

## OPTIMISATION - MODEL ANSWERS 2014

## Question 1

- a) The revenue for sales is given by

$$\text{revenue} = p(2000 + 4\sqrt{a} - 20p).$$

[ 2 marks ]

- b) The costs are

$$\text{production cost} = 2(2000 + 4\sqrt{a} - 20p),$$

$$\text{development cost} = 20000,$$

$$\text{advertising cost} = a.$$

Hence

$$\text{total cost} = 24000 + 8\sqrt{a} - 40p + a.$$

[ 2 marks ]

- c) The profit is given by

$$\text{profit} = p(2000 + 4\sqrt{a} - 20p) - (24000 + 8\sqrt{a} - 40p + a).$$

[ 2 marks ]

- d) The optimization problem is

$$\max_{a,p} = p(2000 + 4\sqrt{a} - 20p) - (24000 + 8\sqrt{a} - 40p + a).$$

[ 2 marks ]

- e) The stationary points of the profit are the solutions of the equations

$$0 = \frac{\partial \text{profit}}{\partial a} = 2 \frac{p}{\sqrt{a}} - \frac{4}{\sqrt{a}} - 1, \quad 0 = \frac{\partial \text{profit}}{\partial p} = 2 \frac{p}{\sqrt{a}} - \frac{4}{\sqrt{a}} - 1.$$

The only solution is

$$a^* = \frac{60025}{4} = 15006.25, \quad p^* = \frac{253}{4} = 63.25.$$

The Hessian of the profit at the stationary point is

$$H(a^*, p^*) = - \begin{bmatrix} \frac{2}{60025} & -\frac{4}{245} \\ -\frac{4}{245} & 40 \end{bmatrix}$$

which is negative definite, hence the point  $(a^*, p^*)$  is a local maximizer.

[ 4 marks ]

- f) The profit for fixed price is

$$\text{profit fix price} = \bar{p}(2000 + 4\sqrt{a} - 20\bar{p}) - (24000 + 8\sqrt{a} - 40\bar{p} + a).$$

- i) The optimal advertising cost  $\bar{a}^*$  is given by the solution of the equation

$$0 = \frac{\partial \text{profit fix price}}{\partial a},$$

which gives

$$\bar{a}^* = 4(\bar{p} - 2)^2.$$

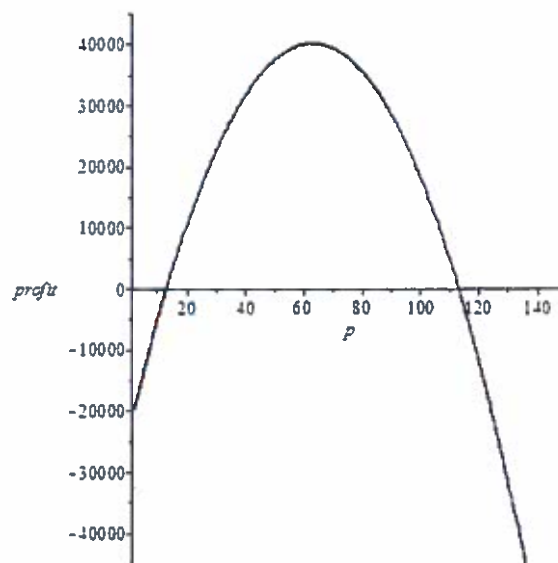
[ 4 marks ]

- ii) The resulting optimal profit is

$$\text{profit fix price}^* = 2024\bar{p} - 16\bar{p}^2 - 23984.$$

[ 2 marks ]

- iii) The optimal profit as a function of the fixed price  $\bar{p}$  is displayed in the graph below. Note that, as  $\bar{p}$  increases the optimal profit becomes negative (because of the term  $-16\bar{p}^2$ ).



[ 2 marks ]

## Question 2

- a) Note that

$$\text{running distance} = a - x$$

and, by Pythagoras' theorem,

$$\text{rowing distance} = \sqrt{x^2 + 9}.$$

[ 2 marks ]

- b) Note that

$$\text{running time} = \frac{a - x}{8}$$

and

$$\text{rowing time} = \frac{\sqrt{x^2 + 9}}{6},$$

thus

$$T(x, a) = \frac{a - x}{8} + \frac{\sqrt{x^2 + 9}}{6}.$$

[ 2 marks ]

