Job Posting:164825 - Position: S25 Summer 2025 Intern - Solution Engineer 164825 E2

Co-op Work Term Posted: 2025 - Summer

App Deadline02/19/2025 09:00 AMApplication Method:Through Employer Website

Posting Goes Live: 02/05/2025 10:46 AM

Job Posting Status: Expired

ORGANIZATION INFORMATION

Organization Salesforce

Address Line 2 10 Bay Street, Suite 400

City Toronto
Postal Code / Zip Code M5J 2R8
Province / State ON
Country Canada

JOB POSTING INFORMATION

Placement Term 2025 - Summer

**b> Job Title ** S25 Summer 2025 Intern - Solution Engineer 164825 E2

Position Type Co-op Position

Job Location Various Locations

Country USA

Duration 4 months

Work Mode To be confirmed

Salary Currency US

Salary Not Available, 0 Major List

Salary Range \$ 31

Job Description

To get the best candidate experience, please consider applying for a maximum of 3 roles within 12 months to ensure you are not duplicating efforts.

About Futureforce University Recruiting

Our Futureforce University Recruiting program is dedicated to attracting, retaining and cultivating talent. Our interns and new graduates work on real projects that affect how our business runs, giving them the opportunity to make a tangible impact on the future of our company. With offices all over the world, our recruits have the chance to collaborate and connect with fellow employees on a global scale. We offer job shadowing, mentorship programs, talent development courses, and much more.

Job Category

Fixed Term & Temporary

Job Details

About Salesforce

We're Salesforce, the Customer Company, inspiring the future of business with Al+ Data +CRM. Leading with our core values, we help companies across every industry blaze new trails and connect with customers in a whole new way. And, we empower you to be a Trailblazer, too - driving your performance and career growth, charting new paths, and improving the state of the world. If you believe in business as the greatest platform for change and in companies doing well and doing good - you've come to the right place.

About the Role:

Join Salesforce as a Solution Engineering Intern working alongside the AMER CBS leader of Solutions and help empower businesses to achieve their goals through innovative technology solutions! As part of the Solution Engineering internship team, you'll bridge the gap between business challenges and technical capabilities, demonstrating the value of Salesforce's products to prospective and current customers.

What is a Solution Engineer?

Otherwise known as a "Pre-Sales Engineer" or "Sales Consultant," the Solution Engineer is responsible for presenting product offerings and architecture in the best light to prospects and customers, to evoke confidence in company's technology infrastructure, and to remove all technical objections in the sales cycle. To accomplish this, the Solution Engineer must have a strong desire to leverage their technical and/or sales skills, including the ability to solicit business requirements, develop a technical sales strategy, configure and effectively demonstrate the solutions that address these requirements and provide business value.

What You'll Do:

- Collaborate with Teams: Work closely with Solution Engineers, Account Executives, and other cross-functional teams to understand client needs and develop tailored solutions.
- •Hands-On Learning: Gain deep expertise in Salesforce products, including Sales Cloud, Service Cloud, Marketing Cloud, Agentforce, Data Cloud and more.
- •Build Demo Solutions: Use your creativity to design and present dynamic product demonstrations and proof of concepts for potential clients.
- •Problem-Solving: Analyze complex business processes and provide technical recommendations that align with customers' goals.
- •Develop Soft Skills: Hone your communication, storytelling, and presentation skills by interacting with clients and internal stakeholders.
- •Contribute to Success: Assist in creating technical responses to RFPs (Request for Proposals) and other customer inquiries.

What We Offer:

- •Opportunity to work at the #1 CRM company and a global leader in digital transformation.
- •Mentorship from experienced professionals and access to robust training resources.
- •Exposure to real-world business challenges and the chance to make an impact.
- Competitive compensation and networking opportunities with Salesforce employees worldwide.

Summer Internship Dates:

- •Group 1: May 19 July 25
- •Group 2: June 2 August 8
- •Group 3: June 16 August 22

Accommodations

If you require assistance due to a disability applying for open positions please submit a request via this Accommodations Request Form.

Posting Statement

At Salesforce we believe that the business of business is to improve the state of our world. Each of us has a responsibility to drive Equality in our communities and workplaces. We are committed to creating a workforce that reflects society through inclusive programs and initiatives such as equal pay, employee resource groups, inclusive benefits, and more. Learn more about Equality at www.equality.com and explore our company benefits at <a

Salesforce is an Equal Employment Opportunity and Affirmative Action Employer. Qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender perception or identity, national origin, age, marital status, protected veteran status, or disability status. Salesforce does not accept unsolicited headhunter and agency resumes. Salesforce will not pay any third-party agency or company that does not have a signed agreement with Salesforce.

Salesforce welcomes all.

Pursuant to the San Francisco Fair Chance Ordinance and the Los Angeles Fair Chance Initiative for Hiring, Salesforce will consider for employment qualified applicants with arrest and conviction records.

For New York-based roles, the base salary hiring range for this position is \$31 to \$31. For California-based roles, the base salary hiring range for this position is \$31 to \$31.

Compensation offered will be determined by factors such as location, level, job-related knowledge, skills, and experience. Certain roles may be eligible for incentive compensation, equity, benefits. More details about our company benefits can be found at the following link: https://www.salesforcebenefits.com.

Job Requirements

Who You Are:

- Currently pursuing a Bachelor's or Master's degree in Computer Science, Information Systems, or related fields graduating in Winter 2025.
- •Passionate about technology and customer-centric solutions.
- •Strong analytical and problem-solving skills.
- •Effective communicator with an ability to explain technical concepts to non-technical audiences.
- Eager to learn, adapt, and thrive in a fast-paced environment.
- •Experience with Salesforce or other CRM platforms (a plus but not required).
- •Interest in pre-sales or consultative roles.

Preferred Skills:

- Familiarity with cloud computing and SaaS technologies.
- •Basic understanding of programming languages like JavaScript, Apex, or SQL.

Citizenship Requirement N/A

APPLICATION INFORMATION

Application Procedure Through Employer Website

Cover Letter Required? Optional

Address Cover Letter to Hiring Manager

Special Application Instructions

Job closed

Please apply via the link here: https://salesforce.wd12.myworkdayjobs.com/en-US/External_Career_Site/job/California---San-Francisco/Summer-2025-Intern---Solution-Engineer_JR277782-1?workerSubType=3a910852b2c31010f48d2cefdccd0000 Please click the "I intend to apply to this position" button on SCOPE and also submit your application via the supplications are incepted. Studies in a submit submit