

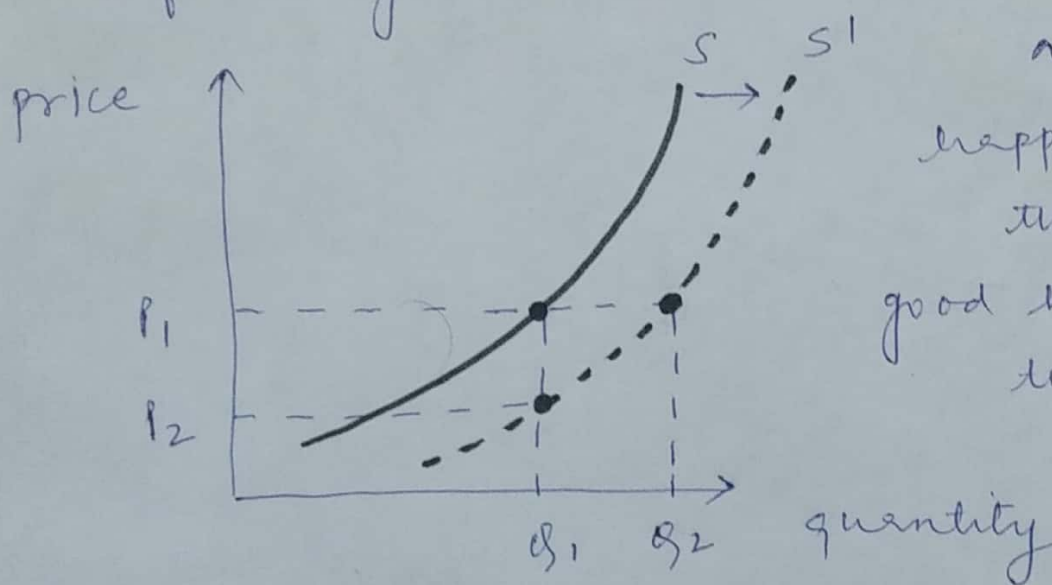
## Lecture 2

→ supply - demand analysis ←

supply curve relationship between quantity of a good that producers are willing to sell and the price of good.

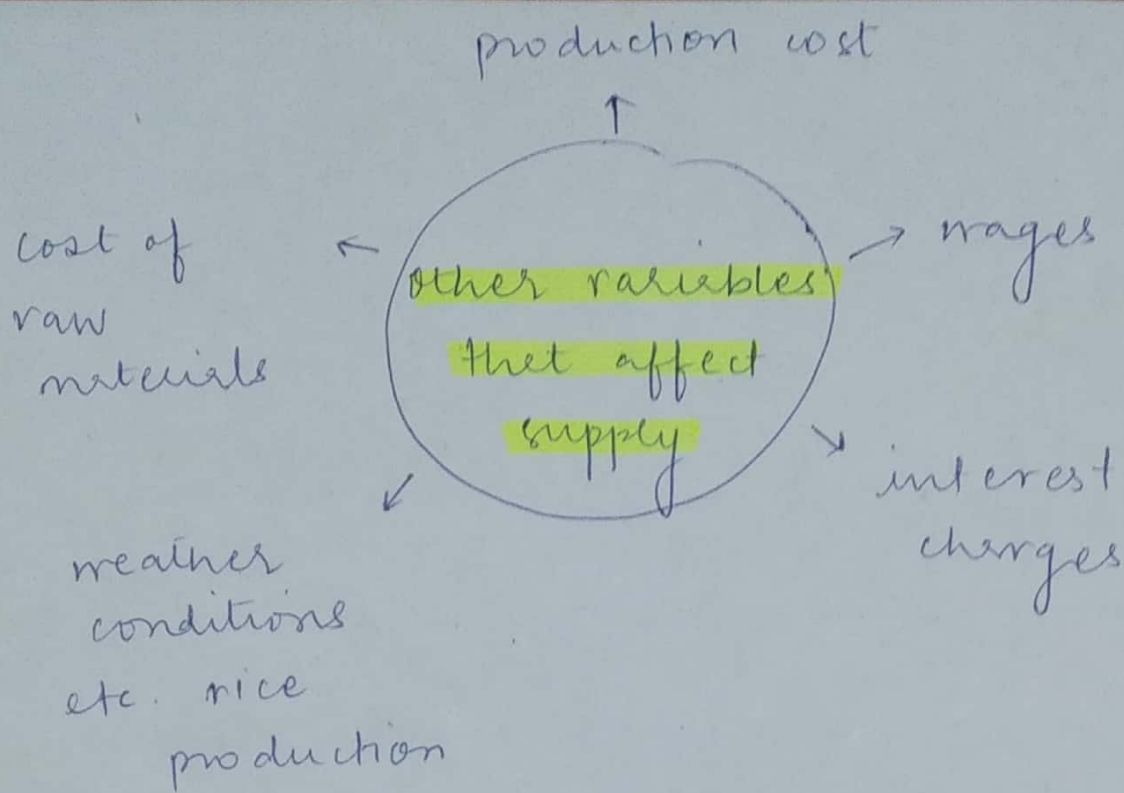
$Q_s = Q_s(P)$  → quantity supplied at price  $P$   
↳ quantity supplied