- c) The selection  $a = 8$  yields

$$T(x, 8) = 1 - \frac{1}{8}x + \frac{\sqrt{x^2 + 9}}{6}.$$

The minimizers of  $T(x, 8)$  are either at  $x = 0$ , or  $x = 8$ , or at a stationary point in the interval  $x \in [0, 8]$ . The stationary points of  $T(x, 8)$  are the solutions of

$$0 = \frac{\partial T(x, 8)}{\partial x} = -\frac{1}{8} + \frac{1}{6} \frac{x}{\sqrt{x^2 + 9}}.$$

This equation has a unique solution

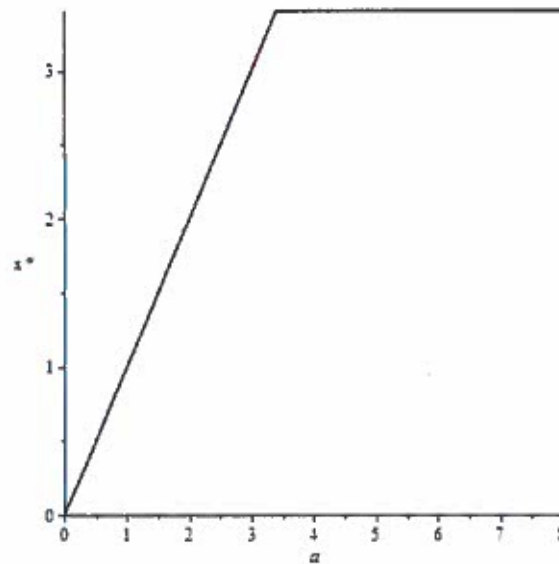
$$x^* = 9 \frac{\sqrt{7}}{7}.$$

Note now that

$$T(0, 8) = 1.5, \quad T(x^*, 8) = 1.3307, \quad T(8, 8) = 1.49.$$

As a result, the function  $T(x, 8)$  attains its minimum at  $x = x^*$ . [ 4 marks ]

- d) The optimal solution of the problem, as a function of  $a$ , is obtained as in the previous point, considering the stationary points of the function  $T(x, a)$  in the interval  $x = [0, a]$  and the values of the function at the boundary, that is  $x = 0$  and  $x = a$ . Note that the stationary point of the function  $T(x, a)$  is, for any  $a$  located at  $x^*$  (that is the value computed in the previous point). Note now that the function  $T(x, a)$  is decreasing for all  $a \in [0, x^*)$ , and increasing for  $a > x^*$ . As a result, if  $a \in [0, x^*]$  then the optimal  $x$  is  $x = a$ , whereas if  $a > x^*$  then the optimal  $x$  is  $x^*$ . The graph of the optimal  $x$  as a function of  $a$  is given below.



[ 6 marks ]

- e) The constraints  $T(x, a) = 1$  can be solved to give

$$a = 8 + x - \frac{4}{3}\sqrt{x^2 + 9}.$$

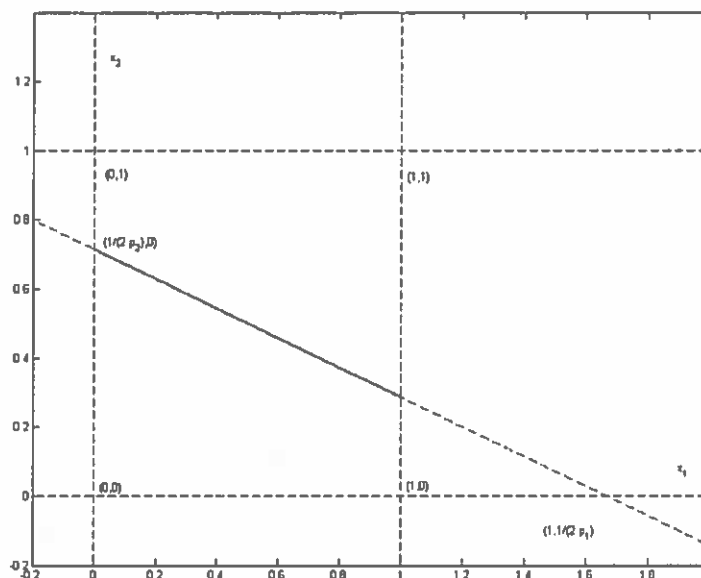
Replacing the value of  $a$  in the total distance gives

$$D_{total} = 8 - \frac{1}{3}\sqrt{x^2 + 9}.$$

This function is maximized at  $x = 0$ . These results imply that if the man wants to maximize the distance travelled in a fixed time, that is one hour, he has to row straight to C and then start running. This is consistent with the fact that to maximize the distance travelled one has to minimize the time spent rowing, since rowing is performed at a slower speed than running. [ 6 marks ]

### Question 3

- a) The lines  $x_1 = 0$ ,  $x_1 = 1$ ,  $x_2 = 0$ ,  $x_2 = 1$  and  $x_1 p_1 + x_2 p_2 - 1/2 = 0$  are represented by the dashed lines in the figure below, and the admissible set by the solid line. Note that the graph exploits the conditions  $0 < p_1 < 1/2 < p_2 < 1$  and the condition  $p_1 + p_2 = 1$ .



