



Micael Lazaro

CURRICULUM VITAE

Details

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Links

[LinkedIn](#)

Profile

From OT to IT

In 2023, I started the course in Full Stack Development with the reputable and well recognized Code Institute and I am looking to change my career to IT.

I am an Occupational Therapist Assistant (healthcare sector), I started my working experience in this field 3 years ago. I worked as a product specialist and sales representative in a few companies in the UK where I learned in depth about mobility and postural equipment and their different specifications.

In 2017 I also set up my own company LAZAREHAB LTD which is an exclusive distributor in the UK for Hernik Postural Car Seats specially designed for children with disabilities.

www.lazarehab.com

Employment History

Co Director, Lazarehab

NOVEMBER 2017 – PRESENT

Responsible for increasing sales

- Introducing the company on the market
- Demonstrating product
- Supporting Physiotherapists, Occupational Therapist (Prescribers) and Rehabilitation Engineers on pediatric clinics by doing:
 - Assessments – preparing demo equipment for the clinics to make sure the right product is prescribed regarding the client's needs;
 - Handover - Making the final adjustments on the product to be suitable to the client;
 - Reviews and technical support - Considering the client may have some changes in his clinical condition, it's essential to make sure the product is still providing proper support according to that
 - Explaining the main features of the products to parents and all the reasonable procedures so their children can achieve the best posture
- Managing diary
- Contacting customers to book appointments by telephone /email/ video call
- Increasing database contacts
- Contacting charities regarding funding
- Contacting and negotiating with dealers
- Sending quotations
- Supporting Lazarehab at national and local exhibitions (PMG, Naidex, Kidz exhibitions...

Occupational Therapist Assistant , AJM (Wheelchair Services) , London and Portsmouth

MAY 2020 – MARCH 2023

Key Responsibilities: - Managing diary

- Booking assessments, reviews, and handovers at the clinic at the wheelchair service and in the community.
- Assessing the Service User in order to understand if meets the criteria for wheelchair provision (manual wheelchair, powered wheelchair or Tilt-in-space wheelchair...)
- Adapt the environment to suit the service user's needs by recommending and ordering appropriate and cost-effective equipment.
- Reviewing the client's posture in the current manual wheelchair/buggy/powered chair.
- Adjusting/replacing parts or accessories of the current wheelchair.
- Skilled in how to take the correct measurements of the Service User
- Environment assessment and accessibility in order to provide the right equipment.
- Delivering and adjusting the wheelchair so it could meet the client's clinical needs in order to be discharged from the Hospital.
- Gathering and uploading information on the system and ordering the wheelchairs and accessories on BEST and ELMS.
- Making all kinds of handovers with products from Sunrise Medical, Invacare, RMS, SOS, fitting belts, harnesses, trays...

Healthcare assistant, First city Home Community Healthcare, Swindon

OCTOBER 2019 – DECEMBER 2019

Making regular visits to the elderly and people with special needs, assisting them on a daily basis.

- Serving meals and helping to feed patients.
- Helping people to move around and taking them to medical appointments
- Assisting with personal care and toileting.
- Talking to patients and making them comfortable.
- Monitoring patients' conditions by taking temperatures, pulse, respiration and weight.
- Checking regularly their equipment (wheelchair, hoist, zimmer frame,

Healthcare assistant, Cheriton Nursing Home Healthcare, Swindon

JANUARY 2018 – OCTOBER 2019

- Moving and handling safely patients with the following equipment:
- Ceiling hoists;
- Mobile hoists;
- Standing aids;
- Transfer boards;
- Turn tables;

- Slings.
- Changing the position of patients in bed 2 in 2 hours with the help of a sliding sheet.
- Looking after patient's posture on their wheelchairs and comfort lift chairs.
- Hygiene - supporting patients with the following equipment:
- Mobile shower commodes with and without tilt in space;
- Adjustable height baths;
- Bath hoists or bath lifts.
- Toileting - supporting patients with the following equipment:
- Commode chairs;
- Seat raisers for the toilet.
- Personal development - Health & Safety;
- Infection control;
- First Aid;
- Giving care advice;
- Personal care;
- Healthcare;
- Supervising;

Area Sales Manager, rehabilitation manufacturing services (RMS), Kent

OCTOBER 2016 – JANUARY 2018

Assessments and demonstrations of mobility and postural products for people with disabilities at wheelchair services, schools and home visits.

Manufacturer of:

Powered Wheelchair Buggy

Seating Systems

Headrests

Belts Harness Accessories

Brands represented in exclusivity by RMS:

- Ormesa - <http://www.ormesa.com/en/>
- Eurovema - <http://www.eurovema.se/default.asp?sLang=en-gb>
- Comfort Company - <http://www.comfortcompany.com>
- Dynamic - NXT Seating Series - <http://www.dynamichcs.com/index.php/en/>
- Seating Matrix - Heads First - <http://www.matrixseating.com/Heads-First->

Other brands represented (non-exclusivity)

- Convaid - <http://www.convaid.com/>
- Otto Bock - <http://www.ottobock.co.uk/>
- Sunrise Medical - <http://www.sunrisemedical.co.uk/>
- Invacare - <http://www.invacare.co.uk/> www.inedawheelchair.co.uk

Area Sales Manager, Etac (R82), East Anglia

MAY 2016 – OCTOBER 2016

- Responsible to increase sales at East Anglia
- Introducing the company on market
- Demonstrating product
- Doing assessments with Occupational Therapist
- Managing diary
- Contacting customers to book appointments by telephone /email
- Increasing database contacts
- Contacting and negotiating with dealers
- Supporting R82 at national and local exhibitions (PMG, Naidex, Kidz exhibitions...)

Healthcare assistant , Tunbridge Wells Care Healthcare, Kent

MAY 2014 – MAY 2016

- Supportive care
- Moving and handling safely patients with the following equipment:
 - Ceiling hoists;
 - Mobile hoists;
 - Standing aids;
 - Transfer boards;
 - Turn tables;
 - Slings.
- Changing the position of patients in bed 2 in 2 hours with the help of a sliding sheet.
- Looking after patient's posture on their wheelchairs and comfort lift chairs.
- Hygiene - supporting patients with the following equipment:
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 - Giving care advice;
 - Personal care;
 - Healthcare;
 - Supervising;

Education

Full Stack Software Development Diploma, Code Institute/Peterborough University, Remote

MARCH 2023 – PRESENT

NVQ level 2 in health and social care, College, Kent

MAY 2015

Care certificate, College, Kent

MAY 2015

Dementia Care training courses, College, Kent

MAY 2015