



**PIF**  
الاستثمار العام  
Public Investment Fund

أكاديمية كاوت  
KAUST ACADEMY



جامعة الملك عبد الله  
للتكنولوجيا  
King Abdullah University of  
Science and Technology

# LEVEL 1: Artificial Intelligence Literacy

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## Day 1

# COURSE OUTLINE

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- Introduction to Artificial Intelligence
- History of Artificial Intelligence
- Applications of Artificial Intelligence
- Prompting and Interaction with LLMs
- Regression Example: Predicting Home Prices
- Classification Example: Predicting Buyer Segments
- Unsupervised Learning Example: Understanding Energy Usage

# Learning Objectives

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- Recognize what Artificial Intelligence is and how it fits into modern technology.
- Understand the development and evolution of AI throughout history.
- Explore real-world applications of AI across various industries.
- Learn the concept of Machine Learning and how machines learn from data.
- Apply regression techniques to predict numerical values.
- Apply classification methods to categorize data into groups.
- Discover hidden patterns in data without labels using unsupervised learning.

# Artificial Intelligence

## Introduction



What is AI?

→ Model-based design ⇒ observe physical process.

↳ potentials / capabit

→ Data-driven approach ⇒ AI

# Artificial Intelligence (AI)

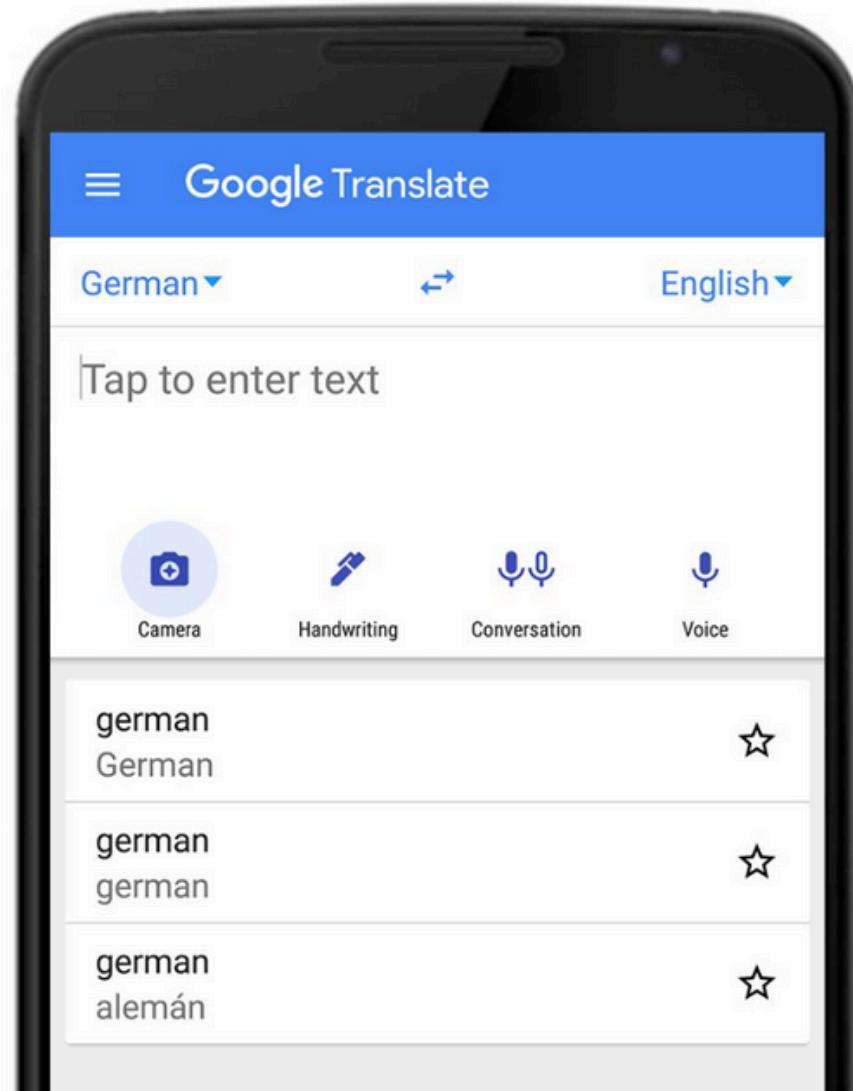
- Artificial Intelligence (AI) is a set of technologies that allows computers to learn, reason, and perform advanced tasks that once required human intelligence.



# Artificial Intelligence (AI)

- AI enables machines to understand and generate human language

»» Real-time translation



# Artificial Intelligence (AI)

- AI enables machines to understand and generate human language

» Customer support chatbots  
& voice assistants



# Artificial Intelligence (AI)

- AI enables machines to understand and generate human language

»» Sentiment analysis for business & social media



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# Artificial Intelligence (AI)

- AI gives machines the ability to see and understand images, sometimes outperforming human vision.

S A H E L

## » Plate recognition



# Artificial Intelligence (AI)

- AI gives machines the ability to see and understand images, sometimes outperforming human vision.

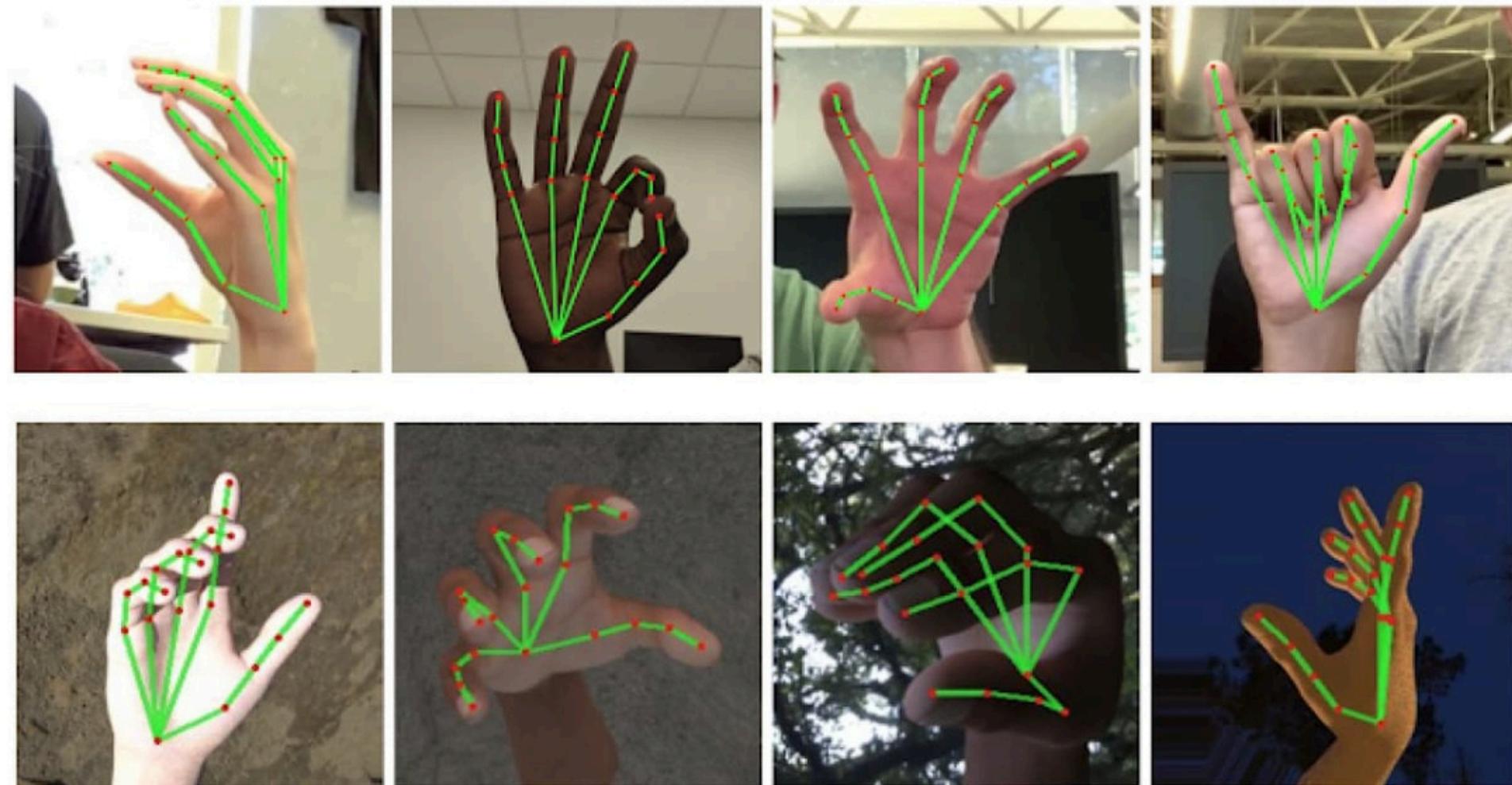
» Face recognition



# Artificial Intelligence (AI)

- AI gives machines the ability to see and understand images, sometimes outperforming human vision.

»» Gesture recognition



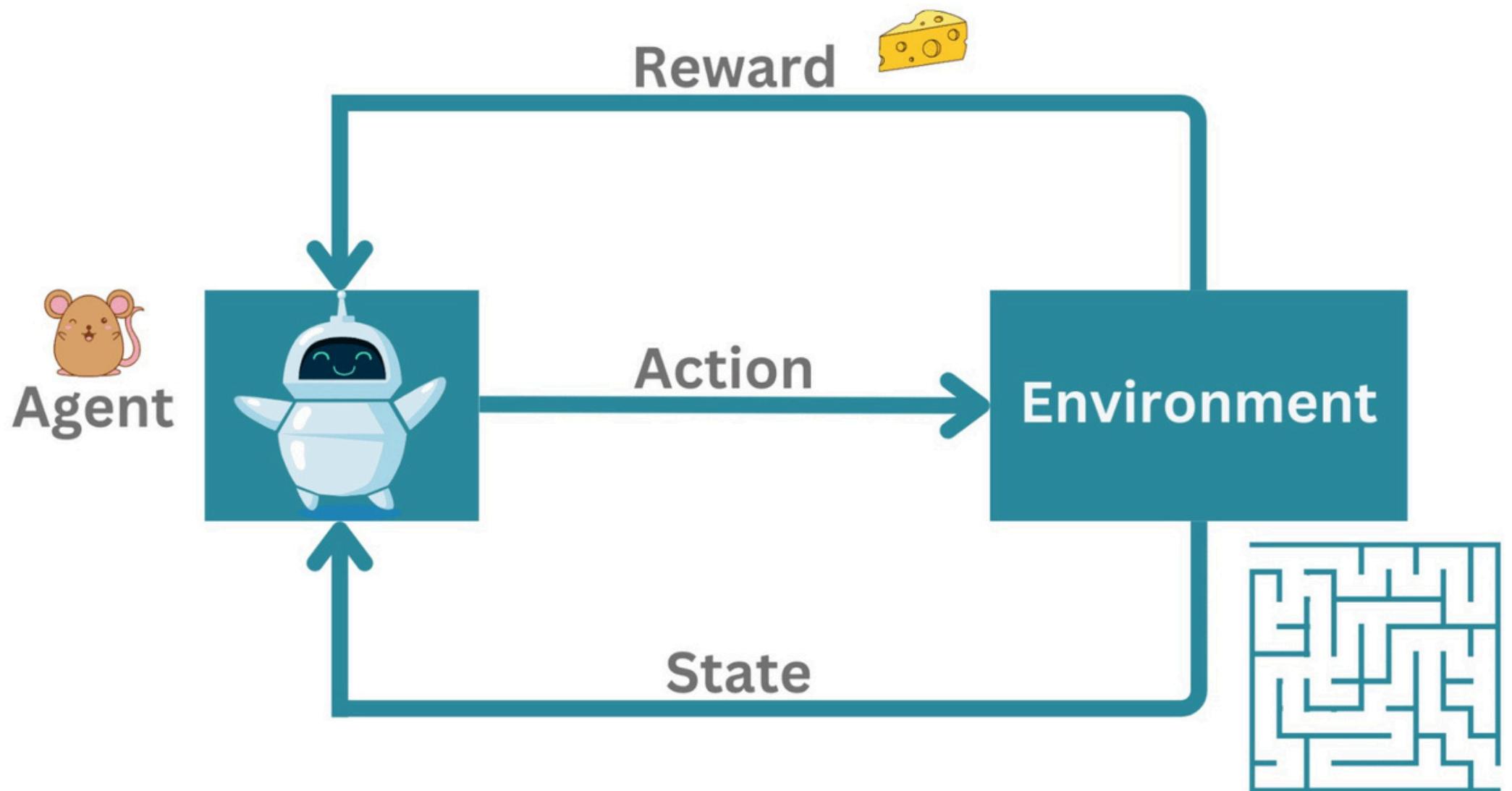
\*

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# Artificial Intelligence (AI)

- AI trains robots to learn how to walk by trying, making mistakes, and getting rewards when they do it right.

