| GILES CHEMICAL CORPORATION | | | | | | | | |
|---|--------------------|--|---|--------|------------------|---|--------|--|
| COMPANY PROCEDURE | | | | | | | | |
| GCI Saltex Huber Product shipped to Bagger Excel Spreadsheet | | | : | 1 of 1 | Date Revision | : | 070706 | |
| | ADM-PROC-CSR-HUBAG | | | | | | | |
| Author: | Katherine C. Smith | | | | | | | |

Purpose:

Procedure: ENTERING SHIPMENTS OF HUBER PRODUCT TO A THIRD-PARTY BAGGER

Re: Special Huber (Excel) Spreadsheet (S:\USERS\CSR2\Excel\Huber\gm shipment huber icp)

When Product Ships From A Huber Location To A Bagger

- Enter the bagger's name as the Customer Name
- > The Inventory ID will be RC (for Railcar) or TL (for a shipment by truck)
- > Enter the quantity shipped in tons
- > The billing amount will be the quantity times \$80.00
- > The cost amount should calculate at the quantity shipped times current cost
- > The cost of the freight to the bagger will be zero.
- > The cost of fuel surcharges in the "Other" column will be zero

When Huber Product Ships From A Bagger To A Customer

No entry is made on the Huber spreadsheet

| GILES CHEMICAL CORPORATION | | | | | | | | |
|---|--------------------|--|---|--------|------------------|---|--------|--|
| COMPANY PROCEDURE | | | | | | | | |
| GCI Saltex Huber Product shipped to Bagger Excel Spreadsheet | | | : | 2 of 1 | Date Revision | : | 070706 | |
| 4 | ADM-PROC-CSR-HUBAG | | | | | | | |
| Author: | Katherine C. Smith | | | | | | | |

TRAINING DOCUMENTATION

| | EMPLOYEE | TITLE | SIGNATURE | DATE |
|----|-----------------|-----------------|-----------|------|
| 1 | Debbie Souderes | CSR Team Leader | | |
| 2 | Joni West | CSR | | |
| 3 | Jillian Dyer | CSR | | |
| 4 | Julia Green | AP/AR Clerk | | |
| 5 | Dean Castaldo | Tech Support | | |
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| GILES CHEMICAL CORPORATION | | | | | | | |
|---|--------------------|--------------------|---|--------|------------------|---|--------|
| COMPANY PROCEDURE | | | | | | | |
| GCI Saltex Huber Product shipped to Bagger Excel Spreadsheet | | | : | 3 of 1 | Date Revision | : | 070706 |
| | | ADM-PROC-CSR-HUBAG | | | | | |
| Author: | Katherine C. Smith | | | | | | |