

# EXPLORATORY ANALYSIS AND CLUSTERING OF WHOLESALE DATA

Unsupervised Machine Learning Project

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# Project goals

Perform exploratory data Analysis on the wholesales data dataset to draw insights about data

preprocess data for modelling

Use unsupervised learning models on the wholesale data dataset, specifically Kmeans and hierarchical clustering

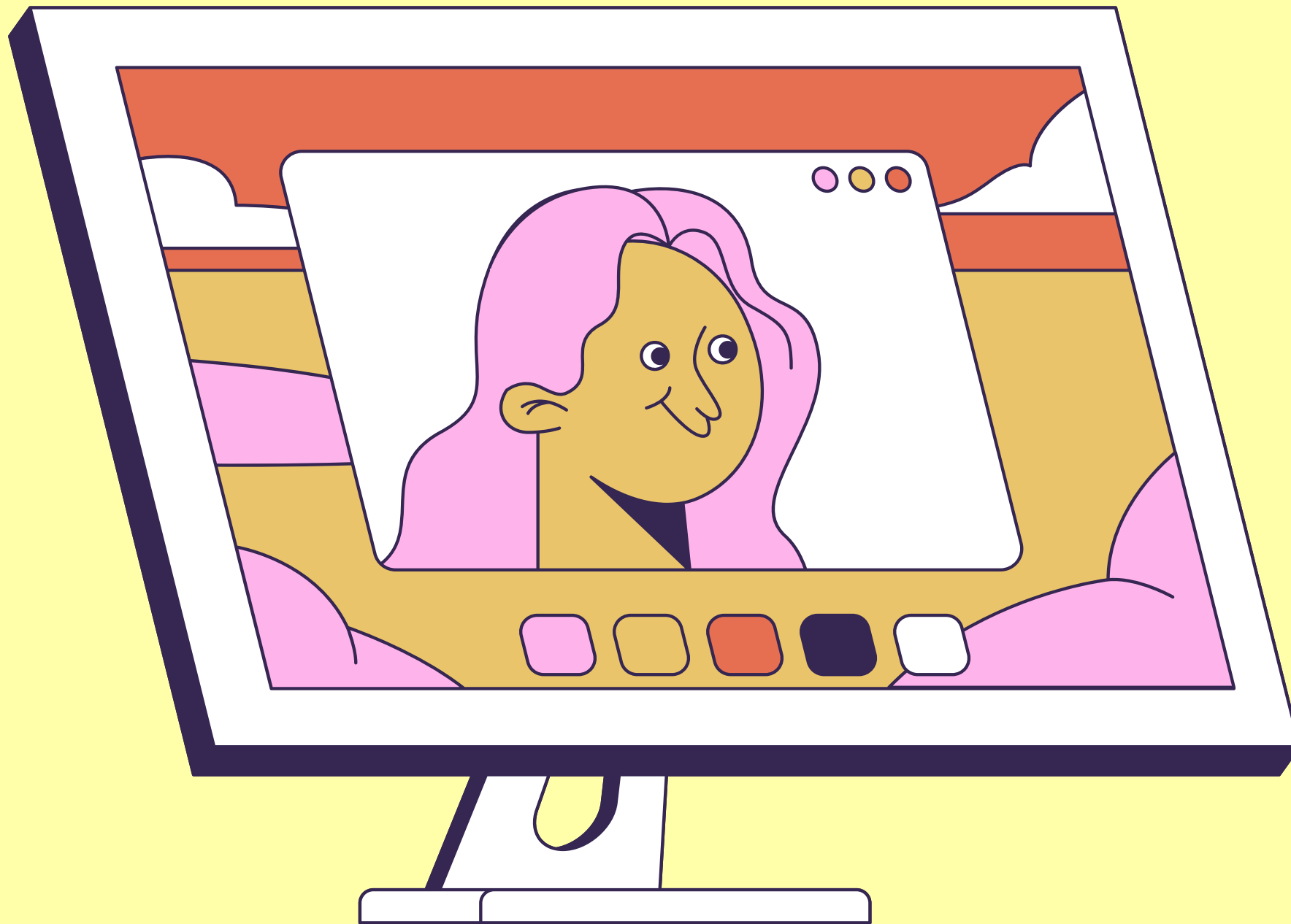
Carry out a principal component analysis



# Dataset

Wholesale Data, referring to clients of a wholesale distributor. it includes annual spending in monetary units on diverse product categories