## »» Robot in a Maze



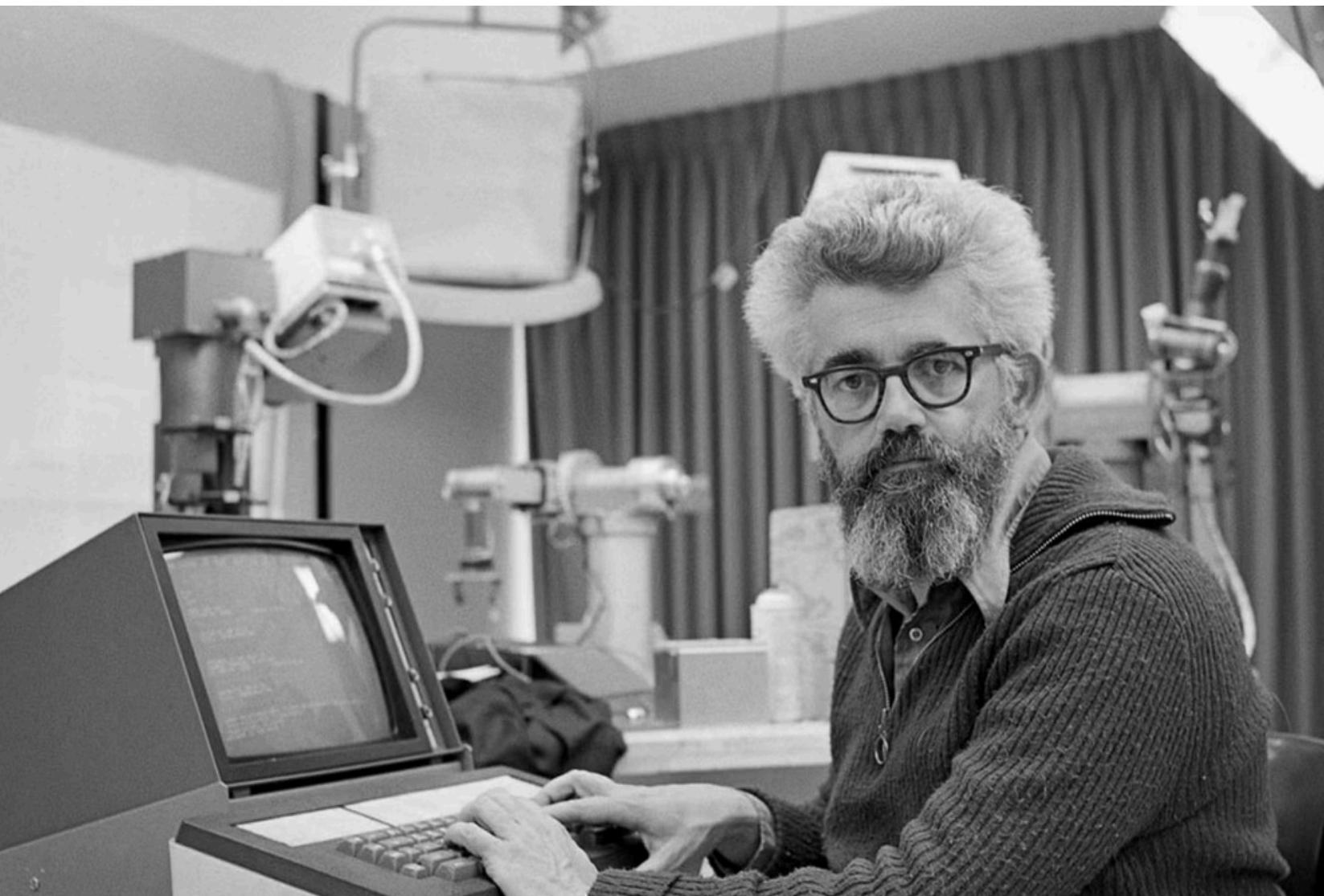
# Artificial Intelligence

## History

# History of Artificial Intelligence

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»» 1956: AI was established as a formal field during the Dartmouth Conference.



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# History of Artificial Intelligence

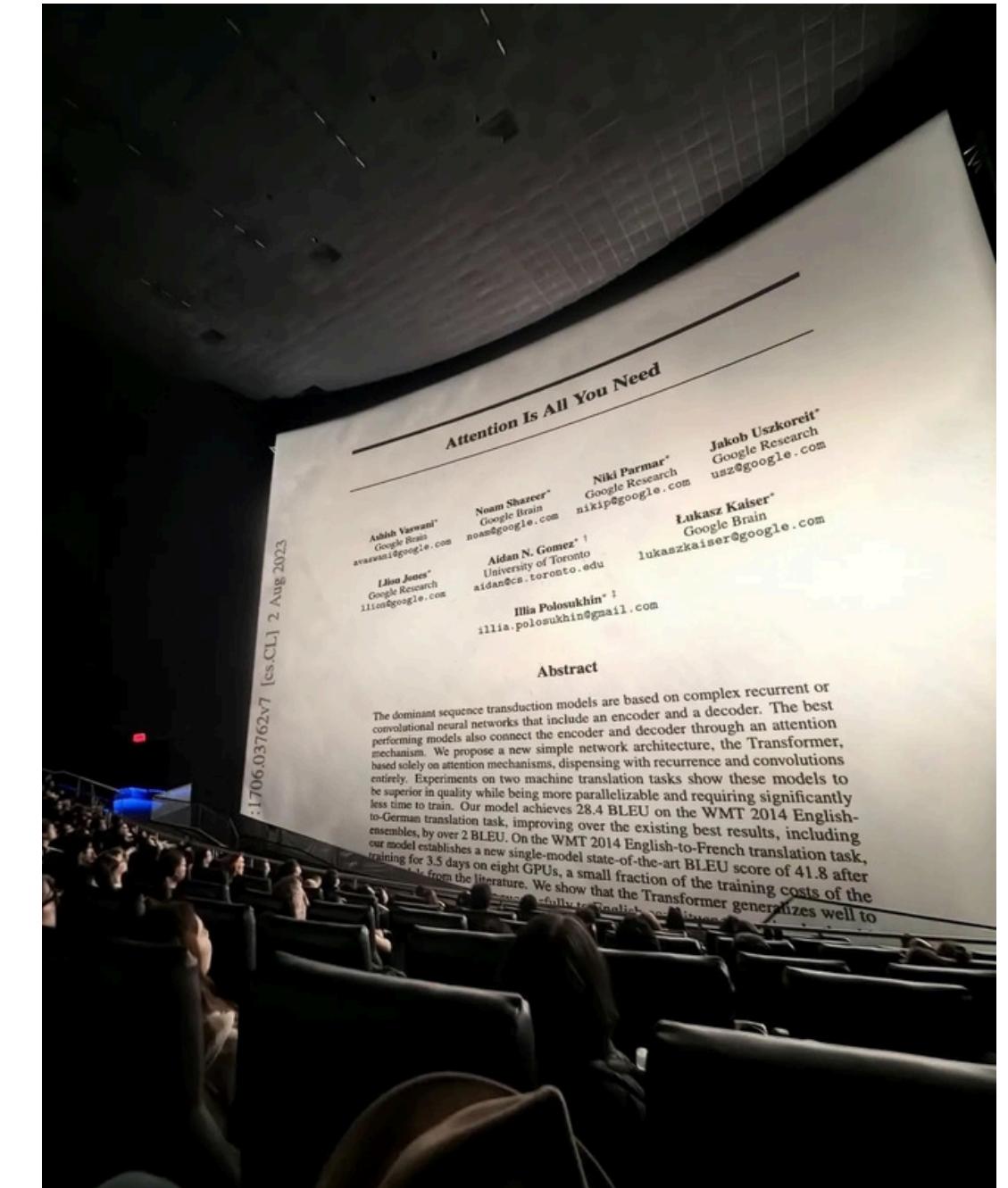
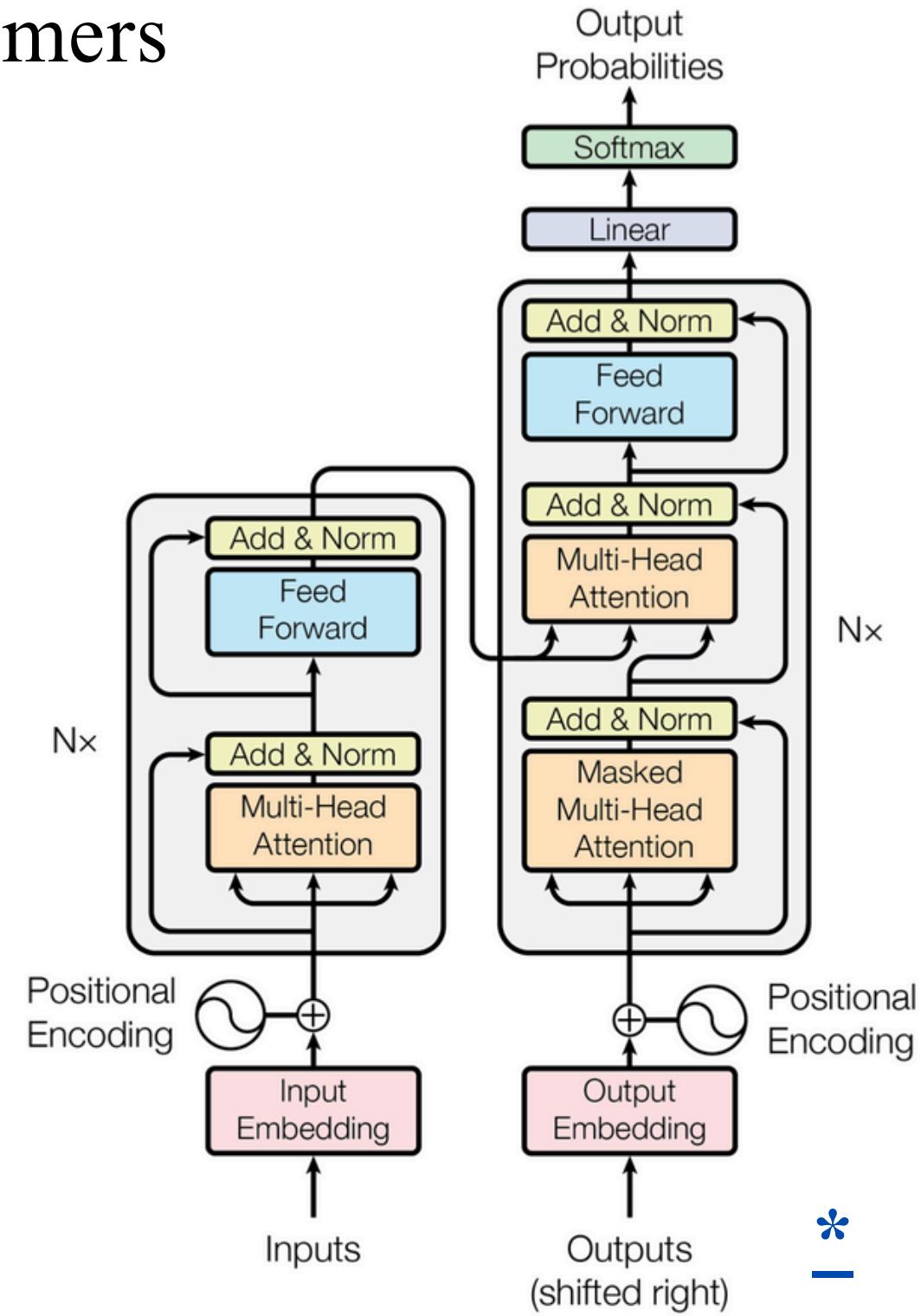
»» 1997 : IBM's Deep Blue defeats the world chess champion.



\*

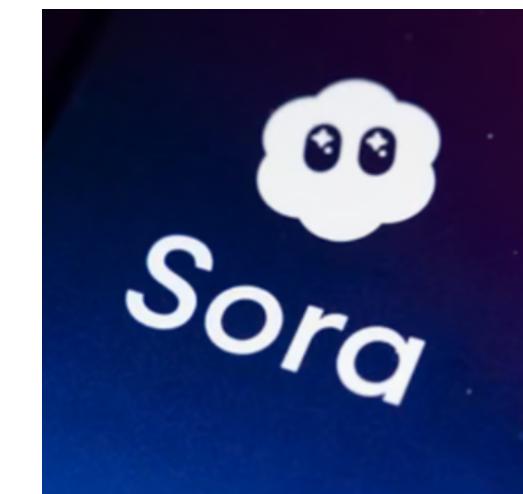
# History of Artificial Intelligence

## » 2017: Attention and Transformers



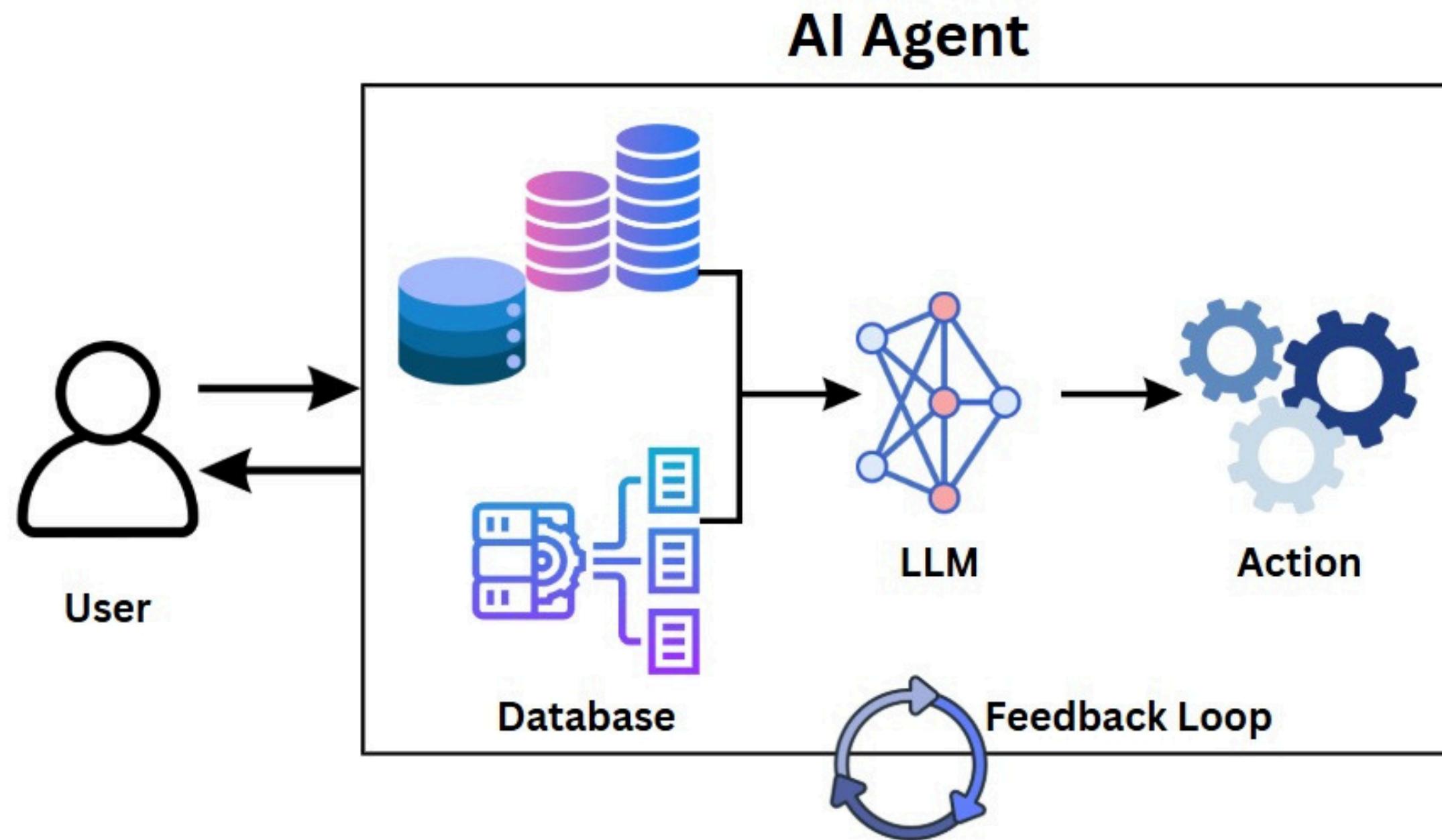
# History of Artificial Intelligence

»» 2020 to 2025: LLMs and VLMs



# History of Artificial Intelligence

» 2025+: Agentic AI



What's next for AI?



