

# LAUREN ALAYZA

## JUNIOR WEB DEVELOPER

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### RESUME OBJECTIVE

- Familiar with object-oriented programming
- Experience with API design
- Proficient in Bootstrap framework
- Knowledge of software development Lifecycles (Agile)
- Writes clean code and fix bugs in existing code
- Collaborative across departments such as sales, marketing, implementation and development

Vanilla Javascript

HTML & CSS

Bootstrap

### EXPERIENCE

#### STUDENT

*Eleven Fifty Academy | Indianapolis, IN | May 2020 – Present*

- 24-week Part-Time Web Development course using a modern, relevant curriculum designed to teach the coding skills and knowledge needed to become a successful web developer.
- HTML, CSS, JavaScript, Bootstrap and more.

#### TECHNICAL SALES REPRESENTATIVE

*Schneider Geospatial | Indianapolis, IN | August 2019 – Present*

- On-target with sales goals in Q1 & Q2 with new accounts landed and on-track earnings in monthly recurring revenue generated.
- Crafted strategy for displacement of competitor accounts and executed tactics to reach annual sales goals.

#### SOFTWARE SALES BOOTCAMP PARTICIPANT

*TechPoint | Indianapolis, IN | June 2019 – July 2019*

- A six-week, sales training program designed to educate and evaluate new tech sales talent through Sandler Sales Training and rotating micro-internships with leading Indy tech companies.
- Member of the top-performing teams at Schneider Geospatial and Renaissance Electronic Services.

### EDUCATION

Indiana University  
Bachelor of Arts in Political Science  
Minor in Music

Eleven Fifty Academy  
Web Development