

# **News Release**

# ST Engineering Reports Comparable Year-on-Year PBT For 3Q2015

FINANCIAL HIGHLIGHTS For the quarter ended 30 September 2015						
	2015 3Q	2014 3Q	Growth %	2015 9M	2014 9M	Growth %
Revenue (\$m)	1,500	1,553	(3)	4,556	4,691	(3)
Earnings before interest and tax (EBIT) (\$m)	120.5	142.9	(16)	381.0	424.6	(10)
Other income, net (\$m)	6.8	4.7	45	32.9	27.7	19
Finance income/ (costs), net (\$m)	12.0	(7.6)	259	9.1	(10.8)	184
Profit before tax (PBT) (\$m)	154.7	151.7	2	463.7	483.3	(4)
Profit attributable to shareholders (\$m)	133.3	121.3	10	388.2	391.7	(1)
Earnings per share (cents)	4.29	3.89	10	12.48	12.57	(1)

- Commercial sales constituted 66% or \$1.0 billion of 3Q2015 revenue
- Order book of \$12.2 billion at end September 2015, of which about \$1.4 billion is expected to be delivered in the remaining months of 2015
- Cash and cash equivalents including funds under management totalled \$1.4 billion
- Advance payments from customers totalled \$1.6 billion

N.B.: All currencies are in Singapore dollars

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Singapore, 6 November 2015 - Singapore Technologies Engineering Ltd (ST Engineering) today announced financial results for its third quarter ended 30 September 2015 (3Q2015). The Group posted quarterly revenue of \$1.50b and profit before tax (PBT) of \$154.7m. These results are comparable to revenue of \$1.55b and PBT of \$151.7m in the same quarter last year. Quarterly net profit after tax (Net Profit) was \$133.3m, up 10% from \$121.3m for the same quarter last year.

#### 3Q2015 versus 3Q2014

The Aerospace sector posted revenue of \$506m, up 8% from \$470m a year ago due to higher engines output in the Component/Engine Repair & Overhaul business group that was partially offset by lower revenue from the Aircraft Maintenance & Modification business group. Year-on-year PBT was flat at \$63.3m due to lower gross profit as a result of fewer airframe maintenance work partially offset by lower finance cost as well as the absence of impairment of an associate.

Revenue for the Electronics sector grew 21% year-on-year to \$429m from \$354m as all three business groups recorded higher sales mainly due to higher value project milestone completions and increased satellite communication product sales. However, PBT was comparable at \$49.3m against the same period last year as a result of less favourable sales mix and higher operating expenses.

The Land Systems sector posted revenue of \$319m, down 11% year-on-year from \$357m mainly from lower revenue from Munitions & Weapons business group. Against the same quarter last year, PBT of \$19.8m was up 9% from \$18.1m due to lower allowance for inventory obsolescence, and the absence of goodwill impairment.

Revenue for the Marine sector in 3Q2015 was \$205m, dropped 39% year-on-year from \$336m, and its PBT was down 51% to \$15.9m from \$32.7m in the same period last year due to weaker operating performance.

For 3Q2015, commercial sales contributed 66% or \$1b of 3Q2015 revenue. Cash and cash equivalents including funds under management was \$1.4b after the payment of an interim dividend of \$156m in September 2015.



#### 9M2015 versus 9M2014

Group revenue for 9M2015 was \$4.56b compared to \$4.69b for the same nine-month period last year. Group PBT and Net Profit were comparable at \$463.7m and \$388.2m respectively against the same nine-month period last year.

For the nine-month period, Aerospace and Land Systems sectors posted comparable year-on-year revenue of \$1.51b and \$982.5m respectively, and comparable year-on-year PBT of \$205.3m and \$52.3m respectively. The Electronics sector's revenue of \$1.20b was 9% higher compared to \$1.10b in the same nine-month period a year ago, and its PBT was comparable at \$130.8m over the same period last year. Year-on-year Revenue and PBT for the Marine sector dropped 27% and 22% respectively to \$738.1m and \$68.9m respectively for the nine-month period.

"For the third quarter as well as the first nine months of 2015, the Group reported yearon-year comparable Revenue and PBT.

The Group continues to face challenges with our Aerospace sector's Maintenance, Repair and Overhaul business experiencing prolonged softness in activities. Shipbuilding performance remains weak both locally and in the US, but the diversity of our businesses and appreciation of the USD helped to cushion impact on the Group's performance.

Barring unforeseen circumstances, the Group expects FY2015 Revenue to be comparable, while PBT is expected to be lower than that of FY2014."

~Tan Pheng Hock President & CEO, ST Engineering



#### Order Book and New contracts Announced in 3Q2015

The Group maintained a healthy order book of \$12.2b at the end of 3Q2015. It expects to deliver about \$1.4b of the order book in the remaining months of 2015.

For 3Q2015, the Group announced about \$780m worth of contracts. Of these, \$410m was from the Aerospace sector and \$370m from the Electronics sector.

New wins for the Aerospace sector included heavy airframe maintenance agreements for a US airline, cabin interior modification for another US carrier, an engine component repair contract from a major East Asian airline, landing gear overhaul and exchange contracts, Super Puma transmission components repair contracts from helicopter operators in the region, an aircraft part-out contract, as well as a two-year pilot training agreement with an Asian airline. New wins for the Electronics sector included Rail Electronics & Intelligent Transportation contracts from local and overseas customers, Satellite & Broadband Communications contracts from government, telecom and enterprise users worldwide, contracts for Intelligent Security Management System, and automated metering solutions for government agencies and commercial businesses.

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**ST Engineering** (Singapore Technologies Engineering Ltd) is an integrated engineering group providing solutions and services in the aerospace, electronics, land systems and marine sectors. Headquartered in Singapore, the Group reported revenue of \$6.54b in FY2014 and ranks among the largest companies listed on the Singapore Exchange. It is a component stock of the FTSE Straits Times Index and MSCI Singapore. ST Engineering has about 23,000 employees worldwide, and over 100 subsidiaries and associated companies in 46 cities across 24 countries. Please visit www.stengg.com for more information.

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# SINGAPORE TECHNOLOGIES ENGINEERING LTD UNAUDITED RESULTS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

# 1 CONSOLIDATED INCOME STATEMENT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

	GROUP					
	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+/(-) %	<b>9M2015</b> \$'000	<b>9M2014</b> \$'000	+/(-) %
Revenue	1,499,977	1,552,926	(3.4)	4,556,439	4,691,107	(2.9)
Cost of sales	(1,181,084)	(1,219,685)	(3.2)	(3,612,155)	(3,691,096)	(2.1)
Gross profit	318,893	333,241	(4.3)	944,284	1,000,011	(5.6)
Distribution and selling expenses	(48,144)	(42,139)	14.3	(127,912)	(136,506)	(6.3)
Administrative expenses (refer to para 1.6)	(120,106)	(112,733)	6.5	(341,931)	(346,151)	(1.2)
Other operating expenses (refer to para 1.7)	(30,116)	(35,484)	(15.1)	(93,470)	(92,793)	0.7
Profit from operations	120,527	142,885	(15.6)	380,971	424,561	(10.3)
Other income (refer to para 1.8) Other expenses (refer to para 1.9)	6,793	9,701 (5,000)	(30.0) (100.0)	32,947	32,720 (5,000)	0.7 (100.0)
Other income, net	6,793	4,701	44.5	32,947	27,720	18.9
Finance income	26,860	38,985	(31.1)	49,576	50,176	(1.2)
Finance costs Finance income/(costs), net	(14,834) 12,026	(46,541) (7,556)	(68.1) (259.2)	(40,510) 9,066	(60,927) (10,751)	(33.5) (184.3)
i mande modine/(dodie), net	12,020	(1,000)	(200.2)	3,000	(10,701)	(104.0)
Share of results of associates and joint ventures, net of tax	15,361	11,649	31.9	40,746	41,777	(2.5)
Profit before taxation	154,707	151,679	2.0	463,730	483,307	(4.1)
Taxation	(22,257)	(31,564)	(29.5)	(75,252)	(91,792)	(18.0)
Profit for the period	132,450	120,115	10.3	388,478	391,515	(8.0)
Attributable to:						
Shareholders of the Company	133,260	121,299	9.9	388,216	391,680	(0.9)
Non-controlling interests	(810)	(1,184)	(31.6)	262	(165)	(258.8)
	132,450	120,115	10.3	388,478	391,515	(8.0)



# 1(a) BREAKDOWN AND EXPLANATORY NOTES TO CONSOLIDATED INCOME STATEMENT

		GROUP					
	_	3Q2015	3Q2014	+/(-)	9M2015	9M2014	+/(-)
		\$'000	\$'000	%	\$'000	\$'000	%
1.1	Profit from operations is arrived at after charging / (crediting) the following:						
	Depreciation and amortisation	47,354	41,022	15.4	137,205	122,321	12.2
	The higher depreciation and amortisation in 3Q2015	came mainly	from Aerospac	ce, Electronic	cs and Marine s	ectors.	
	Allowance for doubtful debts & bad debts written off, net	6,715	5,328	26.0	6,075	10,617	(42.8)
	The higher allowance for doubtful debts, net in 3Q2 allowance of doubtful debt from Land Systems secto		•	space secto	r of \$2.5 million	ı, partially offs	et by lower
	Allowance for inventory obsolescence, net	7,184	17,164	(58.1)	29,951	31,665	(5.4)
	The lower allowance for inventory obsolescence, net	in 3Q2015 ca	ame mainly fro	m Aerospace	e and Land Sys	tems sectors.	
1.2	Finance income/(costs), net comprises:						
	Interest income	5,568	5,669	(1.8)	16,869	18,618	(9.4)
	Foreign exchange gain/(loss), net	7,329	(4,340)	(268.9)	10,419	(2,879)	461.9
	Fair value changes of financial instruments / hedged items	8,820	852	>500	10,488	451	>500
	Gain on disposal of investments, net	416	157	165.0	588	2,640	(77.7)
	Impairment losses on investments	-	(632)	(100.0)	-	(632)	(100.0)
	Interest expenses	(10,137)	(9,245)	9.6	(29,269)	(29,011)	0.9
	Others	30	(17)	(276.5)	(29)	62	(146.8)
		12,026	(7,556)	(259.2)	9,066	(10,751)	(184.3)
1.3	Profit for the period as a percentage of revenue	8.8%	7.7%		8.5%	8.3%	
1.4	Profit attributable to shareholders as a percentage of share capital and reserves at end of the period	6.6%	6.2%		19.2%	20.0%	

<sup>1.5</sup> The Group's tax charge in 3Q2015 included adjustments for overprovision of current tax and deferred tax of \$2.3 million and \$0.2 million respectively in respect of prior years (3Q2014: Adjustments for underprovision of deferred tax of \$1.7 million).

- 1.8 The lower 3Q2015 other income (by \$2.9 million) arose mainly from the absence of gain on disposal of a joint venture.
- 1.9 The lower 3Q2015 other expenses (by \$5.0 million) arose mainly from the absence of impairment of an associate in Aerospace sector.

<sup>1.6</sup> Administrative expenses was higher by \$7.4 million due mainly to higher staff related costs and depreciation.

<sup>1.7</sup> The lower other operating expenses in 3Q2015 (by \$5.4 million) arose mainly from the absence of goodwill impairment of \$6.3 million in Land Systems sector.