\* as price ↑ you want to sell more of the good



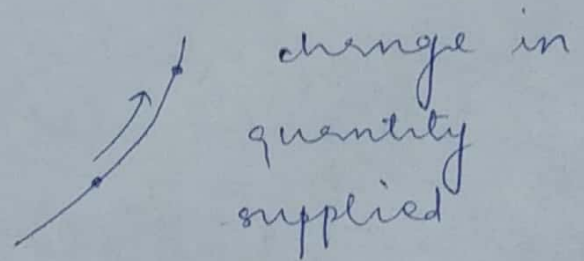
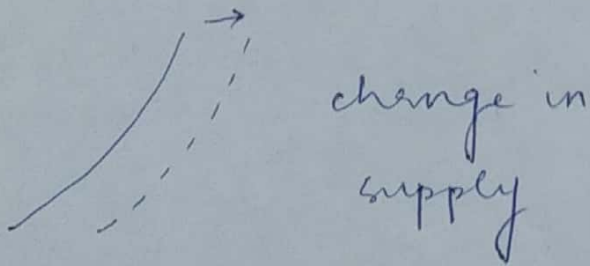
anything bad happens → shift to the left  
good happens → shift to the right

if production cost falls; meaning that firms can produce the quantity at a lower price or more quantity at the same price. supply curve shifts to the right. at the same price  $P_1$  you are willing to sell  $Q_2$

