

# Hiroki Sato

Japanese | Male | 29

*Target MSc: Business Analytics & AI Strategy*

## PROFESSIONAL EXPERIENCE

- AI Consultant Intern - Deloitte Tohmatsu, Tokyo July 2023 - July 2024.  
Led a Proof of Concept (PoC) for a retail client using Generative AI to automate customer service inquiries, achieving an 85% intent recognition accuracy.
- Data Analyst Intern - Rakuten 2022.  
Optimized the search ranking algorithm for the "Travel" division, resulting in a 5% increase in conversion rate (CVR).

## EDUCATION

- BEng in Computer Science, Waseda University 2019 - 2023.  
Focus on Artificial Intelligence and Operations Research.  
GRE: 336 (Quant: 170).

## SKILLS

Technical: Python (PyTorch, TensorFlow), SQL, Apache Spark, Power BI, AWS Cloud Practitioner.

## PERSONAL INTERESTS

Go (Weiqi) Strategy, Robotics (RoboCup), Tech Hardware Architecture.