

# Mateo Rojas

Chile | Male | 25

*Target MSc: International Management*

## PROFESSIONAL EXPERIENCE

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Commercial Analyst - Retail Group (Feb 2023 - Present)  
Supported pricing analysis and sales performance monitoring  
Created Excel dashboards summarizing weekly sales trends and store performance  
Assisted in strategic decision-making and competitor benchmarking  
Intern - Family-owned Export Company (Jun 2021 - Dec 2021)  
Managed export documentation and compliance requirements  
Communicated with suppliers and logistics partners for shipment coordination

## EDUCATION

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Bachelor in Business Administration, Pontificia Universidad Catolica de Chile, 2019 - 2022  
Summer School - International Business, University of British Columbia, Summer 2022  
Focused on cross-cultural management, international trade, and business strategy

## SKILLS

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Excel, reporting, business analysis, international trade basics

## LANGUAGES

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Spanish (native), English (good)

## PERSONAL INTERESTS

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Travel, economics podcasts, international trade, entrepreneurship