# 1(b) BREAKDOWN OF REVENUE AND PROFIT FOR THE PERIOD

	GROUP		
	<b>2015</b> \$'000	<b>2014</b> \$'000	+/(-) %
Revenue reported for first half year	3,056,462	3,138,181	(2.6)
Profit for the period reported for first half year	256,028	271,400	(5.7)
Revenue reported for third quarter	1,499,977	1,552,926	(3.4)
Profit for the period reported for third quarter	132,450	120,115	10.3
Revenue reported for first nine months	4,556,439	4,691,107	(2.9)
Profit for the period reported for first nine months	388,478	391,515	(0.8)

# 1(c) **EARNINGS PER ORDINARY SHARE (EPS)**

			GROUP		
	3Q2015	3Q2014	9M2015	9M2014	FY2014
EPS based on profit attributable to shareholders:	Cents	Cents	Cents	Cents	Cents
(i) Based on weighted average number of ordinary shares or issue		3.89	12.48	12.57	17.06
(ii) On a fully diluted basis	4.28	3.89	12.48	12.55	17.04



# **BALANCE SHEETS**

	GRO	OUP	СОМІ	PANY
	30-Sep-15	31-Dec-14	30-Sep-15	31-Dec-14
	\$'000	\$'000	\$'000	\$'000
ASSETS				
Non-current assets				
Property, plant and equipment	1,613,677	1,577,523	3,852	4,568
Subsidiaries	-	-	1,190,417	1,197,716
Associates and joint ventures	466,322	478,352	17,657	17,657
Investments	492,779	127,211	-	-
Intangible assets	726,118	671,022	-	-
Long-term receivables, non-current	5,076	2,735	-	-
Finance lease receivables, non-current	811	973	-	-
Deferred tax assets	107,348	106,318	7,000	7,000
Amounts due from related parties, non-current	4,806	4,806	514,487	50,000
Derivative financial instruments, non-current	25,942	24,263	-	81
	3,442,879	2,993,203	1,733,413	1,277,022
Current assets				
Inventories and work-in-progress	2,025,488	1,802,073	-	-
Trade receivables	1,231,168	1,319,101	-	-
Amounts due from related parties, current	60,032	66,382	77,755	497,070
Advances and other receivables	429,726	530,298	5,239	3,597
Long-term receivables, current	6,944	11,375	-	-
Finance lease receivables, current	3,165	6,872	-	-
Short-term investments	326	119,279	-	-
Bank balances and other liquid funds	931,087	1,470,723	49,867	404,876
	4,687,936	5,326,103	132,861	905,543
TOTAL ASSETS	8,130,815	8,319,306	1,866,274	2,182,565
EQUITY AND LIABILITIES				
Current liabilities				
Advance payments from customers, current	781,252	809,637	-	-
Trade payables and accruals, current	1,677,265	1,667,180	19,842	26,961
Amounts due to related parties, current	18,306	29,364	7,734	196,988
Provisions	248,635	245,072	-	-
Progress billings in excess of work-in-progress	638,626	725,347	-	-
Provision for taxation	120,347	164,660	8,112	8,112
Short-term bank loans	77,394	29,820	-	-
Long-term bank loans, current	249,515	43,590	-	-
Lease obligations, current	618	1,126	-	-
Other loans, current	163	148	-	-
•	3,812,121	3,715,944	35,688	232,061
NET CURRENT ASSETS	875,815	1,610,159	97,173	673,482



# 2 BALANCE SHEETS (cont'd)

	GRO	OUP	COMF	PANY
	30-Sep-15	31-Dec-14	30-Sep-15	31-Dec-14
	\$'000	\$'000	\$'000	\$'000
Non-current liabilities				
Advance payments from customers, non-current	865,159	899,279	-	-
Trade payables and accruals, non-current	241,969	274,155	11,538	17,006
Deferred tax liabilities	119,898	108,484	-	-
Bonds	711,041	658,424	-	-
Long-term bank loans, non-current	80,203	267,532	-	-
Lease obligations, non-current	18,593	17,547	-	-
Other loans, non-current	354	441	-	-
Deferred income	98,707	98,759	-	-
Other long-term payables, non-current	1,000	1,000	-	-
Derivative financial instruments, non-current	16,323	11,260	-	-
Amounts due to related parties, non-current	6,564	1,871	661,512	407,413
	2,159,811	2,338,752	673,050	424,419
TOTAL LIABILITIES	5,971,932	6,054,696	708,738	656,480
NET ASSETS	2,158,883	2,264,610	1,157,536	1,526,085
Share capital and reserves				
Share capital	895,926	889,426	895,926	889,426
Treasury shares	(61,270)	(6,529)	(61,270)	(6,529)
Capital reserves	113,256	116,323	(3,094)	-
Other reserves	(39,306)	(92,057)	66,901	74,865
Retained earnings	1,115,652	1,225,040	259,073	568,323
•	2,024,258	2,132,203	1,157,536	1,526,085
Non-controlling interests	134,625	132,407	-	, , ,
,	2,158,883	2,264,610	1,157,536	1,526,085
TOTAL EQUITY AND LIABILITIES	8,130,815	8,319,306	1,866,274	2,182,565

### 2(a) **ANALYSIS OF BALANCE SHEETS**

Compared to 31 December 2014, the decrease in net current assets was mainly attributable to decrease in bank balances and other liquid funds, decrease in advances and other receivables and reclassification of long term bank loans to current. The decreases were partially offset by an increase in inventories and work-in-progress.

Excess cash was placed out to Fund Manager, resulting in an increase in non-current assets.



# 2(b) **GROUP BORROWINGS**

	As at 30-Sep-15 \$'000	As at 31-Dec-14 \$'000
Amount repayable within one year		
Secured	27,497	18,161
Unsecured	300,193	56,523
	327,690	74,684
Amount repayable after one year Secured	43,460	47,650
Unsecured	766,731	896,294
	810,191	943,944
Total	1,137,881	1,018,628

The increase in borrowings is largely due to the revaluation of non-SGD denominated loans and bonds (\$86 million).

# 2(c) **NET ASSET VALUE**

		GROUP	
	3Q2015	3Q2014	FY2014
	Cents	Cents	Cents
Net asset value per ordinary share at end of the financial period/year	65.23	62.86	68.38

	COMPANY			
	3Q2015	3Q2014	FY2014	
	Cents	Cents	Cents	
Net asset value per ordinary share at end of the financial period/year	37.30	38.33	48.94	



# 3 CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

	GROUP			
_	3Q2015	3Q2014	9M2015	9M2014
	\$'000	\$'000	\$'000	\$'000
Cash flows from operating activities				
Profit before taxation	154,707	151,679	463,730	483,307
Adjustments:	101,707	101,010	100,700	100,007
Share of results of associates and joint ventures, net of tax	(15,361)	(11,649)	(40,746)	(41,777)
Depreciation charge	43,591	37,720	126,217	112,140
Property, plant and equipment written off	275	51	4,870	136
Gain on disposal of property, plant and equipment	(777)	(779)	(1,025)	(1,276)
Gain on disposal of investments	(416)	(157)	(588)	(2,640)
Gain on disposal of investments  Gain on disposal of a joint venture	(410)	(2,731)	(300)	(2,731)
(Write-back)/impairment losses on goodwill	(144)	6,292	3,856	6,292
Goodwill written off	(144)	1,186	5,050	1,186
Impairment losses on an associate	_	5,000	_	5,000
Impairment losses of investments	-	632	-	632
Write-back of impairment losses of property, plant and	-	032	-	032
equipment	(205)	(152)	(230)	(152)
	(203)	(132)	(230)	(152)
Write-back of impairment losses on progressive			(202)	
payments to contractor	4.000	- - 020	(283)	12.404
Share-based payment expense	4,998	5,020	10,794	13,484
Changes in fair value of financial instruments and	(0.000)	(0.5.0)	(40,400)	(454)
hedged items	(8,820)	(852)	(10,488)	(451)
Changes in fair value of financial instruments held for	(00)	47	0.4	(04)
trading	(29)	17	31	(61)
Interest expenses	10,137	9,245	29,269	29,011
Interest income	(5,568)	(5,669)	(16,869)	(18,618)
Dividends from investments	(1)	-	(2)	(1)
Amortisation of other intangible assets	3,763	3,302	10,988	10,181
Operating profit before working capital changes	186,150	198,155	579,524	593,662
Changes in:	(00.040)	(0.07)	(470.050)	(400.054)
Inventories and work-in-progress	(30,643)	(367)	(170,956)	(139,251)
Progress billings in excess of work-in-progress	16,980	9,635	(86,721)	143,269
Trade receivables	(87,775)	(89,879)	84,086	124,167
Advance payments to suppliers	50,529	(25,337)	102,434	(78,130)
Other receivables, deposits and prepayments	(17,438)	4,536	9,009	(255)
Amount due from holding company and related				
corporations balances	(7,717)	4,658	17,975	(4,832)
Amount due to holding company and related				
corporations balances	(2,009)	(1,823)	(3,878)	11,429
Amount due from associates	(6,764)	(1,776)	(8,558)	(2,219)
Amount due from joint ventures	27	(5,917)	(5,826)	(14,008)
Trade payables	(4,849)	8,466	30,751	33,687
Advance payments from customers	(5,567)	(34,731)	(62,505)	(13,343)
Other payables, accruals and provisions	58,249	6,608	(58,052)	(117,091)
Loans to staff and third parties	962	(140)	6,311	6,202
Deferred income	5,398	6,735	8,979	5,351
Foreign currency translation of foreign operations	1,445	(8,339)	4,239	(7,659)
Cash generated from operations	156,978	70,484	446,812	540,979
Interest received	7,617	6,892	22,590	22,884
Income tax paid	(47,183)	(37,661)	(119,231)	(124,953)
Net cash from operating activities	117,412	39,715	350,171	438,910



# 3 <u>CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015</u> (cont'd)

	3Q2015	3Q2014	9M2015	9M2014
	\$'000	\$'000	\$'000	\$'000
Cash flows from investing activities				
Proceeds from sale of property, plant and equipment	878	2,222	2,354	3,359
Proceeds from sale of an investment property	-	-	-	22,000
Proceeds from sale and maturity of investments	14,996	23,597	63,911	140,503
Repayment of loan from a joint venture	-	-	272	3,136
Dividends from associates and joint ventures	14,836	6,764	41,588	30,246
Dividends from investments	1	-	2	1
Purchase of property, plant and equipment	(59,562)	(39,220)	(139,795)	(151,228)
Purchase of investments	(103,848)	(27,478)	(296,653)	(47,897)
Investment in a joint venture	-	(622)	-	(622)
Acquisition of other intangible assets	(5,923)	(8,330)	(20,298)	(24,563)
Acquisition of controlling interests in subsidiaries,				
net of cash acquired	13,441	-	13,441	(1,008)
Net cash used in investing activities	(125,181)	(43,067)	(335,178)	(26,073)
Cash flows from financing activities				
Capital contribution from non-controlling interests of				
subsidiaries	_	84	639	2,561
Repayment of other loans	(45)	(146)	(124)	(218)
Repayment of bank loans	(20,217)	(17,376)	(232,758)	(406,641)
Repayment of lease obligations	(319)	(375)	(939)	(972)
Repayment of loan to a joint venture	-	(824)	-	(824)
Proceeds from issue of shares	-	2,844	5.355	16,143
Proceeds from share options exercised with issue		_,•	2,222	
of treasury shares	4,341	_	8,495	_
Purchase of treasury shares	(24,372)	_	(83,943)	_
Proceeds from bank loans	39,466	18,995	272,859	35,334
Proceeds from other loans	-	-	3	-
Acquisition of non-controlling interests in a subsidiary	(4,600)	(194)	(7,600)	(194)
Dividends paid to shareholders of the Company	(155,519)	(124,775)	(497,604)	(498,857)
Dividends paid to non-controlling interests	(642)	(4,032)	(3,173)	(9,380)
Interest paid	(16,968)	(16,372)	(33,617)	(35,533)
Deposit (pledged)/discharged	(3,801)	102	(3,017)	(2,027)
Net cash used in financing activities	(182,676)	(142,069)	(575,424)	(900,608)
Net oush used in initiationing activities	(102,010)	(142,000)	(010,424)	(300,000)
Net decrease in cash and cash equivalents	(190,445)	(145,421)	(560,431)	(487,771)
Cash and cash equivalents at beginning of the period	1,091,951	1,567,379	1,462,612	1,920,924
Exchange difference on cash and cash equivalents				
at beginning of the period	18,453	529	17,778	(10,666)
Cash and cash equivalents at end of the period	919,959	1,422,487	919,959	1,422,487
-				

# 3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS

The Group generated net cash of \$117 million in 3Q2015 from operating activities as compared to \$40 million in 3Q2014. This was due mainly to favourable working capital movements from advances and other receivables, other payables, accruals and provisions, partially offset by higher inventories and work-in-progress.



