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# **GLG** Project

A match made in machine learning heaven: linking every client request to the best expert

Ying Hu, Cody McCormack, Cris Fortes





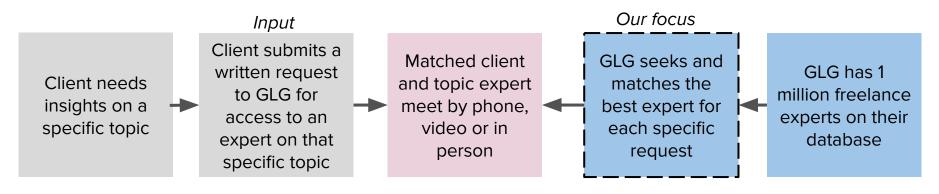


# Outline



- Problem
- Solution
- Data + Model
- Demo
- MLE Stack
- Conclusions (and lessons learned)
- Future Work
- Q&A and Feedback
- Appendix

GLG's business largely revolves around *matching clients*, requesting insights on a specific topic, *with an expert* on that topic from their large database so that they can meet by phone, video or in person. Visually:



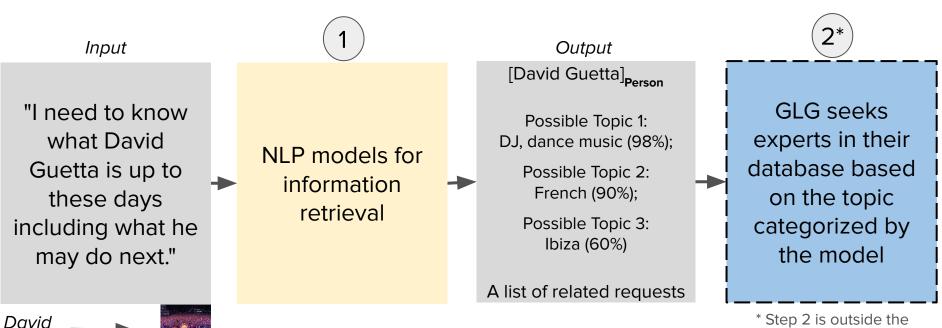
Since GLG receives **100s of these requests** per day, how can they leverage machine learning to *semi-automate the matching process at scale*?

# Solution



scope of this project

# Natural Language Processing (NLP)!



Acronyms: DJ (Disc Jockey), GLG (Gerson Lehrman Group)

Guetta

Problem | Solution | Data + Model | Demo | MLE Stack | Conclusions | Future Work | Q&A | Appendix



### Data

### Natural Language Processing Models

Annotated News Corpus
for Named Entity
Recognition | Kaggle:

Has ~48,000 sentences and ~35,000 unique words

### Model 1, Named-Entity Recognition (NER):

- Trained our NER model
   Leveraged spaCy pre-trained NER model
  - Model 2, Topic modeling:
  - Latent Dirichlet allocation (LDA)

### Model 3, Membership Classifier:

- Used SentenceTransformers for text embedding
- Used K-Nearest Neighborhood (KNN) model to find nearby texts



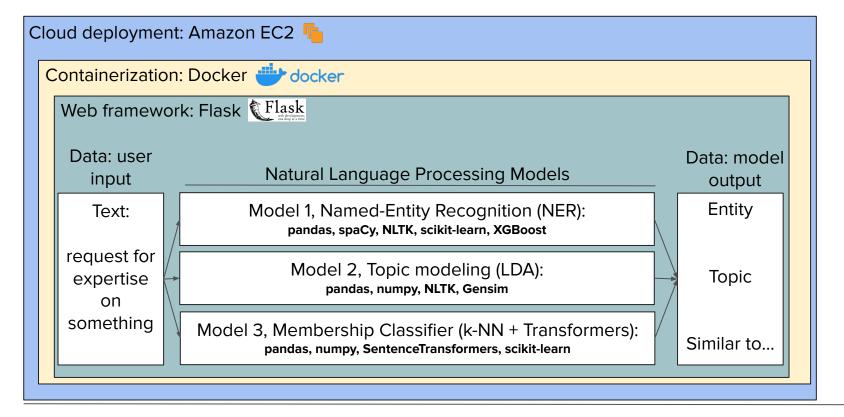
Placeholder for demo day URL: <a href="http://54.221.36.219:8000/">http://54.221.36.219:8000/</a>