# Artificial Intelligence

Machine Learning

How does the machine  
learn to do all of this



# ROSHN, a mega-project by PIF building integrated, sustainable communities across Saudi Arabia.



مجموعة روشن  
ROSHNGROUP



# ROSHN, a mega-project by PIF building integrated, sustainable communities across Saudi Arabia.



مجموعة روشن  
ROSHN GROUP



# Machine Learning

## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

historical  
↳ price  
↳ location  
↳ size

# Machine Learning

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## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

- sell property
- predict price
- make budget
- suggest

Why?

# Machine Learning

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## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

## Why?

- Too high = fewer sales

# Machine Learning

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## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

## Why?

- Too high = fewer sales,
- Too low = less revenue.

# Machine Learning

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## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

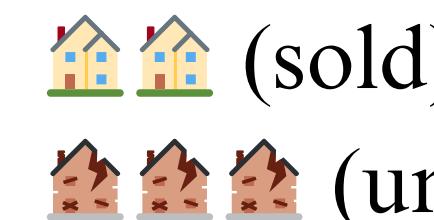
### Why?

- Too high = fewer sales,
- Too low = less revenue.

### Expected sales:



### Reality:



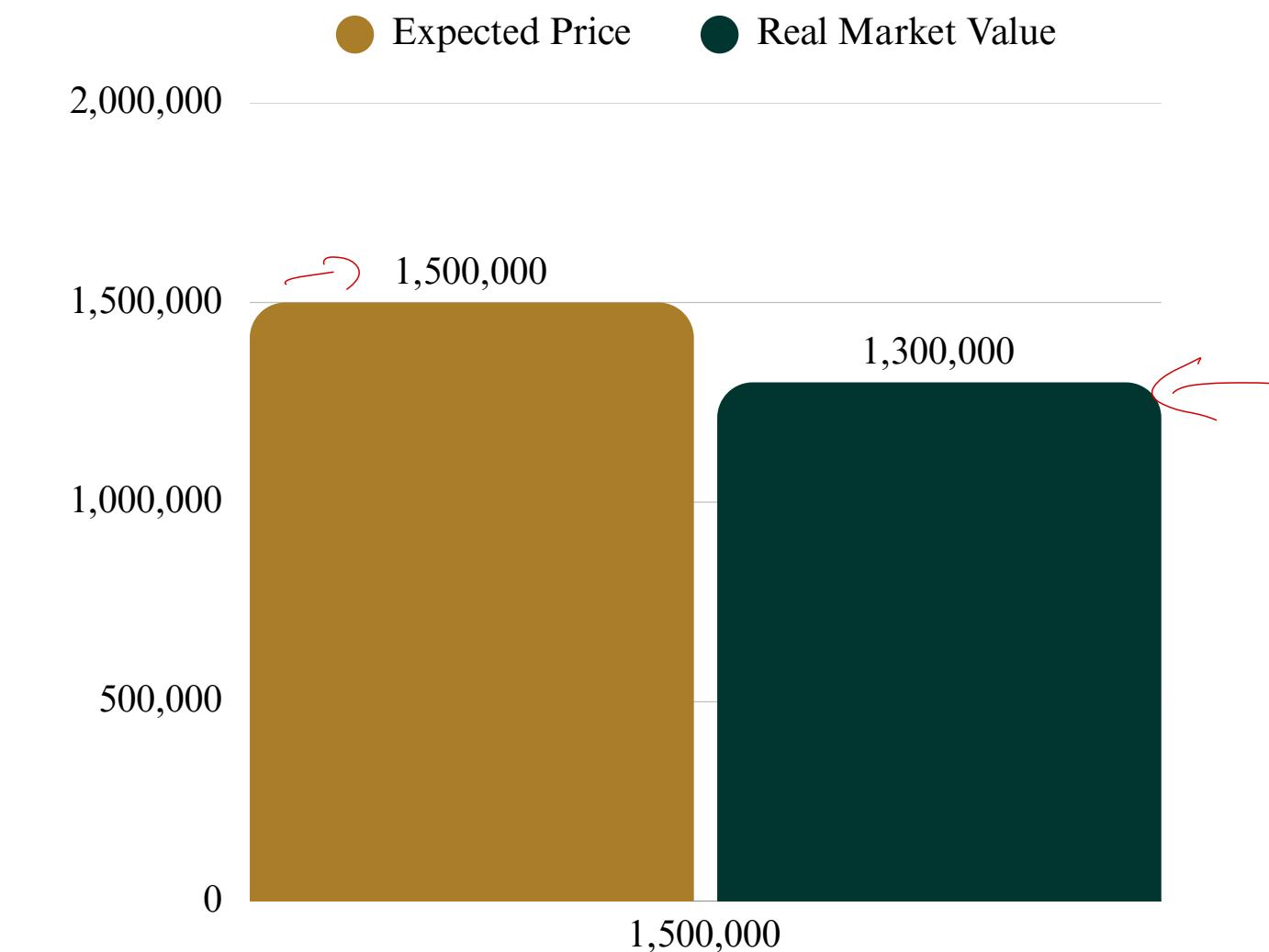
# Machine Learning

## » Problem 1:

ROSHN needs an accurate method to estimate home prices in advance.

## Why?

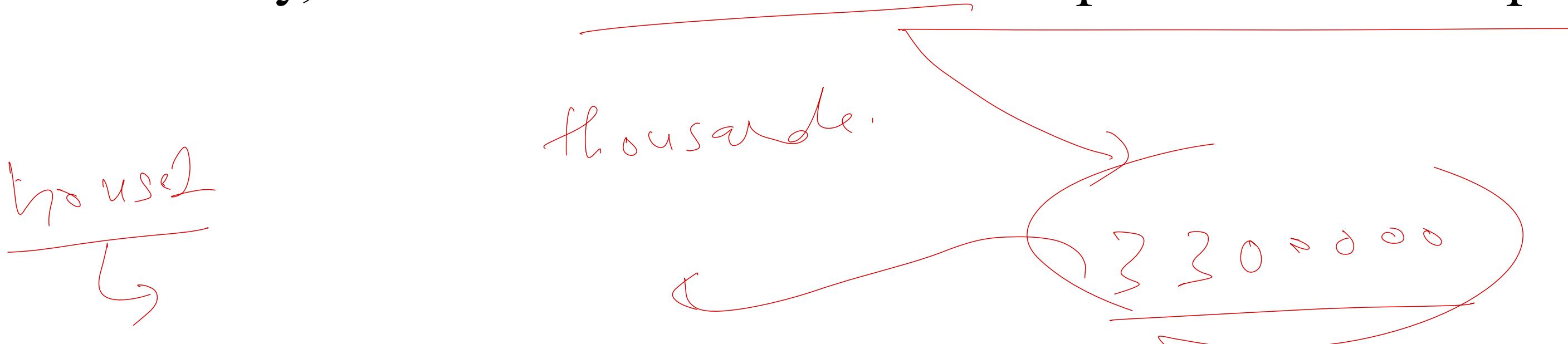
- Too high = fewer sales,
- Too low = less revenue.



# Machine Learning

NHC  
↳ National housing  
council

Luckily, we have historical data from previous similar projects.



# Machine Learning

*input parameters/features*

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
1	120	3	Apartment	1	Street	1.2	2021	950,000
2	180	4	Villa	2	Park	0.8	2022	1,350,000
3	140	3	Apartment	1	City	2	2020	980,000
4	220	5	Villa	3	Garden	0.5	2023	1,850,000
5	160	4	Townhouse	2	Street	1.5	2021	1,200,000
6	200	5	Villa	2	Park	1	2024	1,700,000
7	95	2	Apartment	1	Street	1.8	2019	720,000
8	250	6	Villa	3	Lake	0.3	2023	2,300,000
9	130	3	Apartment	1	Garden	1.1	2022	1,020,000
10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

# Machine Learning

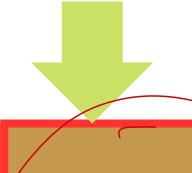
## Features , Inputs, Predictors, Attributes



ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
1	120	3	Apartment	1	Street	1.2	2021	950,000
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9	130	3	Apartment	1	Garden	1.1	2022	1,020,000
10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

# Machine Learning

Label, Target, Output, Ground truth



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9	130	3	Apartment	1	Garden	1.1	2022	1,020,000
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# Machine Learning

»» Let's take one feature

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
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# Machine Learning

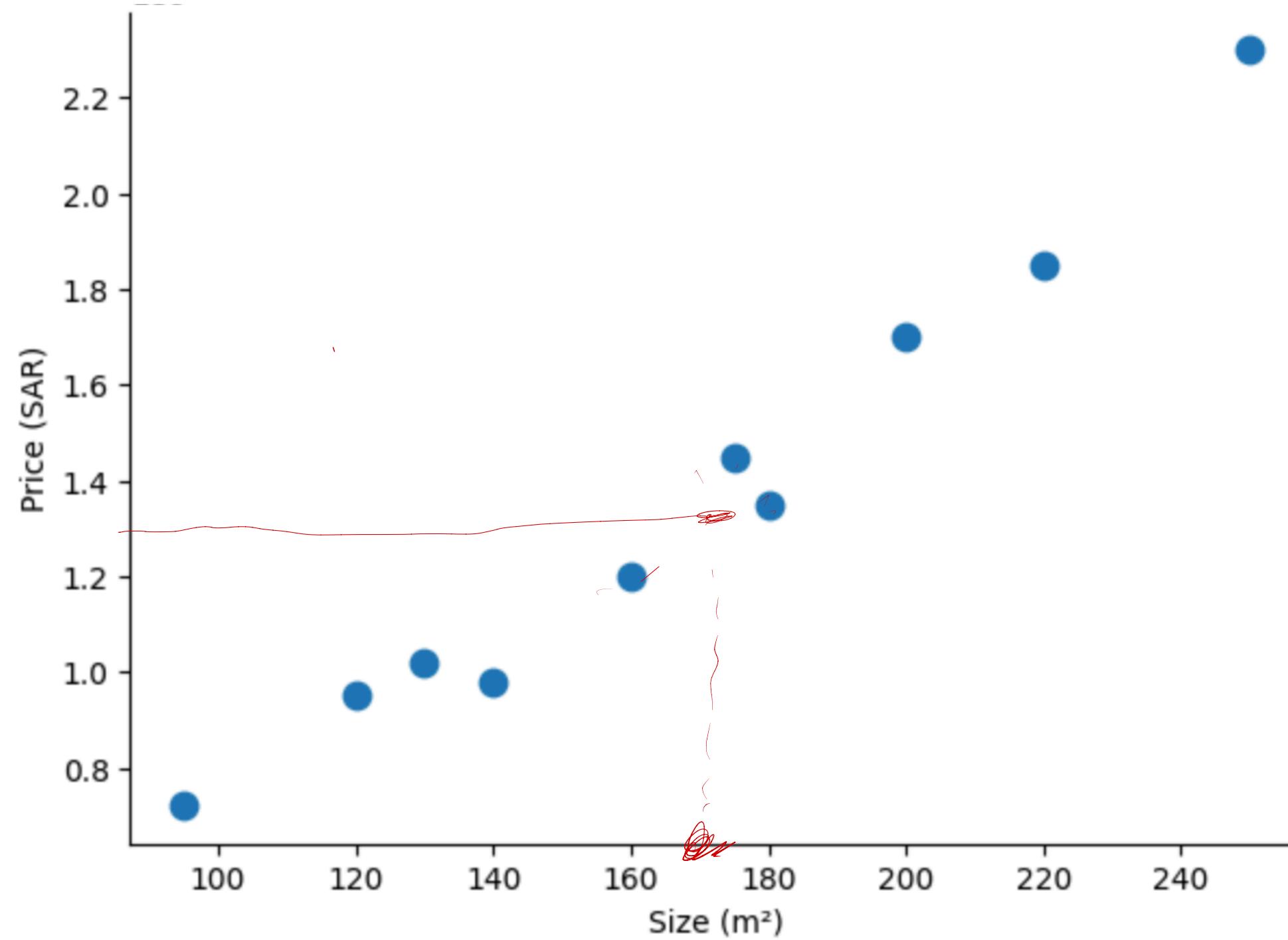
»» We want to predict the price of a new property.