# 3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd)

The Group's net cash used in investing activities in 3Q2015 was higher than that for 3Q2014 by \$82 million. This was mainly attributed to increase investment in bonds, net (\$104 million) in 3Q2015 vis-à-vis (\$27 million) in 3Q2014, investment in property, plant and equipment (\$60 million) vis-à-vis (\$39 million) in 3Q2014, partially offset by net cash inflow from acquisition of controlling interests in subsidiaries (\$13 million).

The Group's net cash used in financing activities of \$183 million in 3Q2015 was higher than that in 3Q2014 by \$41 million. The higher cash outflow was largely due to higher interim dividend paid to shareholders and purchase of treasury shares, partially offset by more bank loans.

Compared to end 2Q2015, the cash and cash equivalents as at end of 3Q2015 at \$920 million was \$172 million lower, following the payment of the interim dividend of \$156 million in September 2015.

# 4 <u>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015</u>

The Statement of Comprehensive Income included as part of the results announcement is in compliance with the Singapore Financial Reporting Standards (FRS).

	GROUP						
	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+/(-) %	<b>9M2015</b> \$'000	<b>9M2014</b> \$'000	+/(-) %	
Profit for the period	132,450	120,115	10.3	388,478	391,515	(0.8)	
Other comprehensive income							
Items that are or may be reclassified							
subsequently to profit or loss							
Net fair value changes on available-for-sale	(0.440)	(4.00=)		(2.22.1)	(4.444)	400.0	
financial assets	(3,112)	(1,237)	151.6	(2,964)	(1,111)	166.8	
Net fair value changes on cash flow hedges	25,600	(40,386)	(163.4)	11,686	(53,612)	(121.8)	
Share of net fair value changes on cash	4 400	(0.070)	(440.7)	(2, 500)	(7.004)	(04.0)	
flow hedges of an associate  Foreign currency translation differences	1,196 46,145	(6,072) 10,496	(119.7) 339.6	(2,589) 48,766	(7,201) (18,230)	(64.0) (367.5)	
Share of foreign currency translation	40,143	10,430	559.0	40,700	(10,230)	(307.3)	
differences of associates and joint ventures	10,846	3,125	247.1	11,488	1,787	>500	
Other comprehensive income for the period,							
net of tax	80,675	(34,074)	(336.8)	66,387	(78,367)	(184.7)	
Total comprehensive income for the period,							
net of tax	213,125	86,041	147.7	454,865	313,148	45.3	
Total comprehensive income attributable to:							
Shareholders of the Company	212,060	86,622	144.8	451,289	314,106	43.7	
Non-controlling interests	1,065	(581)	(283.3)	3,576	(958)	(473.3)	
	213,125	86,041	147.7	454,865	313,148	45.3	



# 5 STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015

National Comprehensive income for the period comprehensive income for the period content perio	Group	Share capital \$'000	Capital reserves \$'000	Other reserves \$'000	Retained earnings	Total \$'000	Non- controlling interests \$'000	Total equity
Total comprehensive income for the period   121,299	At 1.7.2014	884.574	116.323	(97.788)	1.088.257	1.991.366	140.465	2.131.831
Other comprehensive income         Net fair value changes on available for-sale financial assets         .         (1,237)         .         (3,487)         .         (39,407)         .         (40,386)         .         .         (6,072)         .         .         (6,072)         .<	Total comprehensive income for			(61,100)	.,,	.,		_,
Net fair value changes on available- for-sale financial assets  Net fair value changes on	Profit for the period	-	-	-	121,299	121,299	(1,184)	120,115
Net fair value changes on cash flow hedges   -   -   (39,407)   -   (39,407)   (979)   (40,386)	Net fair value changes on available-	_	_	(1,237)		(1,237)		(1,237)
Share of Net fair value changes on cash flow hedges of an associate Foreign currency translation differences  Share of foreign currency translation difference of associates and joint ventures  Other comprehensive income for the period, net of tax  Total comprehensive income for the period, net of tax  Transactions with owners of the Company, recognised directly in equity  Contributions by and distributions to owners of the Company  Issue of shares  Capital contribution by non-controlling interests in subsidiaries no owners of the Company  Changes in ownership interests  In subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)	<u> </u>	_	_		-		(979)	
Foreign currency translation differences	Share of Net fair value changes on	_	_		-		-	
Share of foreign currency translation difference of associates and joint ventures   3,125   - 3,125   - 3,125   - 3,125	•	_	-	8,914	-		1,582	
Contributions by and distributions by and controlling interests in subsidiaries National Company (August 2)	difference of associates and joint							
Total comprehensive income		-	-	3,125	-	3,125	-	3,125
For the period, net of tax  (34,677) 121,299 86,622 (581) 86,041  Transactions with owners of the Company, recognised directly in equity  Contributions by and distributions to owners of the Company  Issue of shares  3,566 - (722) - 2,844 - 2,844  Capital contribution by non-controlling interests 4,993 - 4,993 27 5,020  Dividends paid to non-controlling interests 4,993 - 4,993 27 5,020  Dividends paid to non-controlling interests Total contributions by and distributions to owners of the Company  Changes in ownership interests in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)	for the period, net of tax	-	-	(34,677)	-	(34,677)	603	(34,074)
Company, recognised directly in equity  Contributions by and distributions to owners of the Company  Issue of shares 3,566 - (722) - 2,844 - 2,844  Capital contribution by non-controlling interests - 4,993 - 4,993 27 5,020  Dividends paid 4,993 - 4,993 27 5,020  Dividends paid to non-controlling interests (124,775) (124,775) - (124,775)  Dividends paid to non-controlling interests (4,032) (4,032)  Total contributions by and distributions to owners of the Company 3,566 - 4,271 (124,775) (116,938) (3,921) (120,859)  Changes in ownership interests in subsidiaries representing total changes in ownership interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control (194) (194)  Total transactions with owners of the Company 3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)	<u>-</u>		-	(34,677)	121,299	86,622	(581)	86,041
Sue of shares   3,566   - (722)   - 2,844   - 2,844   Capital contribution by non-controlling interests   -   -   -   -   84   84   84   Cost of share-based payment   -   -   4,993   -   4,993   27   5,020   Dividends paid   -   -   -   (124,775)   (124,775)   -   (124,775)   Dividends paid to non-controlling interests   -   -   -   -   -   -   (4,032)   (4,032)     (4,032)	Company, recognised directly in equity  Contributions by and distributions							
Non-controlling interests	Issue of shares	3,566	-	(722)	-	2,844	-	2,844
Cost of share-based payment  Dividends paid  Cost of share-based payment  Dividends paid  Cost of share-based payment  Cost of share	•	_	_	_	_	_	84	84
Dividends paid to non-controlling interests  (4,032) (4,032)  Total contributions by and distributions to owners of the Company  3,566 - 4,271 (124,775) (116,938) (3,921) (120,859)  Changes in ownership interests in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)		-	-	4,993	-	4,993	_	
Total contributions by and distributions to owners of the Company  3,566 - 4,271 (124,775) (116,938) (3,921) (120,859)  Changes in ownership interests in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)	•	-	-	-	(124,775)	(124,775)	-	(124,775)
distributions to owners of the Company  3,566 - 4,271 (124,775) (116,938) (3,921) (120,859)  Changes in ownership interests in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)		-	-	-	-	-	(4,032)	(4,032)
Changes in ownership interests in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)	distributions to owners of the	3 566	_	4 271	(124 775)	(116 938)	(3 921)	(120 859)
in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in subsidiaries that do not result in a loss of control  Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)		0,000		1,271	(121,770)	(110,000)	(0,021)	(120,000)
1940   1941   1941   1942   1943   1944   1945	in subsidiaries  Acquisition of non-controlling interests in subsidiaries representing total changes in ownership interests in							
Total transactions with owners of the Company  3,566 - 4,271 (124,775) (116,938) (4,115) (121,053)		_	-	-	-	-	(194)	(194)
At 30.9.2014 888,140 116,323 (128,194) 1,084,781 1,961,050 135,769 2,096,819		3,566	-	4,271	(124,775)	(116,938)	` ` `	
	At 30.9.2014	888,140	116,323	(128,194)	1,084,781	1,961,050	135,769	2,096,819



# 5 STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (cont'd)

Group -	Share capital	Treasury Shares \$'000	Capital reserves	Other reserves	Retained earnings	Total \$'000	Non- controlling interests \$'000	Total equity \$'000
At 1.7.2015	895,926	(42,532)	114,007	(120,368)	1,137,911	1,984,944	130,163	2,115,107
Total comprehensive income for the period								
Profit for the period	-	-	-	-	133,260	133,260	(810)	132,450
Other comprehensive income								
Net fair value changes on available- for-sale financial assets	-	-	-	(3,112)	-	(3,112)	-	(3,112)
Net fair value changes on cash flow hedges	-	-	-	26,499	-	26,499	(899)	25,600
Share of net fair value changes on cash flow hedges of an associate	-	-	-	1,196	-	1,196	-	1,196
Foreign currency translation differences	-	-	-	43,371	-	43,371	2,774	46,145
Share of foreign currency translation differences of associates and joint ventures	<u>-</u>	<del>-</del>	<u>-</u>	10,846	-	10,846	<u>-</u>	10,846
Other comprehensive income for the period, net of tax	-	-	-	78,800	_	78,800	1,875	80,675
Total comprehensive income for the period, net of tax	_	-	_	78,800	133,260	212,060	1,065	213,125
Company, recognised directly in equity  Contributions by and distributions to owners of the Company								
Cost of share-based payment Purchase of treasury shares Treasury shares reissued pursuant	-	- (24,372)	-	4,974 -	-	4,974 (24,372)	24 -	4,998 (24,372)
to share plans Dividends paid	-	5,634 -	(751) -	(531) -	- (155,519)	4,352 (155,519)	(11) -	4,341 (155,519)
Dividends paid to non-controlling interests	-	-	-	-	-	-	(642)	(642)
Total contributions by and distributions to owners of the Company	-	(18,738)	(751)	4,443	(155,519)	(170,565)	(629)	(171,194)
Changes in ownership interests in subsidiaries								
Acquisition of non-controlling interests in a subsidiary representing total change in ownership interests in a subsidiary that does result in a loss of								
control Acquisition of a subsidiary	-	-	-	(2,181)	-	(2,181)	(2,419)	(4,600)
with non-controlling interest	-	-	-	-	-	-	6,445	6,445
Total transactions with owners of the Company	-	(18,738)	(751)	2,262	(155,519)	(172,746)	3,397	(169,349)
At 30.9.2015	895,926	(61,270)	113,256	(39,306)	1,115,652	2,024,258	134,625	2,158,883