440 rows 8 columns



# Exploratory Data Analysis

## Data Cleaning

The wholesale data, is pretty clean,  
with no missing values

## Outlier Detection

Data contained outliers that were  
revealed with box plots

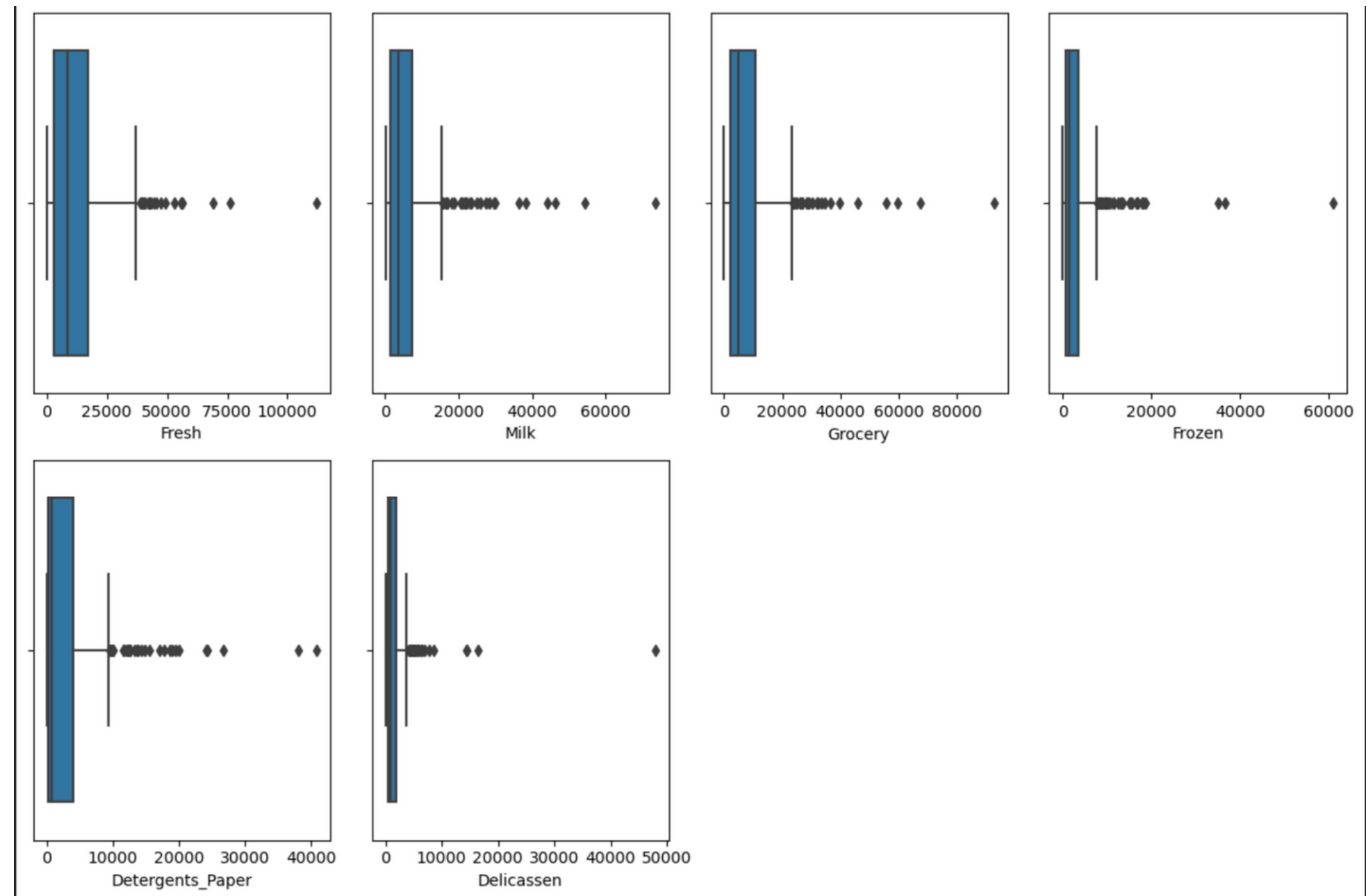
## Visualizations

distributions, feature counts and other  
visualization techniques were used to gain  
insight from data

