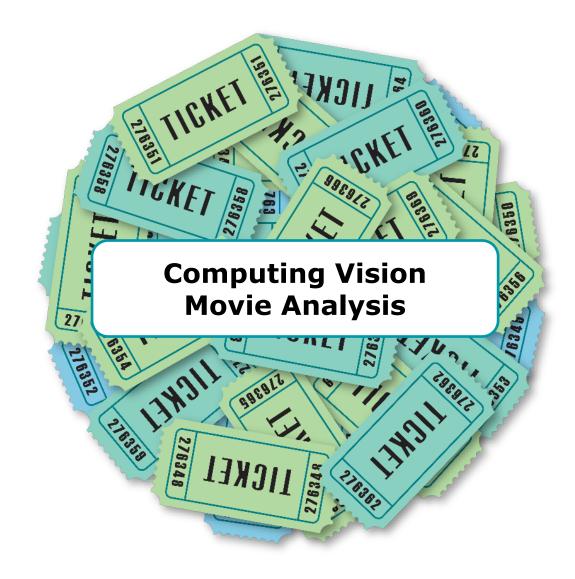


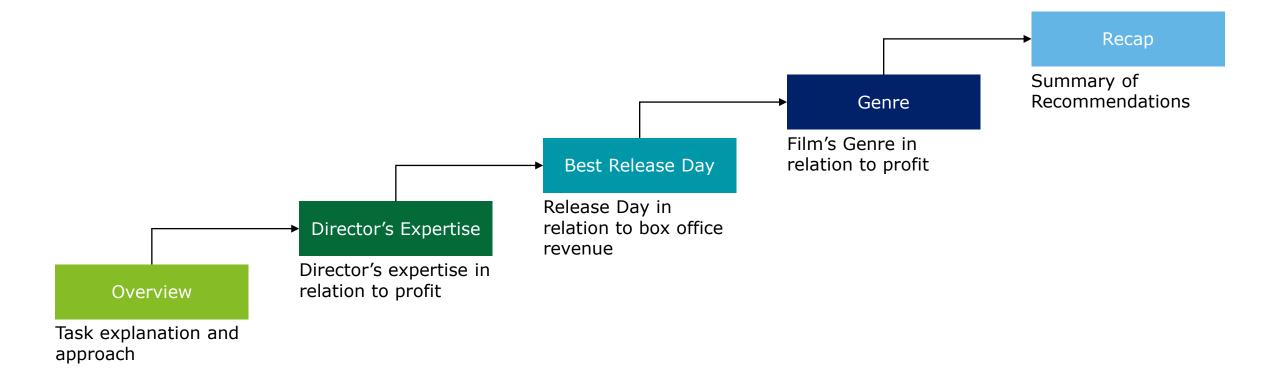
# **Deloitte.**



Dima Taher, Leo Muntaner, Landon Tatro, Morgan Pelletier



# **Presentation Agenda**



Deloitte Consulting LLP Computing Vision

2



#### **Business Overview and Goals**

#### **The Business Problem**

- Computing Vision
  - New studio
  - Creative industry
  - Many avenues to success
- How do you plan for success?

#### Goals

- Diverse insight
- Avoid limitations
- Look at multiple factors
  - Directors
  - Release day
  - Genre

## **Bottom Line Up Front**

- Aim to hire more experienced directors for profit security.
- Release movies on Thursdays to maximize box office revenue.
- Do not use genre as a method of profit security.
- Research confounding factors that may influence profit within genres.



