# **EDA Project Housing**

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Finding a House for Larry Sanders

### The Data

King County House Prices Dataset

- Houses sold in King County, WA, between May 2014 and May 2015
- 21597 observations
- 21 characteristics/columns

# Client: Buyer Larry Sanders

#### Wishes:

- Waterfront
- Limited budget
- Nice house
- Isolated house
- Central neighborhood
- Neighborhood without kids
- Has children
- (germaphobe)

#### A closer look at the Data

- No duplicates
- Outlier 33 bedrooms removed
- Other extreme values remain
- Missing values in columns waterfront, view, sqft\_basement and yr\_renovated
  - Only waterfront relevant to client's wishes
  - Assume NaN houses are those where unknown
- Some columns not relevant for client's wishes
- Information in md, on kaggle, King County standards clear up meaning of view, grade, condition

# **Hypotheses**

- Houses located at the waterfront have a higher price
- The higher the number of bedrooms, the higher the price
- The better the state of the house (grade, condition), the higher the price

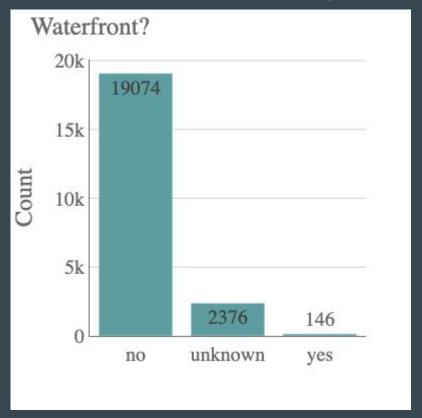
# Hypothesis: Houses located at the waterfront have a higher price

Only 0.6761 % of the houses are waterfront houses.

Wish highly restrictive.

Correlation of 0.28

Insignificant?



# Hypothesis: Houses located at the waterfront have a higher price



For houses with sqft\_living ∈ [4000, 6000]:

Corr(Price, waterfront) = 0.39

# Hypothesis: Houses located at the waterfront have a higher price

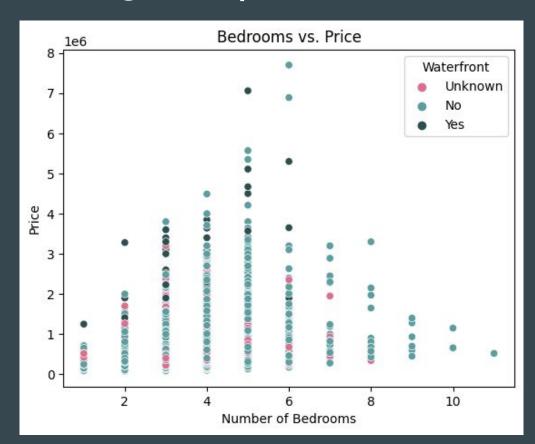
Mean, median for price computed separately:

- No waterfront:
  - Price mean 532636.36
  - o Price median 450000.00
- Waterfront:
  - o Price mean 1717214.73
  - o Price median 1510000.00

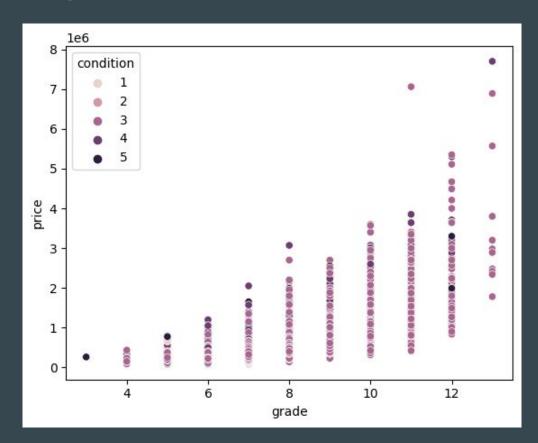
Hypothesis confirmed

# Hypothesis: The more bedrooms, the higher the price

- Correlation of 0.32
- Distribution unexpected for > 6 bedrooms
- Further investigation of the larger houses needed
- True for waterfront houses (corr 0.51)



