# Credibility theory features of actuar

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### 1 Introduction

Credibility models are actuarial tools to distribute premiums fairly among a heterogeneous group of policyholders (henceforth called *entities*). More generally, they can be seen as prediction methods applicable in any setting where repeated measures are made for subjects with different risk levels.

The credibility theory features of actuar consist of matrix hachemeister containing the famous data set of Hachemeister (1975) and function cm to fit hierarchical (including Bühlmann, Bühlmann-Straub) and regression credibility models. Furthermore, function simul can simulate portfolios of data satisfying the assumptions of the aforementioned credibility models; see the "simulation" vignette for details.

#### 2 Hachemeister data set

The data set of Hachemeister (1975) consists of private passenger bodily injury insurance average claim amounts, and the corresponding number of claims, for five U.S. states over 12 quarters between July 1970 and June 1973. The data set is included in the package in the form of a matrix with 5 rows and 25 columns. The first column contains a state index, columns 2–13 contain the claim averages and columns 14–25 contain the claim numbers:

- > data(hachemeister)
- > hachemeister

	state r	atio.1 r	atio.2	ratio	.3 ra	tio.4	ratio.5	ratio.6	ratio.7
[1,]	1	1738	1642	17	'94	2051	2079	2234	2032
[2,]	2	1364	1408	15	97	1444	1342	1675	1470
[3,]	3	1759	1685	14	179	1763	1674	2103	1502
[4,]	4	1223	1146	10	10	1257	1426	1532	1953
[5,]	5	1456	1499	16	509	1741	1482	1572	1606
	ratio.8	ratio.9	ratio	.10 ra	itio.1	l rat	io.12 we	ight.1 we	eight.2
[1,]	2035	2115	22	262	226	7	2517	7861	9251
[2,]	1448	1464	18	331	161	2	1471	1622	1742
[3,]	1622	1828	2:	L55	223	3	2059	1147	1357
[4,]	1123	1343	12	243	176	2	1306	407	396
[5,]	1735		-	573	161		1690	2902	3172
	weight.	3 weight	.4 weig	ht.5	weigh	t.6 w	eight.7	weight.8	weight.9
[1,]	870	6 85	75	7917	8	263	9456	8003	7365
[2,]	152	3 15	15	1622	1	502	1964	1515	1527
[3,]	132	9 12	04	998	1	)77	1277	1218	896
[4,]	34	8 3	41	315		328	352	331	287
[5,]	304	6 30	68	2693	2	910	3275	2697	2663
	weight.	10 weigh	t.11 we	eight.	12				
[1,]	78	32	7849	90	)77				
[2,]			1654	18	861				
[3,]	10	03	1108	11	.21				
[4,]	3	84	321	3	342				
[5,]	30	17	3242	34	25				

# 3 Hierarchical credibility model

The linear model fitting function of R is named 1m. Since credibility models are very close in many respects to linear models, and since the credibility model fitting function of actuar borrows much of its interface from 1m, we named the credibility function cm.

Function cm acts as a unified interface for all credibility models supported by the package. Currently, these are the unidimensional models of Bühlmann (1969) and Bühlmann and Straub (1970), the hierarchical model of Jewell (1975) (of which the first two are special cases) and the regression model of Hachemeister (1975), optionally with the intercept at the barycenter of time (Bühlmann and Gisler, 2005, Section 8.4). The modular design of cm makes it easy to add new models if desired.

This subsection concentrates on usage of cm for hierarchical models.

There are some variations in the formulas of the hierarchical model in the literature. We compute the credibility premiums as given in Bühlmann and Jewell (1987) or Bühlmann and Gisler (2005). We support three types of estimators of the between variance structure parameters: the unbiased estimators of Bühlmann and Gisler (2005) (the default), the slightly differ-

ent version of Ohlsson (2005) and the iterative pseudo-estimators as found in Goovaerts and Hoogstad (1987) or Goulet (1998).