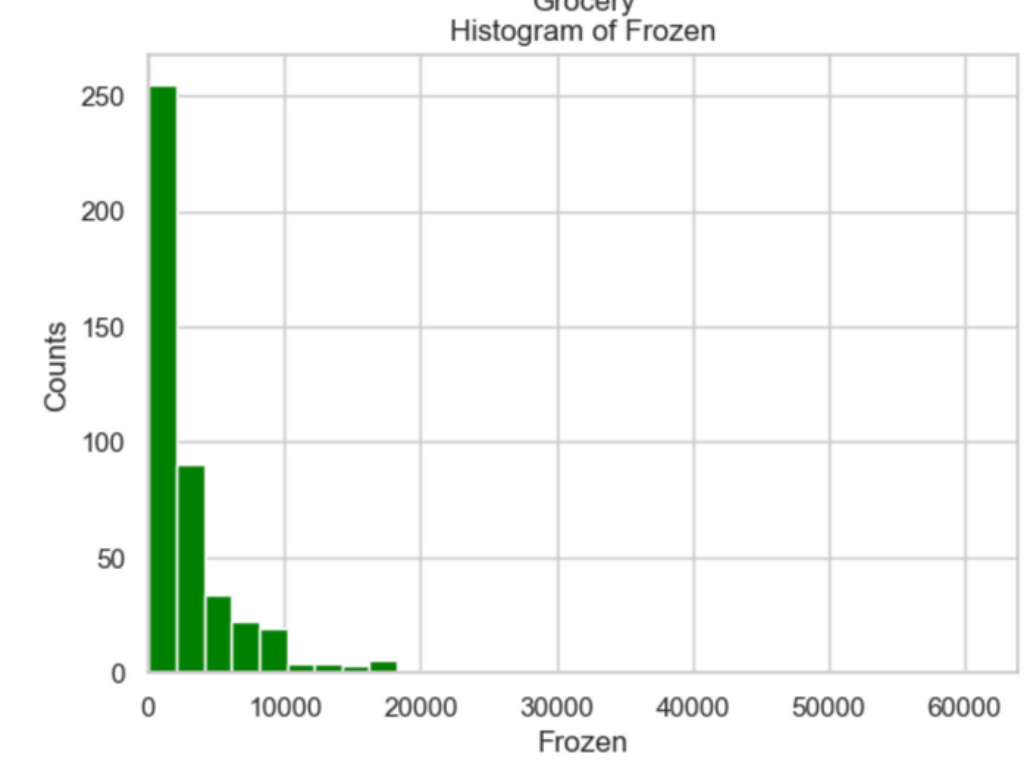
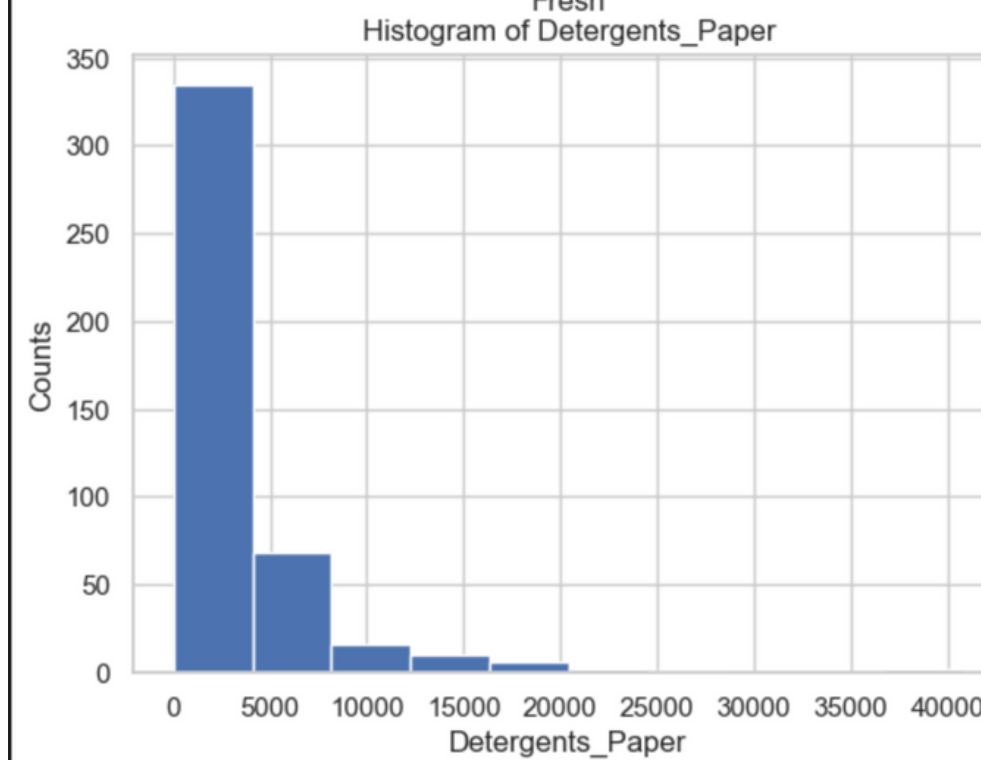
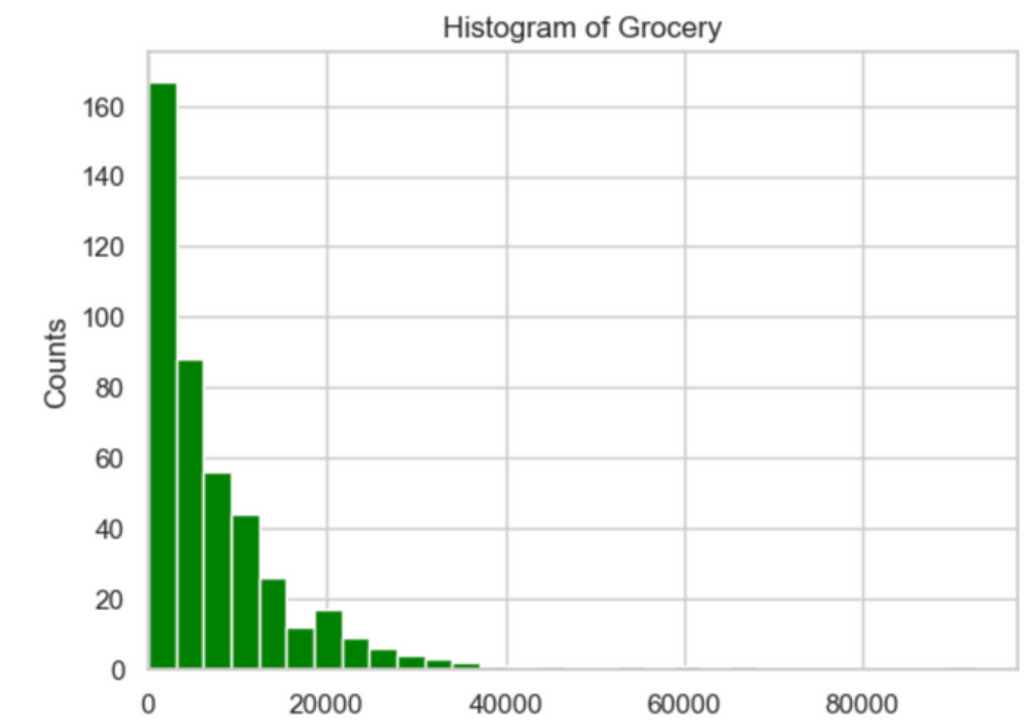
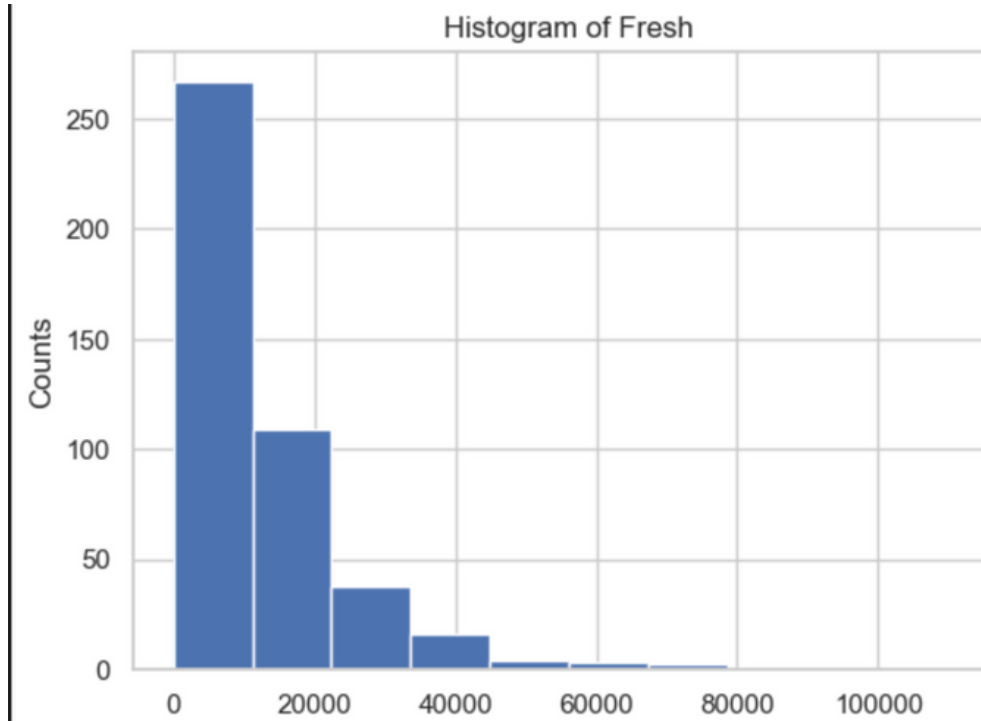
# Visualize information with charts



