

# Lionel Landucci

Product Owner



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## Profile

Product Owner with 6+ years delivering complex hardware-enabled, data-driven products in regulated, enterprise environments. Own end-to-end delivery across product portfolios spanning hardware, software, data platforms, and production operations. Accountable for CHF 1.6M ARR, prevented a CHF 1M hardware write-off, and led delivery for a CHF 4M enterprise contract.

## Skills

Product ownership & delivery, roadmaps, prioritisation, cross-functional collaboration

Data platforms & APIs, production rollouts, system monitoring, KPI dashboards

SQL & Python, anomaly detection, regulatory & compliance support

## Experience

### Nexxiot AG, Product Owner

Zurich, Switzerland | Jul 2020 – Present

- Own end-to-end delivery of the sensor data stack from device ingestion to customer-facing applications and production rollout.
- Coordinate delivery across multiple initiatives in parallel, managing priorities and cross-team dependencies with a 12–18 month planning horizon.
- Lead a long-running, security-critical sensor product through product maturity as primary interface to enterprise customer and suppliers, delivering a CHF 4M contract.
- Design and operate fleet-health and KPI dashboards to detect data anomalies, track rollouts, and ensure performance targets for large-scale customer projects.
- Deliver a production-grade ML-based classification capability that prevented a CHF 1M hardware write-off.

### Nexxiot AG, Solution Manager

Zurich, Switzerland | Oct 2019 – Jul 2020

- Coordination of development and launch of a regulated, customer-facing product.
- Interface between customers, engineering, and operations during early rollout.

### Nexxiot AG, Project Manager

Zurich, Switzerland | Feb 2019 – Sep 2019

- Establishment of foundational quality and information security processes.
- Coordination of international logistics and compliant deliveries.

## Education

## Languages & Availability

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German (native), English (fluent), French (advanced)

Notice period: 3 months