

Ahmed Ben Youssef

Belgium | Male | 25

Target MSc: International Management

PROFESSIONAL EXPERIENCE

Junior Sales Assistant - Orange Tunisia (Jan 2022 - Sep 2023)
Managed B2B client accounts, ensuring timely delivery of products and services
Prepared detailed commercial offers and proposals tailored to client needs
Created Excel dashboards to track sales activity, KPIs, and monthly performance metrics
Assisted the sales manager in developing sales strategies based on data insights
Intern - Local Consulting Firm (SME) (Jun 2021 - Dec 2021)
Conducted market studies and competitive benchmarking for small companies
Collected, cleaned, and analyzed data from surveys and interviews to support consulting recommendations
Presented findings in PowerPoint reports, highlighting growth opportunities for clients

EDUCATION

Bachelor Degree in Management, University of Tunis El Manar, 2018 - 2021
Focus on organizational behavior, business strategy, and international business management
Summer School in Business Analytics, University of Barcelona, Summer 2022 (6 weeks)
Learned data visualization, predictive analytics, and applied statistical techniques for business decision-making

SKILLS

Excel (good), PowerPoint, sales support, market research, reporting

LANGUAGES

Arabic (native), French (fluent), English (intermediate)

PERSONAL INTERESTS

Travel, football, online courses, entrepreneurship insights