***Paul Murphy***

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**Education:**

*MS Computer Science****,* Dartmouth College** Hanover NH**.**

*BA Psychology,***St. Michaels College*.*** Winooski VT

*Certified Scrum Master (CSM)*

**SUMMARY**

Seasoned Consultant, Scrum Master/Coach with over 20 years of experience in leading cross-functional technical, business and operations teams through multifaceted, high-impact projects. I bring Agile Scrum, Kanban, XP techniques and a Kaizen mindset (PDCA) to the Clients I have the pleasure to interact with. A lifelong learner I have gained practicing knowledge of;

* BDD (Behavior Driven Development) for User Story development
* Continuous Integration
* Cynefin (Dave Snowden of Cognitive Thinking) with the takeaway of experimenting with smaller Story/features
* Trageted Outcomes mapping (Gabrielle Benefield)
* SAFe – Hypotheses and Experimentation (Dean Leffingwell)
* Vertical slices

High energy, fast-paced, collaborative working style. Innovative thinker, solution oriented with a bias to deliver. Deep experience in traditional SDLC, Iterative, Agile Scrum (Kanban, Lean) methodologies and techniques TDD, CI, CD. Well versed in Micro services Architecture. Experienced in developing self-organizing, high performant teams. Servant leader, situationally aware, polished facilitation skills.

**PROFESSIONAL EXPERIENCE**

**Insurance sector,** NH **Jan 17’** **August**

**Senior Scrum Master**

Extending the growth and embrace of Agile and Kanban tools/techniques at the organization in support of their Digital transformation. Building out Continuous Integration pipeline, moving portions of the backend data/functionality to the Cloud and developing Mobile applications to enable all work to be performed in the field with the objective of reducing cycle times. Scrum master to a Product development team of 8 (eight). Coaching and advising team members and other team’s scrum masters. Behavior Driven Development (BDD), ScrumBan, Jira and Digital Native Applications (DNA). Standing up scrum teams, coaching of Product Owner, Executives and Development team members. Well versed in metrics (velocity, burndown, burn up, story estimation, story splitting), vertical slices and Agile ceremonies (Backlog Refinement, Sprint Planning, Daily Standup, Retrospectives).

**Principal Consultant**, MA

**Senior Advisor**  **Aug 16’ – Jan 17’**

* In this role as Management Consultant I performed a Competitive/Strategic Analysis on a National Children’s Hospital for a ‘C’ Level candidate.
* Developed new revenue streams for the CEO of Woman’s Health programs
* Stood up two new Internet-based businesses in the Sales & Marketing sector

**Five Star Senior Living,** Newton MA **Dec 14' – Jun 16'**

**Senior Scrum Master/Project Manager**

Responsible for the growth and development of the Agile methodology in the development /implementation of internal Applications Development teams. Provided comprehensive leadership from inception to rollout of all product development efforts for the corporation. In addition, drive collaboration with all internal and external implementation contributors optimizing delivery efficiencies and outcomes**.**

Guided the maturing of new staff – BA’s, Product Owners and developers in Agile methodology, including continuous improvement of the product development life cycle.

* Stood up 6 teams of 6-8 members in departmental and Enterprise software development efforts (Clinical, Payroll, Operations, Sales & Marketing, Accounting, Procurement)
* Institute continuous improvements in PDLC, measurable and sustainable.
* Facilitated daily standup meetings, sprint retrospectives, backlog grooming, sprint demos, stakeholder meetings, sprint and release planning.
* Direct and lead development team from inception through delivery of final product
* Continuous improvement analysis and implementation – Velocity, burndown, timelines, risk and issues
* Introduced new concepts in product training for a 27,000 person, geographically dispersed staff.
* Delivered workshops for Product Owners in the writing of User Stories.

## **Principal Consultant Independent** **2002 – 2014**

## From 2002 through 2014 I performed as an Independent Consultant in the roles of senior PM/Scrum Master for firms in the Health Care and Capital Market sectors. The efforts ranged from discrete product offerings to strategic Enterprise multi-million dollar programs.