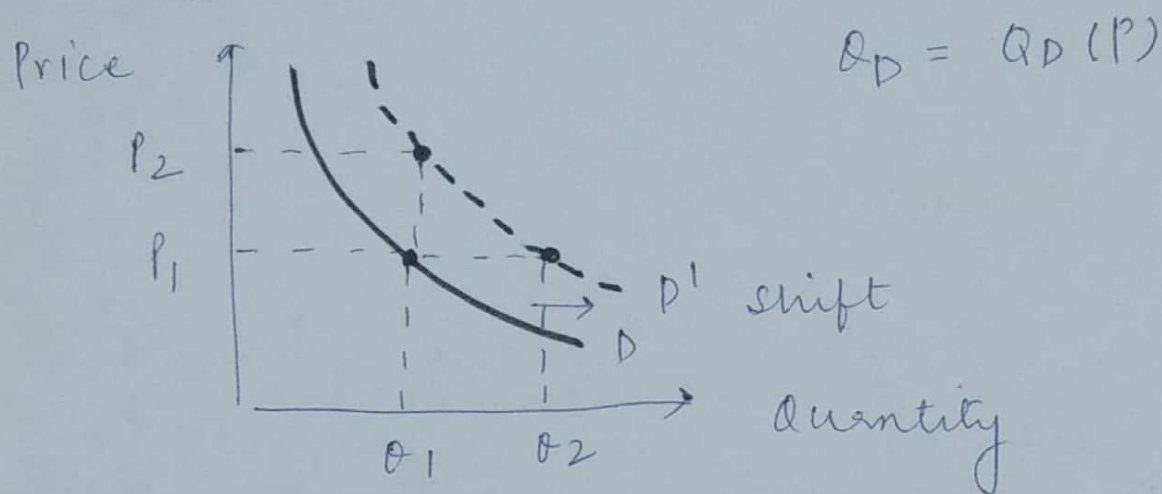


market price is affected → you move along the supply curve

anything other than the market price is affected → supply curve itself shifts



demand curve: relationship between the quantity of goods that consumers are willing to buy and the price of the good.



if own price is affected  $\rightarrow$  we'll move along the demand curve

if something other than the own price is affected  $\rightarrow$  demand curve shifts

as income increases, quantity demanded also  $\uparrow$ es

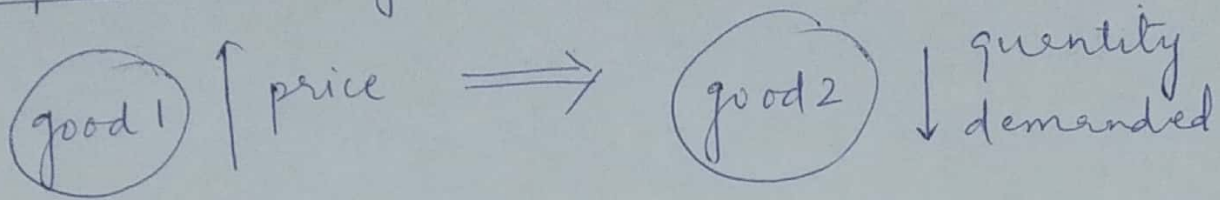
at the same price, you are willing to buy more of the product

substitutes two goods for which

(good 1)  $\uparrow$  price  $\Rightarrow$  (good 2)  $\uparrow$  quantity demanded  
eg. tea and coffee

