Paula Bianchi

Italian | Female | 24 years old

Target MSc: International Management

PROFESSIONAL EXPERIENCE

Operations Analyst Intern - Luxottica
January 2023 - June 2023
Analyzed supply chain and operational KPIs for the EMEA region
Supported initiatives aimed at improving inventory turnover and delivery performance
Coordinated with logistics providers and internal stakeholders to improve data reporting
Contributed to operational reviews and continuous improvement initiatives
Sales Operations Intern - Salesforce Italy
September 2022 - December 2022
Supported sales pipeline analysis and revenue forecasting activities
Built reports and dashboards for regional sales teams using CRM data
Assisted sales managers with performance tracking and opportunity analysis
Gained exposure to enterprise sales processes in a multinational tech environment

EDUCATION

Bachelor in Economics and Management
Bocconi University, Milan
2019 - 2022
Solid academic foundation in economics, management, strategy and quantitative methods
Exposure to international business case studies and group

SKILLS

Data analysis, CRM tools
Process optimization

LANGUAGES

Italian (native), English (fluent), French (basic)

PERSONAL INTERESTS

Cycling, geopolitics, luxury industry trends