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
1	120	3	Apartment	1	Street	1.2	2021	950,000
2	180	4	Villa	2	Park	0.8	2022	1,350,000
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10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

# Machine Learning

Size (m <sup>2</sup> )
120
180
140
220
160
200
95
250
130
175

Price (SAR)
950,000
1,350,000
980,000
1,850,000
1,200,000
1,700,000
720,000
2,300,000
1,020,000
1,450,000

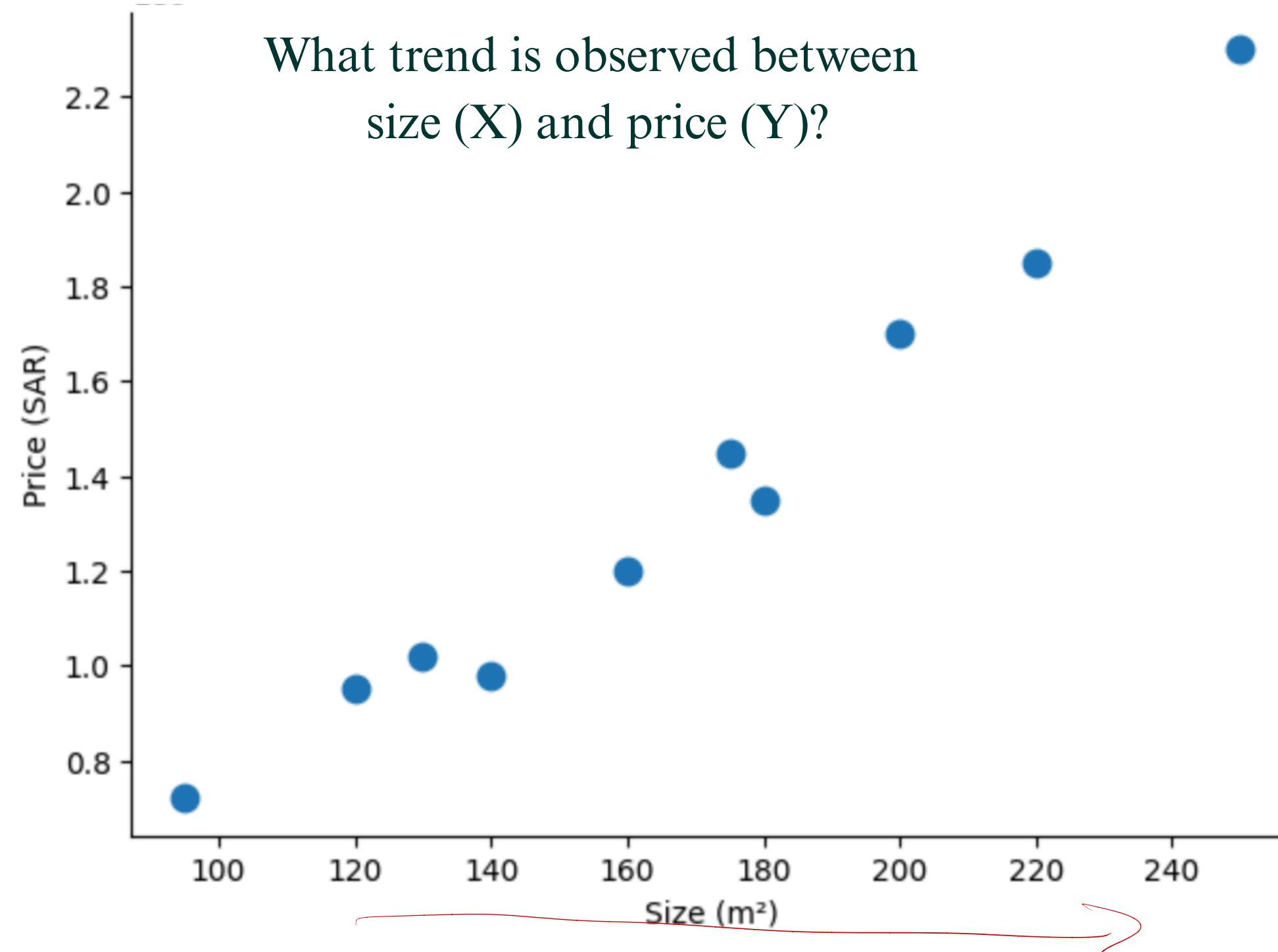


# Machine Learning

Size (m <sup>2</sup> )
120
180
140
220
160
200
95
250
130
175

Price (SAR)
950,000
1,350,000
980,000
1,850,000
1,200,000
1,700,000
720,000
2,300,000
1,020,000
1,450,000

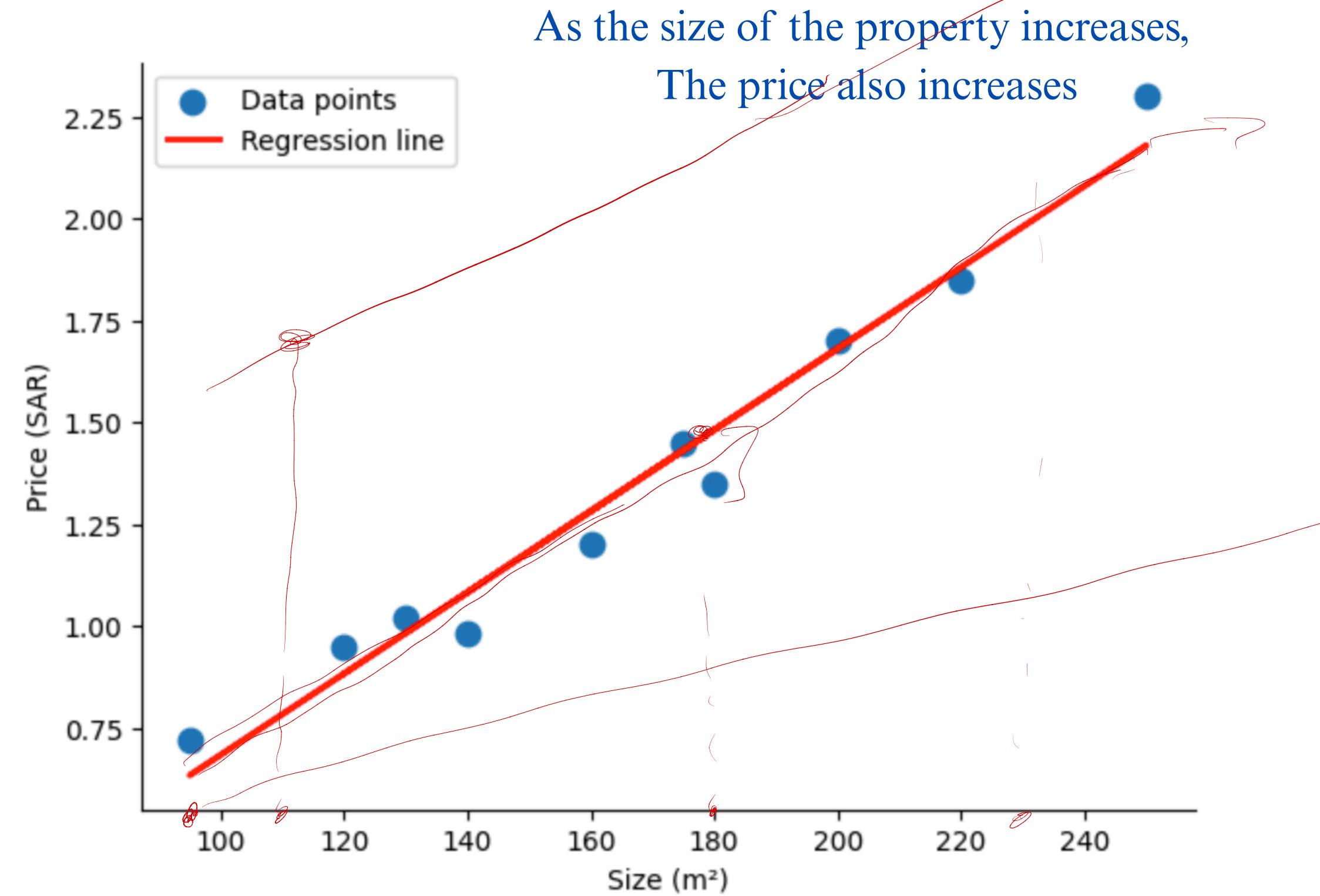
What trend is observed between size (X) and price (Y)?



# Machine Learning

Size (m <sup>2</sup> )
120
180
140
220
160
200
95
250
130
175

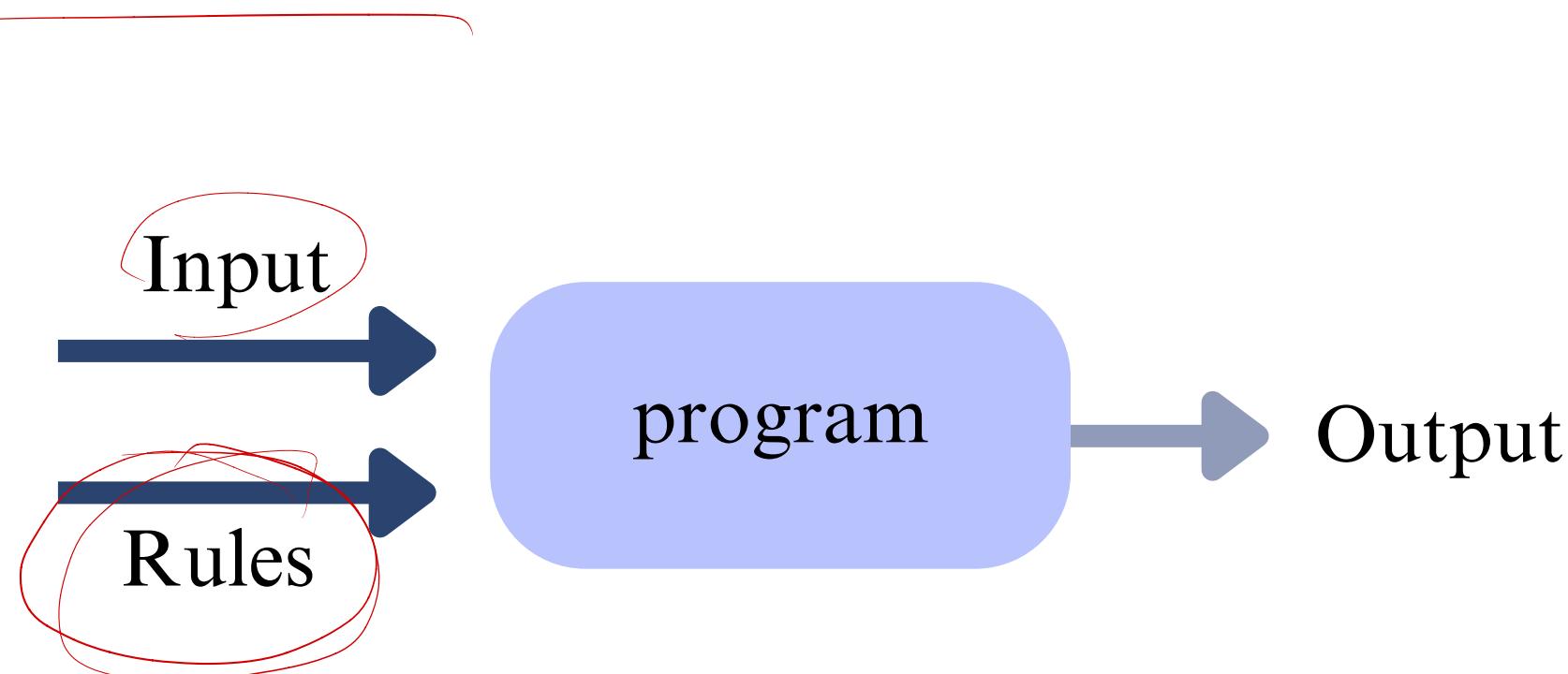
Price (SAR)
950,000
1,350,000
980,000
1,850,000
1,200,000
1,700,000
720,000
2,300,000
1,020,000
1,450,000



# Machine Learning

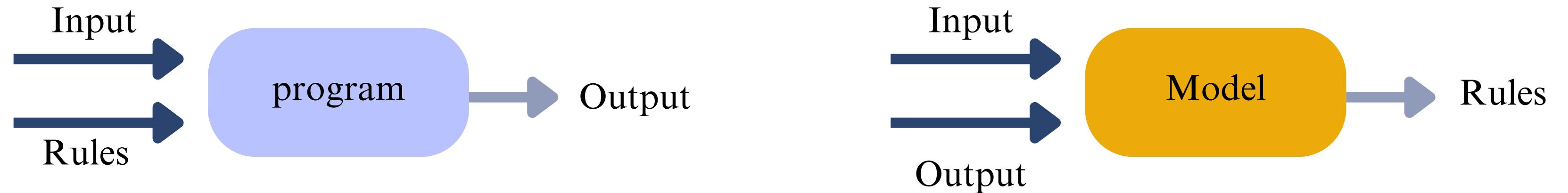
1.4  
18+  
L/W 19° - 20° ✓

» Old programming takes input and rules to generate output.



# Machine Learning

»» Old programming takes input and rules to generate output.



»» Machine Learning takes input and output examples to **learn** the rules

# Machine Learning

Machine Learning is a branch of Artificial Intelligence that enables computers to learn patterns from data and make predictions or decisions without being explicitly programmed.

Artificial Intelligence

Machine  
Learning

Deep  
Learning

# Machine Learning

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## » Problem 2:

ROSHN wants to know which customer segment to target for each unit.

# Machine Learning

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## » Problem 2:

ROSHN wants to know which customer segment to target for each unit.

Why?

# Machine Learning

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## » Problem 2:

ROSHN wants to know which customer segment to target for each unit.

## Why?

- To match each unit with the right buyer group.

# Machine Learning

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## » Problem 2:

ROSHN wants to know which customer segment to target for each unit.

## Why?

- To match each unit with the right buyer group.
- Avoid offering budget homes to high-income buyers.



# Machine Learning

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## » Problem 2:

ROSHN wants to know which customer segment to target for each unit.

## Why?

- To match each unit with the right buyer group.
- Avoid offering budget homes to high-income buyers.
- Avoid offering expensive homes to budget buyers.



# Machine Learning

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✓

Customer Segment
Economy ✓
Mid ✓
Economy ✓
Luxury ✓
Mid
Luxury
Economy
Luxury
Mid
Mid

# Machine Learning

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
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Label  
↓

Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid

# Machine Learning

What's different about the label?

Label  
↓

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10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid

# Machine Learning

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
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10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

Label  
↓

Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid

# Machine Learning

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)
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10	175	4	Townhouse	2	Park	0.7	2023	1,450,000

Label  
↓

Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid

# Machine Learning

It's categorical now, not numerical.