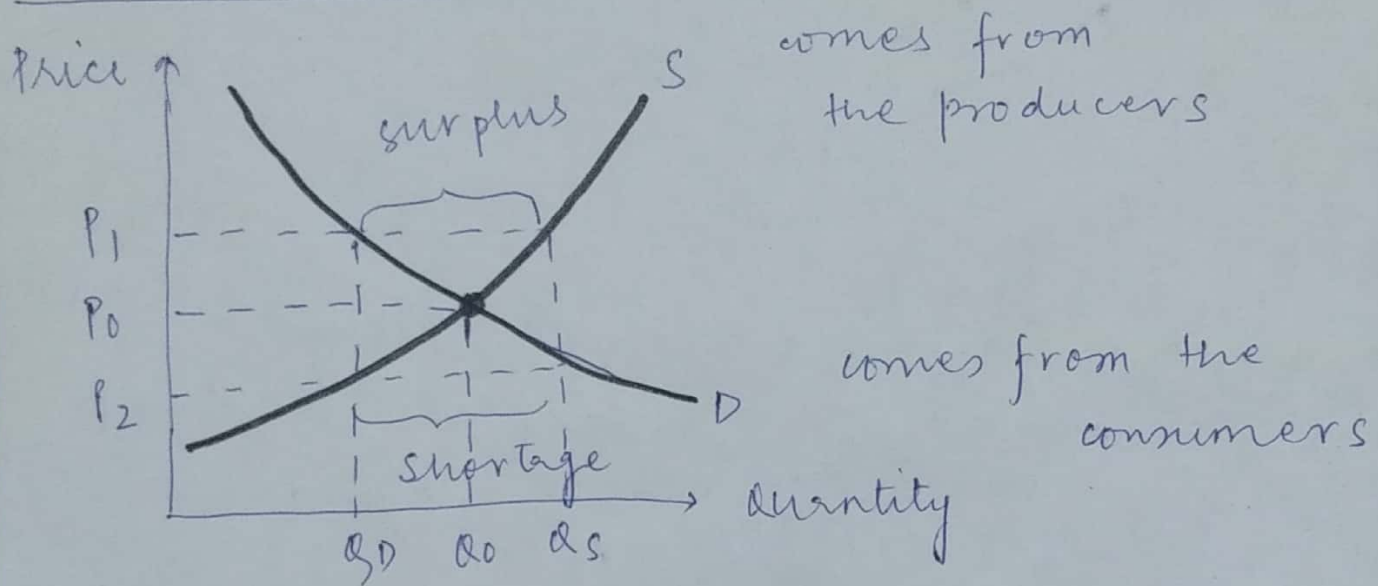


complements 2 goods for which



eg. socks and shoes ; tea and sugar

### MARKET MECHANISM :



$P_0$  and  $Q_0$  are the equilibrium price & equilibrium quantity.

at  $P_1$   $Q_S > Q_D$   
 $\downarrow \quad \downarrow$   
 $Q$  supplied  $Q$  demanded

$Q_S = Q_D$  means equilibrium

EQUILIBRIUM price that equates the quantity supplied to the quantity demanded (equilibrium / market clearing price) 4.

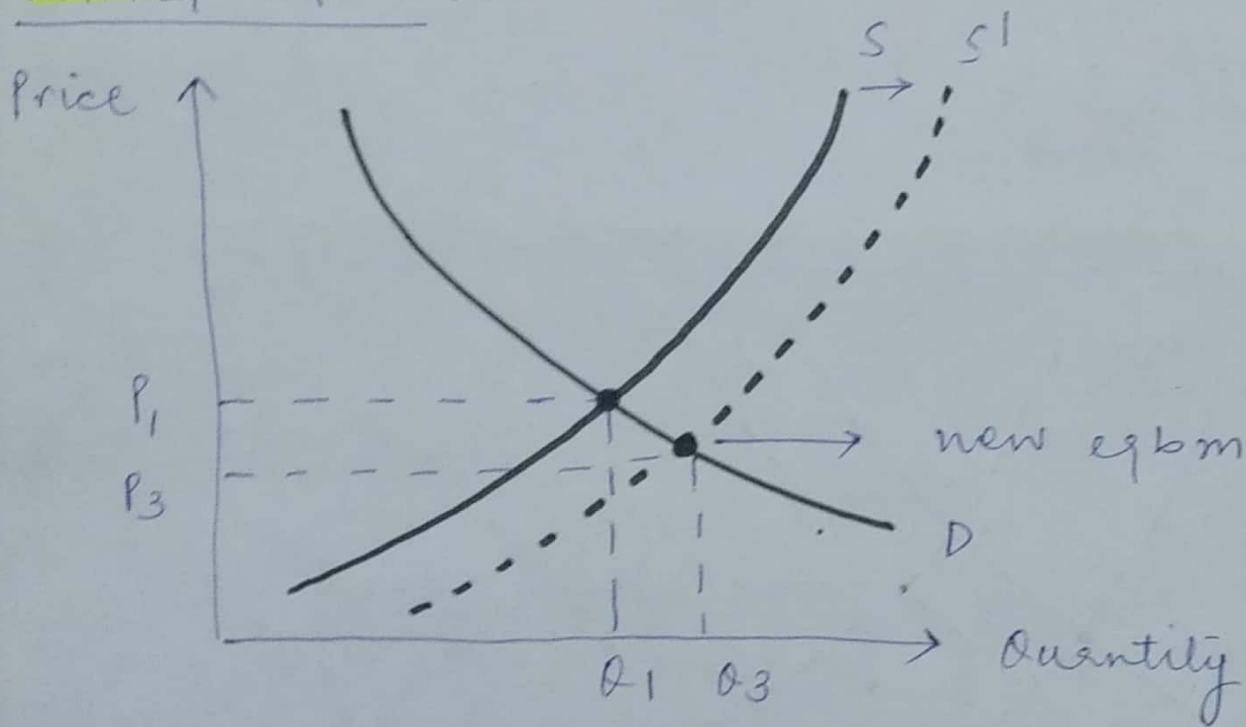
market mechanism tendency in a free market for price to change until the market clears

