#### Rate announcements

## Export Service (EXP) – Scope – Vietnam to World

10 January 2020

Asia Pacific Europe Vietnam Spain

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In order to keep providing you with our global services, Maersk is revising the Export Service – (EXP) from Vietnam to World and all cargo, effective 01st February 2020.

The tariff levels are as follows:

Origin	Destination	Container Size Type	Charge Basis*	Currency code	Charge*
Vietnam	World	All Containers	PA	VND	200,000

For your reference, we have also included the levels and rate structure for sample corridor to/from Europe valid from today until further notice. These may be subject to future change; however, we will make sure to notify you accordingly.

### Ho Chi Minh City, VN to Algeciras, ES

#### **Dry Containers**

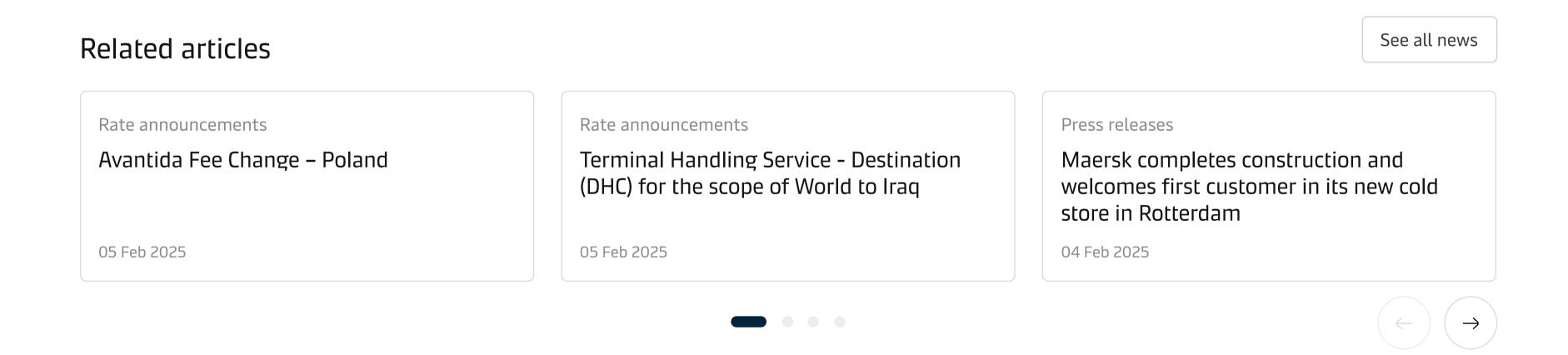
Surcharge code	20 DRY	40 DRY	40 HC	45 HC
OF	1225 USD	2300 USD	2300 USD	3100 USD
OHC - Non-Dangerous cargo/Dangerous cargo	2,650,000 VND	4,000,000 VND	4,000,000 VND	5,000,000 VND
DHC - Non-Dangerous cargo/Dangerous cargo	217 EUR	217 EUR	217 EUR	217 EUR
BAF	Inclusive	Inclusive	Inclusive	Inclusive
ERS	55 USD	110 USD	110 USD	110 USD
LSS	N/A	N/A	N/A	N/A
PSS	Inclusive	Inclusive	Inclusive	Inclusive

#### Reefer Containers & Special Containers

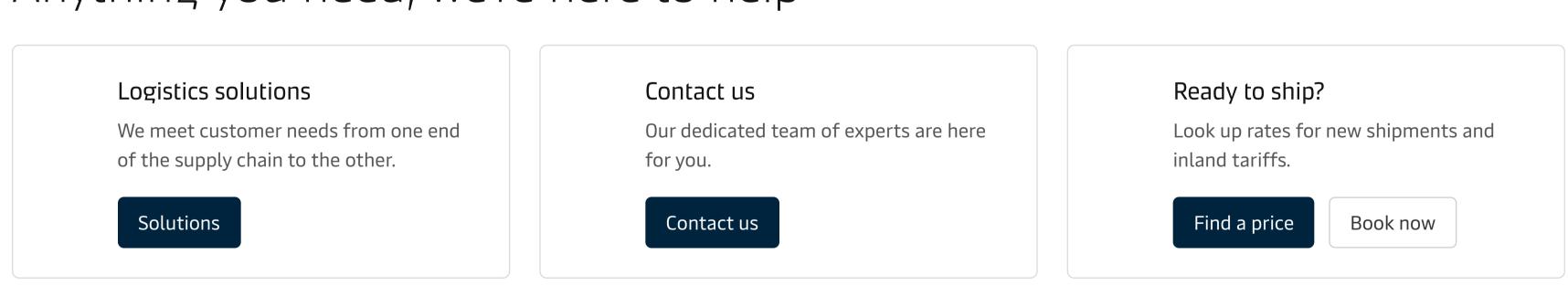
Recrei containers a special containers				
Surcharge code	20 REEF	40 REEF	20 Special	40 Special
OF	1480 USD	1750 USD	1225 USD	2300 USD
OHC - Non-Dangerous cargo/Dangerous cargo	3,400,000 VND	5,250,000 VND	3,400,000 VND	5,250,000 VND
DHC - Non-Dangerous cargo/Dangerous cargo	N/A	N/A	217 EUR	217 EUR
BAF	N/A	N/A	Inclusive	Inclusive
ERS	N/A	N/A	55 USD	110 USD
LSS	N/A	N/A	N/A	N/A
PSS	Inclusive	Inclusive	Inclusive	Inclusive

- The above rates are also subject to other applicable surcharges, including local charges and contingency charges.
- The above surcharge acronyms mean: OF (Ocean Freight), OHC (Origin Terminal Handling Charge), DHC (Destination Terminal Handling Charge), ERS (Emergency Risk Surcharge), BAF (Bunker Adjustment Factor), LSS (Low Sulphur Surcharge) and PSS (Peak Season Surcharge).
- These rates are unaffected by, and do not affect, any tariff notified, published or filed in accordance with local regulatory requirements.
- o For trades subject to the US Shipping Act or the China Maritime Regulations, quotations or surcharges that vary from the Maersk tariff shall not be binding on Maersk unless included in a service contract or service contract amendment that has been filed with the Federal Maritime Commission (FMC) or the Shanghai Shipping Exchange, as applicable.

We appreciate your business and look forward to continuing working with you in the future.



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