

# **Rashid Khan**

# **Profile**

Dedicated professional with experience in customer service, sales, andhospitality. Skilled in problem-solving, operations, and productivity enhancement. Self-motivated, responsible, and committed to delivering exceptional service.

# **Employment History**

#### Cabin crew, Smart wings

MARCH 2024 - OCTOBER 2024

- Ensured passenger safety and comfort during flights.
- Delivered top-tier customer service, addressing passengers' needs efficiently.
- · Assisted with in-flight service and emergency procedures.

#### Customer Service executive, Tabella S.R.O

AUGUST 2023 - JANUARY 2024

- Handled live chat support, resolving customer queries effectively.
- Ensured seamless operations and enhanced customer satisfaction.
- Improved productivity by efficiently managing complex issues.

#### Restaurant Manager, usti nad labem, Czech, Bella

JANUARY 2018 - DECEMBER 2022

- Ensured restaurant cleanliness and compliance with hygiene standards.
- Communicated with customers to understand and meet their needs.
- Managed staff scheduling and operational planning.
- Monitored sales performance and implemented strategies to boost revenue.

#### Sales executive, BestSeller, Mumbai

MARCH 2013 - SEPTEMBER 2014

- Assisted customers in making informed purchasing decisions by providing detailed product information.
- Monitored inventory levels and ensured stock availability to meet customer demand.
- Tracked competitor activities and adjusted sales strategies to maintain a competitive edge.

### Sales executive, Pantaloons Retail India, Mumbai

JANUARY 2010 - NOVEMBER 2012

- Provided excellent customer service and handled queries effectively.
- Responded to changes in customer demand and adapted sales strategies accordingly.
- Achieved and exceeded sales targets while gathering customer feedback for business improvement.

## Education

#### MBA, Ceska Zameldeska Univerzita, Prague

OCTOBER 2015 - JANUARY 2018

Business Management Study (BMS), Mumbai university, Mumbai

JULY 2010 - MAY 2013

HSC, Mumbai University, Mumbai

JUNE 2008 - MAY 2010

#### **Details**

Ulice Masarykova 1631/68, 400 01 Ústí nad Labem-Czech republic +420773140164

+420//3140104

rashid2eye@gmail.com

NATIONALITY

Indian

DATE OF BIRTH

14-12-1991

**Skills** 

Sales

Restaurant Operation

**Operational Planning** 

**Profit-Based Sales Targets** 

**Customer Satisfaction** 

**Customer Demand Planning** 

Customer Relationship Management

Retail Commerce

Knowledge of Hospitality

Scheduling

Computer Literacy

**Communication Skills** 

Languages

Urdu

Hindi

Czech

English