surplus  $Q_s > Q_d$

labour wage ↓ es then govt. puts min wage

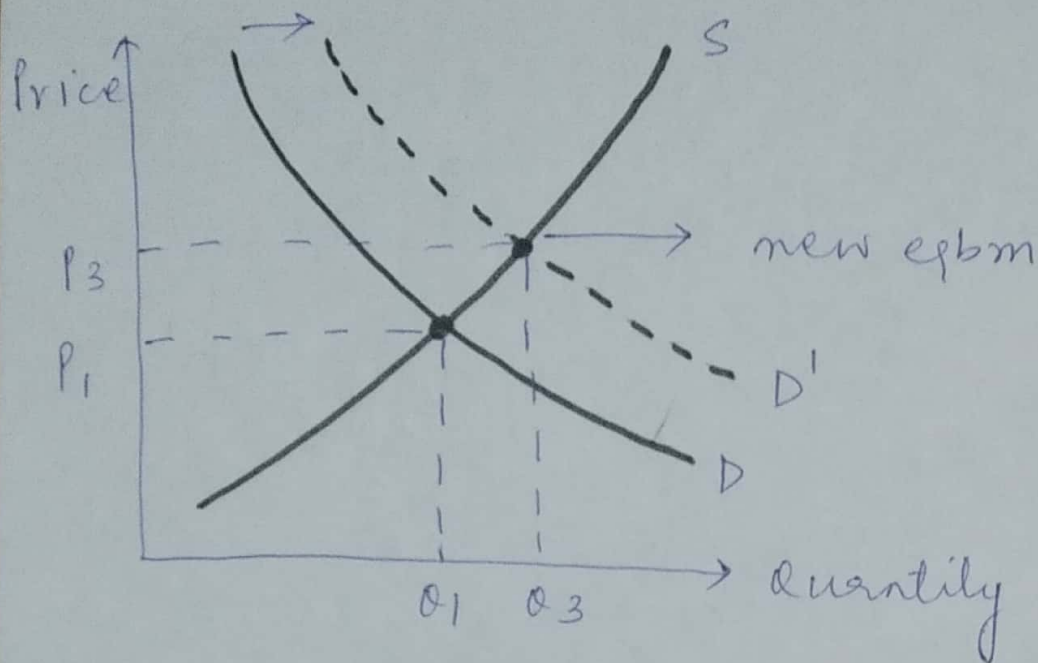
Shortage  $Q_d > Q_s$

MARKET EQBM :



production cost falls (right shift)