Boxplots showing the presence of outliers

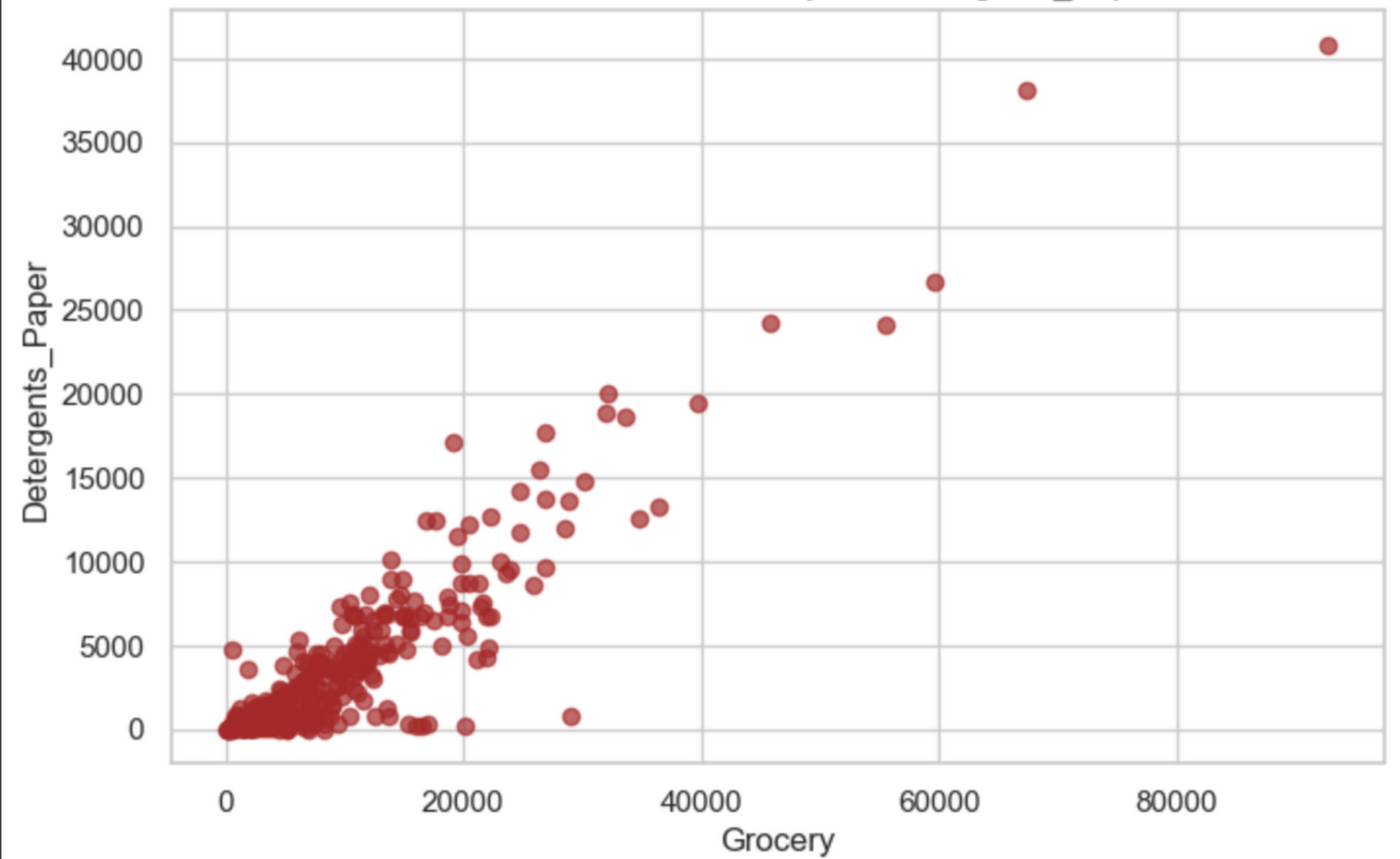


# Histogram showing the