# The Director's Expertise:

# Is there an association between the director's expertise and a movie's profitability?

**Datasets** 

#### Movie Info

**Source:** Rotten Tomatoes

**Information:** Director

# Movie Budgets

**Source:** The-Numbers.com

**Information:** Budget & revenue

Area of Analysis

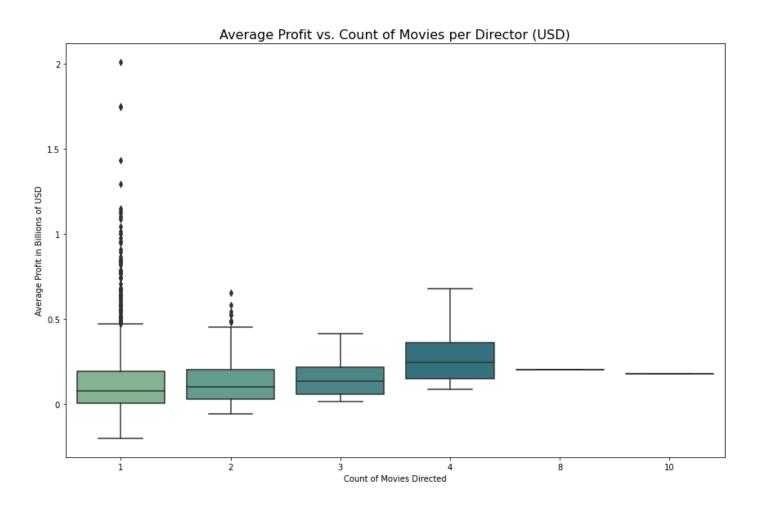
#### **Profit Distribution**

- Director's expertise based on the count of Movies directed
- Average profit generated by Director



# The Director's Expertise:

# Is there an association between the director's expertise and a movie's profitability?



#### Results

 Directors of three or more movies always resulted in positive profit.

### Recommendation

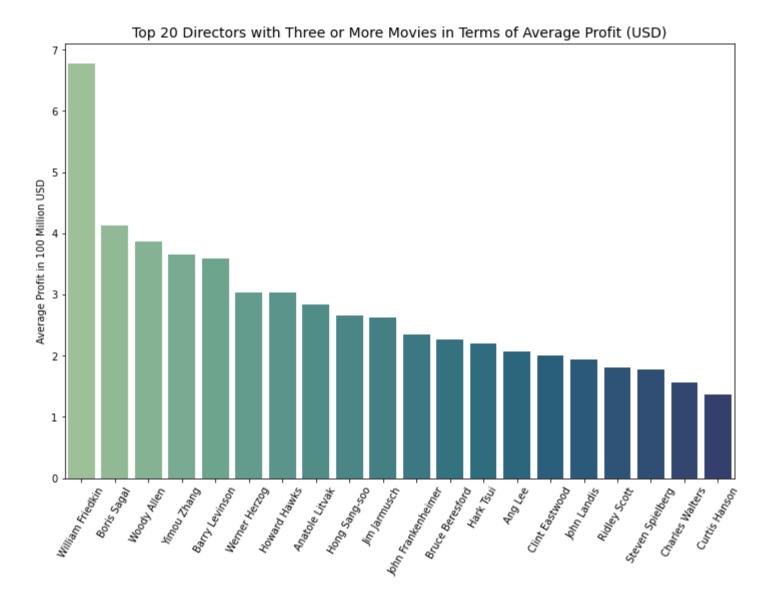
 As a new studio, it is recommended to hire an experienced director as they have proved to be profitable as they worked on more movies.



# Top 20 Directors that worked on 3 or more movies in terms of average profit

# Suggestion

 If Computing Vision has the budget, you could potentially hire one of these directors, or you can look into their work and get inspired by it



