Diwali Sales Data Visualization

A Python Data Visualization Project

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Introduction

This project analyzes Diwali sales data using **Python** to uncover key insights about customer behavior, sales trends, and product performance. The goal is to help businesses understand which products performed well, who their top customers are, and seasonal trends during Diwali sales.

Tools & Libraries Used

Python Libraries:

- * Pandas Data cleaning & Manipulation
- * Matplotlib & Seaborn Data visualization
- * Jupyter Notebook Execution environment

Key insights

- **High Spending Customers:** Identified demographics based on gender, age group, marital status, states, product category and occupation.
- **Top-Selling states:** UP, Maharastra and Karnataka are high in demand.
- **Top-Selling product categories**: Food, clothing & Electronics had the highest sales.
- Sales Trends: Peak Sales observed before and during DIwali.

Conclusion

This project demonstrates how data visualization can transform raw sales data into meaningful insights, helping businesses make informed decisions for better profitability.