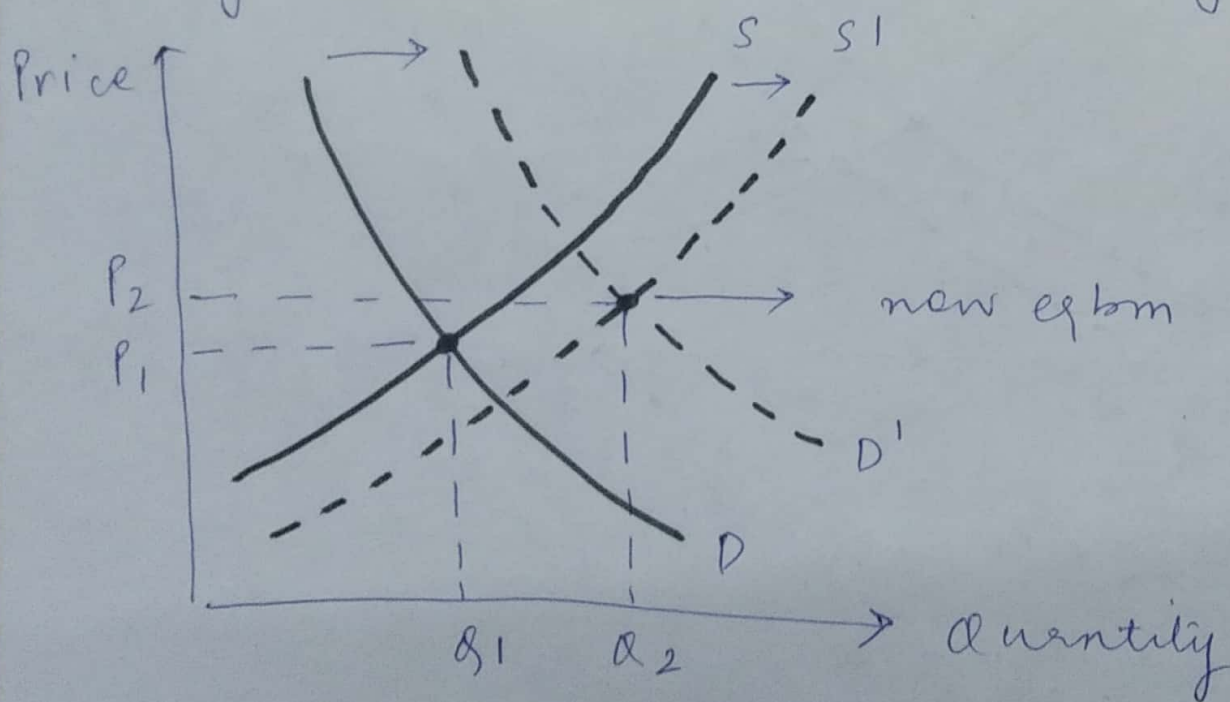
$P \downarrow \quad Q \uparrow$



income increases (right shift)

