LAUREN ALAYZA
WEB DEVELOPER

LinkedIn: linkedin.com/in/laurenalayza
GitHub: github.com/laurenalayza

RESUME OBJECTIVE

- Familiar with object-oriented programming
- Experience with API design
- Proficient in Bootstrap, React, and Typescript frameworks
- Knowledge of software development Lifecycles (Agile)
- Writes clean code and fix bugs in existing code

EXPERIENCE

STUDENT
Eleven Fifty Academy | Indianapolis, IN | May 2020 – November 1, 2020

- 24-week Part-Time Web Development course using a modern, relevant curriculum designed to teach the coding skills and knowledge needed to become a successful web developer.
- HTML, CSS, JavaScript, Bootstrap, PostgreSQL, Express, React, Node.js Material UI, Typescript, and more.

TECHNICAL SALES REPRESENTATIVE
Schneider Geospatial | Indianapolis, IN | August 2019 – Present

- Surpassed 2020 sales goals with number of new accounts landed and earnings in monthly recurring revenue generated.
- Crafted strategy for displacement of competitor accounts and executed tactics to reach annual sales goals.

SOFTWARE SALES BOOTCAMP PARTICIPANT
TechPoint | Indianapolis, IN | June 2019 – July 2019

- A six-week, sales training program designed to educate and evaluate new tech sales talent through Sandler Sales Training and rotating micro-internships with leading Indy tech companies.
- Member of the top-performing teams at Schneider Geospatial and Renaissance Electronic Services.

BILINGUAL PARENT ORGANIZER
Stand for Children | Indianapolis, IN | October 2017 – July 2018

- Identified volunteer stakeholders, garnered buy-in through persistent relationship building and engagement, training, research, education, and an understanding of motivation by self-interest.
- Led three successful 6-8-week campaigns supporting changes to improve public education, and two 4-6-week mini campaigns showcasing parent advocacy and authentic stories.

EDUCATION   COMMUNITY INVOLVEMENT

Indiana University	Secretary, Indiana Latino Democratic Caucus (2019-Present)
BA Political Science	Volunteer Manager & Delegate, Young Democrats of America National Convention (2018-2019)
Minor in Music	Affirmative Action Committee Member, Indiana Democratic Party (2019-2020)
	Policy, Legislative & Constituent Services Intern, Indiana House of Representatives (2016)
	Campaign Coordinator, City of Lawrence, IN – Ray Biederman (2015)