# 5 STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2015 (cont'd)

Company	Share capital \$'000	Treasury Shares \$'000	Share-based payment reserve \$'000	Capital reserve	Retained earnings	Total equity \$'000
At 1.7.2014	884,574	-	62,554	-	370,427	1,317,555
Total comprehensive income for the period  Profit for the period		<u>-</u>			(4,804)	(4,804)
Total comprehensive income for the period	-	-	-	-	(4,804)	(4,804)
Transactions with owners of the Company, recognised directly in equity						
Contributions by and distributions to owners of the Company						
Issue of shares	3,566	-	(722)	-	-	2,844
Cost of share-based payment	-	-	5,020	-	-	5,020
Dividends paid	-	-	-	-	(124,775)	(124,775)
Total contributions by and distributions to owners of the Company	3,566	-	4,298	-	(124,775)	(116,911)
At 30.9.2014	888,140	•	66,852	-	240,848	1,195,840
At 1.7.2015  Total comprehensive income for the period	895,926	(42,532)	62,438	(2,336)	405,912	1,319,408
Profit for the period	_		-		8,680	8,680
Total comprehensive income for the period	-	-	-	-	8,680	8,680
Transactions with owners of the Company, recognised directly in equity						
Contributions by and distributions to owners of the Company						
Cost of share-based payment	-	-	4,998	-	-	4,998
Dividends paid	-	-	-	-	(155,519)	(155,519)
Purchase of treasury shares	-	(24,372)	-	-	-	(24,372)
Treasury shares reissued pursuant						-
to share plans		5,634	(535)	(758)	-	4,341
Total contributions by and distributions to owners of the Company	-	(18,738)	4,463	(758)	(155,519)	(170,552)
At 30.9.2015	895,926	(61,270)	66,901	(3,094)	259,073	1,157,536



### 5(a) **CHANGES IN COMPANY'S SHARE CAPITAL**

#### Issued and paid up capital

As at 30 September 2015, the Company has an issued share capital of 3,122,495,197 ordinary shares (31 December 2014: 3,120,004,716 ordinary shares) of which 19,042,526 were held by the Company as treasury shares (31 December 2014: 2,034,000).

	Number of shares for the quarter ended 30.9.2015
As at beginning and end of the quarter (including treasury shares)	3,122,495,197
As at end of the quarter (including treasury shares)	3,122,495,197
As at end of the quarter (excluding treasury shares)	3,103,452,671
As at 31 December 2014 (excluding treasury shares)	3,117,970,716

#### Share Option Plan

As at 30 September 2015, there were 17,726,515 (30 September 2014: 24,013,923) unexercised options of unissued ordinary shares under the terminated Singapore Technologies Engineering Share Option Plan (ESOP).

### Performance Share Plan

Singapore Technologies Engineering Performance Share Plan 2010 (PSP 2010)

As at 30 September 2015, the total number of contingent shares granted conditionally but not released was 3,955,515 (30 September 2014: 3,447,252). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 6,724,375 (30 September 2014: 5,860,328) ordinary shares of the Company.

# Restricted Stock Plan

Singapore Technologies Engineering Restricted Share Plan 2010 (RSP 2010)

As at 30 September 2015, the total number of contingent shares granted conditionally but not released was 9,577,671 (30 September 2014: 10,057,872). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 14,316,006 (30 September 2014: 14,351,197) ordinary shares.

As at 30 September 2015, the total number of awards released but not vested was 2,996,608 (30 September 2014: 3,207,271) ordinary shares of the Company.



### 5(a) CHANGES IN COMPANY'S SHARE CAPITAL (cont'd)

#### **Treasury Shares**

During the quarter, the Company purchased 8,165,700 ordinary shares by way of open market acquisitions, all of which were held by the Company as treasury shares (30 September 2014: Nil).

During the quarter, 1,669,999 treasury shares were utilised pursuant to the ESOP and RSP 2010.

Group and Company	Number of treasury shares for the quarter ended 30.9.2015
As at beginning of the quarter	12,546,825
Purchase of treasury shares	8,165,700
Treasury shares transferred on exercise of share options	(1,660,495)
Treasury shares transferred on vesting of RSP 2010	(9,504)
As at end of the quarter	19,042,526

#### 6 **AUDIT**

The figures have not been audited or reviewed by the Company's auditors.

# 7 **AUDITORS' REPORT**

Not applicable.

#### 8 **ACCOUNTING POLICIES**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2014 except for the adoption of FRS and INT FRS that are mandatory for financial year beginning on or after 1 January 2015. The adoption of these FRS and INT FRS has no significant impact on the financial statements.

# 9 CHANGES IN ACCOUNTING POLICIES

There are no changes to the accounting policies.



### 10 REVIEW OF GROUP PERFORMANCE

#### 10(a) Revenue

3Q2015 vs 3Q2014

\$m	3Q2015	3Q2014	Growth	
Aerospace	506	470	36	8%
Electronics	429	354	75	21%
Land Systems	319	357	(38)	(11%)
Marine	205	336	(131)	(39%)
Others	41	36	5	13%
Total	1,500	1,553	(53)	(3%)

Group's revenue of \$1,500 million for 3Q2015 was comparable to that of 3Q2014. Lower revenue posted by Land Systems and Marine sectors was partially offset by higher revenue from Aerospace and Electronics sectors.

Aerospace sector's 3Q2015 revenue of \$506 million was 8% or \$36 million higher than that of 3Q2014. Higher engines output in the **Component/Engine Repair & Overhaul** business group was partially offset by lower revenue from the **Aircraft Maintenance & Modification** business group.

3Q2015 revenue of \$429 million for the Electronics sector was 21% or \$75 million higher than that of 3Q2014. All three business groups recorded higher sales mainly due to higher value project milestone completions and increased satellite communication products sales.

Land Systems sector's 3Q2015 revenue of \$319 million was lower as compared to 3Q2014 by 11% or \$38 million, coming mainly from **Munitions & Weapons** business group.

Revenue of Marine sector in 3Q2015 of \$205 million was lower than that of 3Q2014 by 39% or \$131 million, due mainly to lower **Shipbuilding** revenue and lesser **Shiprepair** activities from both local and US operations.

The higher revenue under "Others" was due mainly to revenue from Innosparks (commenced business in 4Q2014) and higher revenue from ST Dynamics.



# 10 **REVIEW OF GROUP PERFORMANCE** (cont'd)

#### 10(b) Profitability

#### 3Q2015 vs 3Q2014

\$m	3Q2015	3Q2014	Gro	wth
Aerospace	63.3	63.5	(0.2)	-
Electronics	49.3	47.0	2.3	5%
Land Systems	19.8	18.1	1.7	9%
Marine	15.9	32.7	(16.8)	(51%)
Others	6.4	(9.6)	16.0	166%
Total	154.7	151.7	3.0	2%

Group's profit before tax (PBT) for 3Q2015 of \$154.7 million was comparable to that of 3Q2014.

Aerospace sector's PBT of \$63.3 million in 3Q2015 was comparable to that achieved in 3Q2014. Lower gross profit which arose from fewer airframe maintenance work and provision of liquidated damages for B757 15-Pallet programme was partially offset by lower finance costs, net, as well as the absence of impairment for an associate.

PBT for Electronics sector in 3Q2015 of \$49.3 million was comparable to that posted in 3Q2014. In spite of the higher revenue, the Sector reported comparable PBT mainly due to less favourable sales mix and higher operating expenses.

Land Systems sector's 3Q2015 PBT of \$19.8 million was higher than that of 3Q2014 by 9% or \$1.7 million. Lower allowance for inventory obsolescence and the absence of goodwill impairment was partially offset by higher operating expenses and the gain on disposal of a joint venture in 3Q2014.

PBT of Marine sector in 3Q2015 of \$15.9 million was lower than that of 3Q2014 by 51% or \$16.8 million, due to weaker Shipbuilding and Shiprepair operating performance from both operations.

PBT under "Others" for 3Q2015 was higher than that for 3Q2014 mainly due to favourable fair value change in respect of the cross currency interest rate swaps, favourable exchange rate impact and better performance of ST Synthesis.



### 11 CONFIRMATION PURSUANT TO RULE 705(5) OF THE LISTING MANUAL

The Board has confirmed that to the best of its knowledge, nothing has come to its attention which may render the unaudited interim financial results of the Group comprising the balance sheets (Group and Company), consolidated income statement, consolidated statement of comprehensive income, statement of changes in equity (Group and Company) and consolidated statement of cash flows and the accompanying notes for the third quarter ended 30 September 2015 to be false or misleading in any material respect.

### 12 VARIANCE FROM PROSPECTS STATEMENT

In the 2Q2015 Prospects Statement announced in August 2015, there was no third quarter forecast, but the Group forecasted 2H2015 PBT to be higher than that of 1H2015, with FY2015 PBT to be comparable to FY2014. As a result of 3Q2015 performance and weak market outlook impacting aerospace maintenance, repair and overhaul as well as shipbuilding businesses, the Group projects 2H2015 PBT to be comparable to 1H2015.

### 13 **PROSPECTS**

#### Group

Barring unforeseen circumstances, the Group expects FY2015 Revenue to be comparable, while PBT is expected to be lower than that of FY2014.

#### **Sectors**

For Aerospace and Land Systems sectors, both Revenue and PBT for FY2015 are expected to be comparable to that of FY2014.

For Electronics sector, Revenue is expected to be higher, while PBT for FY2015 is expected to be comparable to FY2014.

For Marine sector, both Revenue and PBT for FY2015 are expected to be lower than that of FY2014.

This release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements reflect the Company's current intentions, plans, expectations, assumptions and beliefs about future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes, as well as natural disasters which may negatively impact business activities of the ST Engineering group. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

### 14 **DIVIDENDS**

No interim dividend for the guarter ended 30 September 2015 is recommended.



### 15 **BUSINESS SEGMENTAL INFORMATION**

#### By Business Activity

3Q2015 Land **Aerospace Electronics Systems** Marine Others Elimination Group \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Revenue External sales 506,219 428.894 319.044 204,753 41,067 1,499,977 Inter-segment sales 1,223 9,749 1,816 145 7,757 (20,690)507.442 48,824 438,643 320,860 204,898 (20,690)1,499,977 Reportable segment profit from operations 50,436 47,302 15,045 10,674 (17,350)14,420 120,527 Other income 1,391 2,307 2,274 1,863 29,406 (30,448)6,793 Other expenses (444)(39)484 (1) Finance income 8,643 1,010 1,911 971 18,498 (4,173)26,860 Finance costs (5,964)(1,545)(3,505)(19)(40,158)36,357 (14,834)Share of results of associates and joint ventures, net of tax 8,747 259 4,478 2,493 (616)15,361 Profit before taxation 63,253 49,333 19,759 15,943 (9,605)16,024 154,707 **Taxation** (11,587)(9,785)(4,625)(862)4,602 (22,257)Non-controlling interests 1,086 (288)12 810 Profit attributable to shareholders 51,378 39,560 16,220 15,081 (5,003)16,024 133,260 4,291,299 Other assets 2,316,779 1,858,140 1,934,692 1,065,969 7,664,493 (3,802,386)Associates and joint ventures 319,842 1,315 117,082 8,431 17,657 1,995 466,322 Segment assets 2,636,621 1,859,455 2,051,774 1,074,400 4,308,956 (3,800,391)8,130,815 Segment liabilities 1,749,936 1,600,648 1,747,847 887,302 2,520,684 (2,534,485)5,971,932 Capital expenditure + 50,882 13,242 4,482 4,179 477 73,262 Depreciation and amortisation 19,142 10,336 8,642 7,451 1,794 47,354 (11)Write back of impairment losses (349)(349)Other non-cash expenses 256 19 275

<sup>&</sup>lt;sup>+</sup> Capital expenditure consists of additions of property, plant and equipment and intangible assets.