Replace it with
Flask web app screenshot
and/or recorded demo *after*demo day

Enter Text to Get Matched!
Let's Connect You!
The sentence entered is:
David Guetta is a DJ, who sometimes plays for rich kids in Ibiza, Spain.
The entities from the text are:
['David Guetta', 'Ibiza', 'Spain']
The text may be related to the following topics:
28.78% of Topic 2: ['north', 'south', 'korea', 'prime', 'minister']
16.42% of Topic 3: ['Beijing', 'Britain', 'France', 'gas', 'German', 'Middle', 'East', 'Russian']
15.67% of Topic 14: ['charge', 'right', 'court', 'lraq', 'house']
14.94% of Topic 15: ['oil', 'company', 'market', 'demand', 'power', 'government']
The text is close to the following texts:
Antonio Banderas was born in Spain and is an accomplished actor , writer , singer and producer .
The concert will include a number of well-known Hispanic performers including Gloria Estefan , Marc Anthony , Jose Feliciano , George Lopez and Thalia .
Musicians - particularly those from Mexico - have struck a cord with US audiences.

# **MLE Stack**





# Conclusions

- Natural Language Processing (NLP) models work!
- Any NLP model is only as good as the data it was trained on
- Quickly jumping into the web app (Flask), even before the NLP models were working properly, was the right thing to do (MVP mindset)
- Seeing a live, working, deployed model that addresses a real business problem is priceless

# **Future Work**



- Training our NLP models on larger and more diverse datasets should yield better results. For example, using this other 2.7-million news articles dataset: <u>All the News 2.0 - Components</u>
- Adapting our models to cover non-English languages would come in handy (GLG also has offices in Europe, Asia, Japan and the Middle East)
- Building a GLG topic expert(s) recommendation model with input from our NLP models would be a natural next step for this project



# Q&A and Feedback

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## Did exploratory data analysis (EDA) on one dataset from Kaggle:

### Annotated Corpus for Named Entity Recognition | Kaggle

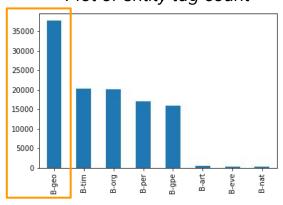
### List of entity tags

- geo = Geographical Entity
- org = Organization
- per = Person
- gpe = Geopolitical Entity
- tim = Time indicator
- art = Artifact
- eve = Event
- nat = Natural Phenomenon

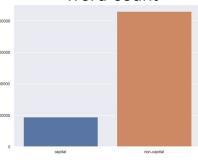
### Example of entity tag

	Sentence #		Word	POS	Tag
0	Sentence: 1		Thousands	NNS	0
1	NaN		of	IN	0
2	NaN	den	nonstrators	NNS	0
3	NaN		have	VBP	0
4	NaN		marched	VBN	0
5	NaN		through		0
6	NaN		London	NNP	B-geo
7	NaN	ľ	to	то	0
8	NaN		protest	VB	0
9	NaN		the	DT	0

### Plot of entity tag count



Capital vs. non-capital word count







# Named-Entity Recognition (NER) preliminary results

	Test 1: spaCY predic-	Test 2: TPOT for AutoML	Test 3: one-hot encoding			4: TF-IDF	Test 5: one-hot encoding with preprocessed data		Test 6: TF-IDF encoding with preprocessed data	
	tions		XGB	Logistic Regression	XGB	Logistic Regression	XGB	Logistic Regression	XGB	Logistic Regression
Accuracy	0.937	Too computa tionally intense for local machine	0.959	0.932	0.935	0.921	0.959	0.932	0.935	0.921
Recall	0.619		0.906	0.761	0.881	0.612	0.906	0.761	0.881	0.612
Precision	0.753		0.755	0.659	0.644	0.638	0.758	0.659	0.644	0.638
F1 Score	0.680		0.824	0.706	0.744	0.625	0.825	0.706	0.744	0.625





# Clustering preliminary results

	Model 1: Bag of words + KMeans		Model 2: TF-IDF + KMeans		Model 3: Bag of words + PCA + KMeans		Model 4: Bag of words + PCA + Agglomerative	Model 5: Bag of words + LDA (to be tested further)						
n_cluster	2	3	2	3	2	3	too long to run; after 50 mins, the model was still outputs the mo							So far, with topic
Silhouette Coefficient	0.28	0.17	0.00814	0.000157	0.28	0.17		number = 10, the model seemingly outputs the most						
random_ states	1, 5, 10, 42	0, 1						sensible list of topics						
	Silhoue Coeffici decrease n_cluster in	ent es as					on a small portion of the dataset							