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Rate announcements

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Panama Canal Charge Implementation

2 March 2020

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The Panama Canal Authority has announced new fees to protect the water environment and maintain services and reliability of the Canal passage. As a result of those fees being levied, Maersk will intro-duce a Panama Canal Surcharge (PCC) for ALL cargo transiting through the Canal*, effective April 1st, 2020.

The tariff levels are 30 USD per container (both DRY and REEF)

*Exact scope is defined as follows:

TO/FROM Europe and WCA:

Dry and Reefer: Chile, Peru, Ecuador, Colombia (only COBUN), Costa Rica (only CRCAL), Nicaragua, Gua-temala (only. GTTGZ) and Mexico (only. MXLZO and MXLZC)

TO/FROM Africa:

Dry and Reefer: Chile, Peru, Ecuador, Colombia (only COBUN), Costa Rica (only CRCAL), Nicaragua, Gua-temala (only. GTTGZ) and Mexico (only. MXLZO and MXLZC)

TO/FROM Oceania:

Dry/Reef: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Colombia, Aruba, Cura-cao, Trinidad and Tobago (excl. COBUN), Venezuela, Costa Rica (Only. CRCAL), Honduras and And Mexi-co (only. MXALT and MXVER)

CAM to FEA:

DRY: Cuba, Venezuela, Mexico (only MXALT, MXVER), Guatemala (only GTSDC) Reefer: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Aruba, Curacao, Trinidad and Tobago, Colombia (excl. COBUN), Venezuela, Costa Rica (Only. CRMOI), Guatemala (GTSDC only) and Mexico (only. MXALT and MXVER)

FEA to CAM:

Dry and Reefer: Cuba, Dominican Rep, Puerto Rico, Haiti, Jamaica, Guyana, Suriname, Aruba, Curacao, Trinidad and Tobago, Colombia (excl. COBUN), Venezuela, Costa Rica (Only. CRMOI), Guatemala (GTSDC only) and Mexico (only. MXALT and MXVER)

USEC to/from ASIA and OCEANIA:

DRY & REEF: Corridors crossing the Canal

For your reference, we have also included the levels and rate structure for sample corridor from Rot-terdam to Puerto Quetzal, valid from today until further notice.

Dry Containers

Dry Containers				
Surcharge code	20 DRY	40 DRY	40 HC	45 HC
OF	1365 USD	1690 USD	1690 USD	N/A
OHC - Non-Dangerous cargo/Dangerous cargo	230 EUR	230 EUR	230 EUR	N/A
DHC - Non-Dangerous cargo/Dangerous cargo	210 USD	210 USD	210 USD	N/A
BAF	375 USD	750 USD	750 USD	N/A
EFF	N/A	N/A	N/A	N/A
ERS	0 USD	0 USD	0 USD	N/A
LSS	35 USD	70 USD	70 USD	N/A
PSS	Inclusive	Inclusive	Inclusive	N/A
PCC	30 USD	30 USD	30 USD	30 USD