# 15 **BUSINESS SEGMENTAL INFORMATION** (cont'd)

By Business Activity

				3Q2014			
			Land				
	Aerospace	<b>Electronics</b>	Systems	Marine	Others	Elimination	Group
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue							
External sales	470,068	353,967	356,453	336,129	36,309	-	1,552,926
Inter-segment sales	3,131	6,631	1,902	208	6,485	(18,357)	
	473,199	360,598	358,355	336,337	42,794	(18,357)	1,552,926
Reportable segment profit							
from operations	64,310	45,511	10,478	28,630	(20,052)	14,008	142,885
Other income	1,110	1,772	5,631	2,179	18,881	(19,872)	9,701
Other expenses	(4,997)	(1)	(390)	(10)	-	398	(5,000)
Finance income	1,339	1,518	1,620	18,601	12,100	3,807	38,985
Finance costs	(4,352)	(1,875)	(3,166)	(18,461)	(16,924)	(1,763)	(46,541)
Share of results of	( , ,	( , ,	( , ,	, ,	, , ,	, ,	( , ,
associates and joint							
ventures, net of tax	6,144	87	3,924	1,747	-	(253)	11,649
Profit before taxation	63,554	47,012	18,097	32,686	(5,995)	(3,675)	151,679
Taxation	(16,270)	(10,234)	(4,153)	(2,906)	1,999	-	(31,564)
Non-controlling interests	(882)	138	1,929	(1)	-		1,184
Profit attributable to							
shareholders	46,402	36,916	15,873	29,779	(3,996)	(3,675)	121,299
Other assets	2,276,203	1,785,182	1,994,737	1,210,640	3,866,924	(3,424,554)	7,709,132
Associates and joint	, -,	,, -	,, -	, -,	-,,-	(-, ,,	,, -
ventures	314,212	871	108,876	5,996	17,681	8,078	455,714
Segment assets	2,590,415	1,786,053	2,103,613	1,216,636	3,884,605	(3,416,476)	8,164,846
Segment liabilities	1,775,430	1,546,787	1,808,266	1,020,961	2,063,160	(2,146,577)	6,068,027
Capital avacaditure +	40.260	44.000	04.745	0.464	057		CE 225
Capital expenditure <sup>†</sup>	19,369	14,820	21,715	8,464	857	-	65,225
Depreciation and amortisation	14 502	0.020	0 024	7,152	1 222	(10)	41 000
	14,593	9,020	8,934	7,152	1,333	(10)	41,022
Impairment losses	5,000	632	6,140	-	-	-	11,772
Other non-cash expenses	1,231	1	2	-	3	-	1,237

<sup>&</sup>lt;sup>+</sup> Capital expenditure consists of additions of property, plant and equipment and intangible assets.



# 15 **BUSINESS SEGMENTAL INFORMATION** (cont'd)

# By Business Activity

For Revenue and Profit Before Tax of 3Q2015 vis-à-vis 3Q2014, please refer to paragraph 10.

	Profit Attributable to Shareholders					
	3Q2015	3Q2014	+/(-)			
	\$'000	\$'000	%			
Aerospace	51,378	46,402	10.7			
Electronics	39,560	36,916	7.2			
Land Systems	16,220	15,873	2.2			
Marine	15,081	29,779	(49.4)			
Others	11,021	(7,671)	(243.7)			
Group	133,260	121,299	9.9			

Revenue			Profit Before Tax			
	9M2015	9M2014	+/(-)	9M2015	9M2014	+/(-)
	\$'000	\$'000	%	\$'000	\$'000	%
Aerospace	1,510,098	1,507,645	0.2	205,327	211,126	(2.7)
Electronics	1,197,987	1,103,098	8.6	130,798	127,530	2.6
Land Systems	982,493	974,793	8.0	52,265	55,154	(5.2)
Marine	738,132	1,006,861	(26.7)	68,931	88,865	(22.4)
Others	127,729	98,710	29.4	6,409	632	>500
Group	4,556,439	4,691,107	(2.9)	463,730	483,307	(4.1)

	Profit Attrib	Profit Attributable to Shareholders				
	9M2015	9M2014	+/(-)			
	\$'000	\$'000	%			
Aerospace	165,363	162,266	1.9			
Electronics	108,325	104,766	3.4			
Land Systems	43,049	51,546	(16.5)			
Marine	59,790	75,654	(21.0)			
Others	11,689	(2,552)	<-500			
Group	388,216	391,680	(0.9)			



# 15 **BUSINESS SEGMENTAL INFORMATION** (cont'd)

### By Geographical Areas

		Rev	venue				Reve	nue	
	3Q201	5	3Q201	3Q2014		9M2015		9M201	4
	\$'000	%	\$'000	%		\$'000	%	\$'000	%
Asia	970,352	64.7	914,039	58.9		2,796,926	61.4	2,646,448	56.4
USA	351,616	23.4	337,842	21.8		1,091,676	24.0	1,143,295	24.4
Europe	70,722	4.7	70,997	4.5		231,133	5.0	211,650	4.5
Others	107,287	7.2	230,048	14.8	_	436,704	9.6	689,714	14.7
Total	1,499,977	100	1,552,926	100	-	4,556,439	100	4,691,107	100

# By Country of Incorporation

		Rev	enue				Rev	enue	
	3Q201	5	3Q2014			9M2015		9M201	4
	\$'000	%	\$'000	%		\$'000	%	\$'000	%
Asia	1,104,699	73.6	1,184,963	76.3		3,362,240	73.8	3,549,612	75.7
USA	356,632	23.8	334,702	21.6		1,086,098	23.8	1,046,312	22.3
Europe	22,488	1.5	17,269	1.1		58,602	1.3	53,328	1.1
Others	16,158	1.1	15,992	1.0	_	49,499	1.1	41,855	0.9
Total	1,499,977	100	1,552,926	100	_	4,556,439	100	4,691,107	100

Non-Current	Assets *

	9M201	5		9M201	4
	\$'000	%		\$'000	%
Asia	2,299,579	69.5		1,937,782	68.2
USA	855,574	25.8		750,494	26.4
Europe	56,023	1.7		52,220	1.9
Others	98,413	3.0	_	99,127	3.5
Total	3,309,589	100		2,839,623	100

<sup>\*</sup> Non-current assets for the purpose of FRS 108 *Operating Segments* excludes derivative financial instruments and deferred tax assets.



# 16 INTERESTED PERSON TRANSACTIONS

Aggregate value of all transactions conducted under a shareholders mandate pursuant to Rule 920 of the SGX Listing Manual

	3Q2015	3Q2014
	\$'000	\$'000
Transactions for the Sale of Goods and Services		
Singapore Telecommunications Limited and its Associates	2,768	130
Singapore Airlines Limited and its Associates	559	-
SMRT Corporation Ltd and its Associates	200	-
Temasek Holdings (Private) Limited and its Associates (non-listed)	835	1,670
	4,362	1,800
Transactions for the Purchase of Goods and Services		
SATS Ltd. and its Associates	350	384
SembCorp Industries Ltd and its Associates	2,092	-
Singapore Airlines Limited and its Associates	-	6,138
Singapore Telecommunications Limited and its Associates	213	800
Temasek Holdings (Private) Limited and its Associates (non-listed)	819	807
	3,474	8,129
Total Interested Person Transactions	7,836	9,929

### BY ORDER OF THE BOARD

CHUA SU LI / NG KWEE LIAN Company Secretaries 6 November 2015

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For more details on how the business of each Sector is managed and its related performance, please see the attached sections. The information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not made pursuant to any law or regulation.



# **News Release**

Details on how the business of the Sector is managed and its related performance are set out below. This information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not required by law or regulation.

# **Aerospace**

"Comparable Profits"

FINANCIAL HIGHLIGHTS For the third quarter ended 30 September 2015						
	2015 3Q	2014 3Q	Growth %			
Revenue (\$m)	507	473	7			
Earnings before interest and tax (EBIT) (\$m)	50.4	64.3	(22)			
Other income/(costs), net (\$m)	1.4	(3.9)	136			
Finance income/(costs), net (\$m)	2.7	(3.0)	189			
Profit before tax (PBT) (\$m)	63.3	63.5	(1)			
Profit attributable to shareholders (\$m)	51.4	46.4	11			

N.B.: All currencies are in Singapore dollars.

http://www.stengg.com (Regn. No.: 199706274H)