Label  
↓

ID	Size (m <sup>2</sup> )	Rooms	Type	Parking	View	Distance to Masjed(km)	Year Built	Price (SAR)	Customer Segment
1	120	3	Apartment	1	Street	1.2	2021	950,000	Economy
2	180	4	Villa	2	Park	0.8	2022	1,350,000	Mid
3	140	3	Apartment	1	City	2	2020	980,000	Economy
4	220	5	Villa	3	Garden	0.5	2023	1,850,000	Luxury
5	160	4	Townhouse	2	Street	1.5	2021	1,200,000	Mid
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7	95	2	Apartment	1	Street	1.8	2019	720,000	Economy
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9	130	3	Apartment	1	Garden	1.1	2022	1,020,000	Mid
10	175	4	Townhouse	2	Park	0.7	2023	1,450,000	Mid

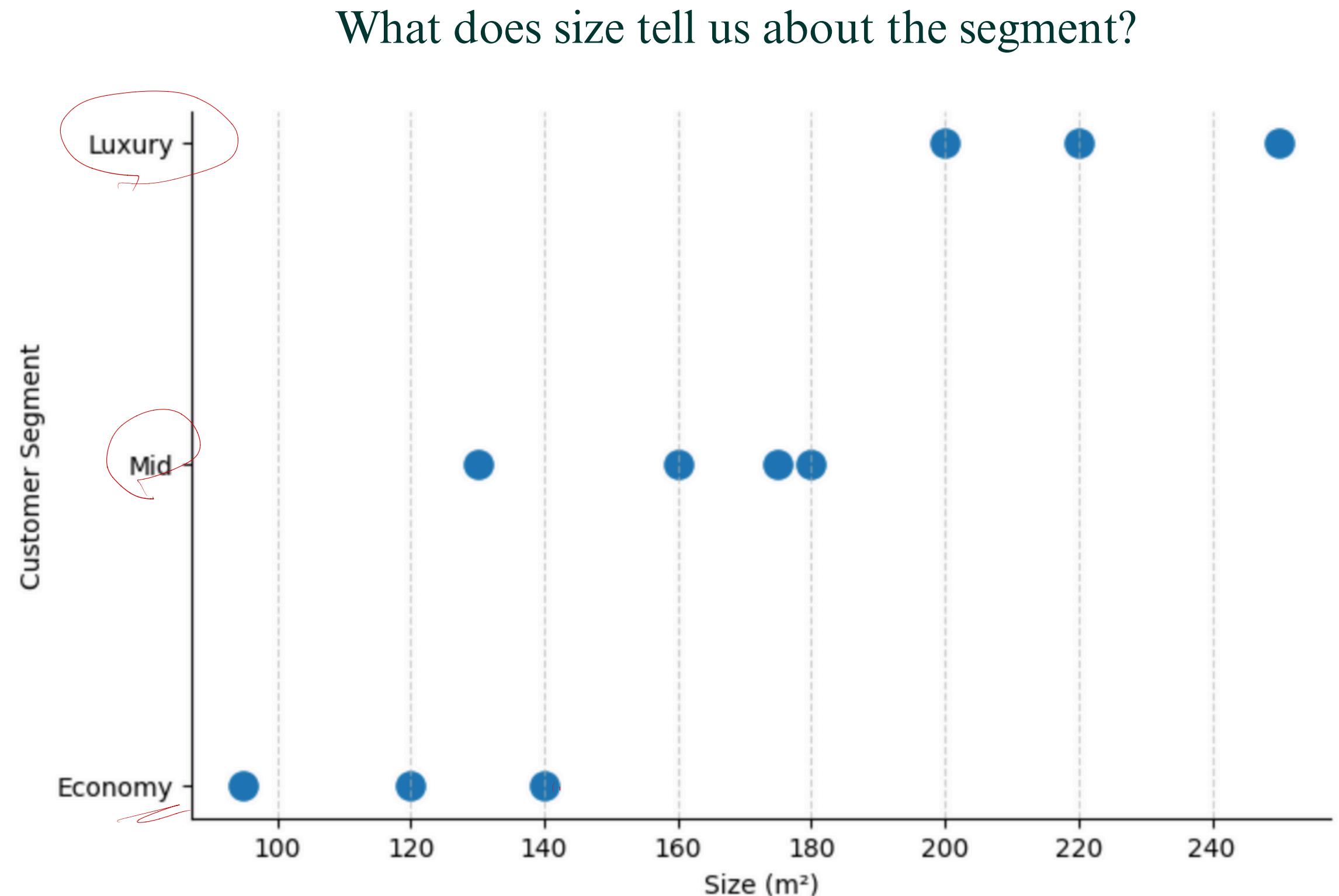
# Machine Learning

Size (m <sup>2</sup> )	Customer Segment
120	Economy
180	Mid
140	Economy
220	Luxury
160	Mid
200	Luxury
95	Economy
250	Luxury
130	Mid
175	Mid

# Machine Learning

Size (m <sup>2</sup> )
120
180
140
220
160
200
95
250
130
175

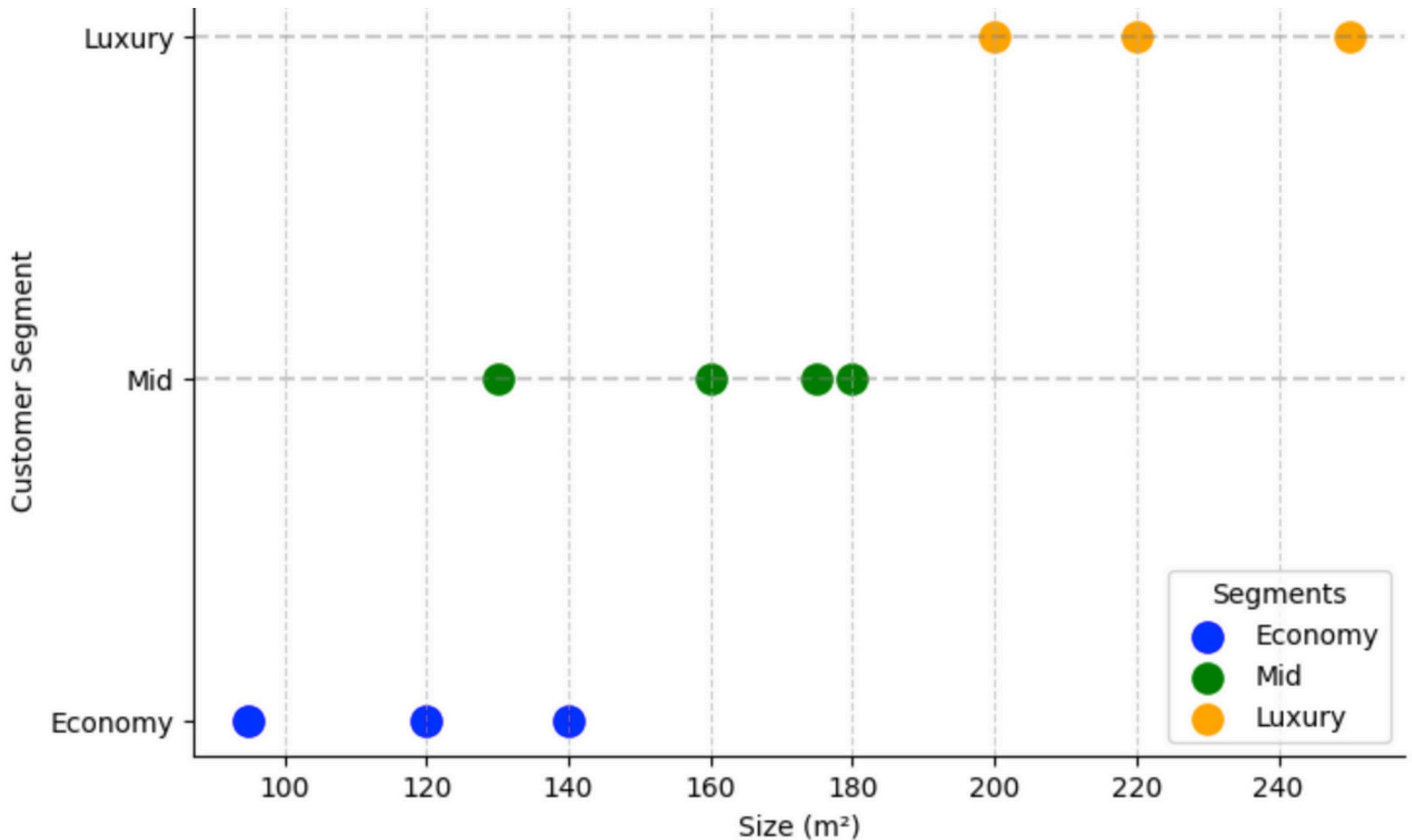
Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid



# Machine Learning

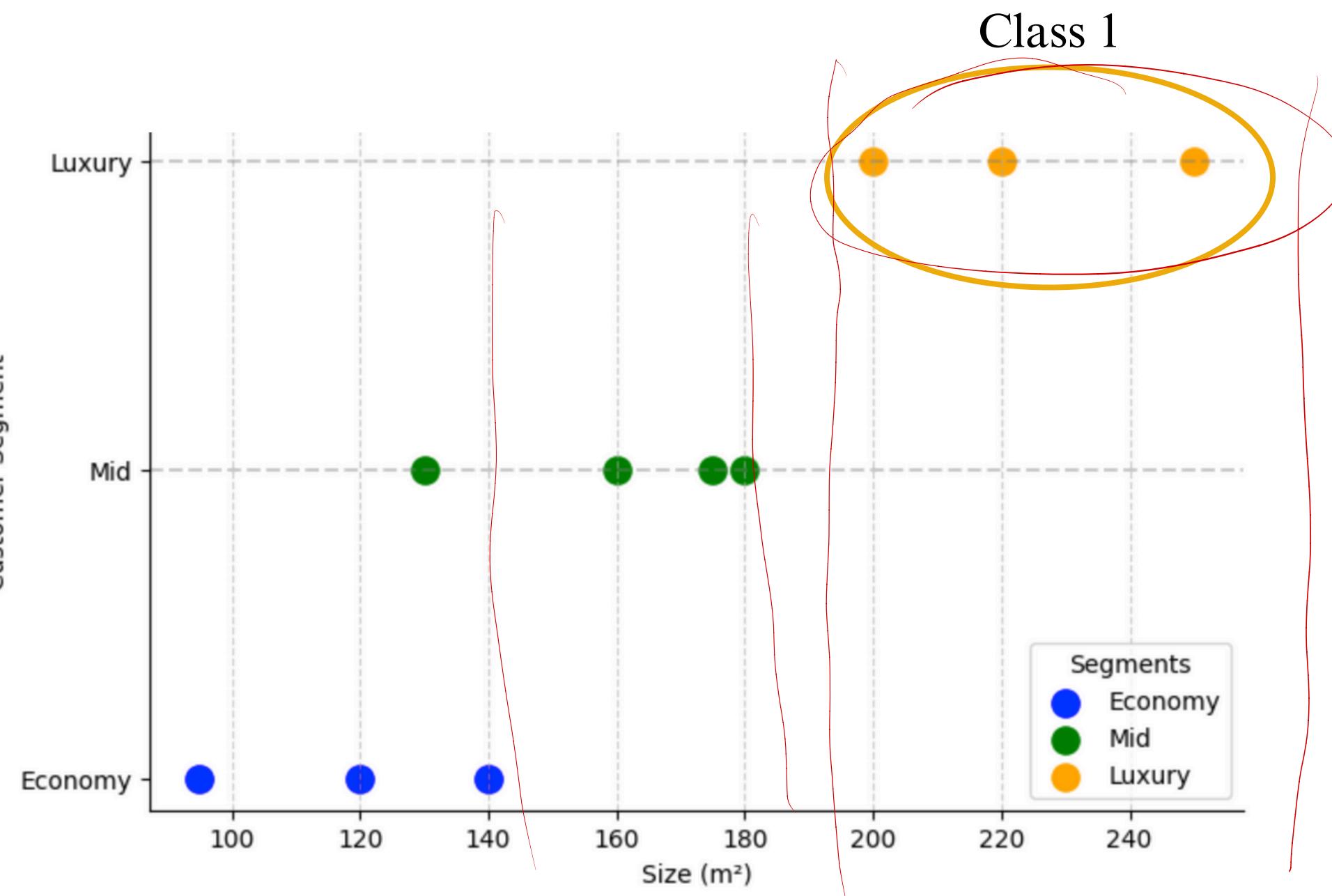
Size (m <sup>2</sup> )
120
180
140
220
160
200
95
250
130
175

Customer Segment
Economy
Mid
Economy
Luxury
Mid
Luxury
Economy
Luxury
Mid
Mid



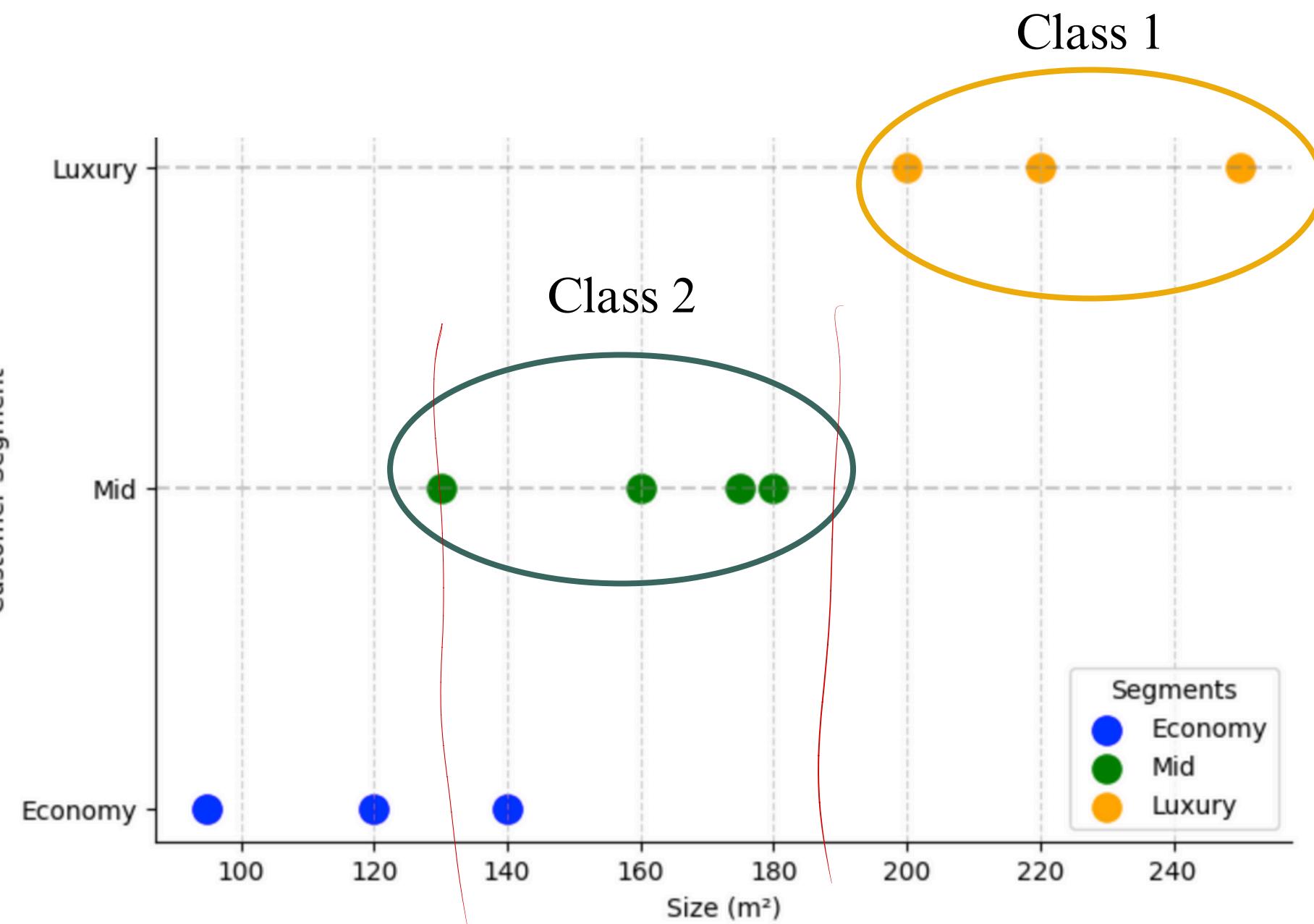
# Machine Learning

Size (m <sup>2</sup> )	Customer Segment
120	Economy
180	Mid
140	Economy
220	Luxury
160	Mid
200	Luxury
95	Economy
250	Luxury
130	Mid
175	Mid