$P \uparrow$   $Q \uparrow$

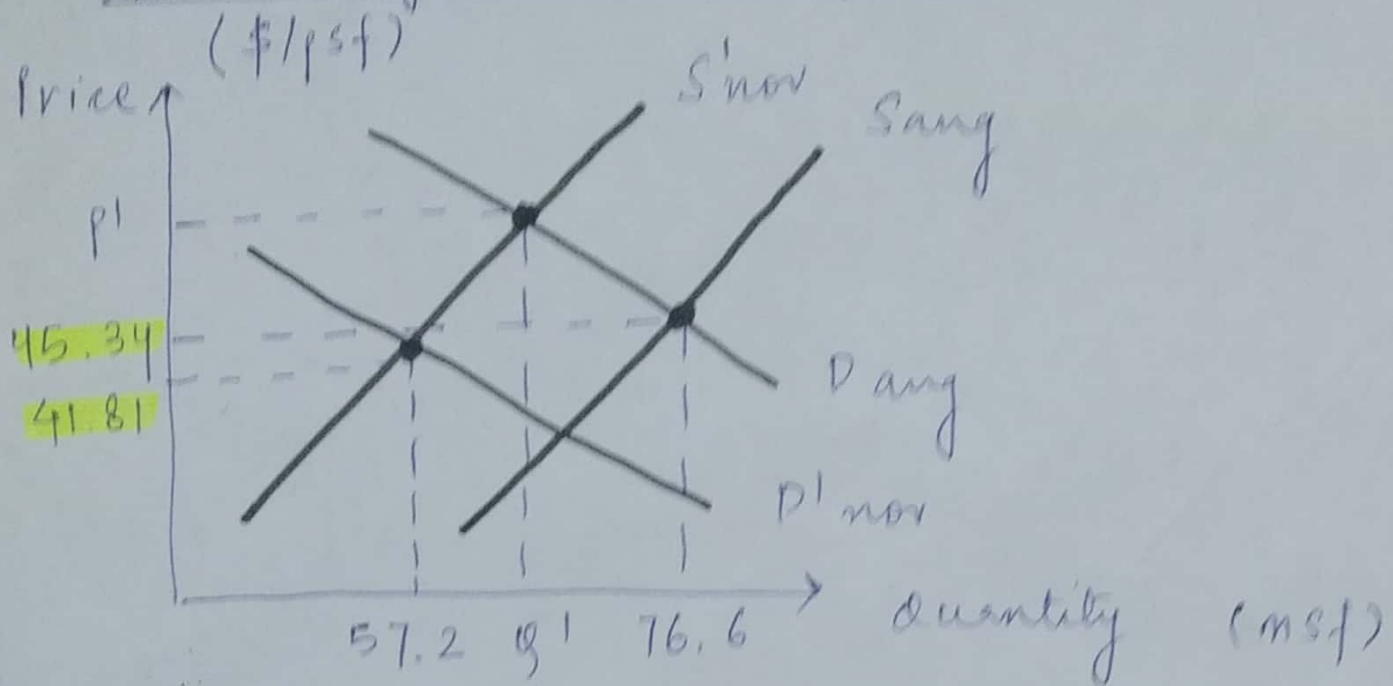
supply and demand both changing



will depend on the amount by  
which each curve shifts and  
the shape of each curve



# 9/11 effects on supply and demand for new york office space



as we can see, rental price fell

elasticity % change in 1 variable  
resulting from a 1%  $\uparrow$  in another

Price elasticity of demand

% change in QD of a good resulting  
from 1%  $\uparrow$  in its P

$$E_p = (\% \Delta Q) (\% \Delta P)$$

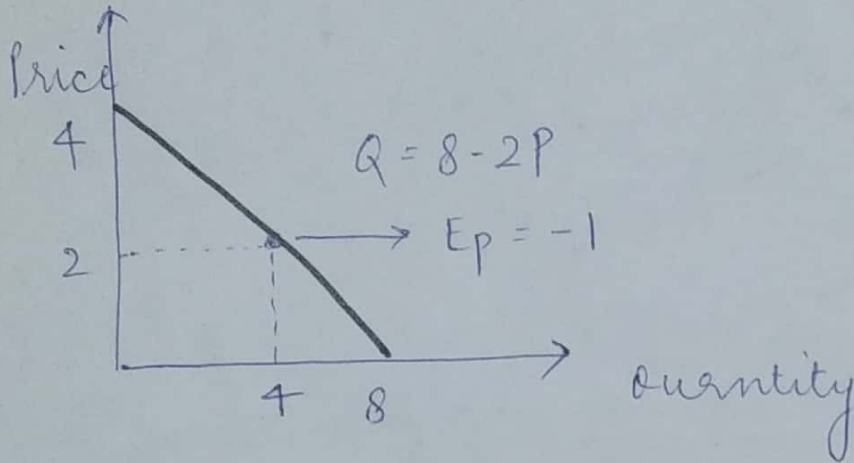
$$E_p = \frac{\Delta Q / Q}{\Delta P / P} = \frac{P \Delta Q}{Q \Delta P} \rightarrow \text{inverse of slope of demand supply curve}$$

Hence  $E_p$  is a function of slope and where you are on the demand curve and supply curve