# **Aerospace**

# Aerospace sector unaudited results for the third quarter ended 30 September 2015

1.				<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
Column   C	1.	(a)	Revenue	507,442	473,199	7.2
(d) Distribution and selling expenses		(b)	Cost of sales	(421,299)	(375,267)	12.3
(e)   Administrative expenses   (27,573   (25,997   6.1     (f)   Other operating expenses   (4,507   (6,068   (25,71     (g)   Profit from operations   50,436   64,310   (21,8)     (h) Other income   1,391   1,110   25,3     (h) Other expenses   1,391   (4,997   (100.0)     (i) Other income   1,391   (3,887   (158,8   (158		(c)	Gross Profit	86,143	97,932	(12.0)
		(d)	Distribution and selling expenses	(3,627)	(1,557)	132.9
Company   Comp		(e)	Administrative expenses	(27,573)	(25,997)	6.1
(h) Other income (1,391		(f)	Other operating expenses	(4,507)	(6,068)	(25.7)
Other expenses		(g)	Profit from operations	50,436	64,310	(21.6)
		(i)	Other expenses	-	(4,997)	(100.0)
					, , ,	
(n)         Share of results of associates and joint ventures, net of tax         8,747         6,144         42.4           (o)         Profit before taxation         63,253         63,554         (0.5)           (p)         Taxation         (11,587)         (16,270)         (28.8)           (q)         Profit for the period         51,666         47,284         9.3           Attributable to:         Shareholders of the Company         51,378         46,402         10.7           (s)         Non-controlling interests         288         852         (67.3)           Positif from operations is arrived at after charging/(crediting) the following:         2.1,4593         31.2           Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net         2,093         (372)         <500           Allowance/(write-back of allowance) for stock obsolescence, net         4,210         7,783         (45.9)           Impairment losses on intangible assets         1,186         (100.0)           (b)         Finance income/(costs), net comprises:           Interest income         671         1,286         (47.8)           Foreign exchange gain/(loss), net         4,064         683         495.0           Interest expenses         (1,971)         (3,835)			Finance costs	(5,964)	(4,352)	37.0
		(m)	Finance income/(costs), net	2,679	(3,013)	(188.9)
(p) Taxation (11,587) (16,270) (28.8) (29.8) (20.1) Profit for the period 51,666 47,284 9.3 Attributable to: (r) Shareholders of the Company 51,378 46,402 10.7 (20.1) Non-controlling interests 288 882 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 47,284 9.3 (67.3) 51,666 (67.3)		(n)	Share of results of associates and joint ventures, net of tax	8,747	6,144	42.4
(q)         Profit for the period         51,666         47,284         9.3           Attributable to: Shareholders of the Company Non-controlling interests         51,378         46,402         10.7           (s)         51,666         47,284         9.3           2. (a)         Profit from operations is arrived at after charging/(crediting) the following: Depreciation and amortisation         19,142         14,593         31.2           Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net Allowance/(write-back of allowance) for stock obsolescence, net         4,210         7,783         (45.9)           Impairment losses on intangible assets         -         1,186         (100.0)           (b)         Finance income/(costs), net comprises: Interest income         671         1,286         (47.8)           Foir gin exchange gain/(loss), net         4,064         683         495.0           Fair value changes of financial instruments / hedged items         (86)         (1,147)         (92.5)           Interest expenses         (1,971)         (3,835)         (48.6)           Others         1         -         NM		(o)	Profit before taxation	63,253	63,554	(0.5)
Attributable to: Shareholders of the Company Non-controlling interests  288 882 (67.3)  51,666 47,284 9.3  2. (a) Profit from operations is arrived at after charging/(crediting) the following: Depreciation and amortisation 19,142 14,593 31.2  Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net 2,093 (372) <-500  Allowance/(write-back of allowance) for stock obsolescence, net 4,210 7,783 (45.9)  Impairment losses on intangible assets  (b) Finance income/(costs), net comprises: Interest income Foreign exchange gain/(loss), net Fair value changes of financial instruments / hedged items (86) (1,147) (92.5) Interest expenses (1,971) (3,835) (48.6)  Others		(p)	Taxation	(11,587)	(16,270)	(28.8)
(r) (s) Nareholders of the Company Non-controlling interests         51,378 288         46,402 40.7 (67.3)         10.7 (67.3)           2. (a) Profit from operations is arrived at after charging/(crediting) the following:         Depreciation and amortisation         19,142 14,593 31.2           Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net Allowance/(write-back of allowance) for stock obsolescence, net Allowance/(write-back of allowance) for stock ob		(q)	Profit for the period	51,666	47,284	9.3
Depreciation and amortisation       19,142       14,593       31.2         Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net       2,093       (372)       <-500         Allowance/(write-back of allowance) for stock obsolescence, net       4,210       7,783       (45.9)         Impairment losses on intangible assets       -       1,186       (100.0)         (b) Finance income/(costs), net comprises:         Interest income       671       1,286       (47.8)         Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Shareholders of the Company	288	882	(67.3)
Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net       2,093       (372)       <-500	2.	(a)	Profit from operations is arrived at after charging/(crediting) the following:			
Allowance/(write-back of allowance) for stock obsolescence, net       4,210       7,783       (45.9)         Impairment losses on intangible assets       -       1,186       (100.0)         (b) Finance income/(costs), net comprises:       -       1,186       (47.8)         Interest income       671       1,286       (47.8)         Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Depreciation and amortisation	19,142	14,593	31.2
Impairment losses on intangible assets       -       1,186       (100.0)         (b) Finance income/(costs), net comprises:         Interest income       671       1,286       (47.8)         Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net	2,093	(372)	<-500
(b) Finance income/(costs), net comprises:         Interest income       671       1,286       (47.8)         Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Allowance/(write-back of allowance) for stock obsolescence, net	4,210	7,783	(45.9)
Interest income       671       1,286       (47.8)         Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Impairment losses on intangible assets	-	1,186	(100.0)
Foreign exchange gain/(loss), net       4,064       683       495.0         Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM		(b)	Finance income/(costs), net comprises:			
Fair value changes of financial instruments / hedged items       (86)       (1,147)       (92.5)         Interest expenses       (1,971)       (3,835)       (48.6)         Others       1       -       NM			Interest income	671	1,286	(47.8)
Interest expenses         (1,971)         (3,835)         (48.6)           Others         1         -         NM			Foreign exchange gain/(loss), net	4,064	683	495.0
Others 1 - NM			Fair value changes of financial instruments / hedged items	(86)	(1,147)	(92.5)
			Interest expenses	(1,971)	(3,835)	(48.6)
2,679 (3,013) (188.9)			Others	1	-	NM
				2,679	(3,013)	(188.9)



# **Aerospace**

			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
3.	(a)	Profit for the period [1(q) above] as a percentage of revenue	10.2%	10.0%	
	(b)	Profit attributable to shareholders [1(r) above] as a percentage of share capital and reserves at end of period	5.7%	5.6%	
4.	(a)	Revenue reported for first half year	1,007,557	1,042,104	(3.3)
	(b)	Profit for the period reported for first half year	117,095	120,391	(2.7)
	(c)	Revenue reported for third quarter	507,442	473,199	7.2
	(d)	Profit for the period reported for third quarter	51,666	47,284	9.3
	(e)	Revenue reported for first nine months	1,514,999	1,515,303	(0.0)
	(f)	Profit for the period reported for first nine months	168,761	167,675	0.6

- 5. (a) There was an adjustment of \$696,000 for overprovision of current tax and \$28,000 of deferred tax in respect of prior years.(3Q2014:There was an adjustment of \$1,110,000 for overprovision of current tax and underprovision of \$2,545,000 for deferred tax in respect of prior years.)
  - (b) There was no disposal of property during the third quarter.

### 6. Business Group Information

#### By Business Group

	Revei	nue		Profit before	Taxation	
	2015	2014	+ / (-)	2015	2014	+ / (-)
	\$'000	\$'000	%	\$'000	\$'000	%
Third Quarter						
Aircraft Maintenance & Modification	227,916	243,881	(6.5)	33,615	41,374	(18.8)
Component/Engine Repair & Overhaul	191,614	143,622	33.4	16,640	2,403	>500
Engineering & Material Services	87,912	85,696	2.6	12,998	19,777	(34.3)
Total	507,442	473,199	7.2	63,253	63,554	(0.5)
Nine Months Ended 30 September						
Aircraft Maintenance & Modification	762,893	820,487	(7.0)	116,705	144,358	(19.2)
Component/Engine Repair & Overhaul	478,252	443,778	7.8	45,803	22,912	99.9
Engineering & Material Services	273,854	251,038	9.1	42,819	43,856	(2.4)
Total	1,514,999	1,515,303	(0.0)	205,327	211,126	(2.7)
	Revei	nue				
	3Q2015	3Q2014				
	\$'000	\$'000				
By Geographical Areas						
Asia	314,011	277,523	13.1			
USA	116,503	139,027	(16.2)			
Europe	36,158	33,211	8.9			
Others	40,770	23,438	73.9			
Total	507,442	473,199	7.2			
By Country of Incorporation						
Asia	396,002	349,981	13.1			
USA	94,539	109,110	(13.4)			
Europe	16,582	13,641	21.6			
Others Total	319	467	(31.7)			
	507,442	473,199	7.2			



## <u>Aerospace</u>

#### 7. Review of Performance

#### (a) Revenue

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grow	th
	\$507m	\$473m	\$34m	7%

Revenue for 3Q2015 was \$34 million or 7% higher compared to that of 3Q2014 due mainly to higher engines output in the **Component/Engine Repair & Overhaul (CERO)** business group, reduced partially by lower revenue in the **Aircraft Maintenance & Modification (AMM)** business group.

### (b) Profitability

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grow	rth
	\$63.3m	\$63.5m	(\$0.2m)	(0%)

The current quarter's PBT of \$63.3 million was comparable to 3Q2014 PBT despite lower gross profit which was offset by the absence of impairment for an associate, favourable foreign exchange impact and lower interest expense. The lower gross profit was because of lower airframe maintenance work during the summer months and provision for liquidated damages for 757 15-Pallet programme.

#### 8. Prospects

#### FY2015

Barring unforeseen circumstances, revenue and profit before tax for FY2015 are expected to be comparable to FY2014.

#### 9. Balance Sheet

	<b>30-Sep-15</b> \$'000	<b>31-Dec-14</b> \$'000
Property, plant and equipment	721,208	671,068
Associates and joint ventures	319,842	322,508
Investments	12	12
Intangible assets	130,778	126,958
Long-term receivables, non-current	71	1,534
Deferred tax assets	19,012	19,941
Non-current assets	1,190,923	1,142,021
Current assets	1,445,698	1,383,006
Total assets	2,636,621	2,525,027
Current liabilities	1,170,494	1,139,953
Non-current liabilities	579,442	639,407
Total liabilities	1,749,936	1,779,360
Share capital and reserves	805,726	668,421
Non-controlling interests	80,959	77,246
Total equity and liabilities	2,636,621	2,525,027
Net current assets	275,204	243,053



# **Aerospace**

#### 10. Statement of Cash Flows for the third quarter ended 30 September 2015

	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000
Net cash from operating activities	110,036	65,675
Net cash used in investing activities	(29,305)	(1,999)
Proceeds from sale of property, plant and equipment	26	1,096
Dividends from an associate	10,156	6,100
Dividends from investments	1	-
Purchase of property, plant and equipment	(35,253)	(8,573)
Additional investment of associated companies and joint ventures	-	(622)
Acquisition of a subsidiary, net of cash acquired	(4,235)	-
Net cash used in financing activities	(46,369)	(97,166)
Repayment of short-term loans to related corporations, net	(45,052)	(84,955)
Repayment of lease obligations	(88)	(88)
Dividend paid to shareholder of the company	- 1	(4,514)
Dividend paid to non-controlling interests	-	(3,926)
Interest paid	(1,229)	(3,683)
Net increase/(decrease) in cash and cash equivalents	34,362	(33,490)
Cash and cash equivalents at beginning of period	194,739	361,004
Exchange difference on cash and cash equivalents	8,676	(1,551)
Cash and cash equivalents at end of period	237,777	325,963

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# **News Release**

Details on how the business of the Sector is managed and its related performance are set out below. This information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not required by law or regulation.

# **Electronics**

"Comparable PBT in 3Q2015"

FINANCIAL HIGHLIGHTS For the third quarter ended 30 September 2015				
	2015 3Q	2014 3Q	Growth %	
Revenue (\$m)	439	360	22	
Earnings before interest and tax (EBIT) (\$m)	47.3	45.5	4	
Other income, net (\$m)	2.3	1.8	30	
Finance costs, net (\$m)	(0.5)	(0.4)	(50)	
Profit before tax (PBT) (\$m)	49.3	47.0	5	
Profit attributable to shareholders (\$m)	39.6	36.9	7	

N.B.: All currencies are in Singapore dollars.



### Electronics sector unaudited results for the third quarter ended 30 September 2015

			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
1.	(a)	Revenue	438,643	360,598	21.6
	(b)	Cost of sales	(302,160)	(237,502)	27.2
	(c)	Gross Profit	136,483	123,096	10.9
	(d)	Distribution and selling expenses	(21,603)	(20,259)	6.6
	(e)	Administrative expenses	(45,098)	(38,101)	18.4
	(f)	Other operating expenses	(22,480)	(19,225)	16.9
	(g)	Profit from operations	47,302	45,511	3.9
	(h) (i) (j)	Other income Other expenses Other income, net	2,307 - 2,307	1,772 (1) 1,771	30.2 (100.0) 30.3
	(k) (l)	Finance income Finance costs	1,010 (1,545) (535)	1,518 (1,875) (357)	(33.5) (17.6) 49.9
	(n)	Share of results of associates and joint ventures, net of tax	259	87	197.7
	(o)	Profit before taxation	49,333	47,012	4.9
	(p)	Taxation	(9,785)	(10,234)	(4.4)
	(q)	Profit for the period	39,548	36,778	7.5
	(r) (s)	Attributable to: Shareholders of the Company Non-controlling interests	39,560 (12) 39,548	<b>36,916</b> (138) <b>36,778</b>	7.2 (91.3) 7.5
2.	(a)	Profit from operations is arrived at after charging/(crediting) the following:			
		Depreciation and amortisation	10,336	9,020	14.6
		Allowance for doubtful debts & bad debts written off, net	517	44	>500
		Allowance for stock obsolescence, net	381	499	(23.6)
	(b)	Finance costs, net comprises:			
		Interest income	677	1,459	(53.6)
		Foreign exchange gain, net	333	59	464.4
		Impairment loss on an investment	-	(632)	(100.0)
		Interest expenses	(1,545)	(1,243)	24.3
			(535)	(357)	49.9



			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
3.	(a)	Profit for the period [1(q) above] as a percentage of revenue	9.0%	10.2%	
	(b)	Profit attributable to shareholders [1(r) above] as a percentage of share capital and reserves at end of period	10.3%	10.3%	
4.	(a)	Revenue reported for first half year	784,530	763,414	2.8
	(b)	Profit for the period reported for first half year	69,544	68,616	1.4
	(c)	Revenue reported for third quarter	438,643	360,598	21.6
	(d)	Profit for the period reported for third quarter	39,548	36,778	7.5
	(e)	Revenue reported for first nine months	1,223,173	1,124,012	8.8
	(f)	Profit for the period reported for first nine months	109,092	105,394	3.5

- 5. (a) There was an overprovision of current tax of \$963,000 and an underprovision of deferred tax of \$37,000 in respect of prior years (3Q2014: There was an underprovision of current tax of \$1,065,000 and an overprovision of deferred tax of \$849,000 in respect of prior years).
  - (b) There was no disposal of property during the third quarter.