Deloitte Consulting LLP

# Day of Release and Box Office Revenue: Is the day of the week a good sign for making more box office revenue?

**Datasets** 

Area of Analysis

#### Movie Info

**Source:** Rotten Tomatoes

**Information:** Day of the week & box office

revenue

#### Box Office Revenue

**Based on:** Day of the week with the highest

release of movies

**Insight:** Identify box office revenue based on day

of release

# Day of Release and Box Office Revenue: Does the day of the week impact box office revenue?

#### **RESULTS**

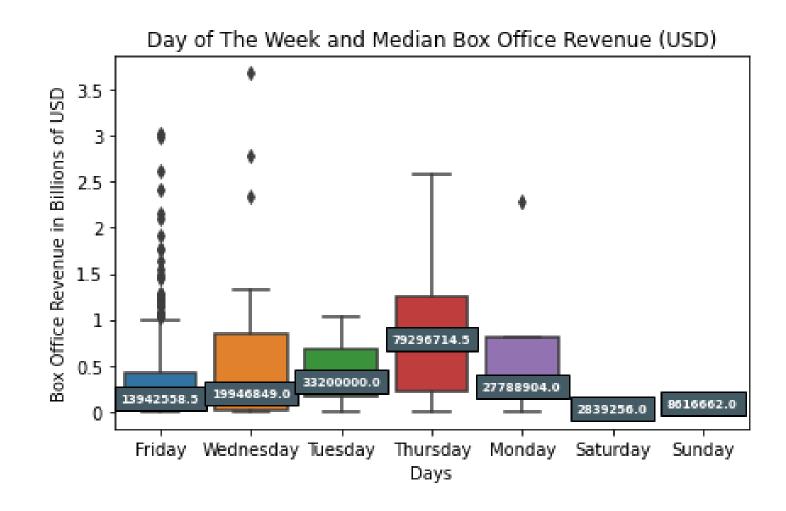
By analyzing the box office revenue and day of release data, we see a clear pattern. Thursday has the highest median box office revenue.

Friday has an undeniable trend as a day for releasing movies. Making it another great day to release movies to maximize revenue.

### Recommendation

Computing Vision should consider the option of releasing movies on Thursday to maximize box office sales.

As stated above for Friday, data shows that it is a popular day to release movies so additional research is imperative.





# **Exploring Profitable Genres:** A surface level analysis

Datasets

# Movie Budgets

**Source:** The-Numbers.com

**Information:** Budget & revenue

#### IMDB

Source: IMDB.com

**Information:** Movie genres

Area of Analysis

#### **Profit Distributions**

**Based on:** Genres with the highest median profit

**Insight:** Identify potential market trend



# **Exploring Profitable Genres A surface level analysis**

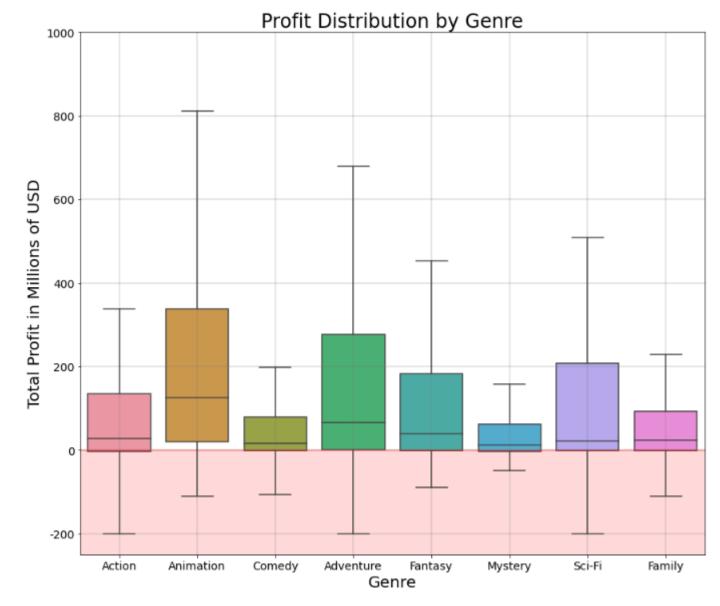
### Observations

- Animation and Adventure have high medians and large spread.
- Mystery and Comedy are lower profit, but tightly spread.

### Recommendation

 Investigate profitable factors within each genre.

Statistics on genre next...





# Statistical Analysis of Genre and Profit Is there an association between a film's genre and profit?

Datasets Used

# Movie Budgets

**Source:** The-Numbers.com

**Information:** Budget & revenue

#### **TMDB**

**Source:** The Movie DB

**Information:** Genres

**Analysis Methods** 

### Chi-Square Test

- Analysis of categorical data
- Is there a **relationship**?