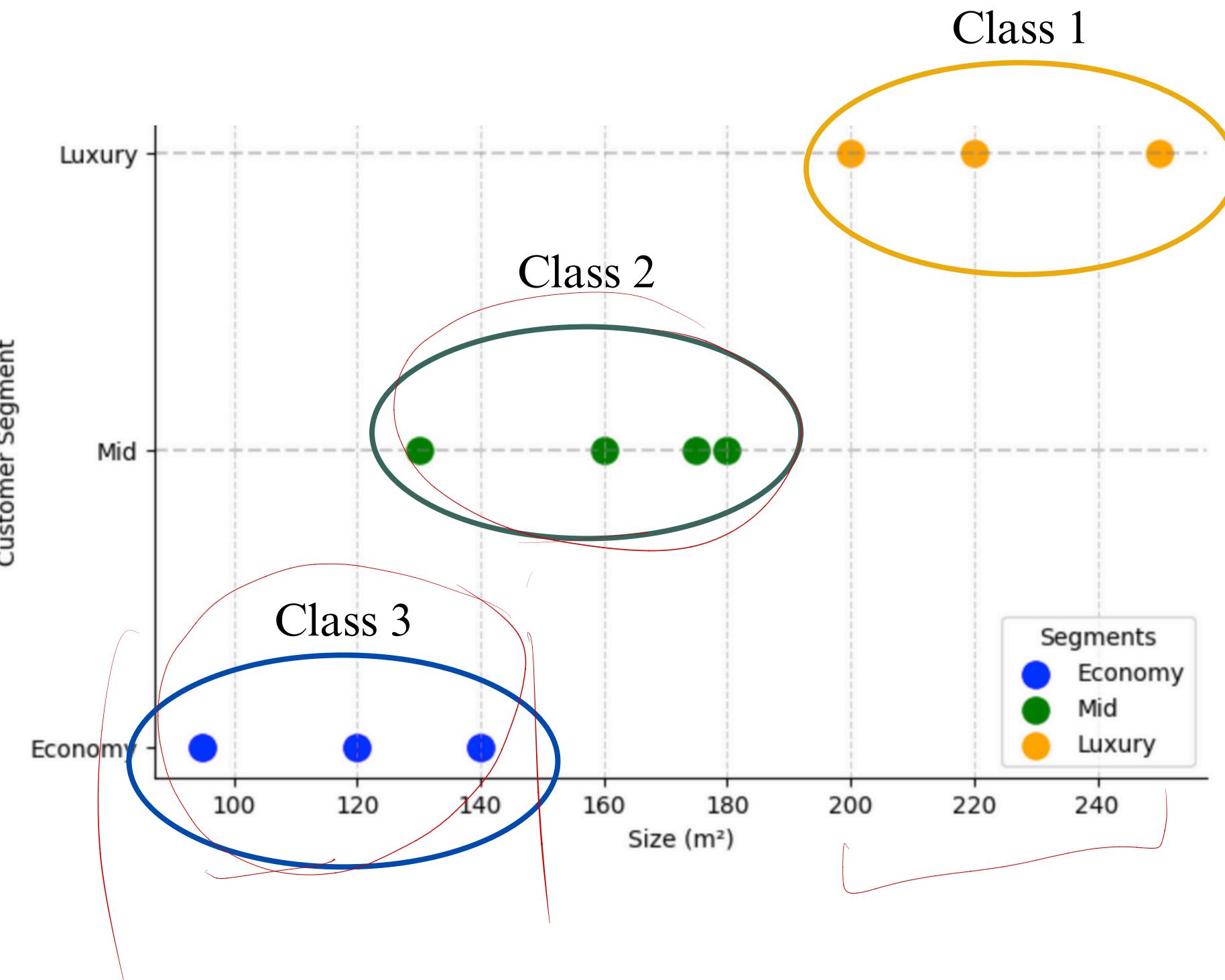
# Machine Learning

Size (m <sup>2</sup> )	Customer Segment
120	Economy
180	Mid
140	Economy
220	Luxury
160	Mid
200	Luxury
95	Economy
250	Luxury
130	Mid
175	Mid



# Machine Learning

Size (m <sup>2</sup> )	Customer Segment
120	Economy
180	Mid
140	Economy
220	Luxury
160	Mid
200	Luxury
95	Economy
250	Luxury
130	Mid
175	Mid

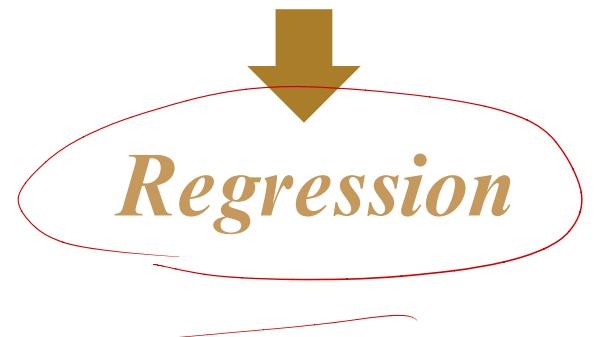


# Machine Learning

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## »» Problem 1:

Predicting home price



An ML task where the goal is to predict a continuous numerical value.

# Machine Learning

## » Problem 1:

Predicting home price

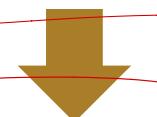


*Regression*

An ML task where the goal is to predict a continuous numerical value.

## » Problem 2:

Classify the customer segment



*Classification*

An ML task where the goal is to assign each input to a predefined category.



# Machine Learning

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## » Problem 3:

ROSHN wants to minimize the energy consumption of its  
buildings

# Machine Learning

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## » Problem 3:

ROSHN wants to minimize the energy consumption of its buildings

Why?

# Machine Learning

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## » Problem 3:

ROSHN wants to minimize the energy consumption of its buildings

## Why?

- Improve sustainability and meet green targets.

# Machine Learning

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## » Problem 3:

ROSHN wants to minimize the energy consumption of its buildings

## Why?

- Improve sustainability and meet green targets.
- Increase building efficiency and performance.

# Machine Learning

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## » Problem 3:

ROSHN wants to minimize the energy consumption of its buildings

## Why?

- Improve sustainability and meet green targets.
- Increase building efficiency and performance.
- Reduce long-term maintenance and utility expenses.

# Machine Learning

Building ID	Electricity Use	Water Use (L/day)	Waste Output	Solar Coverage	Building Age
1	320	900	14	10	8
2	180	600	8	40	3
3	450	1200	20	5	15
4	200	700	9	35	5
5	150	500	6	60	2
6	380	1000	15	20	12
7	520	1300	22	0	18
8	240	650	10	30	4
9	130	480	5	70	1
10	410	1100	17	15	10

# Machine Learning

Multiple features



Building ID	Electricity Use	Water Use (L/day)	Waste Output	Solar Coverage	Building Age (years)
1	320	900	14	10	8
2	180	600	8	40	3
3	450	1200	20	5	15
4	200	700	9	35	5
5	150	500	6	60	2
6	380	1000	15	20	12
7	520	1300	22	0	18
8	240	650	10	30	4
9	130	480	5	70	1
10	410	1100	17	15	10

# Machine Learning

Multiple features

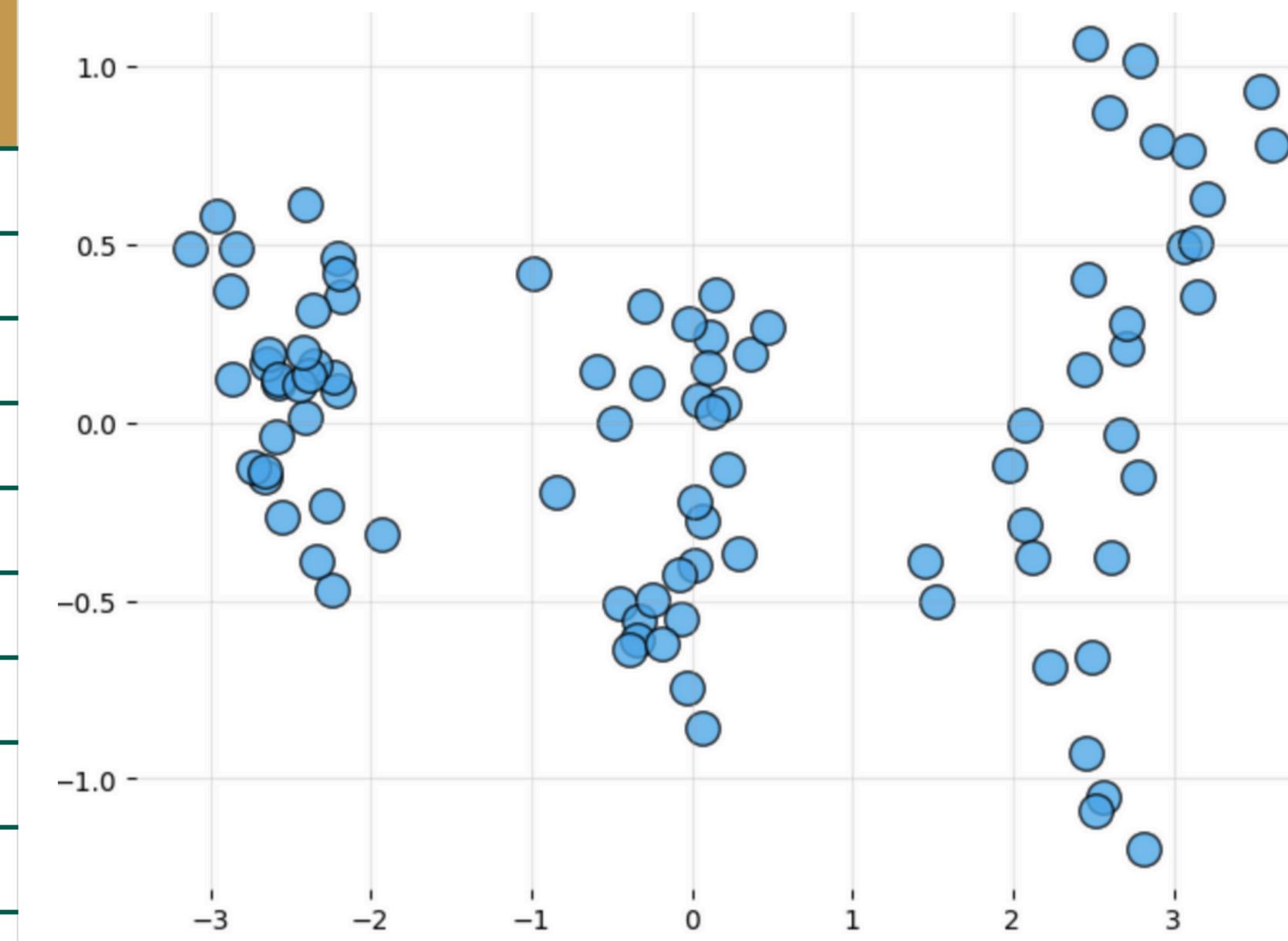
Building ID	Electricity Use	Water Use (L/day)	Waste Output	Solar Coverage	Building Age	Label
1	320	900	14	10	8	?
2	180	600	8	40	3	?
3	450	1200	20	5	15	?
4	200	700	9	35	5	?
5	150	500	6	60	2	?
6	380	1000	15	20	12	?
7	520	1300	22	0	18	?
8	240	650	10	30	4	?
9	130	480	5	70	1	?
10	410	1100	17	15	10	?

Can a model learn from  
data without labels?

# Machine Learning

Building ID	Electricity Use (kWh/day)	Water Use (L/day)	Waste Output (kg/day)	Solar Coverage (%)	Building Age (years)
1	320	900	14	10	8
2	180	600	8	40	3
3	450	1200	20	5	15
4	200	700	9	35	5
5	150	500	6	60	2
6	380	1000	15	20	12
7	520	1300	22	0	18
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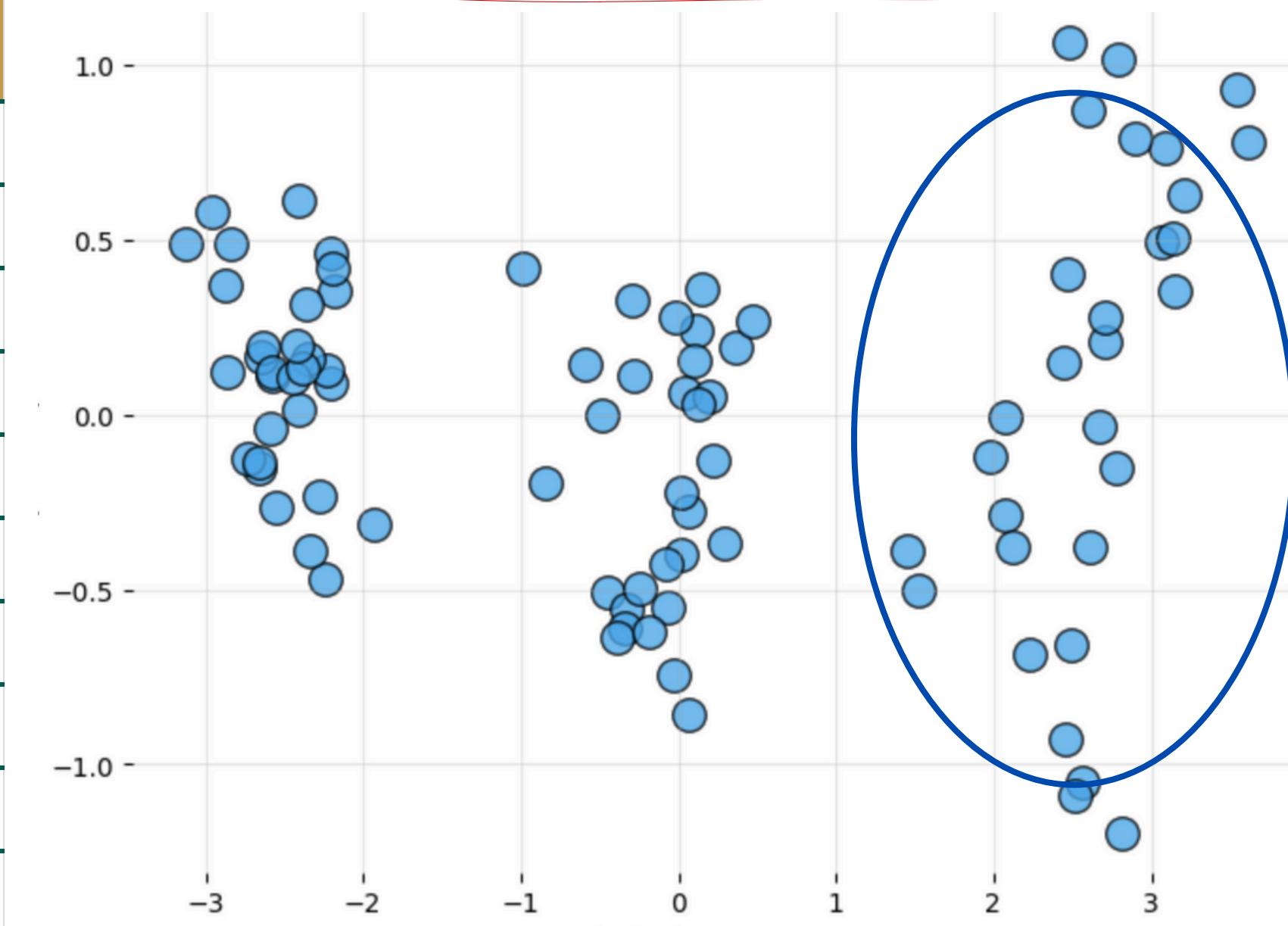
What does this plot tell us?



