Name
Age
Gender
Job/title

Emotional Stability

Openness

My Product's/Business' Relationship (user status, usage rate, loyalty status, buying readiness, attitude toward product)

My Relationship to the Business (employee, partner, supplier, customer, etc.)

Technology used / Favorite Apps / Games respectively



Quote









My Psychographics (including social class, social group status, beliefs, general/specific attitudes, emotions)

My Specific Goals/Needs - Pains (frustrations, trigger(s) for inaction or resistance)

My Biographic Background (including geographic and demographic profile)

My Specific Goals/Needs- Gains (Usage goals, emotional goals, "Big picture" goals, motivations, needs, trigger(s) for action, how is value defined?)

