



Lavinia Anamaria Tinca

Sales Representative | Software Developer

Dedicated and detail-oriented sales representative with more than 10 years of experience and with a mathematical & computer science background. My experience in sales, counseling, supplier relations, and database operations has equipped me with valuable problem-solving and project management abilities, which I'm eager to apply and expand upon in the dynamic world of software development, fostering professional growth and contributing to innovative solutions.

Contact

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📍 Cluj-Napoca | Satu Mare

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🌐 <https://github.com/LaviniaTinca>

Education

Babes-Bolyai University, 2023
Bachelor's degree
Mathematics & Computer Science

Babes-Bolyai University, 2017
Master's Degree
Pastoral counseling and psychosocial assistance

Babes-Bolyai University, 2014
Bachelor's degree
Theology & Social Science

Hard Skill

- HTML, CSS, JS, jQuery
- React, Node JS
- Firebase, Stripe
- PHP, PhpMyAdmin, Laravel
- MySQL, SQLServer
- Java, SpringBoot, Python
- Postman, GIT, Jira

Soft Skills

- Observation
- Analytical & Organizational Skills
- Active listening
- Communication
- Psychological Assessment
- Cultural sensitivity

Experience

○ 2023

WebDevOpen | Remote

Software Engineer Intern

Mastering full stack web development by building and working on real practical projects.

○ 2015 - present

Arhiepiscopia Vadului, Feleacului si Clujului | Cluj-Napoca

Sales representative

- During my engagement with the company, my responsibilities encompassed a wide range of roles, demonstrating my versatility and commitment to ensuring efficient operations.
- I was tasked with managing and organizing various aspects of the business, including sales, orders, and supplier relations. My duties extended to meticulous documentation and maintaining comprehensive records within our databases. Additionally, I had the opportunity to engage in client consultation and offer expert guidance.
- I actively contributed to organizational decision-making processes.

○ 2021 - 2023

UBB | Cluj-Napoca

Team projects JavaFX/Java Spring Boot/React

As a team we worked on three different projects. My part was mainly backend and I focused on Java Spring Boot. The frontend part was made in React or using JavaFX.

○ 2022

Lynx Solutions | Tg. Mures | Remote

PHP Developer / Laravel/Tailwind

- During my summer internship at the company, I honed my skills in PHP backend development, MySQL, learned to work with the Laravel framework, Tailwind CSS, and also frontend development.
- I played a key role in shaping the database structure, crafted both backend and frontend components for the administrator section of our project and I implemented transactional functionalities to enhance project integrity and reliability.

Languages

Romanian, Moldavian - Native

English - Advanced

Spanish - Beginner