

Steven Palmer
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SUMMARY

Recently graduated the LC101 class through LaunchCode in St. Louis, MO. Currently working on a project called Your Travel Workout.

COMPUTER SKILLS

Languages

- Familiar with C#, Python, and HTML/SQL

Software

- Database: MySQL server
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EXPERIENCE

Assistant Rental Manager (08/2013-12/2016)

Management Trainee (08/2011-08/2013)

Penske Truck Leasing

- Experience with negotiating and sales via telemarketing and handling inbound/outbound calls.
- Maintained a strong customer base with commercial, lease, and household customers.
- Led high-volume communication with service department, area rental branches and external customers.
- Executed a range of tasks in Atlanta and St. Louis including preventive maintenance reports, customer weekly contract billing and collecting past due amounts for accounts receivable.
- Served as Hiking Coordinator for the Norcross and Conyers branches, along with their 9 agent locations.
- Consistently a top commercial revenue associate for the Atlanta East District and the St. Louis District with a high of \$250,000+ in commercial revenue earned annually.
- Maintained the highest closing rate for new customers among rental associates in the St. Louis District in 2016.

Tennis Director at Seven Hills (01/2010-04/2011)

Allcourt Tennis Academy-Allcourt, Inc.

- Planned all programming for the Seven Hills community of 750+ homes and 10 Lighted tennis courts.
- Ran fundraiser for Haiti relief that raised \$2,000.
- Oversaw tennis pro shop selling high end tennis equipment.

Tennis Teaching Professional-Laurel Park (11/200608/2007)(04/2009-04/2010)

Allcourt Tennis Academy-Allcourt, Inc.

- Tennis Teaching Professional at one of Atlanta's largest tennis academies with programming for over 200 juniors.
 - Taught private/group lessons to adults and juniors of all ages/abilities.
 - Tournament Director of all tournaments held at Laurel Park. Tournaments held were GA junior level 3-5 with an average of 14 tournaments per year. Our biggest event had 160 participants and used 4 different sites.
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Junior Activities Coordinator (02/2000-10/2006)*St. Louis District Tennis Association*

- Coordinated the junior tournament circuit for the St. Louis area.
- Doubled the number of tournaments for junior players in St. Louis.
- Spearheaded the endorsement process in which our higher ranked junior players in St. Louis received births into sectional play.
- Revamped the junior ranking system for St. Louis by transitioning to a point based ranking system.
- Awarded 2001 Most Outstanding Contributor to the Player Development Award by the SLDTA.

Tennis Teaching Professional-Concord (03/1998-10/2006)*Vetta Sports Clubs-Concord*

- Taught a multitude of classes to junior and adults with a goal to help each one of them improve their tennis abilities.
- Coached/Captained four men's USTA Adult league team to a variety of District and Sectional wins including a 3.0 Men's team win in 2003 and 2006.
- Tournament Director for all tournaments held at Vetta Concord.
- Awarded the Missouri Valley Section Sweet 16 Level 1 tournament, which brought the top 16 boys and girls, in their respective age group to Vetta. The Sweet 16 Tournament for February of 2006 was awarded 2006 Junior Tournament of the Year for St. Louis.

EDUCATION**LaunchCode**

2017

St. Louis, Missouri

- LC101

McKendree University

1997

Lebanon, Illinois

- Social Science-Secendary Education