[ 2 marks ]

- b) Clearly, admissible points are either on the boundary of the admissible set, that is with  $x_1 = 0$  or  $x_1 = 1$ , or are in the *middle* of the admissible set which gives the three types

$$Type_1 = (0, *), \quad Type_2 = (*, 1), \quad Type_3 = (*, *).$$

[ 4 marks ]

- c) The Lagrangian of the problem is

$$L(x_1, x_2, \lambda, \rho_1, \rho_2, \rho_3, \rho_4) = 1 - (x_1 q_1 + x_2 q_2) + \lambda (x_1 p_1 + x_2 p_2 - 1/2) + \rho_1 (-x_1) + \rho_2 (x_1 - 1) + \rho_3 (-x_2) + \rho_4 (x_2 - 1).$$

The necessary conditions of optimality are

$$0 = \frac{\partial L}{\partial x_1} = -q_1 + \lambda p_1 - \rho_1 + \rho_2, \quad 0 = \frac{\partial L}{\partial x_2} = -q_2 + \lambda p_2 - \rho_3 + \rho_4,$$

$$0 = x_1 p_1 + x_2 p_2 - 1/2, \quad -x_1 \leq 0, \quad x_1 - 1 \leq 0, \quad -x_2 \leq 0, \quad x_2 - 1 \leq 0,$$

$$\rho_1 \geq 0, \quad \rho_2 \geq 0, \quad \rho_3 \geq 0, \quad \rho_4 \geq 0,$$

$$\rho_1 (-x_1) = 0, \quad \rho_2 (x_1 - 1) = 0, \quad \rho_3 (-x_2) = 0, \quad \rho_4 (x_2 - 1) = 0.$$

[ 4 marks ]

d) Note that the constraints  $x_2 \geq 0$  and  $x_2 \leq 1$  are never active, hence  $\rho_3 = 0$  and  $\rho_4 = 0$ . As a result one has the following results.

- At the point of Type 1 the necessary conditions give

$$x_1 = 0, \quad \rho_2 = 0, \quad \lambda = \frac{q_2}{p_2}, \quad x_2 = \frac{1}{2p_2}, \quad \rho_1 = -\frac{p_2 q_1 - p_1 q_2}{p_2}.$$

- At the point of Type 2 the necessary conditions give

$$x_1 = 1, \quad \rho_1 = 0, \quad \lambda = \frac{q_2}{p_2}, \quad x_2 = \frac{1 - 2p_1}{2p_2}, \quad \rho_2 = \frac{p_2 q_1 - p_1 q_2}{p_2}.$$

- At the points of Type 3 the necessary conditions give

$$\rho_1 = 0, \rho_2 = 0, \quad \lambda = \frac{q_1}{p_1} = \frac{q_2}{p_2}, \quad x_1 p_1 + x_2 p_2 - 1/2 = 0.$$

As a result of the above discussion the following holds.

- If  $q_1 p_2 - q_2 p_1 < 0$  then the point of Type 1 is the only candidate point, and the optimal solution is the point  $(0, \frac{1}{2p_2})$ . [ 4 marks ]
- If  $q_1 p_2 - q_2 p_1 > 0$  then the point of Type 2 is the only candidate point, and the optimal solution is the point  $(1, \frac{1 - 2p_1}{2p_2})$ . [ 2 marks ]
- If  $q_1 p_2 - q_2 p_1 = 0$ , then  $\frac{q_1}{p_1} = \frac{q_2}{p_2}$ , hence all points (that is Type 1, Type 2 and Type 3) are candidate optimal solutions. However, in this case the objective function can be rewritten as

$$\begin{aligned} 1 - (x_1 q_1 + x_2 q_2) &= 1 - \left( x_1 q_1 + x_2 \frac{p_2}{p_1} q_1 \right) \\ &= 1 - \frac{q_1}{p_1} (p_1 x_1 + p_2 x_2) \\ &= 1 - \frac{q_1}{p_1} \frac{1}{2}, \end{aligned}$$

that is the objective function is constant on the admissible set, and all admissible points are optimal. [ 4 marks ]