#### Cramer's V

Measures the **strength** of a relationship



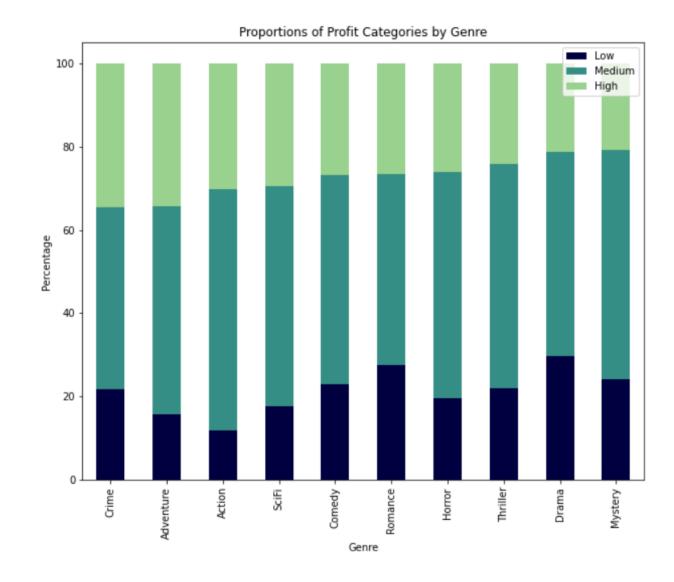
# Statistical Analysis of Genre and Profit Is there an association between a film's genre and profit?

# Results

- ✓ Relationship
- x Weak association

### Recommendations

- Avoid curating productions to a specific genre as a means of targeting profit security.
- Instead, investigate confounding factors.



Deloitte Consulting LLP



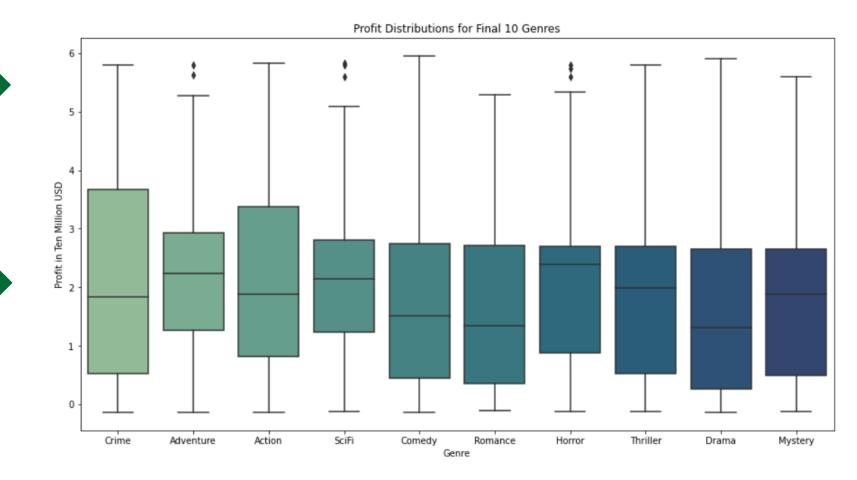
# Statistical Analysis of Genre and Profit Is there an association between a film's genre and profit?

## Results

- ✓ Relationship
- x Weak association

### Recommendations

- Avoid curating productions to a specific genre as a means of targeting profit security.
- Instead, investigate confounding factors.



Deloitte Consulting LLP Computing Vision 13



# Final Recap and Suggestions



#### Do

Hire experienced directors when possible.



#### Do

Release films on Thursdays to maximize box office revenue.



### Don't

Rely solely on genre as a means of targeting profit security.



#### Do

Research confounding factors which influence profits within different genres.





# Thank you for your time!

# Questions?

Deloitte - Orlando GPS Strategy and Analytics

#### **Dima Taher**

Solution Analyst

Dtaher@deloitte.com

#### **Leo Muntaner**

Solution Analyst

Lmuntaner@deloitte.com

#### **Landon Tatro**

Solution Analyst

Ltatro@deloitte.com

#### **Morgan Pelletier**

Solution Analyst

Morpelletier@deloitte.com

Deloitte Consulting LLP Computing Vision