→ demand curve that's straight

linear demand curve

$$Q = a - bP$$

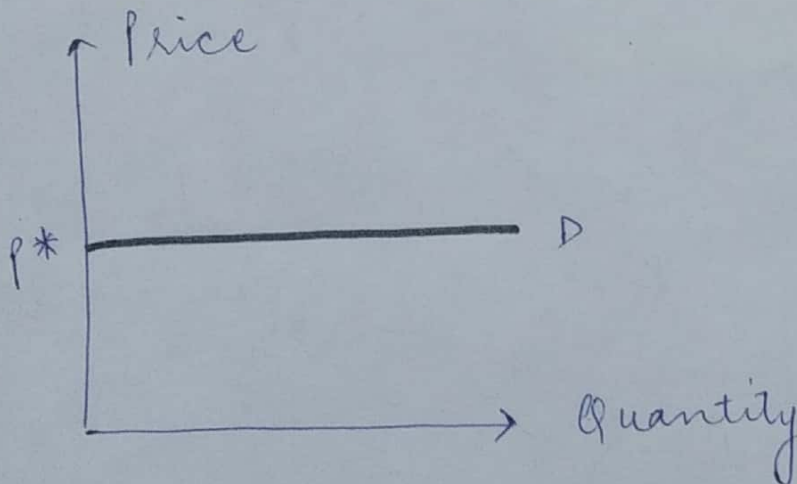


$$E_p = \frac{2}{4} \times -2 = -1$$

near top →  $E_p = -\infty$

near right →  $E_p = 0$

infinitely elastic demand curve



$$\frac{\Delta Q}{\Delta P} = \infty$$

tiny change in price leads to enormous change in ~~elastic~~ demand

small change in  $P \rightarrow$  affects largely



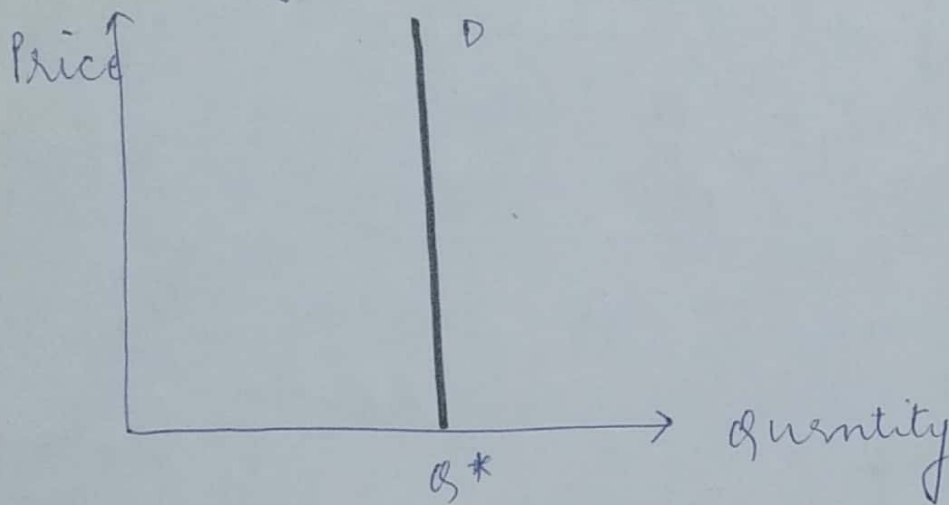
## infinitely elastic demand

consumers will buy as much of a good as they can get at a single price

for  $\uparrow P$  quantity demanded  $\downarrow 0$

for  $\downarrow P$  quantity demanded  $\uparrow$  is without limit

## infinitely inelastic demand



$$\frac{\Delta Q}{\Delta P} = 0$$

Someone addicted to smoking / drinking  
govt can charge as much tax as they  
want as the demand remains same

consumers will buy a fixed quantity  
regardless of the price

## income elasticity of demand % change

in the quantity demanded resulting

from a 1%  $\uparrow$  in income

$$E_I = \frac{\Delta Q/Q}{\Delta I/I} = \frac{I}{Q} \frac{\Delta Q}{\Delta I}$$

cross priced elasticity of demand

% change in QD of a good resulting from a 1% ↑ in P of another

tells us whether the goods are complements or ~~supplements~~ substitutes

$$E_{Q_b|P_m} = \frac{\Delta Q_b/Q_b}{\Delta P_m/P_m} = \frac{P_m}{Q_b} \frac{\Delta Q_b}{\Delta P_m}$$

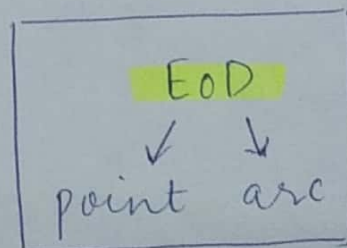
(where b and m are 2 diff goods)

[Thanks @Neha :)]

price elasticity of supply % change in Qs resulting from a 1% ↑ in P

point elasticity of demand price elasticity at a particular point on the demand curve.

arc elasticity of demand



price calculated over a range of prices.

$$E_P = \left( \frac{\Delta Q}{\Delta P} \right) \left( \frac{\bar{P}}{\bar{Q}} \right) \rightarrow \text{avg}$$

$$\bar{P} = \frac{P_1 + P_2}{2} \quad \bar{Q} = \frac{Q_1 + Q_2}{2}$$