

SCOPE OF THE PROJECT

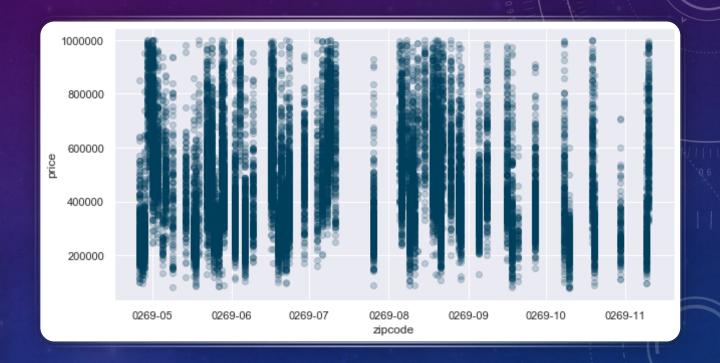
Detecting trends in seasonality of the King County housing market
Investigation into the difference in house price based on location
Prediction of house price based on proximity to water

UNCOVERING Number of Transactions by Month 2500 2000 SEASONALITY OF 1500 count 1000 THE MARKET 500 0 month_of_sale

EFFECT OF LOCATION ON PRICE

Seattle city mean price: \$544k

Seattle vicinity mean price: \$530k



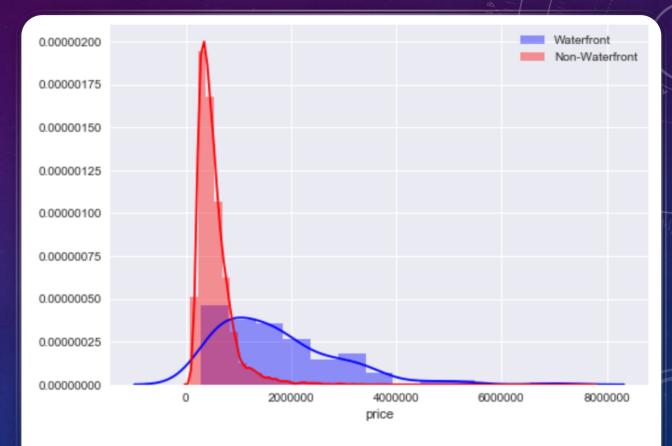


PREDICTING PRICE BASED ON PROXIMITY TO WATER

Washington State has an idyllic coastline. It would not be surprising if houses carried a premium for being on the waterfront.

In fact, the waterfront houses in King County are more than three times more expensive on average than non-waterfront houses.

But is there a relationship between the price of the house and how close it is to the sea?



The mean price of a waterfront house is \$ 1717215 The mean price of a non-waterfront house is \$ 532560

QUESTION: WHAT IS THE PREMIUM FOR PROXIMITY TO THE COASTLINE?

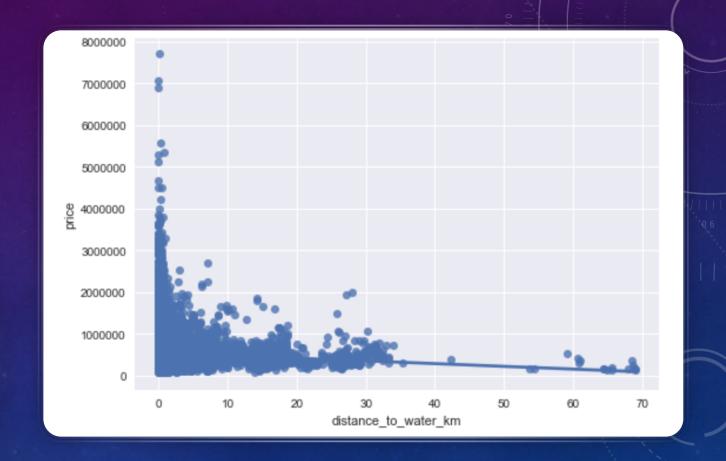
Step 1: Feature Engineering

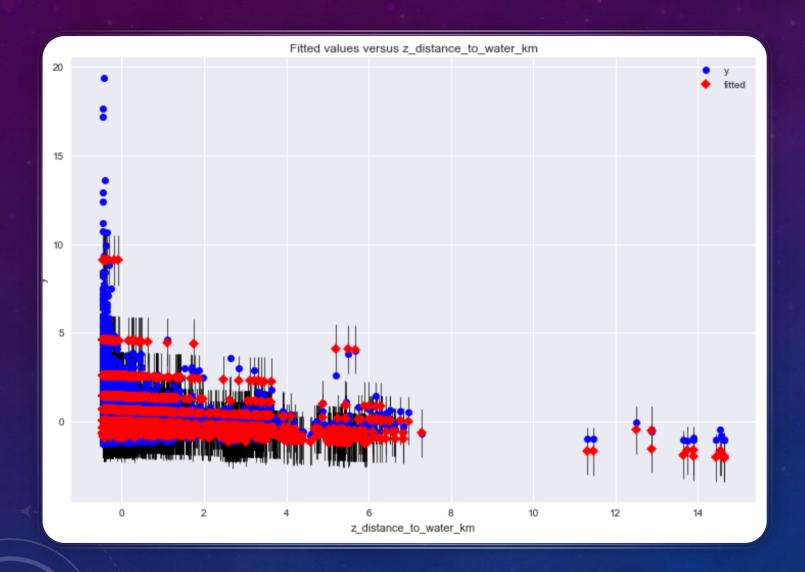
- We derived an approximate value (in km) for the distance to the coastline for each house in the dataset.
- This was done by triangulating the coordinates for each house to the nearest house one the waterfront.

Based on the grouping and the highprice outliers, we supposed that some of the houses may be very large and / or very luxurious.

We therefore considered another variable: the house grade.

The aim was to construct a multivariate regression analysis that would predict the price of a house based its proximity to the sea, given its grade.





During the training phase, the model was deemed adequate based on a consideration the actual vs. fitted values.

The model performed relatively well, with an R² value of 0.529.

This suggests that approximately 53% of the variation in price is explained by the variation in grade and proximity to the coastline.

CONCLUSION

THE MODEL GENERATED THE FOLLOWING INSIGHTS:

- As the grade band increases, the loss in value decreases.
 - All else being equal, the value of the house decreases by approximately \$8,200 for every kilometer from the coastline.
 - The P-Values suggest that the probability of the coefficients being zero is very low, and therefore that we can reject the null hypothesis: that there is no relationship.

Feature	Loss of value
Constant (initial value)	\$3,058,213.49
Grade 3	\$0.00
Grade 4	-\$2,796,257.72
Grade 5	-\$2,806,812.65
Grade 6	-\$2,739,424.35
Grade 7	-\$2,635,540.02
Grade 8	-\$2,489,964.94
Grade 9	-\$2,285,851.95
Grade 10	-\$1,945,105.00
Grade 11	-\$1,524,451.31
Grade 12	-\$870,999.49
Distance to water	-\$8,227.47 per km