

# Leah Baum

## AI CONSULTANT



Innovative and results-driven professional with a proven track record in leveraging technology, data-driven insights, and customer-focused strategies to deliver measurable outcomes. My passion for innovation and AI applications makes me uniquely equipped to empower businesses in their AI transformation journeys.

### EXPERIENCE

#### Founding President, Coordinator | **Tech Pals, Inc.**

- Launched a nonprofit addressing the digital divide among older adults.
- Oversees all operational, financial, and administrative functions, ensuring program success and sustainability.
- Conducted workshops to simplify complex tech concepts for non-expert audiences.
- Managed operations, ensuring program success and sustainability.

#### AI Integrations | **Baum Dizzle!**

- The Epicenter of AI Design engineering
- AI integration for business innovation™

#### Division Director | **Shield Panels**

- Built a website for selling Fibo wall paneling
- Dominated the SEO and funneled in traffic nationwide for sale

#### Senior Partner, Sales Consultant | **Gefilte Gold Sales, LLC**

- Driving up revenue growth through sales strategy optimization, lead generation, and AI data-driven solutions.

#### Founding Owner | **Paint Baum, LLC**

- Created custom chatbot for marketing and communications
- Designed engaging, client-specific presentations to effectively communicate proposals.
- Implemented innovative business strategies for exponential growth.
- Implemented AI and tech-driven solutions to streamline operations.

#### Volunteer Work | **Longmont Emergency Unit**

- Assists law enforcement and emergency responders during critical incidents; accident scenes, search and rescue operations, and disaster response. Trained in enhancing emergency efficiency.

### SKILLS

- AI strategy development and implementation
- Presentation creation and delivery with strong visual engagement
- Finding and Overcoming Objections
- Effective Time Management
- Data analysis and model deployment (introductory Python, SQL)
- Communication and Coordination
- Rapid problem-solving with proactive execution

### EDUCATION

#### University at Buffalo, Buffalo, NY

- B.S. in Biomedical Sciences
- B.A. in Chemistry
- Magna Cum Laude - GPA: 3.86

#### Syracuse University, Syracuse, NY

- Ph.D Chemistry Candidate Runaway

#### Audible Sales and Business Books

- Level Scholar

### INTERESTS

- Technology and Innovation
- Community Service
- AI and continual learning
- Skiing and Hiking
- Friendships and Family
- Emotional Intelligence

### MOTIVATIONS

Leadership and Impact | **Wealth and Success** | **Respect and Recognition** | **Freedom and Independence**

### AWARDS

- Community Votes, Platinum Winner, Paint Baum, City of Boulder and Longmont, 2024
- Nextdoor Neighborhood Favorite: 2022, 2023, 2024
- Women's Net Women Entrepreneur of the Year in the Skilled Trades Amber Grant 2022
- Tech Pals contracts with City of Boulder, and Boulder County. Workshops with libraries.