distribution of features



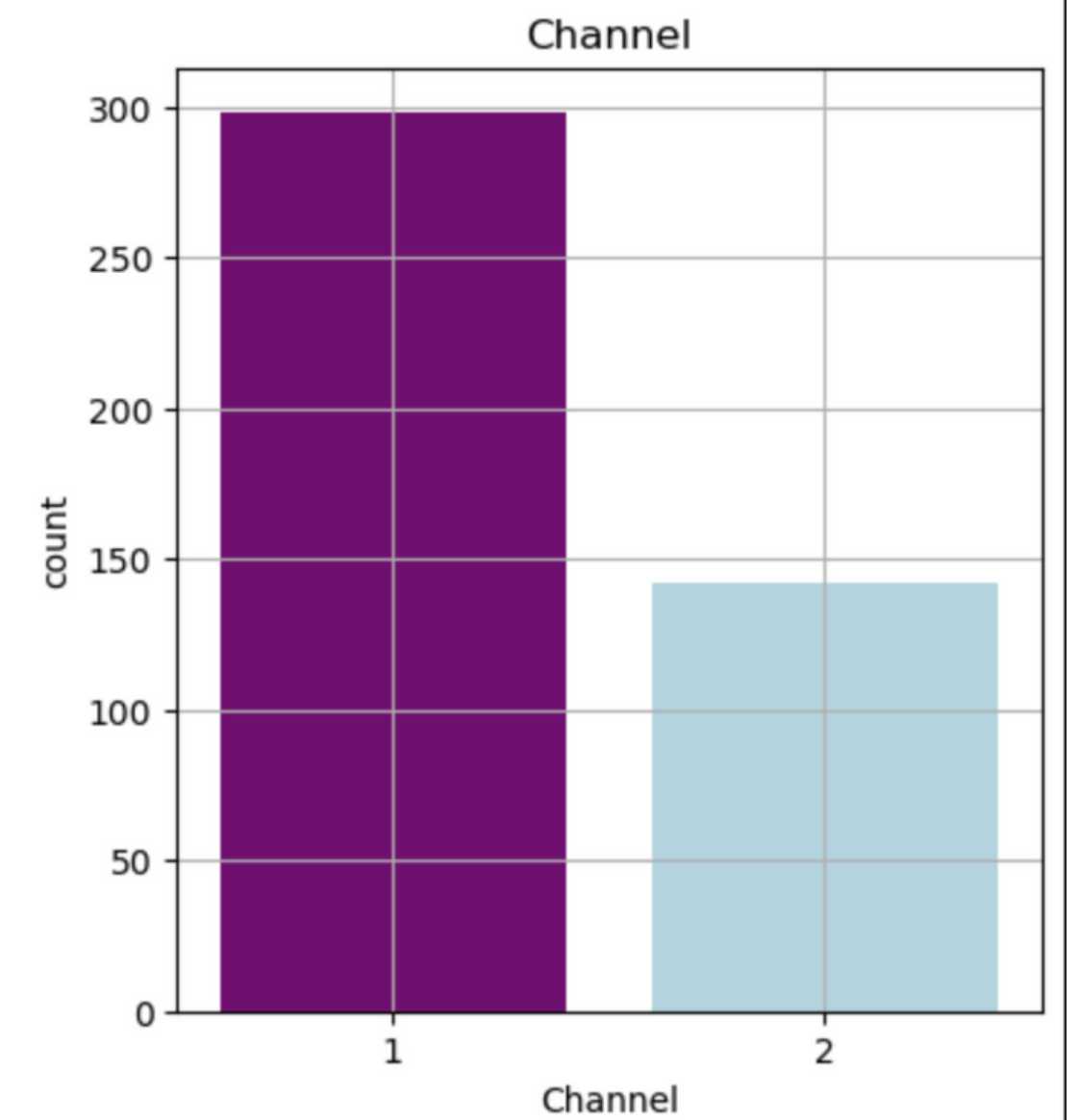
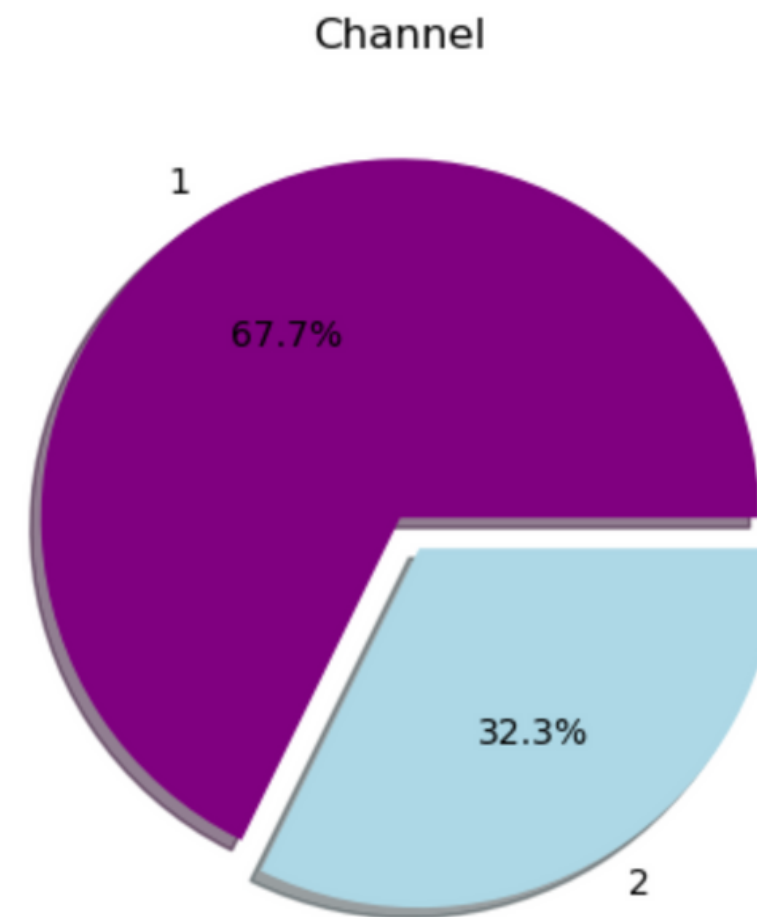


