

Goal: maximize revenue of all flights.

Can control the ^{ticket} pricing per day of each flight.

↳ unsold seats avail. tomorrow

$\frac{1}{1-x}$ ↳ if a flight leaves today and has unsold seats they are unavail. tomorrow.

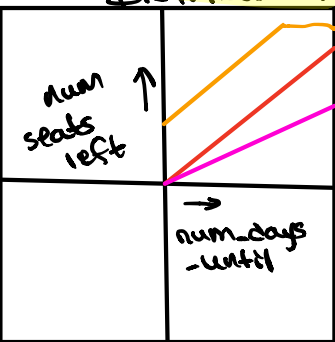
CDF of

Parameter Distribution

↳ variables in the pricing function

(N)
Natural Numbers

Random walk
stochastic process



num-days-until-flight $\sim x$ Uniform

num-seats-left $\sim f(x) \sim$ Uniform

demand-level

$\max(0, \text{demand} - p)$, like ReLU.

↳ quantity-sold = demand-level - price

— CDF of demand level

— CDF of seats

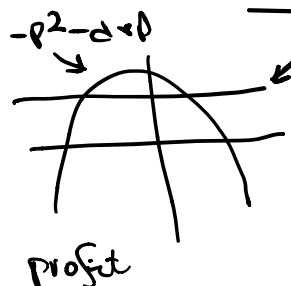
— CDF of days

↳ demand(\cdot, \cdot, \cdot) $\sim U(100, 200)$, \rightarrow CLT and

$\max(\text{tix}) = \max(\text{seats})$

$N \rightarrow N(1, 0)$

(*) seats and days seem monotonic.



Price x tix

200 flights, 100 days, 100 tix, \rightarrow avg rev.

" " " 14 days, 50 tix, \rightarrow avg rev.

" " " 2 days, 20 tix, \rightarrow avg r.

" " " 1 day, 3 tix, \rightarrow avg r

price * demand - (price)² \rightarrow find local maxima.

max : price * min(tix, demand - price)

max

avg avg rev.

when tix < demand - price \rightarrow tix + price < demand
demand - tix \geq price