## Potential Performance Metrics for Mastercard AI Governance Scorecard

## **Hallucination Rate**

### **Definition & Relevance**

#### • What is it?

The Hallucination Rate measures the frequency at which a Generative AI system produces responses that are factually incorrect or misleading, deviating from its training data or intended outputs.

## • Why is it important?

High hallucination rates in AI-generated content can lead to misinformation, eroding user trust and potentially causing harm, especially in critical sectors like finance and healthcare.

### • Where is it used?

This metric is crucial in applications such as AI-powered customer support, financial advisory services, and fraud detection systems, where accuracy and reliability are paramount.

# **Tracking & Implementation**

#### • How should this metric be measured?

- Implement automated fact-checking tools to validate AI outputs against verified datasets.
- Utilize confidence scoring models to flag uncertain or potentially erroneous AI-generated responses.
- Establish human review processes for high-stakes or sensitive AI-generated content.

### • What data sources are needed?

AI-generated response logs, confidence scores, user feedback, and benchmark datasets are essential for accurate measurement.

## • How does this metric integrate into Mastercard's AI framework?

Monitoring the Hallucination Rate ensures that AI systems align with Mastercard's standards for accuracy, transparency, and regulatory compliance.

## **Challenges & Considerations**

## • What are the limitations of tracking this metric?

Fact-checking AI outputs can be complex due to evolving data and contextual nuances. Manual reviews may also be resource-intensive.

## • Are there ethical or regulatory concerns?

Inaccurate AI outputs can mislead users, leading to ethical dilemmas and potential regulatory violations, particularly in sectors like finance and healthcare.

## • What are potential solutions or improvements?

Enhancing AI models with retrieval-augmented generation (RAG) techniques and continuous fine-tuning using domain-specific knowledge can help mitigate hallucinations

## **Use Case Example**

#### • Healthcare Sector:

A transcription tool powered by OpenAI's Whisper model was found to hallucinate in about 1% of transcriptions, sometimes inventing sentences or nonsensical phrases during silences. This highlights the importance of monitoring and mitigating hallucinations to ensure reliable medical documentation.

# **User Override Rate**

### **Definition & Relevance**

### • What is it?

The User Override Rate tracks how often human users reject, modify, or override AI-generated recommendations before implementation.

### • Why is it important?

A high override rate may indicate issues with the AI system's accuracy, relevance, or user trust, suggesting a need for system improvements.

### • Where is it used?

This metric is applicable in areas like risk assessment, fraud detection, customer support automation, and financial decision-making processes.

## **Tracking & Implementation**

### How should this metric be measured?

- Implement user feedback mechanisms allowing analysts to approve, modify, or reject AI recommendations.
- Monitor the frequency and context of human interventions across various AI applications.
- Analyze override trends over time to identify patterns and areas for improvement.

#### What data sources are needed?

AI recommendation logs, records of manual interventions, user feedback, and real-time decision-tracking data are necessary.

### • How does this metric integrate into Mastercard's AI framework?

Understanding the User Override Rate helps Mastercard assess the effectiveness and reliability of AI systems, ensuring they enhance rather than hinder decision-making processes.

# **Challenges & Considerations**

# • What are the limitations of tracking this metric?

A high override rate doesn't always signify AI failure; it could reflect conservative decision-making or a lack of user training.

# • Are there ethical or regulatory concerns?

AI decisions impacting financial approvals or fraud detection must be explainable to avoid biases and comply with regulations.

## • What are potential solutions or improvements?

Incorporating explainability models (e.g., SHAP values) can help users understand AI recommendations, potentially reducing unnecessary overrides.

## **Use Case Example**

#### • Healthcare Sector:

In clinical settings, clinicians often override AI-generated alerts for potential drug interactions, indicating a need for more accurate and relevant alert systems.

# **AI-Driven Value Attribution Score**

# **Definition & Relevance**

### • What is it?

The AI-Driven Value Attribution Score measures the extent to which business outcomes, such as revenue growth, cost savings, or improved customer engagement, can be directly attributed to AI-driven decisions and actions.

# • Why is it important?

This metric ensures that investments in AI technologies are delivering measurable benefits, allowing organizations to assess the return on investment (ROI) and make informed decisions about future AI initiatives.

#### • Where is it used?

It's utilized across various domains, including marketing, sales, customer service, and operations, where AI tools are implemented to enhance performance and efficiency.

# **Challenges & Considerations**

## • What are the limitations of tracking this metric?

- Attribution Complexity: Determining the exact contribution of AI to specific business outcomes can be challenging due to multiple influencing factors.
- Data Quality: Accurate attribution requires high-quality, comprehensive data, which may not always be available.
- Dynamic Environments: Rapid market changes can affect the consistency of attribution models, leading to potential inaccuracies.