# Hypothesis: The better the state of the house, the higher the price



- Price and grade are strongly correlated (0.67)
- Price and condition are unexpectedly weakly correlated (0.04)
- Hypothesis holds true for grade, rejected for condition

A Recommendation for Larry

#### **Additional Data Collected**

- King County Population Density per zip code, based on 2010 census
- School sites in King County from King County GIS Open Data

- Transform the data, engineer new features 'population density rank' and 'schools per zip code' of house observations
- Measures for centrality and children free neighborhoods

# **Client: Larry Sanders**

#### Wishes:

- Waterfront
- Limited budget
- Nice house
- Isolated house
- Central neighborhood
- Neighborhood without kids
- Has children
- (germaphobe)



# How to parametrize Larry's wishes?

- Waterfront evident
- Limited budget not larger than median
- Nice house condition 3 and up, grade 7 and up ( = median)
- Isolated house sufficiently large lot size, lot size of the 15 nearest neighbors.
  Above median
- Central neighborhood Top 15 zip codes with the highest population density
- Neighborhood without kids zip codes with at most 2 schools
- Has children at least 2 bedrooms

# A Wish Function for Larry

A function to the rescue!

- 7 wishes, 7 criteria. Each criterion satisfied counts for 1
  - If 2 variables determine the criterion, each accounts for 0.5
- Maximum possible outcome per house is 7

Maximum value attained is 5

## What now?

- Maximum value of points attained by houses sold is 5.
- A house fulfilling all of Larry's wishes should have
  7 points.

Not a single house meeting all of Larry's criteria has been sold.

- Relax the criteria
- Imaginary talk with my client:-)



#### Which criteria to relax?

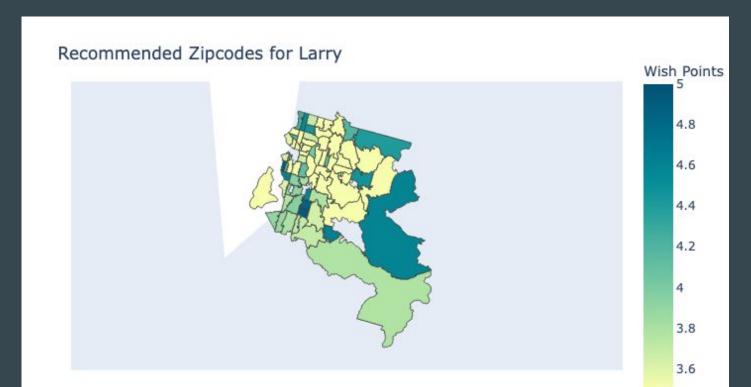
- Waterfront omit entirely
- Limited budget not larger than median. Remains
- Nice house condition 2 and up, grade 6 and up
- Isolated house sufficiently large lot size, lot size of the 15 nearest neighbors both above 30th percentile
- Central neighborhood in top 25 zip codes with the highest population density
- Neighborhood without kids no more than 4 schools in zip code
- Has children at least 2 bedrooms. Remains

## **Recommendations for Larry**

- 1. Don't restrict yourself to waterfront housing!
- If all other criteria should be satisfied:
  Zip code 98136! All 26 Houses with maximal possible 6 wish points are there
- 3. Top 10 zip codes with highest average "wish fulfilling property"

Zip codes	Average wish points
98030	4.908
98136	4.892
98031	4.850
98010	4.615
98146	4.592
98045	4.591
98055	4.573
98133	4.521
98024	4.463
98125	4.439

# **Recommendations for Larry**



#### **Future Work**

- Add weight options to the criteria in the wish function
- Neighborhoods without kids:
  - Find data on area per zip code and compute "school density" for more precise ranking of zip codes as "kid free neighborhoods"
  - Find usable census data on age groups per zip code
- Alternative strategy concerning "central" houses
- Nicer recommendation plot
- Add renovation status as a factor for "nice" houses
- Match school data to time frame sold: School data is from 2021

# Thank you!