

# Lionel Landucci

Product Owner



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## Profile

- Product Owner with over 6 years of experience in developing, scaling and evolving complex products in regulated enterprise environments
- End-to-end responsibility for product ownership from product vision through roadmaps and prioritization to operations and continuous optimization
- Proven accountability for CHF 1.6 million in annual revenue as well as the delivery of enterprise contracts in the multi-million CHF range
- Prevention of write-offs exceeding CHF 1 million through data- and machine-learning-driven product decisions
- Strong experience in cross-functional collaboration and translating business requirements into actionable product solutions

## Skills

- Product Ownership, Product Management, product vision, roadmap planning, backlog management, prioritization
- Stakeholder management, requirements management, cross-functional collaboration
- Portfolio and lifecycle management of complex products
- Platform- and API-based product development, data-driven products
- KPI definition, product metrics, analytics, data-driven decision making
- SQL, Python, anomaly detection, machine-learning-based classification models
- Jira, Confluence, analytics and BI tools (e.g. Apache Superset)
- Product development in regulated environments
- Release, rollout and operations management, monitoring, incident and performance management

## Professional Experience

### Nexxiot AG, Product Owner | Zurich | Jul 2020 – Present

*Nexxiot AG is a technology company providing IoT and data solutions for the global logistics industry.*

- Responsibility for product vision, product strategy, roadmap and prioritization across a complex product portfolio
- Functional leadership and coordination of international, cross-functional teams across engineering, data, operations and external partners
- Translation of business and customer requirements into actionable product decisions, backlogs and releases

- Coordination of parallel initiatives with a 12–18 month planning horizon, considering technical and organizational dependencies
- Revenue responsibility of CHF 1.6 million and successful delivery of an enterprise customer contract valued at CHF 4 million
- Definition and use of product metrics and KPIs to support data-driven prioritization and continuous product improvement
- ML-based classification of raw sensor data to distinguish production defects from installation issues, preventing write-offs of over CHF 1 million
- Establishment of structured release, rollout and operational processes

### **Nexxiot AG, Solution Manager | Zurich | Oct 2019 – Jul 2020**

- End-to-end coordination of the development and market launch of a complex product
- Interface between business, engineering and operations
- Support in product definition, market launch and further development of existing products
- Alignment of customer requirements, technical solutions and operational implementation

### **Nexxiot AG, Project Manager | Zurich | Jun 2018 – Sep 2019**

- Project management for complex product and delivery projects
- Establishment and implementation of quality management and information security processes
- Support and preparation of ISO 9001 and ISO 27001 audits
- Coordination of international supply chains and external partners
- Optimization of internal processes across project, product and logistics workflows

## **Education**

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- Bachelor of Arts, University of Zurich (2015–2018)
- Swiss Matura (Science and Mathematics), Cantonal School of Schaffhausen (2009–2013)

## **Languages**

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- German (native)
- English (fluent)
- French (advanced)

## **Availability**

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- Notice period: 3 months