**Scatter plot showing relationship between features (  
Detergents\_paper and Grocery)**





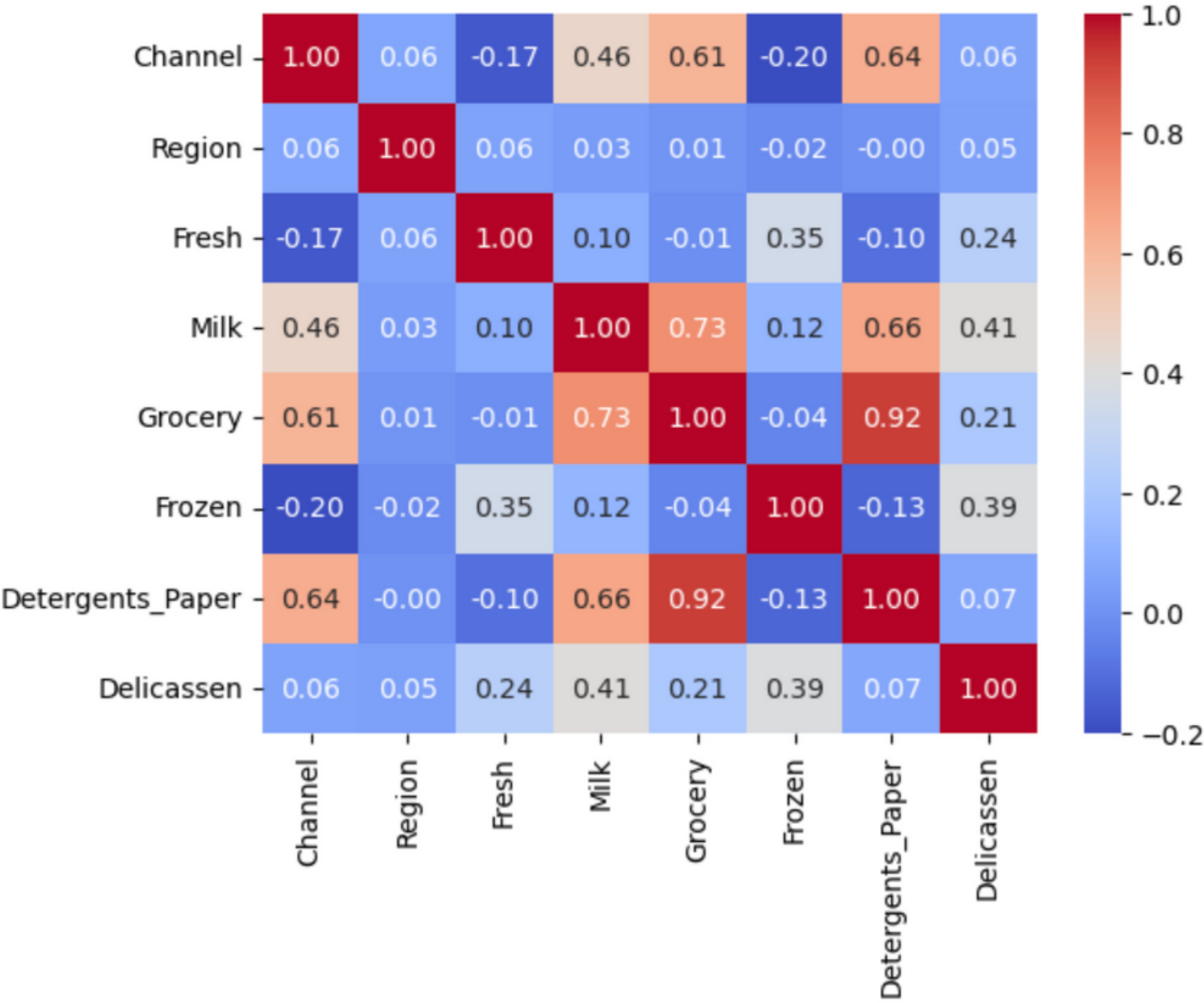
## Count plot of channels

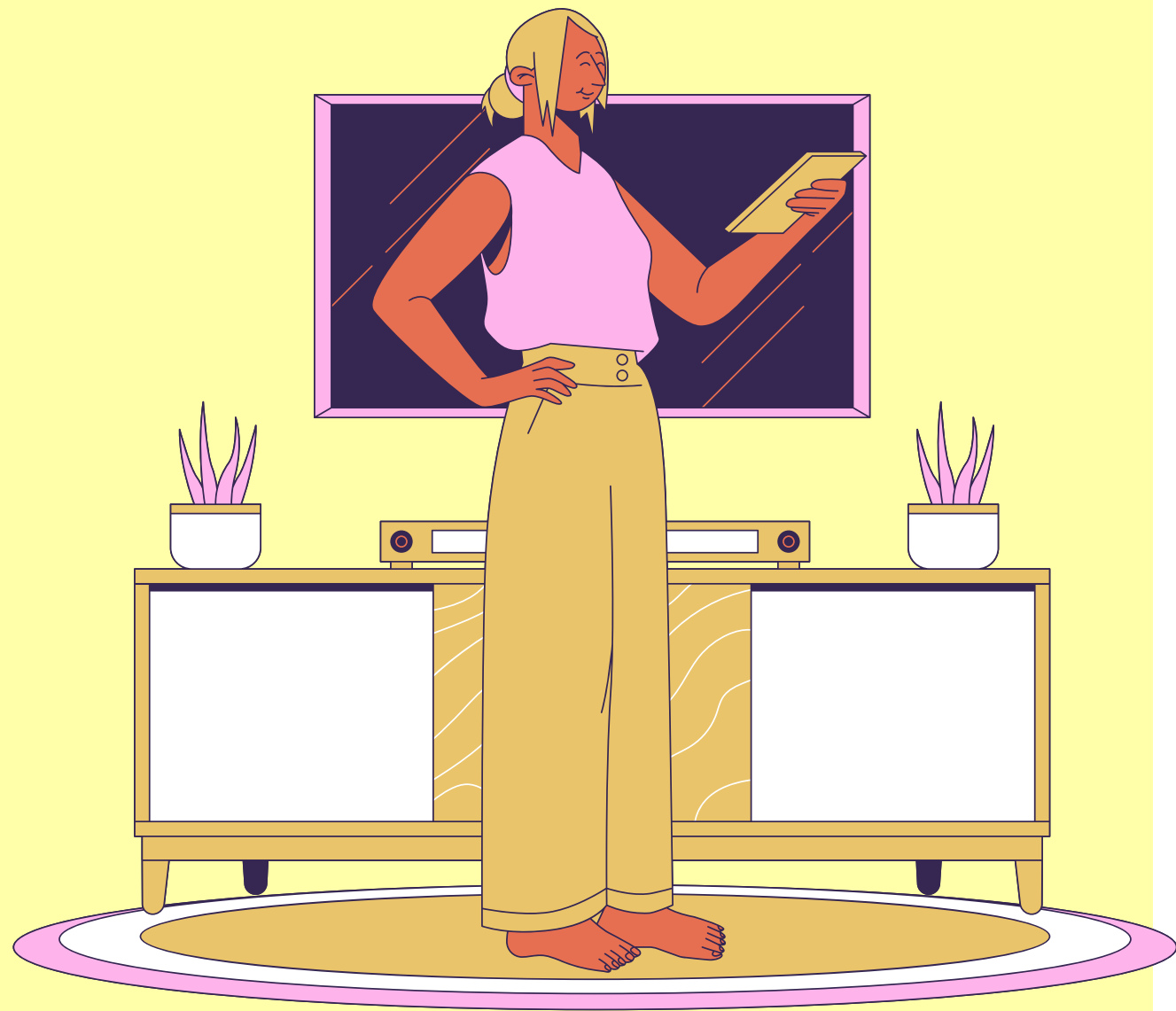