#### 6. Business Group Information

#### By Business Group

	Reve	nue		Profit before	Taxation	
	<b>2015</b> \$'000	<b>2014</b> \$'000	+ / <b>(-)</b> %	<b>2015</b> \$'000	<b>2014</b> \$'000	+ / <b>(-)</b> %
Third Quarter	·	·		·	·	
Large-Scale Systems Group	102,454	83,927	22.1	9,071	9,335	(2.8)
Communication & Sensor Systems Group	191,865	164,971	16.3	18,962	18,851	0.6
Software Systems Group	144,324	111,700	29.2	21,300	18,826	13.1
Total	438,643	360,598	21.6	49,333	47,012	4.9
Nine Months Ended 30 September						
Large-Scale Systems Group	303,507	283,199	7.2	35,133	33,266	5.6
Communication & Sensor Systems Group	543,974	522,434	4.1	42,825	44,488	(3.7)
Software Systems Group	375,692	318,379	18.0	52,840	49,776	6.2
Total	1,223,173	1,124,012	8.8	130,798	127,530	2.6

	Revenue		
	3Q2015	3Q2014	
	\$'000	\$'000	
By Geographical Areas			
Asia	336,576	282,516	19.1
USA	40,306	27,926	44.3
Europe	23,682	17,214	37.6
Others	38,079	32,942	15.6
Total	438,643	360,598	21.6
By Country of Incorporation			
Asia	354,322	295,728	19.8
USA	67,921	52,675	28.9
Europe	5,906	4,016	47.1
Others	10,494	8,179	28.3
Total	438,643	360,598	21.6



#### 7. Review of Performance

#### (a) Revenue

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grow	vth
	\$439m	\$360m	\$79m	22%

Revenue of \$439 million recorded in 3Q2015 was higher than that of 3Q2014 by 22% or \$79 million. All three business groups recorded higher sales. Large-Scale Systems Group (LSG) and Software Systems Group (SSG) recorded higher sales mainly due to higher value project milestone completions. Communication & Sensor Systems Group's (CSG) sales were higher mainly due to higher value project milestone completions and increased sales of satellite communication products.

#### (b) Profitability

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grow	<i>r</i> th
	\$49.3m	\$47.0m	\$2.3m	5%

The profit before tax of \$49.3 million for 3Q2015 was comparable to that of 3Q2014. Notwithstanding higher sales and better contribution from satellite communication product sales, the Sector recorded comparable profit as a result of less favourable sales mix and higher operating expenses.

#### 8. Prospects

#### FY2015

Barring unforeseen circumstances, FY2015 revenue is expected to be higher while profit before tax is expected to be comparable to FY2014.

### 9. Balance Sheet

	30-Sep-15	31-Dec-14
	\$'000	\$'000
Property, plant and equipment	173,904	179,704
Associates and joint ventures	1,315	10,297
Investments	9,981	3,963
Intangible assets	345,953	304,545
Long-term receivables, non-current	588	187
Deferred tax assets	27,642	30,023
Derivative financial instruments, non-current	103	-
Non-current assets	559,486	528,719
Current assets	1,299,969	1,265,351
Total assets	1,859,455	1,794,070
0 15 1799		1 000 100
Current liabilities	1,080,861	1,086,428
Non-current liabilities	519,787	510,536
Total liabilities	1,600,648	1,596,964
Share capital and reserves	251,560	191,847
Non-controlling interests	7,247	5,259
Total equity and liabilities	1,859,455	1,794,070
	·	
Net current assets	219,108	178,923



#### 10. Statement of Cash Flows for the third quarter ended 30 September 2015

	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000
Net cash from/(used in) operating activities	6,811	(1,303)
Net cash from/(used in) investing activities	7,369	(16,078)
Proceed from sale of property, plant and equipment	23	1
Dividend from an associate	-	46
Purchase of property, plant and equipment	(4,407)	(7,795)
Acquisition of other intangible assets	(5,923)	(8,330)
Acquisition of controlling interests in a subsidiary, net of cash acquired	17,676	-
Net cash used in financing activities	(14,889)	(1,399)
Repayment of related parties loans	-	(10,129)
Proceeds from a related party loans	6,839	11,702
Loans to related parties	(33,000)	(15,000)
Repayment of loans by related parties	34,000	15,000
Repayment of a joint venture loan	-	(824)
Acquisition of non-controlling interests in subsidiaries	(4,600)	- 1
Dividend paid to shareholder	(16,600)	(1,249)
Interest paid	(445)	(1,238)
Deposits (pledged)/discharged	(1,083)	339
Net decrease in cash and cash equivalents	(709)	(18,780)
Cash and cash equivalents at beginning of period	242,911	324,227
Exchange difference on cash and cash equivalents	4,034	(314)
Cash and cash equivalents at end of period	246,236	<b>305,133</b> <sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Cash and cash equivalents at the end of 3Q2015 was after deducting \$69.0 million of short term net lending to a related party.

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<sup>&</sup>lt;sup>2</sup> Cash and cash equivalents at the end of 3Q2014 was after deducting \$140.0 million of short term net lending to a related party.



# **News Release**

Details on how the business of the Sector is managed and its related performance are set out below. This information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not required by law or regulation.

# **Land Systems**

"Comparable net profit"

FINANCIAL HIGHLIGHTS For the third quarter ended 30 September 2015				
	2015 3Q	2014 3Q	Growth %	
Revenue (\$m)	321	358	(10)	
Earnings before interest and tax (EBIT) (\$m)	15.0	10.5	44	
Other income, net (\$m)	1.9	5.2	(65)	
Finance costs, net (\$m)	(1.6)	(1.5)	(3)	
Profit before tax (PBT) (\$m)	19.8	18.1	9	
Profit attributable to shareholders (\$m)	16.2	15.9	2	

N.B.: All currencies are in Singapore dollars.



# **Land Systems**

### Land Systems sector unaudited results for the third quarter ended 30 September 2015

			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
1.	(a)	Revenue	320,860	358,355	(10.5)
	(b)	Cost of sales	(249,282)	(291,522)	(14.5)
	(c)	Gross Profit	71,578	66,833	7.1
	(d)	Distribution and selling expenses	(19,148)	(16,957)	12.9
	(e)	Administrative expenses	(27,104)	(23,304)	16.3
	(f)	Other operating expenses	(10,281)	(16,094)	(36.1)
	(g)	Profit from operations	15,045	10,478	43.6
	(h) (i) (j)	Other income Other expenses Other income, net	2,274 (444) 1,830	5,631 (390) 5,241	(59.6) 13.8 (65.1)
	(k) (l) (m)	Finance income Finance costs Finance costs, net	1,895 (3,489) (1,594)	1,620 (3,166) (1,546)	17.0 10.2 3.1
	(n)	Share of results of associates and joint ventures, net of tax	4,478	3,924	14.1
	(o)	Profit before taxation	19,759	18,097	9.2
	(p)	Taxation	(4,625)	(4,153)	11.4
	(q)	Profit for the period	15,134	13,944	8.5
	(r) (s)	Attributable to: Shareholders of the Company Non-controlling interests	16,220 (1,086) 15,134	15,873 (1,929) 13,944	2.2 (43.7) 8.5
2.	(a)	Profit from operations is arrived at after charging/(crediting) the following:			
		Depreciation and amortisation	8,642	8,934	(3.3)
		Allowance for doubtful debts & bad debts written off, net	4,151	5,446	(23.8)
		Allowance for stock obsolescence, net	2,220	8,794	(74.8)
		Impairment losses on intangible assets	-	6,292	(100.0)
	(b)	Finance costs, net comprises:			
		Interest income	466	577	(19.2)
		Foreign exchange gain, net	519	894	(41.9)
		Fair value changes of financial instruments / hedged items	(9)	(329)	(97.3)
		Interest expenses	(2,570)	(2,688)	(4.4)
			(1,594)	(1,546)	3.1



			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
3.	(a)	Profit for the period [1(q) above] as a percentage of revenue	4.7%	3.9%	
	(b)	Profit attributable to shareholders [1(r) above] as a percentage of share capital and reserves at end of period	4.0%	4.0%	
4.	(a)	Revenue reported for first half year	665,709	622,926	6.9
	(b)	Profit for the period reported for first half year	24,019	31,413	(23.5)
	(c)	Revenue reported for third quarter	320,860	358,355	(10.5)
	(d)	Profit for the period reported for third quarter	15,134	13,944	8.5
	(e)	Revenue reported for first nine months	986,569	981,281	0.5
	(f)	Profit for the period reported for first nine months	39,153	45,357	(13.7)

- 5. (a) There was an over-provision of current tax of \$512,000 and under-provision of deferred tax of \$18,000 in respect of prior years.

  (3Q2014: There was an over-provision of current tax of \$1,000 and under-provision of deferred tax of \$9,000 in respect of prior year).
  - (b) There was no disposal of property during the third quarter.

#### 6. Business Group Information

#### By Business Group

	Reve	nue	Profit before Taxation		Taxation		
	2015	2014	+ / (-)	2015	2014	+ / (-)	
	\$'000	\$'000	%	\$'000	\$'000	%	
Third Quarter							
Automotive	271,269	273,319	(0.8)	9,534	3,041	213.5	
Munitions & Weapon	36,034	64,936	(44.5)	2,069	7,857	(73.7)	
Services, Trading & Others	13,557	20,100	(32.6)	8,156	7,199	13.3	
Total	320,860	358,355	(10.5)	19,759	18,097	9.2	
Nine Months Ended 30 September							
Automotive	815,944	738,735	10.5	16,700	5,127	225.7	
Munitions & Weapon	120,097	180,921	(33.6)	12,599	27,400	(54.0)	
Services, Trading & Others	50,528	61,625	(18.0)	22,966	22,627	1.5	
Total	986,569	981,281	0.5	52,265	55,154	(5.2)	
By Geographical Areas	Rever 3 <b>Q2015</b> \$'000	nue 3Q2014 \$'000					
Asia	215,303	266,144	(19.1)				
USA	88,803	60,964	(19.1) 45.7				
Europe	3,959	5,574	(29.0)				
Others	12,795	25,673	(50.2)				
Total	320,860	358,355	(10.5)				
			(*****)				
By Country of Incorporation							
Asia	226,371	287,022	(21.1)				
USA	90,098	63,937	40.9				
Europe	-	-	-				
Others	4,391	7,396	(40.6)				
Total	320,860	358,355	(10.5)				



#### 7. Review of Performance

#### (a) Revenue

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grov	<i>v</i> th
	\$321m	\$358m	(\$37m)	(10%)

3Q2015 revenue compared to 3Q2014 decreased by 10% or \$37 million to \$321 million. This was due mainly to lower revenue from **Munitions** & Weapon (M&W) business group.