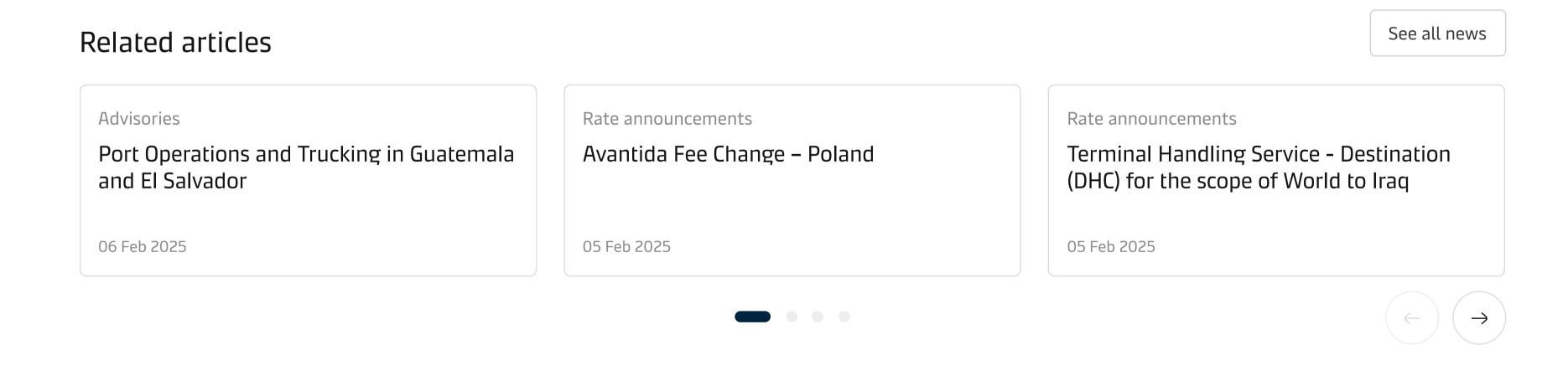
Reefer Containers & Special Containers

de les contamers à special contamers				
Surcharge code	20 REEF	40 HREEF	20 Special	40 Special
OF	N/A	2200 USD	1365 USD	1690 USD
OHC - Non-Dangerous cargo/Dangerous cargo	N/A	320 EUR	230 EUR	230 EUR
DHC - Non-Dangerous cargo/Dangerous cargo	N/A	210 USD	210 USD	210 USD
BAF	N/A	1125 USD	375 USD	750 USD
EFF	N/A	N/A	N/A	N/A
ERS	N/A	0 USD	0 USD	0 USD
LSS	N/A	70 USD	35 USD	70 USD
PSS	N/A	Inclusive	Inclusive	Inclusive
PCC	30 USD	30 USD	30 USD	30 USD

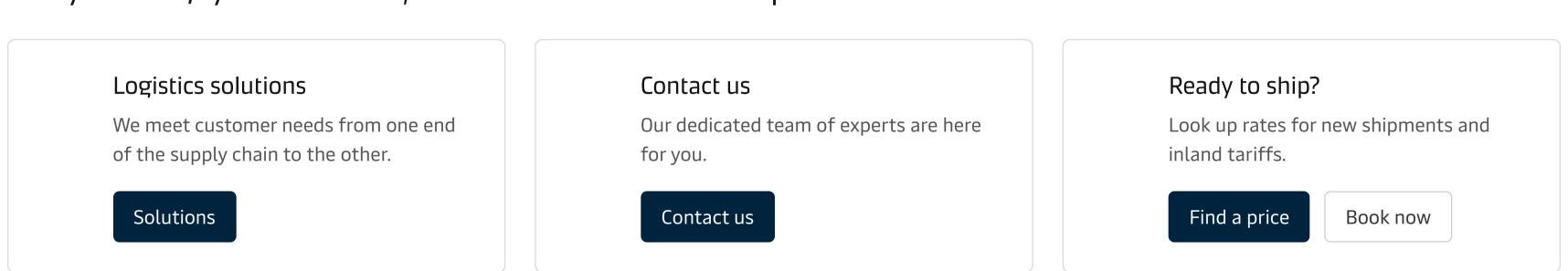
- The above rates are also subject to other applicable surcharges, including local charges and contingency charges
- The above surcharge acronyms mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), BAF (Bunker Adjustment Factor), LSS (Low Sulfur Surcharge), EFF (Environmental Fuel Fee), PSS (Peak Season Surcharge) and PCC (Panama Canal Charge)
- These rates are unaffected by, and do not affect, any tariff notified, published or filed in ac-cordance with local regulatory requirements
- o For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharge that vary from the Maersk tariff shall not be binding on Maersk unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange as applicable.

Thank you for your understanding and cooperation. We look forward to continuing working with you in the future.

In case of any questions, please contact <u>your local customer service or sales representatives.</u>



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