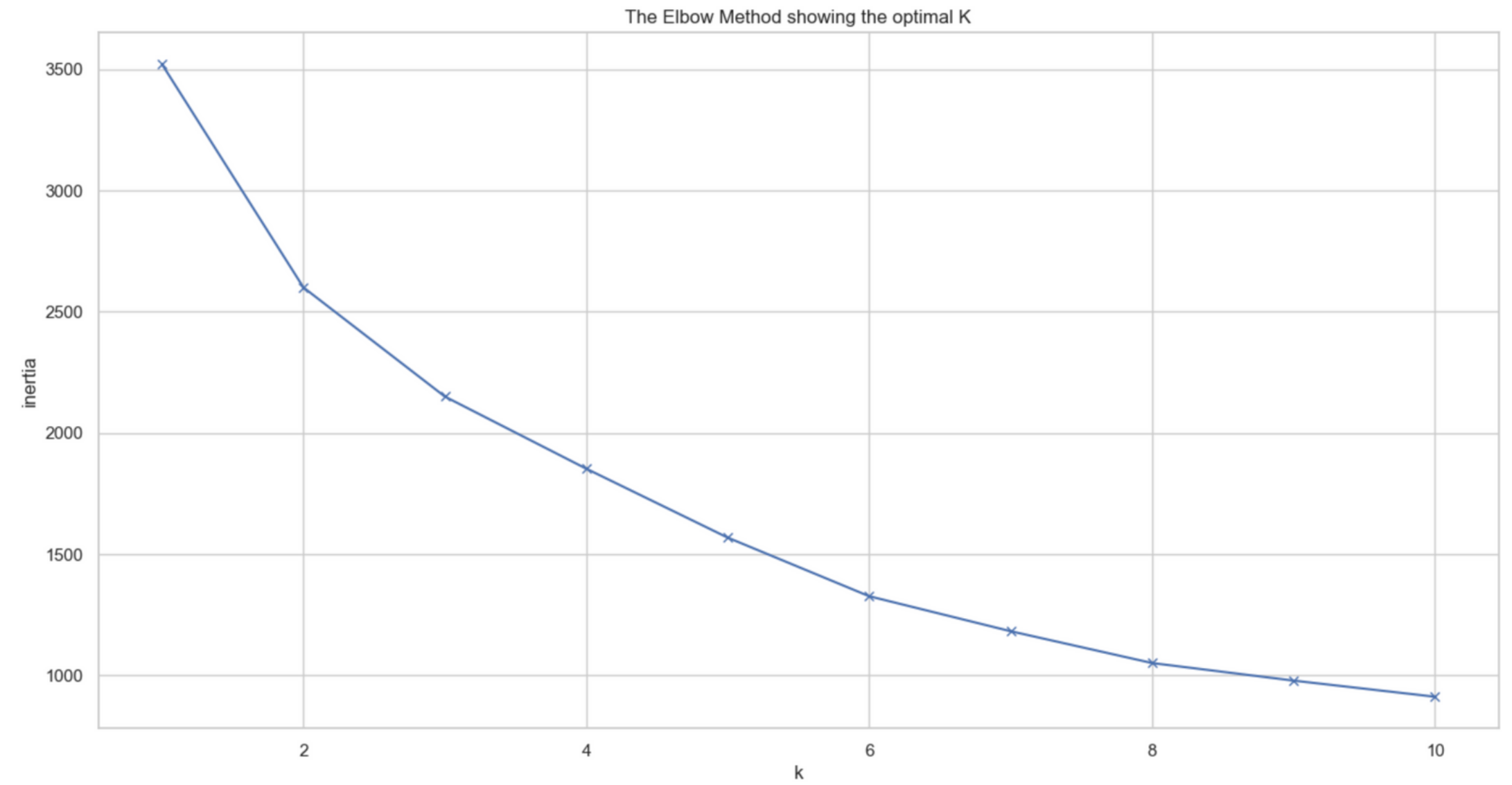


Correlation Matrix showing relationships between variables





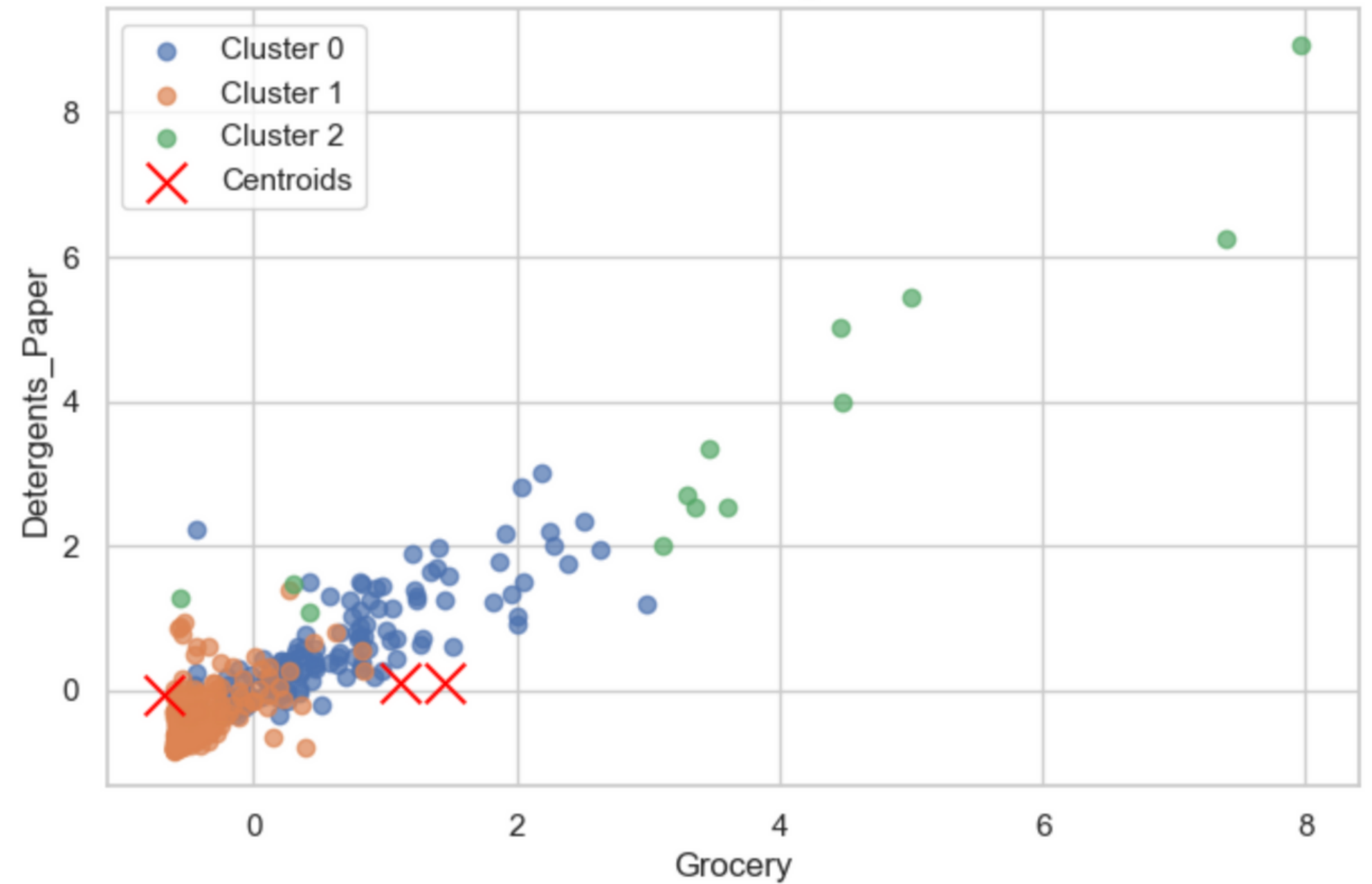
## KMeans Elbow Method Giving Insight into optimal value of k