#### (b) Profitability

3Q2015 vs 3Q2014	3Q2015	3Q2014	Grov	<i>v</i> th
	\$19.8m	\$18.1m	\$1.7m	9%

3Q2015 profit before tax (PBT) of \$19.8 million was higher than 3Q2014 PBT by 9% or \$1.7 million. This was due to higher profits of the **Automotive (Auto)** and **Services, Trading & Others (S&T)** business groups, partially offset by lower profits of the **M&W** business group. The **Auto** business group's higher profits were due mainly to lower allowance for inventory obsolescence and absence of goodwill impairment which impacted 3Q2014, partially offset by higher selling, administrative and research and development expenses as well as absence of gain on disposal of a joint venture which aided 3Q2014. The **S&T** business group's higher profits were due mainly to favourable product mix and share of higher profit of an associate. The **M&W** business group had lower profits mainly from lower revenue.

#### 8. Prospects

#### FY2015

Barring unforeseen circumstances, revenue and PBT for FY2015 are expected to be comparable to FY2014.

#### 9. Balance Sheet

	30-Sep-15	31-Dec-14
	\$'000	\$'000
Property, plant and equipment	361,251	372,275
Associates and joint ventures	117,082	112,750
Investments	226	378
Intangible assets	212,503	205,335
Amounts due from related parties, non-current	6,098	5,650
Finance lease receivables, non-current	811	973
Long-term receivables, non-current	-	13
Deferred tax assets	22,695	18,028
Derivative financial instruments	2,599	1,196
Non-current assets	723,265	716,598
Current assets	1,328,509	1,487,167
Total assets	2,051,774	2,203,765
Current liabilities	887,555	965,063
Non-current liabilities	860,292	966,263
Total liabilities	1,747,847	1,931,326
Share capital and reserves	258,064	223,060
Non-controlling interests	45,863	49,379
Total equity and liabilities	2,051,774	2,203,765
Net current assets	440,954	522,104



### 10. Statement of Cash Flows for the third quarter ended 30 September 2015

	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000
Net cash used in operating activities	(20,914)	(59,515)
Net cash used in investing activities	(4,378)	(18,666)
Proceeds from sale of property, plant and equipment	104	929
Proceeds from disposal of a subsidiary	-	2
Dividends from associated companies	-	118
Purchase of property, plant and equipment	(4,482)	(19,715)
Net cash from / (used in) financing activities	41,010	(15,924)
Interest paid	(2,561)	(2,688)
Repayment of short-term related party loans	(7,129)	(1,703)
Proceeds from short-term related party loans	10,000	- (1,100)
Repayment of loan by a related company	20,000	-
Repayment of short-term immediate holding company loans		(10,000)
Proceeds from short-term immediate holding company loans	24,100	-
Repayment of short-term loans	(40)	(151)
Repayment of short-term bank loans	(9,524)	(9,731)
Proceeds from short-term bank loans	9,524	8,802
Dividends paid to non-controlling interests	(642)	(106)
Capital contribution from non-controlling interests	`- ´	` 84
Acquisition of non-controlling interests in subsidiary	-	(194)
Deposits pledged	(2,718)	(237)
Niekinsussas / /desussas ) in saak and saak arvivalente	45.740	(04.105)
Net increase / (decrease) in cash and cash equivalents	15,718	(94,105)
Cash and cash equivalents at beginning of the period	179,594	277,100
Exchange difference on cash and cash equivalents at beginning of the period	1,344	814
Cash and cash equivalents at end of the period	196,656	183,809

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# News Release

Details on how the business of the Sector is managed and its related performance are set out below. This information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not required by law or regulation.

# **Marine**

"Lower profits"

FINANCIAL HIGHLIGHTS For the third quarter ended 30 September 2015				
	2015 3Q	2014 3Q	Growth %	
Revenue (\$m)	205	336	(39)	
Earnings before interest and tax (EBIT) (\$m)	10.7	28.6	(63)	
Other income, net (\$m)	1.8	2.2	(16)	
Finance income, net (\$m)	0.9	0.1	>500	
Profit before tax (PBT) (\$m)	15.9	32.7	(51)	
Profit attributable to shareholders (\$m)	15.1	29.8	(49)	

N.B.: All currencies are in Singapore dollars.



# Marine sector unaudited results for the third quarter ended 30 September 2015

		<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
<b>1.</b> (a)	Revenue	204,898	336,337	(39.1)
(b)	Cost of sales	(182,141)	(294,787)	(38.2)
(c)	Gross Profit	22,757	41,550	(45.2)
(d)	Distribution and selling expenses	(1,478)	(1,582)	(6.6)
(e)	Administrative expenses	(8,414)	(8,614)	(2.3)
(f)	Other operating expenses	(2,191)	(2,724)	(19.6)
(g)	Profit from operations	10,674	28,630	(62.7)
(h) (i) (j)	Other income Other expenses Other income, net	1,863 (39) 1,824	2,179 (10) 2,169	(14.5) 290.0 (15.9)
(k) (l) (m)	Finance income Finance costs Finance income, net	971 (19) 952	18,601 (18,461) 140	(94.8) (99.9) >500
(n)	Share of results of joint ventures, net of tax	2,493	1,747	42.7
(o)	Profit before taxation	15,943	32,686	(51.2)
(p)	Taxation	(862)	(2,906)	(70.3)
(q)	Profit for the period	15,081	29,780	(49.4)
(r) (s)	Attributable to: Shareholders of the Company Non-controlling interests	15,081 - 15,081	29,779 1 29,780	(49.4) (100.0) (49.4)
<b>2.</b> (a)	Profit from operations is arrived at after charging/(crediting) the following:	7.454	7.150	4.0
	Depreciation and amortisation	7,451	7,152	4.2
	Allowance/(write-back of allowance) for doubtful debts & bad debts written off, net	3	(97)	(103.1)
	Allowance/(write-back of allowance) for stock obsolescence, net	102	(185)	(155.1)
(b)	Finance income, net comprises:			
	Interest income	894	796	12.3
	Foreign exchange gain, net	77	116	(33.6)
	Fair value changes of financial instruments / hedged items	-	(772)	(100.0)
	Interest expenses	(19)	-	NM
		952	140	>500



			<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000	+ / <b>(-)</b> %
3.	(a)	Profit for the period [1(q) above] as a percentage of revenue	7.4%	8.9%	
	(b)	Profit attributable to shareholders [1(r) above] as a percentage of share capital and reserves at end of period	7.1%	13.4%	
4.	(a)	Revenue reported for first half year	533,527	671,455	(20.5)
	(b)	Profit for the period reported for first half year	44,702	45,873	(2.6)
	(c)	Revenue reported for third quarter	204,898	336,337	(39.1)
	(d)	Profit for the period reported for third quarter	15,081	29,780	(49.4)
	(e)	Revenue reported for first nine months	738,425	1,007,792	(26.7)
	(f)	Profit for the period reported for first nine months	59,783	75,653	(21.0)

- 5. (a) There was no adjustment for over or under provision of current and deferred tax in respect of prior years (3Q2014: There was no over or under provision of current and deferred tax in respect of prior years).
  - (b) There was no disposal of property during the third quarter.

#### 6. Business Group Information

#### By Business Group

	Rever	nue		Profit before	Taxation	
	2015	2014	+ / (-)	2015	2014	+ / (-)
	\$'000	\$'000	%	\$'000	\$'000	%
Third Quarter						
Shipbuilding	134,567	264,504	(49.1)	1,294	10,877	(88.1)
Shiprepair	42,874	54,229	(20.9)	12,747	19,644	(35.1)
Engineering	27,457	17,604	56.0	1,902	2,165	(12.1)
Total	204,898	336,337	(39.1)	15,943	32,686	(51.2)
Nine Months Ended 30 September						
Shipbuilding	487,556	774,828	(37.1)	12,856	31,022	(58.6)
Shiprepair	190,758	177,462	7.5	51,321	50,331	2.0
Engineering	60,111	55,502	8.3	4,754	7,512	(36.7)
Total	738,425	1,007,792	(26.7)	68,931	88,865	(22.4)

Revenue				
3Q2015	3Q2014			
\$'000	\$'000			
97,344	85,365	14.0		
86,015	90,664	(5.1)		
6,850	13,757	(50.2)		
14,689	146,551	(90.0)		
204,898	336,337	(39.1)		
120,980	247,852	(51.2)		
83,918	88,485	(5.2)		
204,898	336,337	(39.1)		
	3Q2015 \$'000 97,344 86,015 6,850 14,689 204,898 120,980 83,918	3Q2015 3Q2014 \$'000 \$'000 97,344 85,365 86,015 90,664 6,850 13,757 14,689 146,551 204,898 336,337 120,980 247,852 83,918 88,485		



#### 7. Review of Performance

#### (a) Revenue

3Q2015 vs 3Q2014

3Q2015	3Q2014	Growth	
\$205m	\$336m	(\$131m)	(39%)

3Q2015 revenue compared to 3Q2014 decreased by 39% or \$131 million to \$205 million due mainly to lower revenue recognition from **Shipbuilding** contracts and lower **Shiprepair** activities from both the local and US operations.

#### (b) Profitability

3Q2015 vs 3Q2014

3Q2015	3Q2014	Growth	
\$15.9m	\$32.7m	(\$16.8m)	(51%)

3Q2015 profit before tax (PBT) compared to 3Q2014 decreased by 51% or \$16.8 million to \$15.9 million due mainly to weaker **Shipbuilding** and **Shiprepair** performance from both operations.

# 8. Prospects

#### FY2015

Barring unforeseen circumstances, revenue and profit before tax for FY2015 are expected to be lower compared to FY2014.

#### 9. Balance Sheet

	<b>30-Sep-15</b> \$'000	<b>31-Dec-14</b> \$'000
Property, plant and equipment	340,202	334,075
Joint ventures	8,431	8,159
Intangible assets	87	94
Derivative financial instruments, non-current	2,723	605
Amounts due from related parties, non-current	4,806	12,806
Long-term receivables, non-current	4,417	1,001
Deferred tax assets	12,732	19,021
Non-current assets	373,398	375,761
Current assets	701,002	738,494
Total assets	1,074,400	1,114,255
Current liabilities	778,034	856,315
Non-current liabilities	109,268	99,068
Total liabilities	887,302	955,383
Share capital and reserves	187,065	158,834
Non-controlling interests	33	38
Total equity and liabilities	1,074,400	1,114,255
Net current liabilities	(77,032)	(117,821)



#### 10. Statement of Cash Flows for the third quarter ended 30 September 2015

	<b>3Q2015</b> \$'000	<b>3Q2014</b> \$'000
Net cash from operating activities	10,052	25,249
Net cash from/(used in) investing activities	2,969	(1,487)
Proceeds from sale of property, plant and equipment	722	8
Dividends from joint ventures	4,680	500
Purchase of property, plant and equipment	(2,433)	(1,995)
Net cash from/(used in) financing activities	15,220	(58,000)
Proceeds from short term bank loans	24,239	-
Repayment of loans by a related corporation	1,000	-
Loans to related corporations	(10,000)	(58,000)
Interest paid	(19)	-
Net increase/(decrease) in cash and cash equivalents	28,241	(34,238)
Cash and cash equivalents at beginning of period	103,247	321,789
Exchange difference on cash and cash equivalents	1,468	650
Cash and cash equivalents at end of period	132,956 <sup>1</sup>	288,201 <sup>2</sup>

<sup>&</sup>lt;sup>1</sup> Cash and cash equivalents at the end of 3Q2015 was after deducting \$172.0 million of short term net lending to a related party.

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<sup>&</sup>lt;sup>2</sup> Cash and cash equivalents at the end of 3Q2014 was after deducting \$88.2 million of short term net lending to a related party.