation, statistical modelling, data visualization, machine learning.

Libraries used in jupyter notebook

1.pandas: Here pandas is used to read the csv file.

2.numpy: It is used to compute the zscores.

3.matplotlib.pyplot: Creates a figure, creates a plotting area in a figure, plots some lines in a plotting area, decorates the plot with labels.

4. seaborn: Python data visualization library based on matplotlib. It provides a high-level interface for drawing attractive and informative statistical graphics.
Ex: heatmaps, pie charts, scatterplot, pairplot, countplot, violinplot and Distort

5. sklearn: Provides supervised algorithms and pre-processing.

a.sklearn.preprocessing import LabelEncoder:
Label encoder is used to encode categorical values into numerical values.

b. sklearn.preprocessing import StandardScaler:

Standard scaler is used to scale all values in the same range so that the the graph becomes normalized, mean somewhere lies nearly 0.

c. from sklearn.decomposition import PCA :

Principal Component Analysis (PCA) is an unsupervised, non-parametric statistical technique primarily used for dimensionality reduction in machine learning.

Model/s Development and Evaluation

- Testing of Identified Approaches (Algorithms)

The list of algorithms used are follows

1. LinearRegression
2. BayesianRidge
3. Lasso
4. Ridge
5. RandomForestRegressor
6. ExtraTreesRegressor
7. DecisionTreeRegressor

Code snippet:

```
1 from sklearn.model_selection import train_test_split
2 from sklearn.linear_model import LinearRegression,BayesianRidge
3 from sklearn.linear_model import Lasso,Ridge
4 from sklearn.preprocessing import PolynomialFeatures
5
6
7 from sklearn.metrics import mean_squared_error,mean_absolute_error
8 from sklearn.metrics import r2_score
9 from sklearn.model_selection import cross_val_score
10
11 regressors_list=[LinearRegression(),BayesianRidge(),Lasso(),Ridge()]
12
13 for i in regressors_list:
14     x_train,x_test,y_train,y_test=train_test_split(x,y,random_state=50,test_size=0.3)
15     print("Model: ",i)
16     regressor=i.fit(x_train,y_train)
17     pred=regressor.predict(x_test)
18     print(r2_score(y_test,pred))
19     print("Mean absolute error :",mean_absolute_error(y_test,pred))
20     print("Mean squared absolute error :",mean_squared_error(y_test,pred))
21     print("Root mean squared error: ",np.sqrt(mean_squared_error(y_test,pred)))
22     print("*****")
```

1.Linear Regression:

Linear regression is a linear model, e.g. a model that assumes a linear relationship between the input variables (x) and the single output

variable (y). More specifically, that y can be calculated from a linear combination of the input variables (x).

