Shipping a Sample Request to a Customer

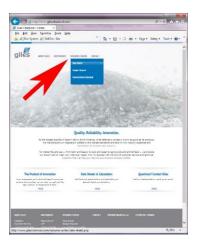
Collecting the Sample

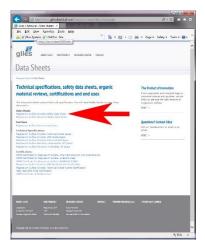
Forward the Sample Request to the Quality Department to either Rick Hall or Lisa Hefner. One of these Quality Associates will collect the sample in a plastic bag. The bag measures 8 X 10 inches and will hold up to 3 pounds. The lot number, date, salt grade and initials of the person collecting the sample will be written on the bag. The sample will be available for pickup in the Quality Library.

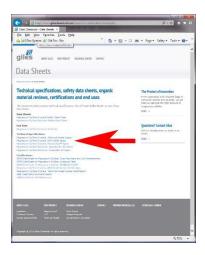
Shipping Documentation

When shipping samples, documentation must be sent with the samples. These can be found on the Giles web site, http://www.gileschemical.com under resource center/data sheets. SDS:

Magnesium Sulfate Crystals Safety Data Sheet.







Technical Specifications: The sample request may be for one or both grades.

Magnesium Sulfate Crystals, USP Grade Specs

Magnesium Sulfate Crystals, Technical Grade Specs





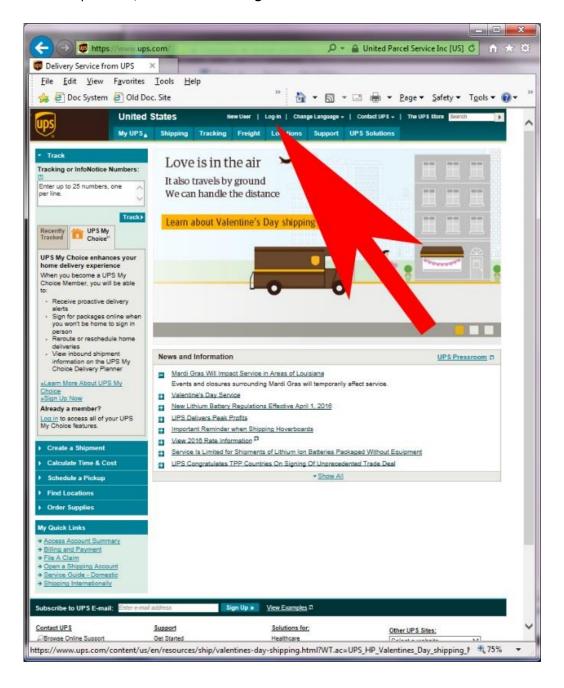


The Certificate of Analysis for USP or Tech grades of salt can be found on the Doc. System and must also be included.

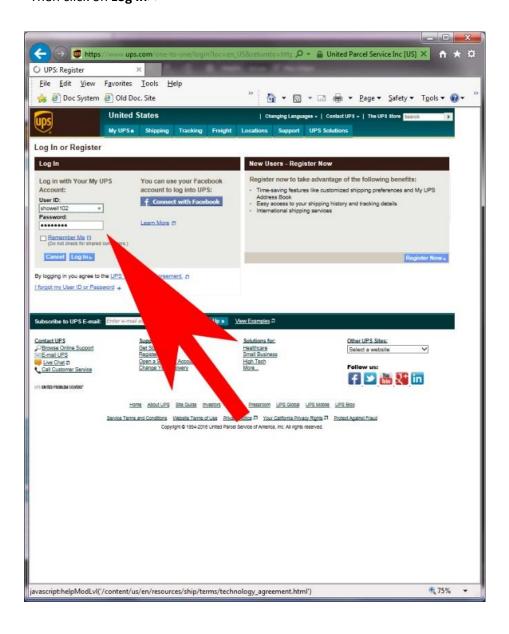
Shipping

Open a web browser and go to www.UPS.com

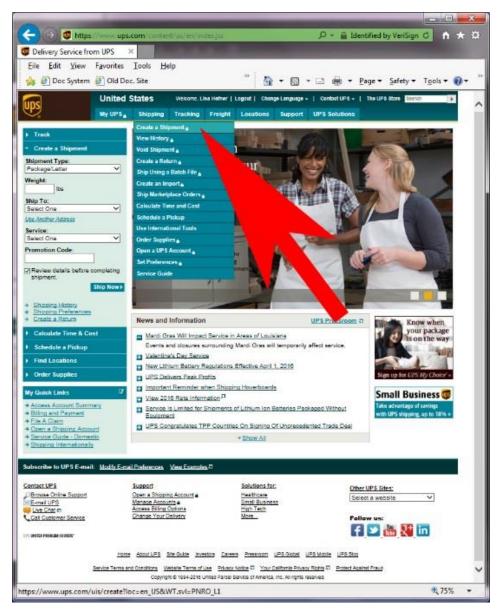
On the top banner, click on the link: Log-In.