# Machine Learning

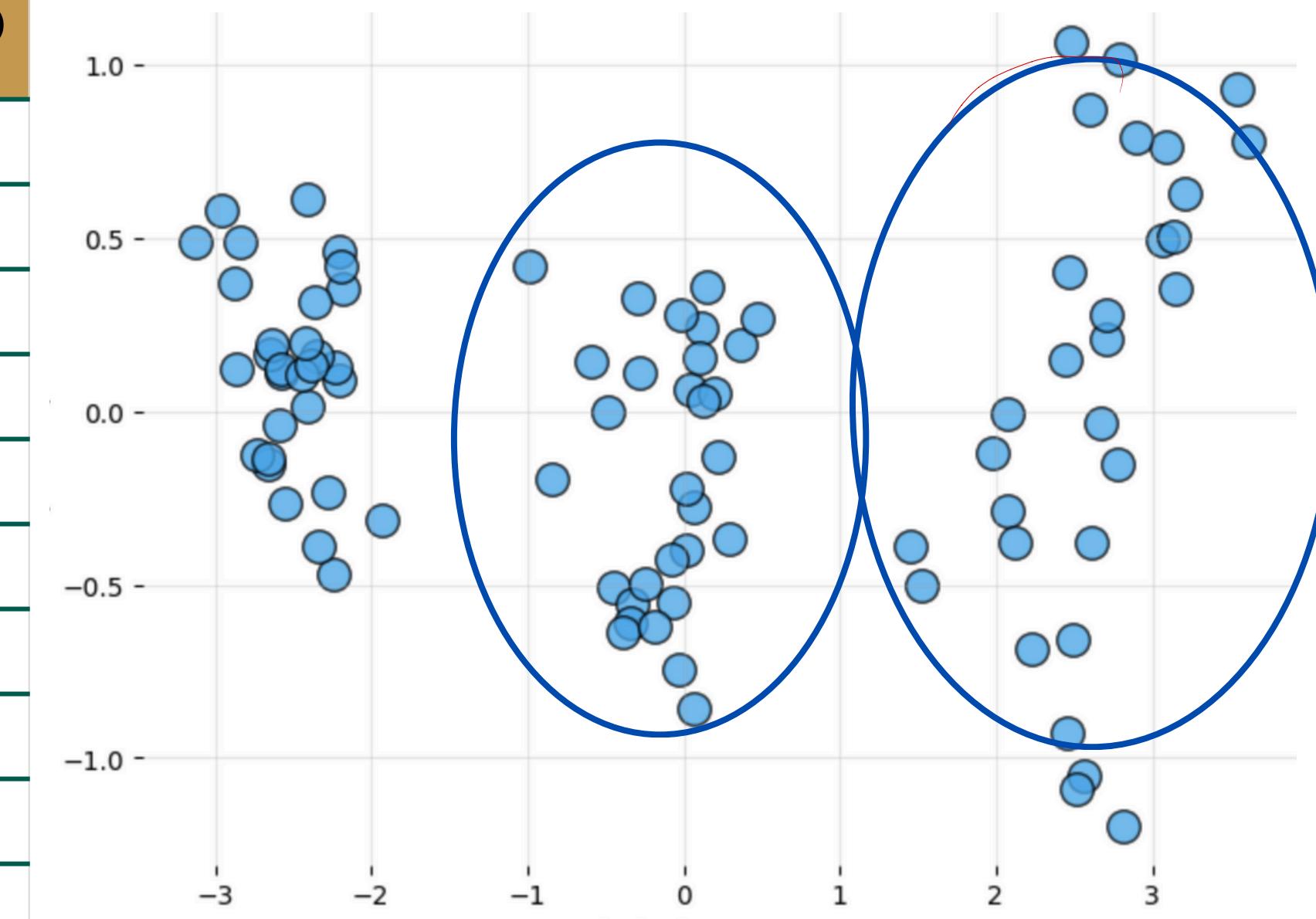
Building ID	Electricity Use (kWh/day)	Water Use (L/day)	Waste Output (kg/day)	Solar Coverage (%)	Building Age (years)
1	320	900	14	10	8
2	180	600	8	40	3
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4	200	700	9	35	5
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6	380	1000	15	20	12
7	520	1300	22	0	18
8	240	650	10	30	4
9	130	480	5	70	1
10	410	1100	17	15	10

Buildings that appear close together have similar resource usage patterns



# Machine Learning

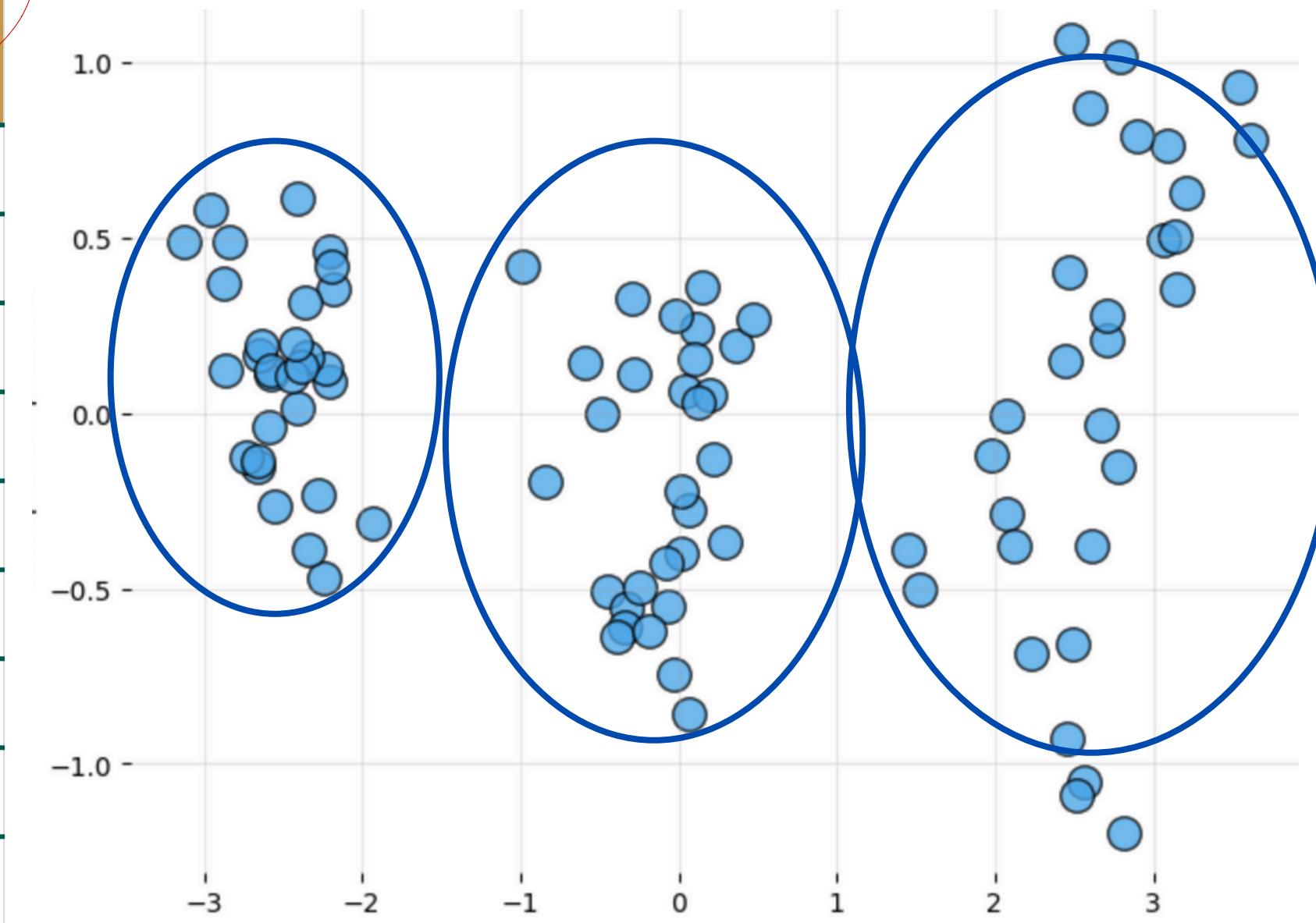
Building ID	Electricity Use (kWh/day)	Water Use (L/day)	Waste Output (kg/day)	Solar Coverage (%)	Building Age (years)
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# Machine Learning

✓ ✓ ✓

Building ID	Electricity Use (kWh/day)	Water Use (L/day)	Waste Output (kg/day)	Solar Coverage (%)	Building Age (years)
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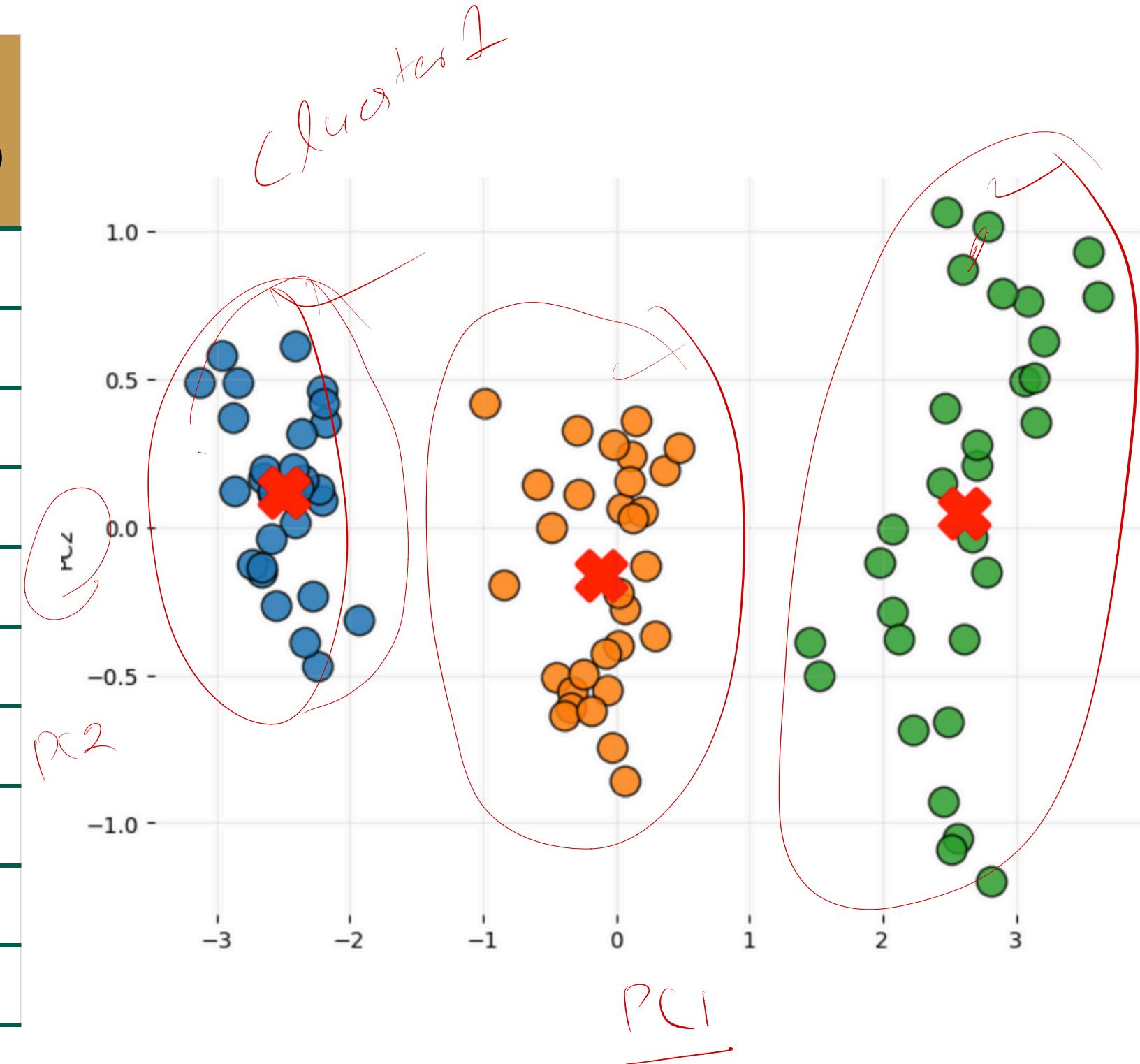


# Machine Learning

→ Financial

1 2 3  
 x x x

Building ID	Electricity Use (kWh/day)	Water Use (L/day)	Waste Output (kg/day)	Solar Coverage (%)	Building Age (years)
1	320	900	14	10	8
2	180	600	8	40	3
3	450	1200	20	5	15
4	200	700	9	35	5
5	150	500	6	60	2
6	380	1000	15	20	12
7	520	1300	22	0	18
8	240	650	10	30	4
9	130	480	5	70	1
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# Machine Learning

## Supervised Machine Learning

### »» Problem 1:

Predicting home price

*Regression*

An ML task where the goal is to predict a continuous numerical value.

