

# Nikola Stojanov

North Macedonia | Male | 26

*Target MSc: International Business*

## PROFESSIONAL EXPERIENCE

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Sales Coordinator - Distribution Company (Jan 2022 - Sep 2023)  
Managed client orders and ensured accurate delivery schedules  
Prepared weekly sales reports and performance metrics  
Supported the sales team in CRM updates and client communication  
Intern - Local SME (2020)  
Conducted market research for small businesses  
Assisted in administrative support and reporting tasks

## EDUCATION

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Bachelor in Business Administration, Ss. Cyril and Methodius University Skopje, 2017 - 2021  
Courses in management, marketing, and international business

## SKILLS

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Sales coordination, Excel, reporting, client management

## LANGUAGES

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Macedonian (native), English (good)

## PERSONAL INTERESTS

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Cross-border trade, travel, international business trends