## Question 4

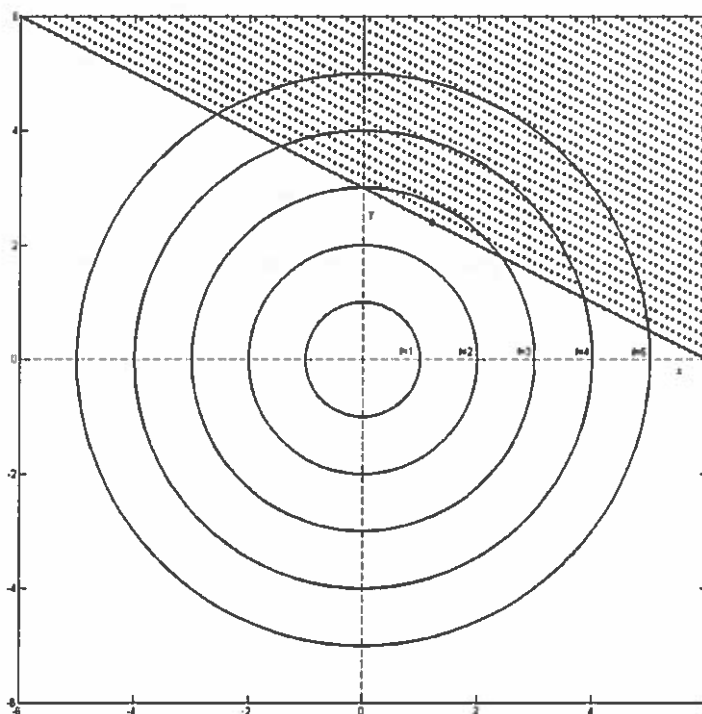
- a) The admissible set is the dashed area in the figure below, and the level lines of the objective functions are circles, centered at the origin, with the *level* indicated in the figure. The solution of the optimization problem is given by the point in which the boundary of the admissible set is tangent to a level line, indicated with a black dot in the figure. This point can be calculated, replacing the equation

$$0 = 6 - x - 2y$$

in the objective function, yielding

$$(6 - 2y)^2 + y^2,$$

and minimizing with respect to  $y$ , thus yielding  $y = \frac{12}{5}$ , hence  $x = \frac{6}{5}$ .



[ 4 marks ]

- b) i) The stationary points of the function  $B_\epsilon(x, y)$  are the solutions of the equations

$$0 = \frac{\partial B_\epsilon}{\partial x} = 2x + \frac{\epsilon}{6 - x - 2y}, \quad 0 = \frac{\partial B_\epsilon}{\partial y} = 2y + \frac{2\epsilon}{6 - x - 2y}.$$

Note that solutions of these equations are such that

$$x = \frac{1}{2} y.$$

Using this condition yields the equation

$$0 = \frac{5y^2 - 12y - 2\varepsilon}{5y - 12},$$

hence the two stationary points

$$P_1 = \left( \frac{3}{5} + \frac{\sqrt{36 + 10\varepsilon}}{10}, \frac{6}{5} + \frac{\sqrt{36 + 10\varepsilon}}{5} \right),$$

$$P_2 = \left( \frac{3}{5} - \frac{\sqrt{36 + 10\varepsilon}}{10}, \frac{6}{5} - \frac{\sqrt{36 + 10\varepsilon}}{5} \right).$$

Note that  $P_1$  is admissible for all  $\varepsilon \geq 0$ , whereas  $P_2$  is not admissible for all  $\varepsilon \geq 0$ . [ 8 marks ]

ii) The Hessian of the function  $B_\varepsilon(x, y)$  at  $P_1$  is

$$\nabla^2 B_\varepsilon(P_1) = 2I + \frac{\varepsilon}{(6 - \sqrt{36 + 10\varepsilon})^2} \begin{bmatrix} 4 & 2 \\ 2 & 1 \end{bmatrix},$$

which is positive definite for all  $\varepsilon \geq 0$ , hence  $P_1$  is a local minimizer of  $B_\varepsilon$ . [ 6 marks ]

iii) Note that

$$\lim_{\varepsilon \rightarrow 0} P_1 = \left( \frac{6}{5}, \frac{12}{5} \right)$$

which coincides with the optimal solution determined in part a).

[ 2 marks ]