# • Are there ethical or regulatory concerns?

- Transparency: AI-driven decisions must be explainable to stakeholders to build trust and comply with regulations.
- Bias and Fairness: There's a risk that AI models could perpetuate existing biases, leading to unfair outcomes.
- Privacy: Utilizing customer data for AI analysis must adhere to privacy laws and ethical standards.

## What are potential solutions or improvements?

- Implement Explainability Models: Using tools like SHAP (Shapley Additive explanations) values can help elucidate AI decision-making processes, enhancing transparency.
- Continuous Monitoring: Regularly updating and validating AI models ensures they adapt to changing environments and maintain accuracy.
- Cross-Functional Collaboration: Engaging diverse teams in AI development can help identify and mitigate biases, promoting fairness.

# **Use Case Example**

## • Marketing Attribution:

Adobe's Attribution AI enables marketers to understand the impact of each customer interaction across their journey, facilitating executive reporting, budget allocation, and campaign optimization.

## • Sales Optimization:

AI-driven lead scoring systems help businesses prioritize prospects, increasing conversion rates and sales efficiency.

### Works Cited

### **Hallucination Rate**

- 1. IBM. (2023). *Understanding AI Hallucinations: Risks & Mitigations*. Retrieved from <a href="https://www.ibm.com/think/topics/ai-hallucinations">https://www.ibm.com/think/topics/ai-hallucinations</a>
- 2. AI Business. (2023). *Combating Generative AI's Hallucination Problem with RAG Models*. Retrieved from <a href="https://aibusiness.com/nlp/combating-generative-ai-s-hallucination-problem">https://aibusiness.com/nlp/combating-generative-ai-s-hallucination-problem</a>
- 3. Stanford AI Research. (2024). *Legal AI Research Report on Hallucinations in LLMs*. Retrieved from <a href="https://dho.stanford.edu/wp-content/uploads/Legal">https://dho.stanford.edu/wp-content/uploads/Legal</a> RAG Hallucinations.pdf
- 4. The Verge. (2024). *OpenAI's Whisper & Hallucination Issue in Healthcare Transcriptions*. Retrieved from <a href="https://www.theverge.com/2024/10/27/24281170/open-ai-whisper-hospitals-transcription-hallucinations-studies">https://www.theverge.com/2024/10/27/24281170/open-ai-whisper-hospitals-transcription-hallucinations-studies</a>

### **User Override Rate**

- 1. National Library of Medicine (PMC). (2023). *User Override Rates in AI Alert Systems*. Retrieved from https://pmc.ncbi.nlm.nih.gov/articles/PMC10552880/
- 2. HighRadius. (2023). *Using AI to Forecast Accounts Receivable & User Override Rates*. Retrieved from <a href="https://www.highradius.com/resources/Blog/using-ai-to-forecast-account-receivables/">https://www.highradius.com/resources/Blog/using-ai-to-forecast-account-receivables/</a>

### **AI-Driven Value Attribution Score**

- 1. PwC. (2023). *Artificial Intelligence ROI: Measuring Business Impact*. Retrieved from <a href="https://www.pwc.com/us/en/tech-effect/ai-analytics/artificial-intelligence-roi.html">https://www.pwc.com/us/en/tech-effect/ai-analytics/artificial-intelligence-roi.html</a>
- 2. McKinsey. (2023). *The Economic Potential of Generative AI: Measuring Business Value*. Retrieved from <a href="https://www.mckinsey.com/capabilities/mckinsey-digital/our-insights/the-economic-potential-of-generative-ai-the-next-productivity-frontier">https://www.mckinsey.com/capabilities/mckinsey-digital/our-insights/the-economic-potential-of-generative-ai-the-next-productivity-frontier</a>
- 3. Forbes. (2023). *How Amazon Uses AI to Boost Revenue Through Personalization*. Retrieved from

- https://www.forbes.com/councils/forbescommunicationscouncil/2024/01/05/ai-and-personalization-in-marketing/
- 4. Adobe Experience Platform. (2023). *Attribution AI Overview*. Retrieved from <a href="https://experienceleague.adobe.com/en/docs/experience-platform/intelligent-services/attribution-ai/overview">https://experienceleague.adobe.com/en/docs/experience-platform/intelligent-services/attribution-ai/overview</a>
- 5. Invoca. (2023). *30 Outstanding Examples of AI in Marketing*. Retrieved from <a href="https://www.invoca.com/blog/outstanding-examples-ai-marketing">https://www.invoca.com/blog/outstanding-examples-ai-marketing</a>
- 6. Relevance AI. (2023). *Lead Scoring and Prioritization AI Agents*. Retrieved from <a href="https://relevanceai.com/agent-templates-tasks/lead-scoring-and-prioritization-ai-agents">https://relevanceai.com/agent-templates-tasks/lead-scoring-and-prioritization-ai-agents</a>