

Ana Koch

German | Female | 24 years old

Target MSc: Real Estate Investment / Finance

EDUCATION BSc in Business Administration Frankfurt School of Finance & Management 2020 - 2023

Specialized in Corporate Finance and Real Estate Economics.

Semester abroad at UNSW (Sydney) focusing on Urban Economics.

PROFESSIONAL EXPERIENCE

Investment Analyst Intern - JLL (Jones Lang LaSalle), Frankfurt July 2023 - Present

Assist in the valuation of commercial real estate assets (office and retail) using the Income Approach and DCF.

Conduct market research on the "Green Building" trend and its impact on rental yields in German Tier-1 cities.

Prepare investment memos and teaser documents for institutional investors.

Junior Consultant - Savills January 2023 - June 2023

Supported the tenant representation team in lease negotiations for tech startups.

Analyzed urban zoning laws and development plans to identify potential brownfield redevelopment sites.

Built financial models to calculate the IRR and Cash-on-Cash returns for residential portfolio acquisitions.

SKILLS

Technical: Argus Enterprise (Real Estate Valuation), MS Excel (Advanced Modeling), ArcGIS.

Analytical: Market due diligence, Portfolio optimization, Risk assessment.

LANGUAGES

German (Native), English (Fluent), Spanish (B1).

PERSONAL INTERESTS Urban Photography, Rowing, Sustainable Urbanism.