

# Ana Koch

German | Female | 24 years old

*Target MSc: Real Estate Investment / Finance*

*EDUCATION BSc in Business Administration Frankfurt School of Finance & Management 2020 - 2023*  
*Specialized in Corporate Finance and Real Estate Economics.*  
*Semester abroad at UNSW (Sydney) focusing on Urban Economics.*

## PROFESSIONAL EXPERIENCE

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Investment Analyst Intern - JLL (Jones Lang LaSalle), Frankfurt July 2023 - Present  
Assist in the valuation of commercial real estate assets (office and retail) using the Income Approach and DCF.  
Conduct market research on the "Green Building" trend and its impact on rental yields in German Tier-1 cities.  
Prepare investment memos and teaser documents for institutional investors.  
Junior Consultant - Savills January 2023 - June 2023  
Supported the tenant representation team in lease negotiations for tech startups.  
Analyzed urban zoning laws and development plans to identify potential brownfield redevelopment sites.  
Built financial models to calculate the IRR and Cash-on-Cash returns for residential portfolio acquisitions.

## SKILLS

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Technical: Argus Enterprise (Real Estate Valuation), MS Excel (Advanced Modeling), ArcGIS.  
Analytical: Market due diligence, Portfolio optimization, Risk assessment.

## LANGUAGES

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German (Native), English (Fluent), Spanish (B1).  
PERSONAL INTERESTS Urban Photography, Rowing, Sustainable Urbanism.