Consider an insurance portfolio where contracts are classified into cohorts. In our terminology, this is a two-level hierarchical classification structure. The observations are claim amounts  $S_{ijt}$ , where index  $i=1,\ldots,I$  identifies the cohort, index  $j=1,\ldots,J_i$  identifies the contract within the cohort and index  $t=1,\ldots,n_{ij}$  identifies the period (usually a year). To each data point corresponds a weight — or volume –  $w_{ijt}$ . Then, the best linear prediction for the next period outcome of a contract based on ratios  $X_{ijt} = S_{ijt}/w_{ijt}$  is

$$\hat{\pi}_{ij} = z_{ij} X_{ijw} + (1 - z_{ij}) \hat{\pi}_i 
\hat{\pi}_i = z_i X_{izw} + (1 - z_i) m$$
(1)

with the credibility factors

$$z_{ij} = \frac{w_{ij\Sigma}}{w_{ijk\Sigma} + s^2/a},$$
  $w_{ij\Sigma} = \sum_{t=1}^{n_{ij}} w_{ijt}$   $z_i = \frac{z_{i\Sigma}}{z_{i\Sigma} + a/b},$   $z_{i\Sigma} = \sum_{j=1}^{J_i} z_{ij}$ 

and the weighted averages

$$X_{ijw} = \sum_{t=1}^{n_{ij}} \frac{w_{ijt}}{w_{ij\Sigma}} X_{ijt}$$
$$X_{izw} = \sum_{j=1}^{J_i} \frac{z_{ij}}{z_{i\Sigma}} X_{ijw}.$$

The estimator of  $s^2$  is

$$\hat{s}^2 = \frac{1}{\sum_{i=1}^{I} \sum_{j=1}^{J_i} (n_{ij} - 1)} \sum_{i=1}^{I} \sum_{j=1}^{J_i} \sum_{t=1}^{n_{ij}} w_{ijt} (X_{ijt} - X_{ijw})^2.$$
 (2)

The three types of estimators for parameters a and b are the following. First, let

$$A_{i} = \sum_{j=1}^{J_{i}} w_{ij\Sigma} (X_{ijw} - X_{iww})^{2} - (J_{i} - 1)s^{2} \qquad c_{i} = w_{i\Sigma\Sigma} - \sum_{j=1}^{J_{i}} \frac{w_{ij\Sigma}^{2}}{w_{i\Sigma\Sigma}}$$

$$B = \sum_{i=1}^{I} z_{i\Sigma} (X_{izw} - \bar{X}_{zzw})^{2} - (I - 1)a \qquad d = z_{\Sigma\Sigma} - \sum_{i=1}^{I} \frac{z_{i\Sigma}^{2}}{z_{\Sigma\Sigma}},$$

with

$$\bar{X}_{zzw} = \sum_{i=1}^{I} \frac{z_{iz}}{z_{\Sigma\Sigma}} X_{izw}.$$
 (3)

(Hence,  $E[A_i] = c_i a$  and E[B] = db.) Then, the Bühlmann-Gisler estimators are

$$\hat{a} = \frac{1}{I} \sum_{i=1}^{I} \max\left(\frac{A_i}{c_i}, 0\right) \tag{4}$$

$$\hat{b} = \max\left(\frac{B}{d}, 0\right),\tag{5}$$

the Ohlsson estimators are

$$\hat{a}' = \frac{\sum_{i=1}^{I} A_i}{\sum_{i=1}^{I} c_i} \tag{6}$$

$$\hat{b}' = \frac{B}{d} \tag{7}$$

and the iterative (pseudo-)estimators are

$$\tilde{a} = \frac{1}{\sum_{i=1}^{I} (J_i - 1)} \sum_{i=1}^{I} \sum_{j=1}^{J_i} z_{ij} (X_{ijw} - X_{izw})^2$$
 (8)

$$\tilde{b} = \frac{1}{I - 1} \sum_{i=1}^{I} z_i (X_{izw} - X_{zzw})^2, \tag{9}$$

where

$$X_{zzw} = \sum_{i=1}^{I} \frac{z_i}{z_{\Sigma}} X_{izw}. \tag{10}$$

Note the difference between the two weighted averages (3) and (10). See Belhadj et al. (2009) for further discussion on this topic.

Finally, the estimator of the collective mean m is  $\hat{m} = X_{zzw}$ .

The credibility modeling function cm assumes that data is available in the format most practical applications would use, namely a rectangular array (matrix or data frame) with entity observations in the rows and with one or more classification index columns (numeric or character). One will recognize the output format of simul and its summary methods.

Then, function cm works much the same as lm. It takes in argument: a formula of the form ~ terms describing the hierarchical interactions in a data set; the data set containing the variables referenced in the formula; the names of the columns where the ratios and the weights are to be found in the data set. The latter should contain at least two nodes in each level and more than one period of experience for at least one entity. Missing values are represented by NAs. There can be entities with no experience (complete lines of NAs).

