



Lavinia Anamaria Tinca

Sales representative @ Arhiepiscopia Vadului,
Feleacului și Clujului

Cluj-Napoca, 39 years, Female

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PROFESSIONAL EXPERIENCE

Arhiepiscopia Vadului, Feleacului și Clujului in Cluj-Napoca, Romania

Sales representative

October, 2015 - Present | 7 years 11 months

- During my engagement with the company, my responsibilities encompassed a wide range of roles, demonstrating my versatility and commitment to ensuring efficient operations.
- I was tasked with managing and organizing various aspects of the business, including sales, orders, and supplier relations. My duties extended to meticulous documentation and maintaining comprehensive records within our databases. Additionally, I had the opportunity to engage in client consultation and offer expert guidance.
- I actively contributed to organizational decision-making processes.

Fortech SRL (Cluj-Napoca) in Cluj-Napoca, Romania

Angular & .NET Training

March, 2023 - April, 2023 | 1 month

- I attended a 6-week course where I learned the fundamentals of full-stack product development. The program started with the acquisition of fundamental skills, encompassing Git for version control, Agile methodologies for project management, and SQL for database management.
- We applied these skills in a practical context by initiating an Angular-based project, fostering teamwork and hands-on experience. In the final phase of the training, we explored a range of .NET examples, solidifying our knowledge through real-world applications.

Ubb in Cluj-Napoca, Romania

Team projects JavaFX/Java Spring Boot/React

October, 2021 - January, 2023 | 1 year 3 months

As a team we worked on three different projects. My part was mainly backend and I focused on Java Spring Boot. The frontend part was made in React or using JavaFX.

Lynx Solutions SRL (Târgu Mureș) in Târgu Mureș, Romania

PHP Training - Laravel/Tailwind

June, 2022 - August, 2022 | 2 months

- During my 8-week summer internship at the company, I honed my skills in PHP backend development, MySQL, learned to work with the Laravel framework, Tailwind CSS, and for frontend development.

- I played a key role in shaping the database structure, crafted both backend and frontend components for the admin section, and implemented transactional functionalities to enhance project integrity and reliability.

ABOUT ME

With a solid foundation in skills cultivated during my engagement with the current company, such as organizational abilities, attention to detail, and effective communication, I am enthusiastic about transitioning into the IT and software development sector. My experience in sales, counseling, supplier relations, and database operations has equipped me with valuable problem-solving and project management abilities, which I'm eager to apply and expand upon in the dynamic world of software development, fostering professional growth and contributing to innovative solutions.

EDUCATION

University (graduate), Cluj-Napoca

Universitatea Babes-Bolyai Facultatea de Matematica si Informatica

2020 - 2023 | 3 years

Theology, Master / Postuniversity degree, Cluj-Napoca

Universitatea Babes-Bolyai

2015 - 2017 | 2 years

Social working, University (graduate), Cluj Napoca

Universitatea "Babes-Bolyai"

2011 - 2014 | 3 years

SKILLS

User Interface Design	Java (computer programming)	jQuery	JavaScript	PHP	C#	MySQL	attention to detail
use object-oriented programming	strategic planning	Planning	adaptability	SQL Server	HTML	think creatively	
Python (computer programming)	React	CSS	use microsoft office	communication principles			

SPOKEN LANGUAGES

Romanian	native
English	advanced
Spanish	beginner

OTHER SKILLS

I have a driving licence	✓
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