# CEO's interview with Bernama.com

October 31, 2016

With the recent official press release following Cloudaron's acquisition, the media responded with a great deal of interest. Bernama.com conducted an email interview with our CEO, CJ Ong. In this interview, CJ explained the purpose and benefits of the group's acquisition, the story of our beginnings and our plans for the future.

# Cloudaron Group Plans To Acquire Good Cloud Company In Malaysia

By Massita Ahmad

SINGAPORE, Oct 25 (Bernama) -- Cloudaron Group, a company headquartered in Singapore plans to acquire a good cloud company in Malaysia to complement its holistic cloud transformation offerings. "We want to expand our industry-focused software and solutions into the financial, banking and insurance and commercial sectors," Founder and Chief Executive Officer, CJ Ong told Bernama in an email interview.

He said the acquisition would benefit Cloudaron as it could form a more established and experienced management team to scale regionally.  $^{"}$ 

It will strengthen our engineering resources and expertise, enable better customer support and build our own Intellectual Property (IP), while expanding the customer base and market share, "he added.

Cloudaron had just completed the acquisition of encryption startup, iTwin, and cloud integration service provider Pro-Datech

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Besides Singapore, it has successfully delivered solutions and services to a long list of large enterprises in Malaysia.

Some Malaysian Universities using its software include Monash University, Sunway University, Universiti Sains Islam Malaysia, University of Malaya, Kolej Poly-Tech MARA, Infrastructure University Kuala Lumpur, and Taylor's University.

"We started off doing applications development for the education sector and soon realised that most universities shared some similar challenges in managing their personal computer resources such as too many students, too many devices and limited budgets.

"Following the good relationship built with SunWay University, we worked closely its Information Technology (IT) manager to address specific challenges, while providing us with the infrastructure and test environment for the solutions we developed.

"After two years of intensive research and development and testing, we eventually successfully built a EduCloud Platform which Sunway University is using to date.

"We then replicated and productised this platform solution for the rest of the mentioned institutions," he added. To a question on the cloud solution trends in Malaysia, Ong said it was observed that enterprises in Malaysia are rapidly adopting and moving their IT and businesses towards the cloud.

"We expected to see more customers engaging in a Hybrid Cloud environment, where their IT resources/data centres are hosted on both public, private cloud, and onsite premises in the next five years.

"This rapid growth and complexity of migrating to the hybrid cloud presents a great and exciting opportunity for Cloudaron to provide our expertise," he added. -- BERNAMA

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#### About Cloudaron

Cloudaron designs, builds and implements complex cloud solutions for government, large enterprise and education sector clients. Using a combination of proprietary technology, a strong service arm and regional presence, we work alongside our clients to help them achieve their cloud transformation goals.

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