In order to give an easily reproducible example, we group states 1 and 3 of the Hachemeister data set into one cohort and states 2, 4 and 5 into another. This shows that data does not have to be sorted by level. The fitted model using the iterative estimators is:

```
> X \leftarrow cbind(cohort = c(1, 2, 1, 2, 2), hachemeister)
> fit <- cm(~cohort + cohort:state, data = X, ratios = ratio.1:ratio.12,
+ weights = weight.1:weight.12, method = "iterative")</pre>
> fit
Call:
cm(formula = ~cohort + cohort:state, data = X, ratios = ratio.1:ratio.12,
    weights = weight.1:weight.12, method = "iterative")
Structure Parameters Estimators
  Collective premium: 1746
  Between cohort variance: 88981
  Within cohort/Between state variance: 10952
  Within state variance: 139120026
   The function returns a fitted model object of class "cm" containing the
estimators of the structure parameters. To compute the credibility premi-
ums, one calls a method of predict for this class:
> predict(fit)
$cohort
[1] 1949 1543
$state
[1] 2048 1524 1875 1497 1585
   One can also obtain a nicely formatted view of the most important re-
sults with a call to summary:
> summary(fit)
Call:
cm(formula = ~cohort + cohort:state, data = X, ratios = ratio.1:ratio.12,
    weights = weight.1:weight.12, method = "iterative")
Structure Parameters Estimators
  Collective premium: 1746
  Between cohort variance: 88981
  Within cohort/Between state variance: 10952
  Within state variance: 139120026
Detailed premiums
  Level: cohort
    cohort Indiv. mean Weight Cred. factor Cred. premium
                        1.407 0.9196
           1967
                                              1949
```

```
2
         1528
                      1.596 0.9284
                                           1543
Level: state
  cohort state Indiv. mean Weight Cred. factor Cred. premium
               2061
                            100155 0.8874
                                                 2048
         1
         2
                                                 1524
               1511
                             19895 0.6103
  1
         3
               1806
                             13735 0.5195
                                                 1875
  2
         4
               1353
                              4152 0.2463
                                                 1497
         5
               1600
                             36110 0.7398
                                                 1585
```

The methods of predict and summary can both report for a subset of the levels by means of an argument levels. For example:

```
> summary(fit, levels = "cohort")
Call:
cm(formula = ~cohort + cohort:state, data = X, ratios = ratio.1:ratio.12,
   weights = weight.1:weight.12, method = "iterative")
Structure Parameters Estimators
  Collective premium: 1746
  Between cohort variance: 88981
 Within cohort variance: 10952
Detailed premiums
  Level: cohort
    cohort Indiv. mean Weight Cred. factor Cred. premium
           1967
                       1.407 0.9196
                                           1949
    1
                       1.596 0.9284
           1528
                                           1543
> predict(fit, levels = "cohort")
$cohort
[1] 1949 1543
```

The results above differ from those of Goovaerts and Hoogstad (1987) for the same example because the formulas for the credibility premiums are different.

## 4 Bühlmann and Bühlmann-Straub models

As mentioned above, the Bühlmann and Bühlmann–Straub models are simply one-level hierarchical models. In this case, the Bühlmann–Gisler and Ohlsson estimators of the between variance parameters are both identical to the usual Bühlmann and Straub (1970) estimator

$$\hat{a} = \frac{w_{\Sigma\Sigma}}{w_{\Sigma\Sigma}^2 - \sum_{i=1}^{I} w_{i\Sigma}^2} \left( \sum_{i=1}^{I} w_{i\Sigma} (X_{iw} - X_{ww})^2 - (I-1)\hat{s}^2 \right), \tag{11}$$

and the iterative estimator

$$\tilde{a} = \frac{1}{I - 1} \sum_{i=1}^{I} z_i (X_{iw} - X_{zw})^2$$
 (12)

is better known as the Bichsel-Straub estimator.

To fit the Bühlmann model using cm, one simply does not specify any weights:

```
> cm(~state, hachemeister, ratios = ratio.1:ratio.12)

Call:
cm(formula = ~state, data = hachemeister, ratios = ratio.1:ratio.12)

Structure Parameters Estimators

Collective premium: 1671

Between state variance: 72310
Within state variance: 46040
```

In comparison, the results for the Bühlmann–Straub model using the Bichsel–Straub estimator are:

```
> cm(~state, hachemeister, ratios = ratio.1:ratio.12,
+ weights = weight.1:weight.12)

Call:
cm(formula = ~state, data = hachemeister, ratios = ratio.1:ratio.12,
    weights = weight.1:weight.12)

Structure Parameters Estimators
Collective premium: 1684
```

Between state variance: 89639 Within state variance: 139120026

# 5 Regression model of Hachemeister

The regression model of Hachemeister (1975) is a generalization of the Bühlmann-Straub model. If data shows a systematic trend, the latter model will typically under- or over-estimate the true premium of an entity. The idea of Hachemeister was to fit to the data a regression model where the parameters are a credibility weighted average of an entity's regression parameters and the group's parameters.