2. Bayesian Ridge:

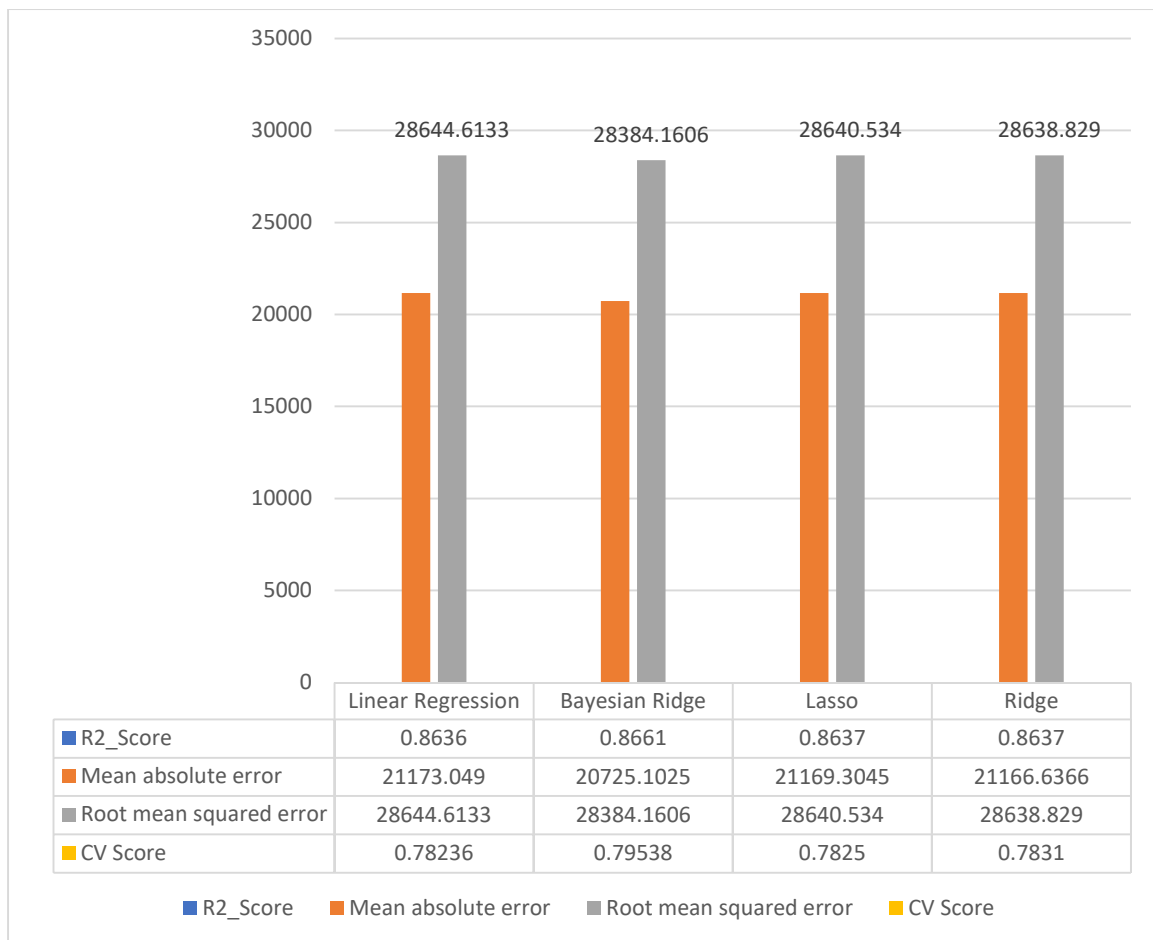
Bayesian linear regression is an approach to linear regression in which the statistical analysis is undertaken within the context of Bayesian inference. When the regression model has errors that have a normal distribution, and if a particular form of prior distribution is assumed, explicit results are available for the posterior probability distributions of the model's parameters.

3. Lasso:

Lasso regression is a type of linear regression that uses shrinkage. Shrinkage is where data values are shrunk towards a central point, like the mean.

4. Ridge:

Ridge Regression is a technique for analyzing multiple regression data that suffer from multicollinearity. When multicollinearity occurs, least squares estimates are unbiased, but their variances are large so they may be far from the true value.



Ensemble Techniques

Code Snippet:

```
1 from sklearn.ensemble import RandomForestRegressor
2 from sklearn.ensemble import ExtraTreesRegressor
3 from sklearn.tree import DecisionTreeRegressor
```

```
1 ens=[RandomForestRegressor(),ExtraTreesRegressor(),DecisionTreeRegressor()]
```

```
1 for i in ens:
2     x_train,x_test,y_train,y_test=train_test_split(x,y,random_state=50,test_size=0.3)
3     print("Model: ",i)
4     regressor=i.fit(x_train,y_train)
5     pred=regressor.predict(x_test)
6     print("r2 score: ",r2_score(y_test,pred))
7     print("Mean absolute error :",mean_absolute_error(y_test,pred))
8     print("Root mean squared error: ",np.sqrt(mean_squared_error(y_test,pred)))
9     print("*****")
```

1.RandomForest Regressor:

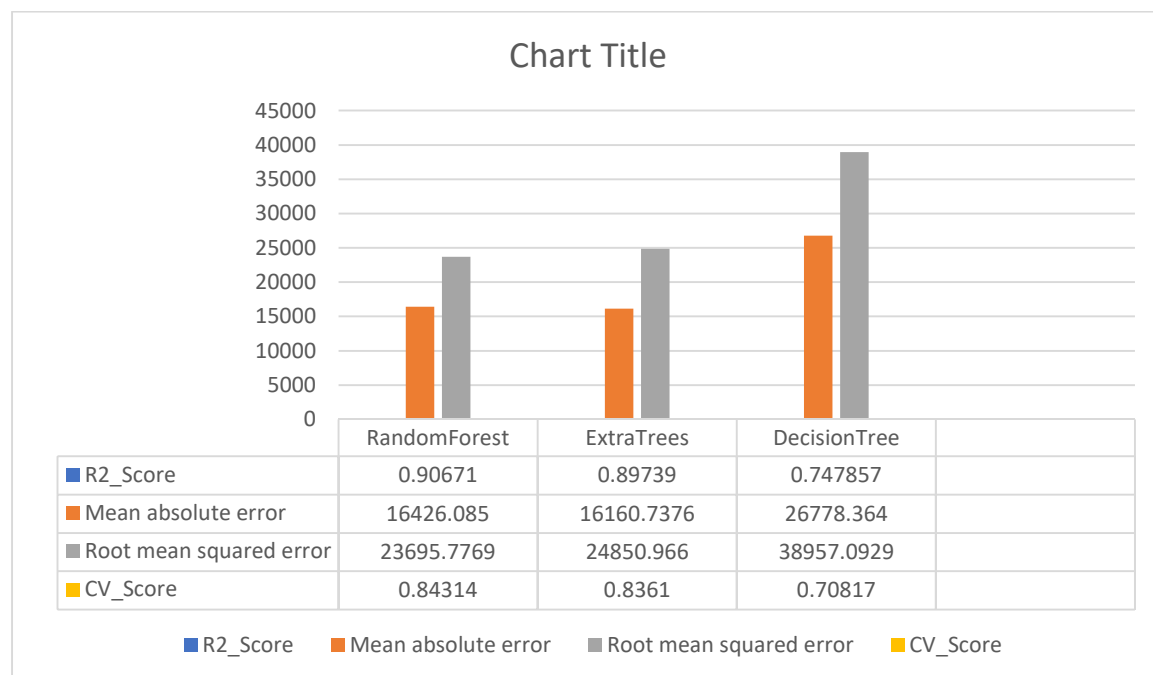
Random Forest Regression is a supervised learning algorithm that uses ensemble learning method for regression. ... A Random Forest operates by constructing several decision trees during training time and outputting the mean of the classes as the prediction of all the trees.

2.ExtraTreesRegressor:

An extra-trees regressor. This class implements a meta estimator that fits a number of randomized decision trees (a.k.a. extra-trees) on various sub-samples of the dataset and uses averaging to improve the predictive accuracy and control over-fitting. ... The maximum depth of the tree.

3.DecisionTreeRegressor:

Decision tree builds regression or classification models in the form of a tree structure. It breaks down a dataset into smaller and smaller subsets while at the same time an associated decision tree is incrementally developed. The final result is a tree with decision nodes and leaf nodes.



Key Metrics for success in solving problem under consideration

```
1 from sklearn.pipeline import make_pipeline
2 from sklearn.model_selection import GridSearchCV
3 from sklearn import preprocessing

1 #Declare data preprocessing steps
2 pipelinef = make_pipeline(preprocessing.StandardScaler(),
3                           RandomForestRegressor(n_estimators=100))

1 #Declare hyperparameters to tune
2 hyperparameters = { 'randomforestregressor__max_features' : ['auto', 'sqrt', 'log2'],
3                     'randomforestregressor__max_depth': [None, 5, 3, 1]}

1 #Tune model using cross-validation pipeline
2 clf = GridSearchCV(pipelinef, hyperparameters, cv=10)
3 hy=clf.fit(x_train, y_train)

1 pred=hy.predict(x_test)
2 print("r2 score: ",r2_score(y_test,pred))
3 print("Mean absolute error :",mean_absolute_error(y_test,pred))
4 print("Mean squared absolute error :",mean_squared_error(y_test,pred))
5 print("Root mean squared error: ",np.sqrt(mean_squared_error(y_test,pred)))
6 print("*****")
```

1.R2_Score:

R-squared is a goodness-of-fit measure for linear regression models. This statistic indicates the percentage of the variance in the dependent variable that the independent variables explain collectively. R-squared measures the strength of the relationship between your model and the dependent variable on a convenient 0 – 100% scale.

2. Mean absolute error:

Mean Absolute Error, also known as MAE, is one of the many metrics for summarizing and assessing the quality of a machine learning model. ... Given any test data-set, Mean Absolute Error of your model refers to the mean of the absolute values of each prediction error on all instances of the test data-set.

3. Root mean squared error:

RMSE is calculated as the square root of the mean of the squared differences between actual outcomes and predictions. Squaring each

error forces the values to be positive, and the square root of the mean squared error returns the error metric back to the original units for comparison.

R2 score is the desirable metric to be considered because rmse can be opted when we are comparing 2 models. R2 score tells us the dependency between dependent and independent variables.

CONCLUSION

Preference for choosing properties

Residential low density zone, Paved alley access, Regular lot size, near flat or level land contour, all public utilities, inside lot, gentle slope property, single family detached lots, 1 story houses, gable roofstyles, roofs built from Standard Composite shingle, Exterior covering on the house built using vinyl siding, cinder block foundation, gas forced warmair furnace for heating, central air conditioning, standard circuits breakers and romex, attached garages, paved driveway and minimum privacy fence.