



Micael Lazaro

CURRICULUM VITAE

Details

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Links

[LinkedIn](#)

Profile

From OT to IT

I am an Occupational Therapist Assistant (healthcare sector), I started my working experience in this field 3 years ago. I worked as a product specialist and sales representative in a few companies in the UK where I learned in depth about mobility and postural equipment and their different specifications.

In 2017 I also set up my own company LAZAREHAB LTD which is an exclusive distributor in the UK for Hernik Postural Car Seats specially designed for children with disabilities.

www.lazarehab.com

In 2023, I started the course in Full Stack Software Development with the reputable and well-recognized Code Institute and I am looking to change my career to IT.

Code Institute, the UK and Europe's only university credit-rated coding bootcamp.

<https://codeinstitute.net/global/>

Employment History

Co Director, Lazarehab

NOVEMBER 2017 – PRESENT

Responsible for increasing sales

- Introducing the company on the market
- Demonstrating product
- Supporting Physiotherapists, Occupational Therapist (Prescribers) and Rehabilitation Engineers on pediatric clinics by doing:
 - Assessments – preparing demo equipment for the clinics to make sure the right product is prescribed regarding the client's needs;
 - Handover -Making the final adjustments on the product to be suitable to the client;
 - Reviews and technical support - Considering the client may have some changes in his clinical condition, it's essential to make sure the product is still providing proper support according to that
 - Explaining the main features of the products to parents and all the reasonable procedures so their children can achieve the best posture
- Managing diary
- Contacting customers to book appointments by telephone /email/ video call
- Increasing database contacts
- Contacting charities regarding funding
- Contacting and negotiating with dealers
- Sending quotations
- Supporting Lazarehab at national and local exhibitions (PMG, Naidex, Kidz exhibitions...

Occupational Therapist Assistant , AJM (Wheelchair Services) , London and Portsmouth

MAY 2020 – MARCH 2023

Key Responsibilities: - Managing diary

- Booking assessments, reviews, and handovers at the clinic at the wheelchair service and in the community.
- Assessing the Service User in order to understand if meets the criteria for wheelchair provision (manual wheelchair, powered wheelchair or Tilt-in-space wheelchair...)
- Adapt the environment to suit the service user's needs by recommending and ordering appropriate and cost-effective equipment.
- Reviewing the client's posture in the current manual wheelchair/buggy/powered chair.
- Adjusting/replacing parts or accessories of the current wheelchair.
- Skilled in how to take the correct measurements of the Service User
- Environment assessment and accessibility in order to provide the right equipment.
- Delivering and adjusting the wheelchair so it could meet the client's clinical needs in order to be discharged from the Hospital.
- Gathering and uploading information on the system and ordering the wheelchairs and accessories on BEST and ELMS.
- Making all kinds of handovers with products from Sunrise Medical, Invacare, RMS, SOS, fitting belts, harnesses, trays...

Healthcare assistant, First city Home Community Healthcare, Swindon

OCTOBER 2019 – DECEMBER 2019

Making regular visits to the elderly and people with special needs, assisting them on a daily basis.

- Serving meals and helping to feed patients.
- Helping people to move around and taking them to medical appointments
- Assisting with personal care and toileting.
- Talking to patients and making them comfortable.
- Monitoring patients' conditions by taking temperatures, pulse, respiration and weight.
- Checking regularly their equipment (wheelchair, hoist, zimmer frame,

Healthcare assistant, Cheriton Nursing Home Healthcare, Swindon

JANUARY 2018 – OCTOBER 2019

- Moving and handling safely patients with the following equipment:
- Ceiling hoists;
- Mobile hoists;
- Standing aids;
- Transfer boards;
- Turn tables;

- Slings.
- Changing the position of patients in bed 2 in 2 hours with the help of a sliding sheet.
- Looking after patient's posture on their wheelchairs and comfort lift chairs.
- Hygiene - supporting patients with the following equipment:
- Mobile shower commodes with and without tilt in space;
- Adjustable height baths;
- Bath hoists or bath lifts.
- Toileting - supporting patients with the following equipment:
- Commode chairs;
- Seat raisers for the toilet.
- Personal development - Health & Safety;
- Infection control;
- First Aid;
- Giving care advice;
- Personal care;
- Healthcare;
- Supervising;

Area Sales Manager, rehabilitation manufacturing services (RMS), Kent

OCTOBER 2016 – JANUARY 2018

Assessments and demonstrations of mobility and postural products for people with disabilities at wheelchair services, schools and home visits.

Manufacturer of:

Powered Wheelchair Buggy

Seating Systems

Headrests

Belts Harness Accessories

Brands represented in exclusivity by RMS:

- Ormesa - <http://www.ormesa.com/en/>
- Eurovema - <http://www.eurovema.se/default.asp?sLang=en-gb>
- Comfort Company - <http://www.comfortcompany.com>
- Dynamic - NXT Seating Series - <http://www.dynamichcs.com/index.php/en/>
- Seating Matrix - Heads First - <http://www.matrixseating.com/Heads-First->

Other brands represented (non-exclusivity)

- Convaid - <http://www.convaid.com/>
- Otto Bock - <http://www.ottobock.co.uk/>
- Sunrise Medical - <http://www.sunrisemedical.co.uk/>
- Invacare - <http://www.invacare.co.uk/> www.inedawheelchair.co.uk

Area Sales Manager, Etac (R82), East Anglia

MAY 2016 – OCTOBER 2016

- Responsible to increase sales at East Anglia
- Introducing the company on market
- Demonstrating product
- Doing assessments with Occupational Therapist
- Managing diary
- Contacting customers to book appointments by telephone /email
- Increasing database contacts
- Contacting and negotiating with dealers
- Supporting R82 at national and local exhibitions (PMG, Naidex, Kidz exhibitions...)

Healthcare assistant , Tunbridge Wells Care Healthcare, Kent

MAY 2014 – MAY 2016

- Supportive care
- Moving and handling safely patients with the following equipment:
 - Ceiling hoists;
 - Mobile hoists;
 - Standing aids;
 - Transfer boards;
 - Turn tables;
 - Slings.
- Changing the position of patients in bed 2 in 2 hours with the help of a sliding sheet.
- Looking after patient's posture on their wheelchairs and comfort lift chairs.
- Hygiene - supporting patients with the following equipment:
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 - Giving care advice;
 - Personal care;
 - Healthcare;
 - Supervising;

Education

Full Stack Software Development Diploma, Code Institute/Peterborough University, Remote

MARCH 2023 – PRESENT

NVQ level 2 in health and social care, College, Kent

MAY 2015

Care certificate, College, Kent

MAY 2015

Dementia Care training courses, College, Kent

MAY 2015