In order to use cm to fit a credibility regression model to a data set, one simply has to supply as additional arguments regformula and regdata.

The first one is a formula of the form ~ terms describing the regression model and the second is a data frame of regressors. That is, arguments regformula and regdata are in every respect equivalent to arguments formula and data of lm, with the minor difference that regformula does not need to have a left hand side (and is ignored if present). For example, fitting the model

```
X_{it} = \beta_0 + \beta_1 t + \varepsilon_t, \quad t = 1, ..., 12
```

to the original data set of Hachemeister (1975) is done with

```
> fit <- cm(~state, hachemeister, regformula = ~time,
+    regdata = data.frame(time = 1:12), ratios = ratio.1:ratio.12,
+    weights = weight.1:weight.12)
> fit

Call:
cm(formula = ~state, data = hachemeister, ratios = ratio.1:ratio.12,
    weights = weight.1:weight.12, regformula = ~time, regdata = data.frame(time = 1:12))
```

Structure Parameters Estimators

Collective premium: 1469 32.05

Between state variance: 24154 2700.0 2700 301.8 Within state variance: 49870187

Computing the credibility premiums requires to give the "future" values of the regressors as in predict. 1m:

```
> predict(fit, newdata = data.frame(time = 13))
```

#### [1] 2437 1651 2073 1507 1759

It is well known that the basic regression model has a major drawback: there is no guarantee that the credibility regression line will lie between the collective and individual ones. This may lead to grossly inadequate premiums, as Figure 1 shows.

The solution proposed by Bühlmann and Gisler (1997) is simply to position the intercept at the barycenter of time instead of at time origin (see also Bühlmann and Gisler, 2005, Section 8.4). In mathematical terms, this essentially amounts to using an orthogonal design matrix. By setting the argument adj.intercept to TRUE in the call, cm will automatically fit the credibility regression model with the intercept at the barycenter of time. The resulting regression coefficients have little meaning, but the predictions are sensible:

```
> fit2 <- cm(~state, hachemeister, regformula = ~time,
+ regdata = data.frame(time = 1:12), adj.intercept = TRUE,
+ ratios = ratio.1:ratio.12, weights = weight.1:weight.12)
> summary(fit2, newdata = data.frame(time = 13))
```

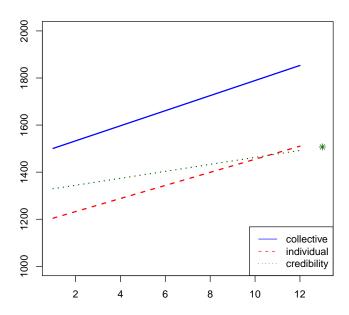


Figure 1: Collective, individual and credibility regression lines for State 4 of the Hachemeister data set. The point indicates the credibility premium.

211.10

0.0000 0.9413

216.97

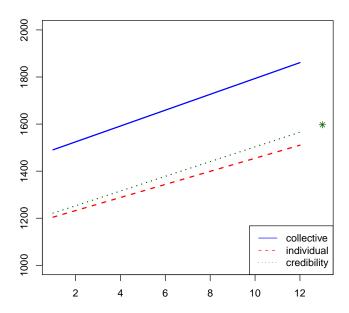


Figure 2: Collective, individual and credibility regression lines for State 4 of the Hachemeister data set when the intercept is positioned at the barycenter of time. The point indicates the credibility premium.

2	-1509.28	0.9740 0.0000	-1513.59	1651
	59.60	0.0000 0.7630	73.23	
3	-1813.41	0.9627 0.0000	-1808.25	2071
	150.60	0.0000 0.6885	140.16	
4	-1356.75	0.8865 0.0000	-1392.88	1597
	96.70	0.0000 0.4080	108.77	
5	-1598.79	0.9855 0.0000	-1599.89	1698
	41.29	0.0000 0.8559	52.22	

Figure 2 shows the beneficient effect of the intercept adjustment on the premium of State 4.

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