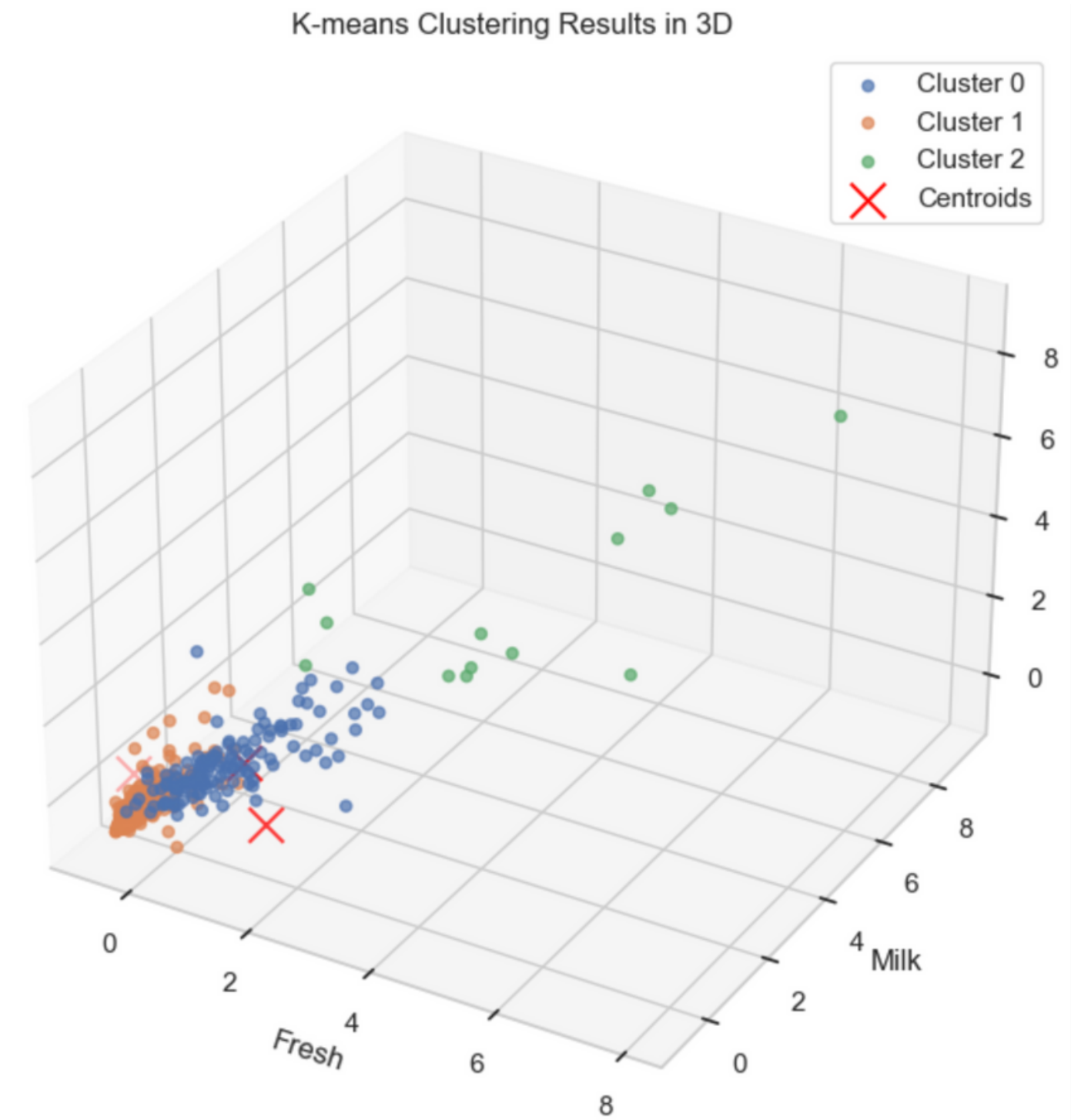
# Visualize information with charts



## KMeans Clustering



## 3D KMeans Clustering



# Conclusion



The products can be divided into 3 optimal clusters, however, 2 of these are the most predominant.

With some advanced feature engineering, a better clustering model can be built from the dataset

# Thank You