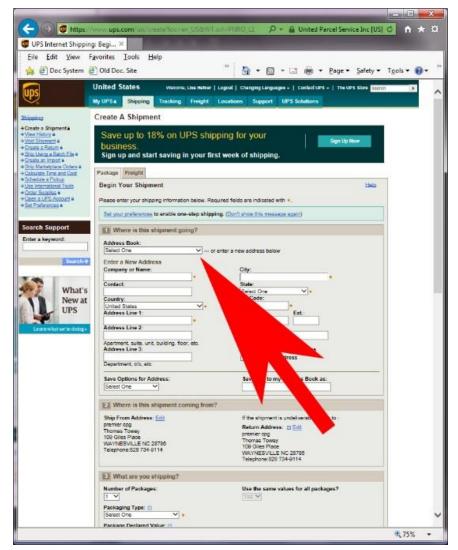


On the left side on the screen, click in the **User ID:** box. Type: **showell102** Click on the **Password** box type: **shelby01** Then click on **Log In>>**



On the top menu bar, move your mouse over to the second tab, **Shipping** and click the first button, **Create a Shipment.** It is important to note that information must be entered in the boxes that have a gold diamond next to them. If there is no diamond next to them, you can leave them blank. (i.e. Package Dimensions)





Step 1:

Where is this shipment going?

There is a drop down arrow in the field under **Address Book:** where you can **Select One** of the addresses that have been saved, or you can click and type in the boxes.

Step 2:

Where is this shipment coming from?
Click on the Edit link next to
Ship From Address: to
change the default address.
Again, there in a drop down arrow in the box under
Address Book: to choose a previously saved address or type in the new information.
When finished, click on the
Update button at the bottom of the page to accept the changes.

Then click on the Edit link next to the Return Address: to enter that information.

Step 3: What are you shipping?

Enter the **Number of Packages:** you can use the drop down arrow for 20 or less packages. Click the drop down arrow under **Package Type:** and choose **Other Packaging.**

The Package Declared Value: Not a required field, you may enter 0 USD.

Step 4: How would you like to ship?

Click on the arrow in the field under **Service**: and choose **UPS Ground Service** unless told otherwise.

There are a series of check boxes to pick additional services, click on the first one, **Send E-mail Notifications**. There is no cost for this service.

Step 5: Would you like to add reference numbers to this shipment?

This is where you can add a statement like: Sample shipment for Dan Dougherty.

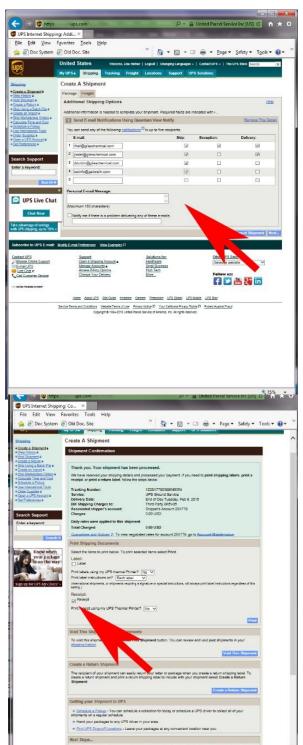
Step 6: How would you like to pay?

Click on the drop down arrow in the box under **Bill Shipping Charges to:**

Choose the 28X779-Giles Chemical Corporation.

Click on the Next button at the bottom of the screen.

At this point, if you omitted any information from the required fields, you will see the errors highlighted in red at the top of the screen and the fields missing information will be highlighted as well.



If everything was entered properly, you will be taken to the screen that has 5 fields to enter E-mail addresses.

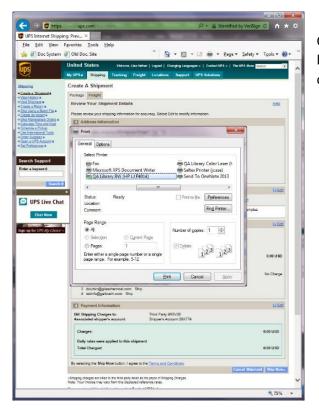
Always enter your email address along with the person making the request and check the boxes for **Ship** and **Delivery.**

If you have the E-mail address for the person you're sending the sample to, enter that and check the **Ship:** box.

Click **Ship Now>>** at the bottom of the page when you are finished entering E-mail addresses.

A window will pop-up with the shipping label asking for the printer you wish to use.

After the label is printed, close the pop-up window. In the center section of the screen, in the section, *Print Shipping Documents*. You will see 2 check boxes on the screen.



One for the **Label** and the other for the **Receipt.** Click in the box for **label** to uncheck it and click the box for Shipping Receipt. Click print. Print (2) copies of the receipt.

Get one of the clear plastic UPS pouches out of the supply cabinet. Fold the Shipping label in half and insert it in the pouch with the address showing. Remove the backing of the pouch to expose the adhesive and apply it to the box.

Take the box to the shipping desk and place it on the shelf above the sign, Out Going Packages UPS.

Final steps:

Open the Excel Spreadsheet: UPS shipping log.xls located on the N: drive.

N:\EngineerShared\Quality & Safety Department\Requests\

Enter the information regarding your shipment. Write the shipping log number on one of the receipts. That receipt gets filed in the in the shipping folder. The other receipt gets sent to accounting using inter-office mail, Attn: Marsha.