

# Fayed HANAFI

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## EDUCATION

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2019-2023	<b>HEC Paris - Master in Management</b> Ranked #2 Master in Management worldwide by the Financial Times. Corporate Finance, Financial Markets, Economy, Coding (HTML, CSS, WordPress...), Statistics, ...	Paris, France
2017-2019	<b>Lycée Saint-Louis - Classe préparatoire aux Grandes Écoles</b> Two-year intensive program preparing for the nation-wide competitive entrance exams of the French "Grande Ecoles".	Paris, France
2014-2017	<b>Collège Sévigné – High School diploma</b> Specialty Mathematics. Graduated with « Highest Honours ».	Paris, France

## PROFESSIONAL EXPERIENCE

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Jan. 2022	<b>Bain &amp; Company</b> <i>Associate Consultant Intern</i>	Paris, France
6 months	- Inventory optimization for an international player in the oil industry (benchmarking, advanced inventory turnover analysis, ...). - Realization of 2 due diligences (veterinary sector, mortgage brokerage) with market analysis, management of experts' networks, elaboration of models, data visualization using Tableau, ... - Performance plan for an international actor in the energy sector (analysis of the commercial conditions with suppliers, realization of negotiation supports, ...).	
Jul. 2021	<b>Bredhill Consulting</b> (Strategy Consulting in Banking and Insurance) <i>Junior Consultant</i>	Paris, France
6 months	- Restructured a top three banking group's local and remote payment offer. - Redesigned a multinational insurance company's supplier invoice processing. - Built benchmarks (payment and collection offer of 10 traditional banks and 5 neobanks, fintech payment terminals market in France, ...).	
Oct. 2019	<b>Superprof</b> <i>Tutor in Mathematics</i>	Paris, France
2 years	- Trained one student in Classe Préparatoire for admission to top French Business Schools. - Produced method sheets compiling key exercises and essential notions.	

## EXTRACURRICULAR ACTIVITIES

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Mar. 2020	<b>BDE (HEC Paris student office)</b> <i>Event Manager</i>	Paris, France
10 months	- Managed a team of 15 students and a budget of more than €80k (out of €600k). - Arranged necessary supplies for events held on campus.	
Oct. 2019	<b>HEC Arab World</b> <i>Newsletter Manager</i>	Paris, France
2 years	- Coordinated a team of 3 editors and a visual manager. - Published monthly watches on current issues in the Arab world (geopolitics, culture...). 400 readers.	

## LANGUAGES, TECHNOLOGY & OTHER

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<b>Languages</b>	French (native), English (fluent, C1), Spanish (intermediate, B2), Arabic (vernacular).
<b>IT Skills</b>	Excel, Powerpoint, Photoshop, Tableau, Alteryx (basics), Python (basics).
<b>Interests</b>	Member of HEC Football Club (participated in "Derby des Parisiennes 2019"), geopolitics (podcasts, specialized magazines...), Japanese animation.