## Client Engagementsinclude;

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| --- | --- |
| * **Boston Medical Center HealthNet, Boston MA** | * **OMGEO - Post Trade Processing, Boston MA** |
| * **Office of State Auditor, Boston MA** | * **Bank of America, Boston MA** |
| * **Department of Children and Families, Tallahassee FL** | * **Brown Brothers Harriman, Boston MA** |
| * **Health Care Research Office, Partners Health** | * **Calamos Investments, Naperville IL** |
| * **Managed Care Service Provider MDE, Jacksonville FL** | * **Paper and Pulp Exchange, San Diego, CA** |
| * **C. Shea Broker/Appraisal Boston MA** | * **State Street Bank and Trust, Boston MA** |
| * **Perseid Life Sciences, Needham MA** | * **FTD IL** |
| * **Cigna Health Care, Bloomfield CT** | * **Automotive Exchange, MN** |
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## **2002 - 2014**

## **TrueXchange Inc., Lexington, MA 2001 - 2002**

## ***Senior Client Partner***

Drove the Business Development and Product Design of the Financial Edition of a Trade and Matching engine for the implementation of screen-based Trading systems for commodities and futures trading at the major NYC and Chicago based exchanges (CME, NYBoT, CBOE, and NYMEX).

## **Granitar Inc, Natick, MA 1999-=2001**

## ***Senior Client Partner***

Lead the Business Development, Functional Design and Market Delivery of the first Internet-based Bid/Ask exchange of refined fuel products. *FuelSpot.com.*

*AMEX.* Analysis and Functional Requirements capture for the improvements to their internet Portal offering.

## **Independent Consultant 1996-1999**

## ***Principal Consultant – Senior Business Analyst***

Business Development, Design and Implementation of Continuous Process Improvement efforts across a variety of industries (Pharmaceuticals, Discrete Manufacturing, Financial Services, Healthcare).

## **Index Group, Cambridge, MA 1989-1996**

## ***Senior Managing Consultant***

Lead the Business Development and Engagement Management, for the delivery of Business Process Reengineering professional services (Continuous Process Improvement efforts). Consumer Products Manufacturing, Mortgage Acquisition and Securitization, Print Media, Electric Utility, Pharmaceuticals, Agriculture.

## **Touche Ross, Boston, MA 1988-1989**

## ***Associate Consultant***

Individual contributor to a team-based database design and immigration effort in the Public Sector – Department of Revenue.

## **Shawmut Bank of Boston, Boston, MA 1983-1986**

## ***Director, Systems Development, Mutual Funds***

Led the design/modification/implementation and roll-out of a COTS Fund/Custody accounting package. Oversaw the growth and development of the organization from twenty Funds to one hundred plus.

Contributor to the design and build of a supporting data center.

## **Boston Financial Data Services, Quincy, MA 1980-1983**

## ***Manager Broker Dealer Mutual Funds, Fund Accounting***

Lead the Client relationship, and new product development to include; on-line access to daily cash position, Fund pricing, custom Shareholder statements, and aggregation of multiple Fund holdings into a single summary statement.

**BUSINESS / TECHNICAL SKILLS**

**Software Packages / Skills:**

Visio, Jira, MS Project, MS TFS, Use Case, User Stories, Process/Workflow Modeling, MS Office, SQL.  
Business process modeling - analysis/design/implementation. Work and Data flow diagramming. Object oriented design. Rules based systems.

Waterfall, iterative and Agile Scrum/Kanban SDLC frameworks

Cloud computing

Web-based architecture/delivery systems.

Accomplished facilitator of requirements gathering/workflow analysis, modeling/training and implementation workshops.

**Subject Skills:**

Client relationship management. Coach/mentor. Agile framework, servant leadership, continuous improvement, situational awareness.

Agile, Lean, XP and Kanban techniques (TDD, CI/CD, pair programming, bottleneck analysis)

Strategic planning, Business Case, and Competitive Analysis development.

Business Process analysis, design and Change management.

Cloud computing: AWS and Microservices architectures

Systems integration of disparate applications. Workflow analysis and design.

Web-based channels, supporting technologies, navigation and flow.

Trade Processing Systems - Trade Creation (Portfolio Managers) through Trade Execution (Traders). Equity, Fixed income, currency, mutual fund, asset classes.