### »» Problem 2:

Classify the customer segment

*Classification*

An ML task where the goal is to assign each input to a predefined category.

## Unsupervised Machine Learning

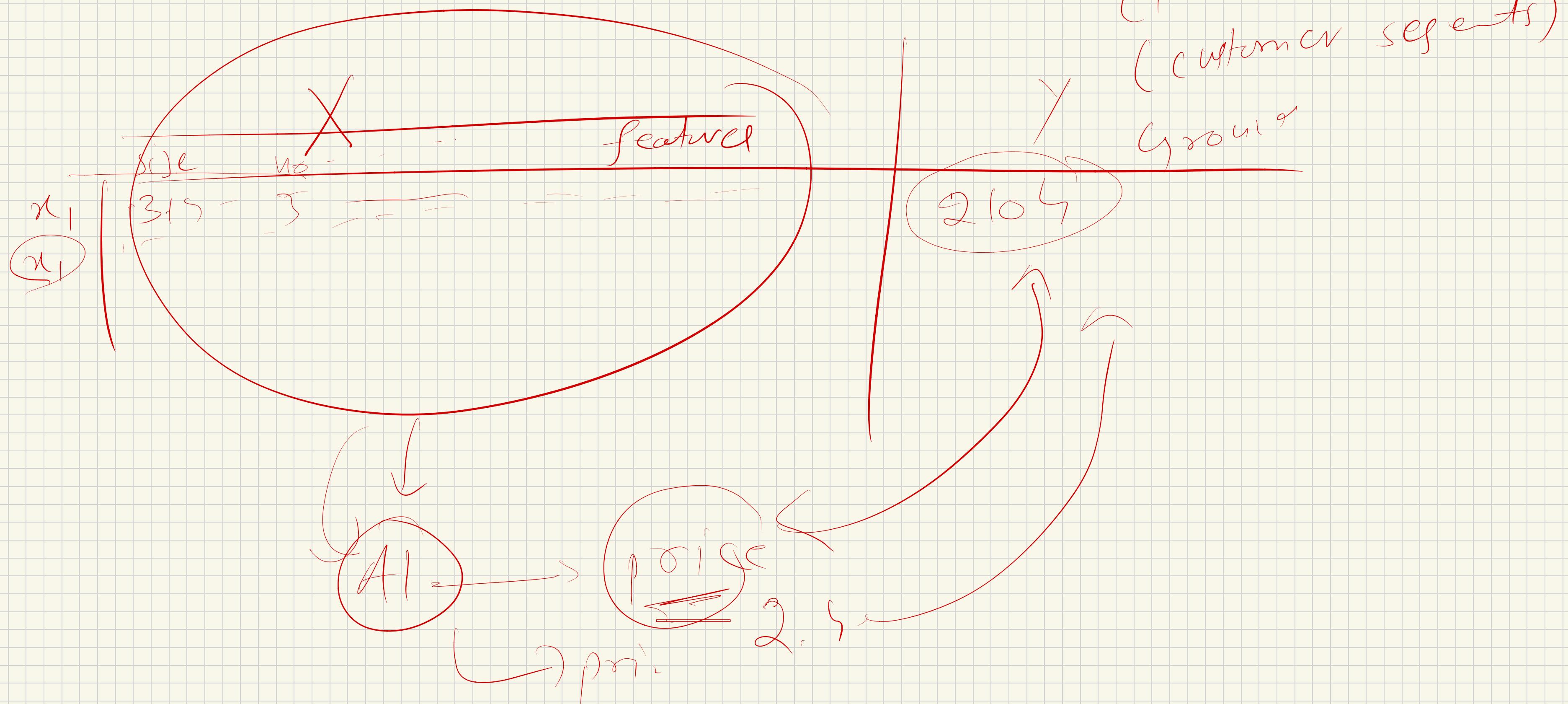
### »» Problem 3:

Discovering groups of buildings based on sustainability usage

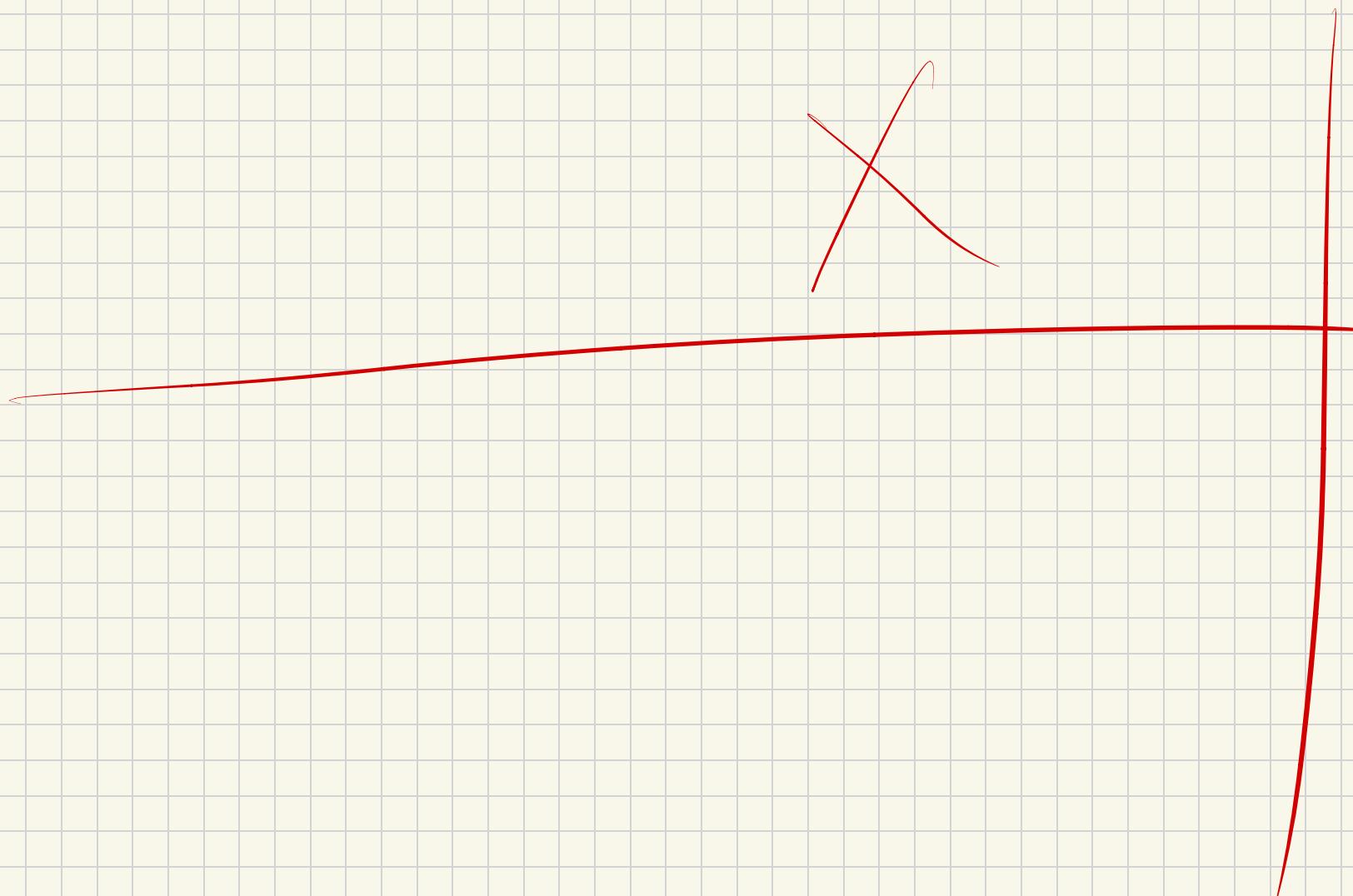
*Clustering*

An ML task where the goal is to discover natural patterns or groups

# Supervised learning



Unsupervised  
learning



Travel

expense

Depart From

To

date

return date

Total amount

June

data

Time to back

Energy  
use  
price

+

+

+

+

+

+

+

+

size house no

outliers  
anomalies

# Artificial Intelligence

## Hands-On Activity

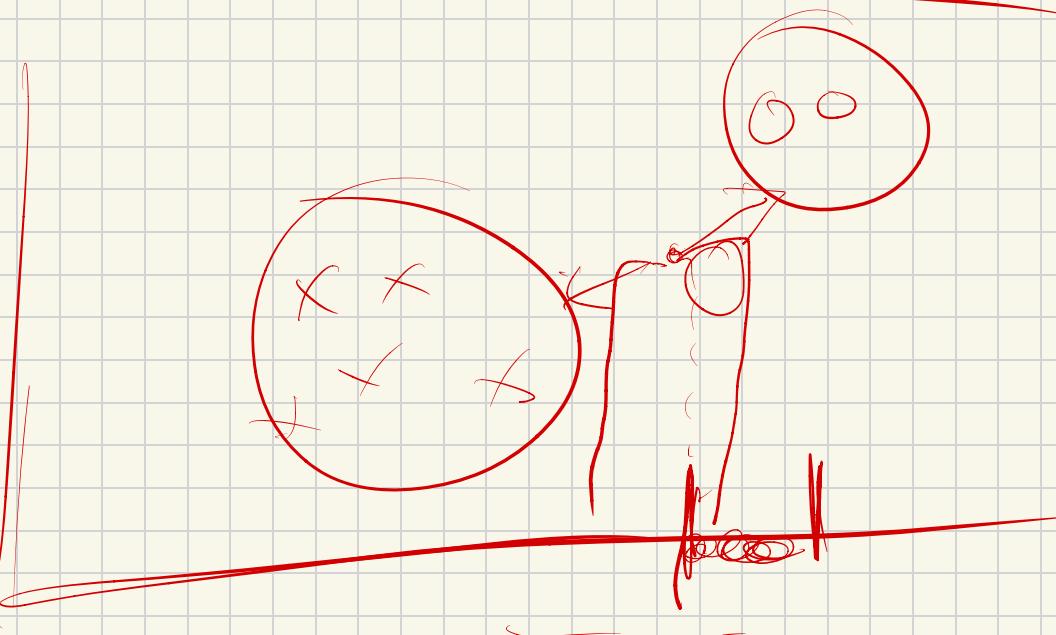
Group 1 a) supervised learning | financing value.

b) regression

c)

2) a) unsupervised | default dev

b) clustering



3) a) Unsupervised | discover pattern

c) a) unsupervised |

4) a) unsupervised |

loan acc | reg. fol

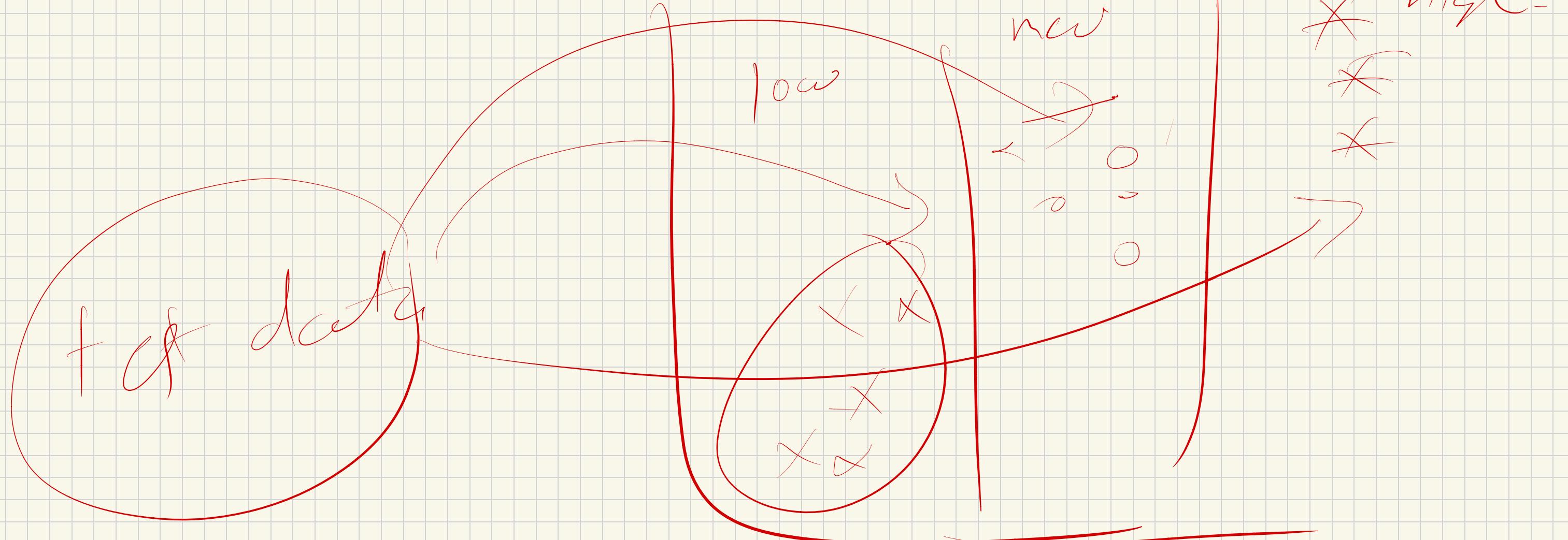
(S) Super

b) predict income

6 unsupervised

approx - d  
b)  
Clustering  $\Rightarrow$  3 clusters

A red ink drawing on graph paper featuring several numbers and arrows. On the left, there is a large, stylized number '3'. To its right is a large circle containing a smaller '2' with an arrow pointing to it from above. Below this is a large '7' with an arrow pointing to it from below. Further to the right is a '5' with an arrow pointing to it from above. Above the '5' is a '0' with an arrow pointing to it from above. To the right of the '0' is a '6' with an arrow pointing to it from above. At the bottom center is a small '7' with an arrow pointing to it from above. A large '1' is positioned at the top center, with an arrow pointing to it from above.



① Data ✓

sentence - → positive  
ne

→ unsupervised

② Model ✓

BERT

loss (obj) ← due function

hyperparameters

③

optimisation

# Hands-On Activity

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## Saudi Arabia Social Development Bank Loans 2019



# Hands-On Activity

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## Work-Life Balance and Longevity Dataset



A graphic icon consisting of two white speech bubbles with dark green outlines. The left bubble contains a large, bold, dark green letter 'Q'. The right bubble contains a large, bold, dark green letter 'A'. The bubbles overlap slightly, with the 'Q' bubble positioned above and to the left of the 'A' bubble.

Q A

Thank You